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# CHAIRMAN'S MESSAGE



of 0.78 Singapore cents per share representing a dividend yield of around 3.4% for the financial year 2019. This is better than the 0.55 Singapore cents per share declared for the financial year

### Dear Fellow Stakeholders.

### Introduction

We operate in Singapore, Malaysia, Thailand and Indonesia. Without exception, all these countries experienced slower economic growth in 2019, given the difficult world environment. Despite this, we have managed to improve in our financial performance. This was made possible for the following reasons;

- (1) We remained focus in our business direction and strategy. By doing so, we managed to gain market share and grow our core businesses which is lending to SMEs and factoring.
- (2) We continued to adhere to the stringent Risk Management standards which we have imposed.





(3) We have embraced the use of technology which has allowed us to efficiently scale up our businesses.

#### 2019 Business Review

Our operating income dropped from \$54.0 million to \$46.6 million. Our pretax profit also declined from \$22.6 million to \$16.3 million. This was mainly due the inclusion of one-off gain. In 2018, we had sold our Suntec Office for which we recorded a profit of \$16.3 million. In 2019, we also have a non-recurring item which is the sale of our investment held in Advanced Finance in Thailand which gave us a profit of \$2.9 million.

If we exclude the above non-recurring items, our core businesses have actually grown by 16% on an operating income basis and 114% on a pretax basis. Earnings per share improved from 0.44 Singapore cents to 1.72 Singapore cents.

We have managed our credit risk better. Year on year our provisions are down. In fact, for 2019, we have recoveries. Directionally we are becoming more efficient and productive. We have a positive operating leverage and our cost/income ratio improved from 61% to 55%. The Group also achieved a higher Return on Equity; from 2.2% to 5.3%.

Our Factoring volume dipped slightly from 1,610 million to \$1,595 million while our assets grew from \$380 million to \$404 million.

This is probably our best performance over the last 5 years.

All our lending companies performed better than 2018. Unfortunately, our Insurance arm is still making losses. There is still a lot that needs to be done before we can see profitability. However, slowly but surely, we believe that we are making progress to turnaround ECICS, our insurance arm.

We are pleased to propose a dividend of 0.78 Singapore cents per share representing a dividend yield of around 3.4% for the financial year 2019. This is better than the 0.55 Singapore cents per share declared for the financial year 2018.

### Outlook 2020

The business climate in 2020 is likely to remain challenging. The biggest challenge for 2020 is the threat of COVID-19. As of today we have not felt the full impact. However, we believe that if COVID-19 is prolonged, we will see a massive impact in the economies which we operate in. Our economies are now more integrated globally. We will surely feel the adverse impact if the main economies slow down.

Given that our current market share is still very small, I believe that we should still be able to grow. Our new business i.e. consumer lending is still in its infancy. We expect to get more traction this year. All in all, I will remain cautious.

### Acknowledgement

On behalf of the Board of Directors, I would like to take this opportunity to thank Mr Gabriel Teo and Mr Manu Bhaskaran for their invaluable contributions to the Group for their past years' of services. Both Mr Teo and Mr Manu will be stepping down and will not be seeking reelection to the Board. I would also like to take this opportunity to thank our clients, associates, business partners, employees and shareholders for your continued support and friendship.

With a grateful heart

### LIM HUA MIN

Chairman



# **GROUP FINANCIAL HIGHLIGHTS**

| \$'000   | 2019#   | 2018*   | 2017    | 2016    | 2015     |
|--|---------|---------|---------|---------|----------|
| INCOME STATEMENT                               |         |         |         |         |          |
| Gross operating income                         | 53,671  | 44,930  | 48,283  | 39,488  | 38,268   |
| – interest income                              | 33,033  | 27,643  | 24,612  | 22,668  | 25,222   |
| – net earned premium                           | 6,169   | 6,853   | 11,071  | 6,843   | 4,459    |
| – fees & commission                            | 8,632   | 8,493   | 6,687   | 7,422   | 6,985    |
| – investment income                            | 4,982   | 1,797   | 5,803   | 2,409   | 1,518    |
| - other income                                 | 855     | 144     | 110     | 146     | 84       |
| Profit/(loss) before tax - by business segment |         |         |         |         |          |
| Lending business                               | 18,301  | 11,780  | 10,508  | 2,084   | (8,616)  |
| Insurance                                      | (4,892) | (5,509) | (4,730) | (1,852) | (4,011)  |
| Profit/(loss) - Overall                        |         |         |         |         |          |
| - before tax                                   | 13,409  | 6,271   | 5,778   | 232     | [12,627] |
| – after tax                                    | 9,171   | 3,545   | 3,614   | [1,123] | (13,878) |
| – attributable to Owners of the Company        | 6,454   | 1,669   | 1,956   | (2,565) | (15,151) |
|  |         |         |         |         |          |

<sup>#</sup> gain of \$2.934 million arising on fair value gain on unquoted equity securities has been excluded from profit before & after tax and attributable to Owners of the Company

<sup>\*</sup> gain of \$16.318 million arising on sales of Suntec office has been excluded from profit before & after tax and attributable to Owners of the Company

| BALANCE SHEET                         |         |         |         |                 |         |
|---------------------------------------|---------|---------|---------|-----------------|---------|
| Number of shares ('000)               | 375,970 | 375,970 | 375,970 | 375,970         | 150,388 |
| Issued share capital                  | 137,302 | 137,302 | 137,302 | 137,302         | 88,032  |
| Shareholders' funds                   | 179,008 | 169,205 | 152,291 | 151,007         | 102,016 |
| Non-controlling interests ("NCI")     | 17,945  | 15,355  | 14,024  | 12,618          | 11,468  |
| Total assets                          | 504,784 | 506,455 | 411,016 | 405,443         | 393,478 |
| Total liabilities                     | 307,831 | 321,895 | 244,701 | 241,818         | 279,994 |
| DIVIDEND INFORMATION                  |         | 7 24    |         | Tent            |         |
| Dividends proposed/paid for the year  |         |         | 144     |                 |         |
| (net of tax)                          | 2,933   | 2,068   | 1,128   | 35 = 3 <u>-</u> |         |
| Dividend cover (number of times)**    | 2.33    | 6.32    | 3.15    |                 | 100     |
| Gross dividends declared per share**  |         |         |         |                 |         |
| - Ordinary (cents)                    | 0.78    | 0.55    | 0.30    | W =             |         |
| Dividend yield as of 31 December      | 3.4%    | 2.4%    | 1.2%    |                 |         |
| FINANCIAL RATIOS                      |         |         |         |                 |         |
| Earnings/(loss) per share (cents)     | 1.72    | 0.44    | 0.52    | (1.30)          | (10.07) |
| Net tangible assets per share (\$)    | 0.47    | 0.45    | 0.40    | 0.40            | 0.67    |
| Return on average shareholders' funds | 5.3%    | 2.2%    | 2.4%    | (0.9%)          | (12.5%) |
| Cost-income ratio                     | 55.4%   | 61.0%   | 50.6%   | 63.7%           | 66.5%   |
| The Company's Profit                  | 6,825   | 13,079  | 3,555   |                 |         |

Note: \*\* Gross dividends per share and times covered are stated based on the dividend proposed/paid relating to the respective financial years and expressed over the Company's profit.



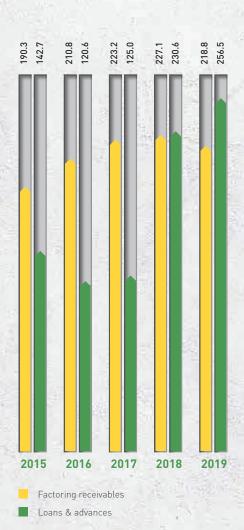


# **PERFORMANCE AT A GLANCE**

# **Gross Operating Income** (By countries) %

|                    | 2019  | 2018  | 2017  | 2016  | 2015  |
|--------------------|-------|-------|-------|-------|-------|
| ■ Singapore        |       |       |       |       |       |
| - Lending business | 38.9% | 31.6% | 29.2% | 27.9% | 32.7% |
| - Insurance        | 11.9% | 16.1% | 27.7% | 23.2% | 13.9% |
| ■ Thailand         | 37.8% | 41.4% | 34.2% | 36.0% | 37.4% |
| ■ Malaysia         | 5.8%  | 5.8%  | 4.8%  | 7.9%  | 10.2% |
| ■ Indonesia        | 5.6%  | 5.1%  | 4.1%  | 5.0%  | 5.8%  |
|                    | 100%  | 100%  | 100%  | 100%  | 100%  |

# Outstanding Loan Book (S\$ million)



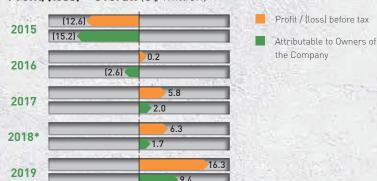
# **Gross Operating Income** (S\$ million)



## Profit/(loss) before tax - by business segment (S\$ million)



# Profit/(loss) - Overall (S\$ million)





# **BOARD OF DIRECTORS**



I IM HUA MIN Chairman & Non-Executive Director

Date of first appointment as director 20 May 2003 Date of last re-election as director 29 April 2019

IFS Board Committee(s) served on:

Executive Resource & Compensation Committee (Member)

### **Academic & Professional Qualifications**

- Bachelor of Science (Honours) in Chemical Engineering, University of Surrey, England
- Masters in Operations Research and Management Studies, Imperial College, London University

#### **Present Directorships in Other Listed Companies**

Walker Crisps Group plc. (UK)

### Other Principal Commitments

- Directorship in Other Companies
   Phillip Group of Companies (Executive Chairman)
- ECICS Limited (Chairman)
- Phillip Bank Plc, Cambodia

Other Major Appointments (other than Directorships)

# Past Directorships in other listed companies held over the preceding three years

**Background & Experience** 

- Currently the Executive Chairman of the PhillipCapital Group
- Held senior positions in Stock Exchange of Singapore ("SES") and the Securities Research Institute

- <u>Past Key Appointments</u>Chairman of SES Review Committee
- Director of Inland Revenue Authority of Singapore

- Public Service Medal by Singapore Government
- "IBF Distinguished Fellow" by the Institute of Banking and Finance



**GABRIEL TEO CHEN THYE** Lead Independent Director, Non-Executive Director

Date of first appointment as director Date of last re-election as director

IFS Board Committee(s) served on:

- Audit Committee (Chairman)
- Executive Resource & Compensation Committee (Member)

### Academic & Professional Qualifications

- Bachelor of Business Administration, University of Singapore
- Masters in Business Administration in Finance, Cranfield School of Management (UK)

2 November 1999

21 April 2017

### **Present Directorships in Other Listed Companies**

Sunningdale Tech Ltd

### Other Principal Commitments

Directorship in Other Companies

Sompo Insurance Singapore Pte Ltd

Other Major Appointments (other than Directorships)

- Member, Board of Governors, St Gabriel's Foundation
- Chairman of School Management Committee, Assumption Pathway School

# Past Directorships in other listed companies held over the preceding three years

#### **Background & Experience**

- More than 20 years in the banking industry in the region and held senior appointments with global institutions
- Previously managed own consultancy firm, Gabriel Teo & Associates

# Past Key Appointments

- Head of Corporate Banking at Citibank Chief Executive Officer of Chase Manhattan Bank
- Regional Managing Director of Bankers Trust
- Chairman of One Marina Property Services Pte Ltd





MANU BHASKARAN Independent Non-Executive Director

Date of first appointment as director

26 February 2004

(previously 26 June 2002-20 May

Date of last re-election as director 21 April 2017

### IFS Board Committee(s) served on:

- Executive Resource & Compensation Committee (Chairman)
- Audit Committee (Member)

#### Academic & Professional Qualifications

- Bachelor of Arts (Honours), Magdalene College, Cambridge University
- Masters in Public Administration, John F Kennedy School of Government, Harvard
- Chartered Financial Analyst

### **Present Directorships in Other Listed Companies**

Japfa Ltd

### **Other Principal Commitments**

Directorship in Other Companies

- Aspen Networks Inc
- Centennial Asia Advisors Pte Ltd (Chief Executive Officer)
- Centennial Group Holdings
- Luminor Capital Pte Ltd
- MinorCap Pte Ltd
- Shining Star Solutions and Services Private Limited, India
- Jebsen & Jessen (SEA) Pte Ltd
- CIMB Investment Bank Berhad

### Other Major Appointments (other than Directorships)

- Partner and Head of Economic Research, Centennial Group Inc
- Council Member, Singapore Institute of International Affairs
- Vice President, Economic Society of Singapore
- Adjunct Senior Research Fellow, Institute of Policies Studies

# Past Directorships in other listed companies held over the preceding three years

### **Background & Experience**

- Currently a Partner at the Centennial Group, a Washington DC-based strategic advisory group
- Founding CEO of Centennial's Singapore subsidiary

Managing Director and Chief Economist of SG Securities Asia Ltd.





# **BOARD OF DIRECTORS**



LAW SONG KENG Independent Non-Executive Director

Date of first appointment as director
Date of last re-election as director

### IFS Board Committee(s) served on:

• Audit Committee (Member)

#### **Academic & Professional Qualifications**

Bachelor of Science (Maths, First Class Honours), University of Singapore

31 January 2011

20 April 2018

- Master of Science (Actuarial Science), Northeastern University
- Fellow Member of the Society of Actuaries, USA

### **Present Directorships in Other Listed Companies**

Great Eastern Holdings Ltd

### **Other Principal Commitments**

#### Directorship in Other Companies

- Frasers Hospitality Asset Management Pte Ltd (Chairman)
- Frasers Hospitality Trust Management Pte Ltd (Chairman)
- Concord Insurance Company Limited (Chairman)

Other Major Appointments (other than Directorships)

Nil

# Past Directorships in other listed companies held over the preceding three years Nil

### **Background & Experience**

• More than 30 years of experience in the insurance industry

### Past Key Appointments

- Managing Director & Chief Executive Officer of Overseas Assurance Corporation
- Deputy Managing Director (Administration & Insurance) and Insurance Commissioner at Monetary Authority of Singapore
- President of Life Insurance Association, General Insurance Association, Singapore Actuarial Society and Chairman of the Singapore Insurance Institute
- Director of Asia Capital Reinsurance Group Pte Ltd, ACR Capital Holdings Pte Ltd and Asia Capital Reinsurance Malaysia Sdn Bhd
- Board member in the Inland Revenue Authority of Singapore, Singapore Deposit Insurance Corporation, Central Provident Fund Board and Manulife (Singapore) Pte Ltd

#### **Awards**

- A Public Service Commission Scholar
- Public Service Star (BBM)

13 August 2019

12 October 2015

20 April 2018







**BARNEY LAU TAI CHIAU** Independent Non-Executive Director

Date of first appointment as director Date of last re-election as director

IFS Board Committee(s) served on:

Nil

- Academic & Professional Qualifications
- Bachelor of Arts (Computer Science), Rutgers, State of University of New Jersey, USA Diploma in Computer Studies, National Computing Centre (UK)
- Diploma in Electronic and Communications Engineering, Singapore Polytechnic
- Master in Christian Studies, Biblical Graduate School of Theology, Singapore

# **Present Directorships in Other Listed Companies**

Other Principal Commitments

Directorship in Other Companies

Other Major Appointments (other than Directorships)

Past Directorships in other listed companies held over the preceding three years Nil

**Background & Experience** 

- Currently is the Vice-Chairman of the Council of the Biblical Graduate School of Theology
- Spent 20 years in the IT industry in various capacities such as regional and general management, sales & marketing, channels and business development
- Worked for multinational companies such as Cisco Systems, Lucent Technologies and Hewlett Packard
- Served on the Councils of the Singapore Computer Society and Singapore IT Federation.

Past Key Appointments

- Managing Director and General Manager of Microsoft Singapore Pte Ltd
- Independent Director and IT Committee Chairman of Jurong Health Services (Ng Teng Fong General Hospital and Jurong Community Hospital, now part of the National University Health System)
- Director of Integrated Healthcare Information Systems and as a member of MOH's Healthcare IT Steering Committee.



TAN HAI LENG EUGENE **Executive Director &** Group Chief Executive Officer

Date of first appointment as director Date of last re-election as director IFS Board Committee(s) served on:

**Academic & Professional Qualifications** 

Bachelor of Arts and Social Sciences (majored in Political Science and History), National University of Singapore

**Present Directorships in Other Listed Companies** 

IFS Capital (Thailand) Public Company Limited (Chairman)

**Other Principal Commitments** 

Directorship in Other Companies

Other Major Appointments (other than Directorships)

Past Directorships in other listed companies held over the preceding three years

Background & Experience

- Currently holds directorships in various entities within IFS Group and is responsible for the overall management
- More than 30 years of experience in the banking industry
- Held senior positions in various banks with banking experience that extended across the ASEAN region

Past Key Appointments

- Vice President and Head of Sales in Citibank Singapore, Commercial banking
- Managing Director and Head of Citibank Commercial units in ASEAN

#### **Awards**

Senior Credit Officer (SCO) in Citibank Singapore



# **GROUP** MANAGEMENT TEAM



TAN HAI LENG EUGENE Executive Director & Group Chief Executive Officer



CHIONH YI CHIAN Group Chief Risk Officer Risk Management, Legal, Compliance & Secretariat

Yi Chian joined IFS Capital Limited in 1995. Prior to joining the Group, she practiced law in Singapore. She was appointed as the Group Chief Risk Officer in May 2009 and is responsible for risk management, legal, compliance and secretariat functions. She was appointed as a Director of ECICS Limited from February 2009 to October 2016. Yi Chian holds a Master's degree in Law as well as a Bachelor of Laws (Honours) from the National University of Singapore. In addition, she holds a Graduate Diploma in Compliance awarded by the International Compliance Association and is also a CFA charterholder.



**ANG IRIS** Group Chief Financial Officer Finance, Corporate Development

Iris joined IFS Capital Limited as the Group Chief Financial Officer in February 2017. She is responsible for all accounting, financial and treasury management functions, including debt and equity fund raising and managing investor relations for the Group. Prior to joining the Group, she has over 10 years of experience as Chief Financial Officer in several listed companies in Singapore. Iris holds a professional qualification from the Association of Chartered Certified Accountants and is a fellow member of the Institute of Singapore Chartered Accountants.



RANDY SIM CHENG LEONG Chief Executive Officer and Country Head IFS Capital Limited



Randy joined IFS Capital Limited in February 2016 as the Chief Executive Officer and Country Head for Singapore Office. He is responsible for the overall management of IFS Capital Limited's business in Singapore. Randy began his career with the Singapore Economic Development Board and was responsible for promoting investments into Singapore and industry strategy development. Prior to joining IFS Capital Limited, he spent 8 years in Citibank across its consumer and commercial banking businesses. Randy graduated from Singapore's Nanyang Technological University with a Bachelor of Engineering (Honours) Degree in Electrical and Electronics Engineering.





CHOI KIN SENG
Chief Executive Officer
ECICS Limited



Kin Seng joined ECICS Limited in January 2019, as the Chief Executive Officer. Kin Seng holds a Bachelor of Science from Universiti Malaysia Sabah. He started his career in the Insurance industry in Malaysia. In 2005, he moved to Singapore when he joined MACS-UIB Insurance Brokers Pte Ltd. In 2008, he joined Etiqa Insurance Bhd, Singapore Branch. Rising through the ranks, he was appointed as the Chief Executive in 2014. He also had the honour of winning the prestigious 'Claims Awards Asia 2014 under the category of Claims Innovation of the Year' during his stint with Etiqa. Prior to joining ECICS Limited, he was with FWD Singapore, as the Chief Operations Officer. Altogether, Kin Seng has at least 15 years of experience in the Insurance Industry.

TAN LEY YEN
Director and Chief Executive Officer
IFS Capital (Thailand) Public Company Limited



Ley Yen was appointed as the Chief Executive Officer in February 2007 of IFS Capital [Thailand] Public Company Limited. He was seconded to the Thailand's subsidiary as General Manager in May 1991 and was appointed Executive Director in October 2000. He has been with the Group since August 1985 and was seconded to PB International Factors Sdn. Bhd. as its General Manager in September 1990. Prior to joining the Group, he was with a local bank for several years. Ley Yen holds a MBA in International Management from the University of London and a Bachelor of Science [Honours] in Management Sciences from the University of Manchester Institute of Science and Technology.

AB. RAZAK KHALIL Chief Executive Officer and Country Head IFS Capital (Malaysia) Sdn. Bhd.



Razak was appointed as the General Manager and Country Head of IFS Capital (Malaysia) Sdn. Bhd. in January 2015. He joined the Malaysia's subsidiary in June 2010 as the Head of Marketing and was responsible to grow the business in Malaysia. Prior to joining the Group, he worked with established organizations including Pembangunan Leasing Corporation (Subsidiary of Development Bank of Malaysia), Philips Malaysia and ISS Facility Services in various capacities which include Marketing, Credit & Legal, Logistics & Planning, Corporate Purchasing and Facilities Management. Razak holds a Bachelor of Science in Applied Science from Sunderland University, United Kingdom.

MILOKEVIN WENDIADY President Director and Country Head PT. IFS Capital Indonesia



Milokevin was appointed as the President Director and Country Head of PT. IFS Capital Indonesia in July 2019. He joined the Indonesia's subsidiary in May 2016 as the Business Development Head and was responsible to grow the business in Indonesia. He started his career by joining Astra Credit (subsidiary of Astra International, Tbk). Thereafter, he spent 5 years in Bank Danamon Indonesia. Overall, he has more than 15 years of experience in the banking and multi-finance Industry. Milokevin holds a Bachelor of Computer Science from Bina Nusantara University.



# **OUR** JOURNEY





# **IFS Capital Limited**

To be the premier regional financial services provider to our clients through commitment to service excellence, creating sustainable value for our stakeholders.

# 1987

Expanded from credit insurance to financing, with the incorporation of International Factors (Singapore) Ltd

### 1993

IFS Capital Limited listed on the Mainboard of the Singapore Exchange

### 2010

IFS Capital (Thailand) Public Company Limited listed on the Stock Exchange of Thailand

# 1975

Export Credit Insurance Corporation of Singapore was set up to promote the country's export drive

# 1990-1992

Regional expansion into Indonesia, Malaysia, Philippines and Thailand

### 2003

Phillip Assets became the largest shareholder after a shareholders' restructuring exercise

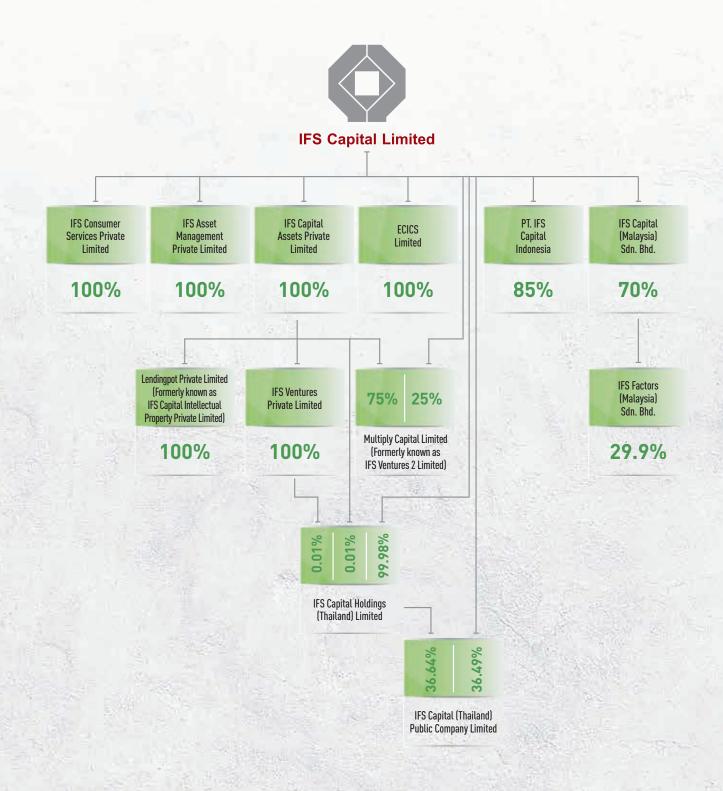
# 2016

IFS became a subsidiary of Phillip Assets after a rights issue





# **CORPORATE STRUCTURE**





# **CORPORATE SOCIAL** RESPONSIBILITY

# BLOOD, SWEAT, TIME – TRUE SPIRIT OF CSR MORE PRONOUNCED THAN EVER

Entrenching CSR means that in the ordinary course of business, our organisation is operating in ways that enhance our society, instead of contributing negatively to it. 2019 sees a continuation of our journey to bring sustenance to the needy and help secure their various means of living and growth. We serve our clients and value-add to them through various financing solutions and insurance products. We seek to contribute to the well-being of the underserved. Above all, we seek to be positive growth enablers. Suffice to say, the focus of our CSR efforts is compellingly on the underserved members of the society.

In 2019, we identified more platforms for social strengthening. Convicted that direct sacrifice is the most considerable empirical contribution, it is meaningful for 10 of our employees to participate in the blood donation drive conducted by the Health Sciences Authority (HSA). If 1 blood donation can save 3 lives, 10 blood donations can save 30 lives. To those who are in need of this life-saving donation, our employees brought sustenance in value deeper than any material contribution.

We also took part in the Vertical Step-up Challenge organised by the South East Community Development Council (CDC) in June 2019. Every 30 minutes of activity clocked by each participant translate into donations to beneficiaries. The

beneficiaries are the needy elderly and families residing within the South-east District of Singapore. Our employees scaled 13 storeys of an office building and literally 'step-up' for a good cause. A total contribution of 2,285 minutes of exercise hours has helped to raise 76 products, estimated to benefit 12 needy families and seniors. The returns of employees' efforts and sweat were worthwhile as it helped to improve the lives and conditions of the communities in need.

There is resonance among our employees to sacrifice what is theirs – be it blood donation, sweat or time. This is intrinsically how we undertake CSR as an organisation. With individual employees' sacrifices, the true spirit of corporate volunteerism is more pronounced than impersonal corporate initiatives.

In the second half of the year, our outreach extended to the troubled youths from Gladiolus Place. Gladiolus Place is a residential refuge for teenage girls who are beyond parental control, at risk of delinquency, wayward behaviours, abuse and neglect. They are referred by Ministry of Social and Family Development (MSF), Schools, Family Service Centres (FSCs), and Youth Court, etc. In many sense, these girls are underserved. We invited them to join us for our Company's Movie Night as a gesture of goodwill. Our employee

representatives personally fetched them from Gladiolus Place to the cinema complex, first for dinner, followed by the movie screening. Over dinner, our Senior Management and employees ate and interacted with them. As these girls are right in their formative years before stepping into the workforce, it is timely to talk about their aspirations, interests, and doubts. We then watched the movie "Lion King" together. We are glad for the chance to provide for these girls some positive engagement experience with adults in an unthreatening social setting.

Conjunctly, our organisation continued to participate in the Corporate Share Program under the umbrella of Community Chest ("Chest") where donations are channelled to the various social service and charity programs supported by Chest.

Beyond Singapore, IFS Malaysia continued to care for the orphans at Rumah Amal Cahaya Tengku Ampuan Rahimah (RACTAR). During our very own Hari Raya celebration, we invited a group of orphans and their carers from RACTAR to join us at our Hari Raya "Open House", held at the Sime Darby Conventional Centre in Kuala Lumpur. As we celebrate the special occasion with invited clients and business partners, we do not want to forget the less fortunate. The children enjoyed a variety of traditional food,









and each of them was given a green angbao (pocket money) and goodie bags contributed by employees. A donation box was also set up at the event for all guests to do their part and help the less fortunate children in the orphanage. At the end of event, the funds collected were handed over to the staff from RACTAR to help defray their daily expenses.

In Thailand, our organisation actively contribute to the education sector, healthcare, and children's home. IFS Thailand gave out 37 school bags, scholarships totalling THB 10,000, and 10 television sets worth THB 110,000 as instructional media for the kindergarten and elementary students at Plookchit School in Bangkok. Scholarships were also given to our employees' qualified children at the Company's Year End Party. These contributions were given to better the position of children in receiving education in Thailand. In addition, 6 air conditioners worth a total amount of THB 175.000 were installed in the male and female patients' rooms at Huayploo Hospital, Nakhon Pathom. Our Senior Management and employees also supported the CSR Project titled "Pee Im Jai - Nong Im Tong" to provide THB 115,500 worth of luncheon, food and other essential goods to the Children's Home Tawanmai in

Samut Prakan. These contributions of sustenance were aimed to enact positive change in the well-being of the underprivileged.

Truthfully, for an organisation to be socially responsible, it goes beyond charitable endeavours. It is imperative for businesses to be ethically-oriented in all its practices. By now, this directive is already permeating all our business approach, undergirding our late interest charged, loan quantum advised, and the non-predatory consumer lending business model which is the obverse of the industry. This is the corporate social responsibility to be perpetuated in every business-as-usual day, in

Next year would be a difficult year as the world gets embroiled in the Covid-19 pandemic. With imminent dents in the economy, brokenness in society, and an uphill trudge to recovery, we hope to be able to play an active role in bringing sustenance to vulnerable groups and secure resources for the weak.





# **SUSTAINABILITY REPORT**

#### **Board Statement**

Dear Stakeholders,

IFS Capital Limited is into the third year of our sustainability reporting initiative. Since our sustainability journey began in 2017, we assessed carefully the material factors relevant to us whilst analyzing the changing industry trends, business circumstances and stakeholder opinions to make sure we focus our efforts and resources on the most pressing issues. We also endeavoured to embrace and embed sustainable business and environmental practices in all aspects of our operations and corporate activities.

We are confident that our relentless commitment to sustainability will create both short and long-term value through growth and return on capital, both of which we believe will undoubtedly aid us in achieving our objectives of (i) enhancing our shareholders' returns; (ii) rewarding our employees; and (iii) ultimately contributing to the business continuity of IFS Capital Limited and the IFS Group.

We are pleased to share in this report our sustainability approach, in relation to Environment, Social and Governance ["**ESG**"] matters, as well as updates on our sustainability efforts and practices for the financial year ended 31 December 2019.

### **Sustainability Governance And Materiality Assessment**

The Board is responsible for the sustainability report and recognises that good governance is the crux of effective and responsible management of our Company and its businesses. In view thereof, the Board, together with senior management and key management personnel took responsibility for identifying and evaluating the material ESG factors, as well as formulating the overall approach to our sustainability strategy.

### 1. Economic and Socioeconomic

As a Group, we aspire to achieve both favourable and sustainable economic performance in the respective economies we operate in. We strive to achieve our economic aims by, amongst other things, being pragmatic and proactive in managing our credit exposure and operating expenses, so that we can remain resilient even in times of uncertainty. A key highlight of our approach is the adoption and integration of responsible financing practices in our business functions. In this regard, we have in place policies on credit risk management setting out the appropriate risk tolerance parameters, ensuring that each customer goes through a reasonable assessment of creditworthiness, before entering into a credit contract or increasing the credit limit for an existing customer.

### **Economic Contributions**

We are pleased to have positively contributed to the economy whilst pursuing our economic aims. Our positive contributions include the creation of jobs in the economies we operate in, provision of financing and other related financial services to small and medium-sized enterprises, companies, and individuals.

On the social economic front, we sought to achieve financial inclusion by delivering financing and related financial services to the under-served segments. In the 2<sup>nd</sup> issue of our sustainability report (2018), we highlighted the launch of *Multiply* and *Lendingpot* as digital platforms to support the under-served micro, small and medium businesses. For the financial year ended 2019, we launched *Friday Finance*, which aims to introduce a fresh and sustainable approach to personal lending, by offering affordable financing for the under-served consumer segment using digitalized processes. We are delighted that *Multiply*, *Lendingpot* and *Friday Finance* have all made progress and shall strive to continue to do so in the coming years.

Our economic targets for FY 2020 are: (i) to create sustainable value for stakeholders; and (ii) attain growth and long-term value creation on a sustainable basis, for all stakeholders.





# **SUSTAINABILITY REPORT**

#### 2. Environment

We believe in playing our part in the global effort to save the environment, by adopting a responsible approach in terms of resource use, so that we may abate as far as possible our environmental footprint. We have identified paper usage and energy consumption as our two (2) main forms of negative impact to the environment, and have accordingly incorporated sustainable practices in both our business processes and in the management of our office premises. Other than environmental reasons, the sustainable practices also make economic sense as it reduces our operational costs and reputational risks, resulting in a win-win situation.

### Minimising Paper Usage - Going Digital

In the 2<sup>nd</sup> issue of our sustainability report (2018), we highlighted the introduction of *Multiply* and *Lendingpot* as our fully digitalised services. For the financial year ended 2019, we improved on our efforts to achieve digitalisation by embarking on a project to digitalise the processes of our main lending business, which is currently in the initial stages. We plan to further expand our digitalisation efforts to the rest of the Group in time to come.

In general as a Group, we have also implemented initiatives to encourage sustainable practices on paper use by, amongst other initiatives, (i) using eco-friendly paper for our copier machines and computer forms; and (ii) ceasing the mailing of printed hard copy annual reports, unless specifically requested. Stakeholders may instead obtain softcopies of our annual reports at our website.

#### **Energy Conservation**

During the year, we instructed and periodically reminded staff to reduce power consumption by shutting down their desktop computers and laptops and switching off the office lights before leaving the office premises. We will continue to engage our staff in matters concerning energy consumption by educating and raising the level of commitment amongst all staff towards it. As a Group, we closely monitor our electricity usage to identify and address any abnormal use.

In the upcoming year, we strive to continue engaging our staff to adopt eco-friendly practices in their everyday activities, as well as look into other energy efficient practices.

#### 3. Social

We recognise that our employees are essential to our present and continued success. As such, in order to remain commercially viable and competitive, we aim to attract, retain and develop the best talent. Our employment practices include equal opportunities for our employees and activities that promote their emotional and mental well-being, amongst others.

We are delighted to report that as a culmination of our employment initiatives, we enjoyed high talent retention, with many long serving employees, for the financial year ended 31 December 2019. Retaining and nurturing our best talents are in turn crucial to our succession planning. A majority of our staff are in the 30 – 50 year old age band, representing a synergistic blend of experience, creativity and innovation. Amongst our retained talents are the many long serving staff we have onboard to ensure that our business processes, institutional knowledge, wisdom and experience are passed on to the next generation of staff for continuity.

We have a tradition of giving back to society and 2019 is no exception. In Singapore, (i) 10 of our IFS Capital Limited employees participated in the blood donation drive conducted by the Health Sciences Authority (HSA); (ii) we took part in the Vertical Step-up Challenge organised by the South East Community Development Council (CDC) in June 2019, where every 30 minutes of activity clocked by each participated translated into donations to beneficiaries; (iii) we invited troubled youths from Gladiolus Place to join us for our Company's Movie Night as a gesture of goodwill; and (iv) we continued to participate in the Corporate Share Program under the umbrella of Community Chest. Beyond Singapore, our overseas subsidiaries in Malaysia and Thailand also continued their commitment in contributing towards meaningful causes in their respective societies by implementing a number of initiatives encouraging a corporate culture of giving and volunteerism among the staff.

For FY 2020, we will continue to look into ways in which we can engage our staff, through the provision of opportunities for further learning and development, so that we leave no staff behind in the ever-changing business environment.



# **SUSTAINABILITY REPORT**

#### 4. Governance

Strong governance is crucial to developing and protecting the trust that our stakeholders place in us. It is crucial for effective decision making and oversight to ensure long-term success. Our Board of Directors provides capable leadership and independent oversight in accordance with corporate governance best practices. In tandem with our management team, the Board oversees the implementation of critical principles and policies for responsible business conduct. The policies and procedures introduced include those relating to personal data protection, whistleblowing, anti-money laundering, anti-bribery and corruption, amongst others. These policies and procedures are implemented by conducting regular staff communication, engagement, mandatory staff training and assessment.

#### Whistleblowing

One of the key components of our Code of Business Conduct ("Code") is the whistleblowing policy, which serves to encourage and ensure that all IFS Group staff can and are confident to raise any complaints or concerns that they may have relating to any actual and/or potential unethical or unlawful behavior, including financial improprieties or any perceived violations of the Code. We ensure the confidentiality of the whistleblower so that any disclosures can be made anonymously without fear of reprisal.

### Guidelines & Procedures on Anti-Money Laundering & Countering the Financing of Terrorism

We have in place our Group Anti-Money Laundering & Countering the Financing of Terrorism ("AML/CFT") Policy and framework that comply with the applicable laws and regulations. This is in addition to any AML/CFT policies that our overseas subsidiaries may have that are applicable to their respective jurisdictions. Regular reviews are undertaken to ensure that our AML/CFT policy and framework remains robust and up-to-date. In 2019, we conducted our mandatory annual IFS Group AML/CFT Refresher and Updates Course conducted by way of e-learning.

### Personal Data Protection Policy & Handling of Confidential Information

We reiterate our commitment to keeping our customers' data safe as a critical priority for us, in view that our customers entrust us with sensitive and confidential information. Safeguarding our customer privacy secures their confidence in our products and services, leading to customer loyalty. We have in place appropriate polices on the protection of personal data, which are reviewed on an annual basis and updated as and when necessary. In addition, we conducted our IFS Group mandatory e-training and assessment on (i) personal data protection; and (ii) guidelines on dealings in securities and the handling of confidential information in 2019.

### Conclusion

Looking ahead to the upcoming year, we will not rest on our laurels and shall continue to improve our governance performance, ensure that our policies are updated and robust, introduce fresh guidelines and/or policies where necessary, and most importantly, ensure that there is zero tolerance for knowingly breaching any laws and regulations. We shall continue to educate and update our staff on matters relating to compliance and the standards expected of them, using platforms such as our Compliance e-learning portal.

LIM HUA MIN

Chairman

TAN HAI LENG EUGENE

Group Chief Executive Officer





The Board of Directors is committed to maintaining high standards of corporate governance in the Group to preserve and maximize shareholders value. The Company has adopted the Code of Corporate Governance 2018 (the "2018 Code") as a benchmark for its corporate governance practices during the financial year ended 31 December 2019. This report sets out the corporate governance processes and activities with specific reference made to the principles of the 2018 Code and in so far as any provision has not been adhered to, appropriate explanations have been provided.

#### **BOARD MATTERS**

# THE BOARD'S CONDUCT OF AFFAIRS Principle 1

The company is headed by an effective Board which is collectively responsible and works with Management for the long-term success of the company.

The Board oversees the businesses and affairs of the Group, works with management and is accountable to the shareholders for the long-term performance and financial soundness of the Group. In addition to its statutory responsibilities, the Board:

- sets the Group's overall strategic direction and long-term objectives and ensures the necessary financial and human resources are in place for the Group to meet its objectives;
- reviews the Group's operational and financial performance;
- reviews the performance of management;
- identifies the key stakeholder groups and recognises that their perceptions affect the Group's reputation;
- sets the Group's values and standards (including ethical standards) and ensures that obligations to shareholders and other stakeholders are understood and met;
- oversees the processes of evaluating the adequacy and effectiveness of internal controls and risk management systems; and
- considers sustainability issues as part of its strategic formulation.

The Directors discharge their duties and responsibilities in the best interest of the Group at all times and make decisions independently and objectively. If there are situations of conflict of interest, the Director in question will recuse himself from the discussion and abstain from participating in any Board decision.

### **Delegation by the Board**

The Board has set up two Board committees, namely the Audit Committee and the Executive Resource and Compensation Committee, to assist the Board in the execution of its responsibilities. The two Board committees are constituted with clear terms of reference, setting out specific roles and responsibilities including reporting back to the Board. The details on the composition and functions of the Audit Committee and the Executive Resource and Compensation Committee can be found in the subsequent sections in this Report.

Management is responsible for the day-to-day operations of the Group as well as ensuring the implementation of the agreed Group's strategies and sound system of risk management and internal controls. The Group Chief Executive Officer is assisted by a Management Committee chaired by the Group Chief Executive Officer and comprising senior management staff. In the absence of the Group Chief Executive Officer, the appointed designate is authorised to make decisions on his behalf.



#### Annual General Meeting, Board Meetings and Attendance

The Board holds four scheduled meetings in a year. In addition, special meetings may be convened as and when warranted to deliberate on urgent substantive matters.

During the financial year ended 31 December 2019, the Board held four meetings.

The attendance of the Board members at the AGM, Board and Board committee meetings during the financial year ended 31 December 2019 is set out as follows:

### Attendance at the Annual General Meeting ("AGM"), Board and Board Committee Meetings

|                                     | AGM        | В                  | Board      |                    | Audit Committee |                    | ERCC       |  |
|-------------------------------------|------------|--------------------|------------|--------------------|-----------------|--------------------|------------|--|
| Name of Director                    | Attendance | No. of<br>Meetings | Attendance | No. of<br>Meetings | Attendance      | No. of<br>Meetings | Attendance |  |
| Lim Hua Min                         | 1          | 4                  | 4          | NA                 | NA              | 1                  | 1          |  |
| Gabriel Teo Chen Thye               | 1          | 4                  | 4          | 4                  | 4               | 1                  | 1          |  |
| Law Song Keng                       | 1          | 4                  | 4          | 4                  | 4               | NA                 | NA         |  |
| Manu Bhaskaran                      | 1,         | 4                  | 4          | 4                  | 4               | 1                  | 1          |  |
| Kwah Thiam Hock (1)                 | 1          | 1                  | 1          | NA                 | NA              | NA                 | NA         |  |
| Barney Lau Tai Chiau <sup>(2)</sup> | NA         | 2                  | 2          | NA                 | NA              | NA                 | NA         |  |
| Tan Hai Leng Eugene                 | 1          | 4                  | 4          | NA                 | NA              | NA                 | NA         |  |

ERCC Executive Resource and Compensation Committee

NA Not applicable

Mr Kwah Thiam Hock resigned as a director of the Company with effect from 29 April 2019

Mr Barney Lau Tai Chiau was appointed as a director of the Company with effect from 13 August 2019

#### **Board Approval**

The Board has a formal schedule of matters reserved to it for its decision and these include:

- Group strategic direction and long-term plans;
- Announcements of financial results;
- Statutory accounts;
- Declaration of dividends;
- Budgets and financial planning;
- Establishment of joint ventures;
- Investments or increase in investments in businesses, projects, subsidiaries and associated companies;
- Acquisition or disposal of significant assets, businesses, subsidiaries or associated companies;
- Capital expenditure or any expenditure of significant amount;
- Borrowings of the Company beyond a certain limit in amount as set by the Board; and
- All major transactions or events.





### **Board Induction and Training**

All new directors are briefed on their roles, duties and obligations as directors and the Group's key governance policies and practices.

The Company conducts a comprehensive induction programme to familiarise new directors with the Group's business and industry-specific knowledge. The induction programme gives new directors an understanding of the Group's operations to enable them to assimilate into their new roles. The Company also ensures that for any director who has had no prior experience as a director of a listed company to undergo training in the roles and responsibilities of a listed company director.

Development and training of directors is an ongoing process so that they can perform their duties appropriately. Such development and training programme is reviewed by the Executive Resource and Compensation Committee. The directors are provided with continuing briefings or updates in areas such as directors' duties and responsibilities, corporate governance, relevant changes in laws and regulations, changes in financial reporting standards and issues which have a direct impact on financial statements as well as industry trends and developments relevant to the Group's business operations. The Company Secretary circulates availability of relevant training courses which the directors may attend, with costs borne by the Company.

During the financial year ended 31 December 2019, the Board members were provided with updates to keep them abreast of industry trends, developments in accounting standards and changes in relevant laws and regulations and the code of corporate governance through presentations by Company Secretary, management and external auditors during Board or Board committee meetings. Mr Barney Lau Tai Chiau who joined the Board in August 2019, underwent a series of courses conducted by the Singapore Institute of Directors for directors who have not been on the board of any listed entity in Singapore.

#### **Access to Information**

Management provides all the members of the Board with a progress report on the performance of the Group (including group consolidated accounts) on a monthly basis.

Prior to each Board meeting, the Board members are provided with board papers in advance of meetings so that sufficient time is given to the Board members to prepare. The board papers will set out information which includes background or explanatory information relating to the matters to be brought before the Board. In respect of budgets, any material variances between projections and actual results are explained.

The Chairman, with the assistance of the Company Secretary, exercises control over the quality and timeliness of information flow between the Board and management.

The directors have direct access to the Company's senior management and the Company Secretary. The Company Secretary attends and prepares minutes of all the Board meetings. The appointment and removal of the Company Secretary are subject to the approval of the Board.

The directors, whether as a group or individually, are also entitled to seek independent professional advice with costs to be borne by the Company on any issue(s) which may arise in the course of performing their duties.



# BOARD COMPOSITION AND GUIDANCE Principle 2

The Board has an appropriate level of independence and diversity of thought and background in its composition to enable it to make decisions in the best interests of the company.

#### **Board Independence**

As at 31 December 2019, the Board comprises 6 directors of whom 4 are independent directors. The nature of the directors' appointments on the Board is set out as follows:

| Directors             | Board Membership                         |
|-----------------------|--|
| Lim Hua Min           | Non-Executive, Non-Independent, Chairman |
| Gabriel Teo Chen Thye | Lead Independent Director                |
| Law Song Keng         | Independent                              |
| Manu Bhaskaran        | Independent                              |
| Barney Lau Tai Chiau  | Independent                              |
| Tan Hai Leng Eugene   | Executive, Group Chief Executive Officer |

#### Annual Review of Director's Independence

The Executive Resource and Compensation Committee conducts a review and determines annually the independence of each director. The Board, taking into account the views of the Executive Resource and Compensation Committee, considers Mr Gabriel Teo Chen Thye, Mr Manu Bhaskaran, Mr Law Song Keng and Mr Barney Lau Tai Chiau to be independent directors.

In relation to Mr Gabriel Teo Chen Thye, Mr Manu Bhaskaran and Mr Law Song Keng who have served on the Board for more than nine years from the date of their respective first appointment, the Executive Resource and Compensation Committee and the Board have subject their independence status to a particularly rigorous review in the light of Guideline 2.4 of the Code of Corporate Governance 2012 (which will continue to apply until Rule 210(5)(d) of the SGX-ST Listing Rules (Mainboard) comes into effect on 1 January 2022). The Board is of the view that there is no automatic correlation between a director's tenure on the board and his independence and so a person's independence should not be determined arbitrarily on the basis of the number of years of service on the board. In the review of the independence of Mr Gabriel Teo Chen Thye, Mr Manu Bhaskaran and Mr Law Song Keng, the Executive Resource and Compensation Committee took into account the directors' inputs, views and judgment calls made during their deliberations and is satisfied with their independence in character and judgement and that they would be able to continue to present objective and independent views. The Board, taking into account the views of the Executive Resource and Compensation Committee, is satisfied that Mr Gabriel Teo Chen Thye, Mr Manu Bhaskaran and Mr Law Song Keng continue to demonstrate their ability to exercise strong independent judgment in their deliberations and act in the best interests of the Group, and that their length of service on the Board has not affected their independence. Accordingly, the Board determines these directors to be independent, notwithstanding that they have served more than nine years on the Board.

Each of the above Directors had recused himself from the Board's deliberations on his independence.





#### **Board Composition and Size**

The Board has examined its size and is satisfied that a size of up to 6 members is currently appropriate for the Company, taking into account the nature and scope of the Group's businesses. The Executive Resource and Compensation Committee assesses the Board's composition each year and is satisfied that the Board currently has the appropriate balance and mix of skills, knowledge and experience for the Board to carry out its duties effectively.

The profile of the directors and key information are set out on pages 6 to 9.

#### **Board Diversity**

The Company is committed to building an open, inclusive and collaborative culture and recognises the benefits of having people with diverse backgrounds and experience. It recognises that a diverse Board and its committees will enhance the decision-making process by leveraging on the variety in skills, industry and business experiences of the members of the Board. In recognition of the importance and value of gender diversity in the composition of the Board, the Company will work towards achieving it moving forward.

#### Role of Non-Executive Directors/Independent Directors

At Board Meetings, there is a deliberate culture of having Directors and management engage in open and constructive discussions on issues and proposals. The Non-Executive Directors and/or Independent Directors, led by the lead independent director, meet periodically without the presence of management and where appropriate, provide feedback to the Board and/or Chairman after such meetings.

# CHAIRMAN AND CHIEF EXECUTIVE OFFICER Principle 3

There is a clear division of responsibilities between the leadership of the Board and Management, and no one individual has unfettered powers of decision-making.

### Separation of the Role of Chairman and the Group Chief Executive Officer

The Chairman and the Group Chief Executive Officer of the Company are separate persons and are not related to each other.

The Chairman is a Non-Executive Director while the Group Chief Executive Officer is an Executive Director. The roles of the Chairman and the Group Chief Executive Officer are kept separate and the division of responsibilities between them is set out in writing.

The Chairman is primarily responsible for the workings of the Board. The Chairman's responsibilities include approving the schedules of meetings and meeting agenda (with the assistance of the Company Secretary). As Chairman of the Board, he also leads the Board in its discussions and deliberation, facilitates effective contribution by Non-Executive Directors and exercises control over the timeliness of information flow between the Board and management.

The Group Chief Executive Officer manages the business of the Group, implements the Board's decisions and is responsible for the day-to-day operations of the Group.

### Role of the Lead Independent Director

The Lead Independent Director is appointed by the Board to provide leadership in situations where the Chairman is conflicted. He will also be available to shareholders where they have concerns for matters which contact through the normal channels of the Chairman, the Group Chief Executive Officer or Group Chief Financial Officer has failed to resolve, or where such contact is inappropriate.



### BOARD MEMBERSHIP Principle 4

The Board has a formal and transparent process for the appointment and re-appointment of directors, taking into account the need for progressive renewal of the Board.

#### **Executive Resource and Compensation Committee**

The Board has established the Executive Resource and Compensation Committee that performs both the roles of nominating committee and remuneration committee.

As at 31 December 2019, the Executive Resource and Compensation Committee comprises 3 members, the majority of whom are independent:

| Manu Bhaskaran        | Chairman, Independent   |
|-----------------------|-------------------------|
| Lim Hua Min           | Member, Non-Independent |
| Gabriel Teo Chen Thye | Member, Independent     |

The Executive Resource and Compensation Committee functions under the terms of reference as approved by the Board. Under the terms of reference, the Executive Resource and Compensation Committee (in respect of its function as a nominating committee):

- (i) assists the Board to assess the effectiveness of the Board as a whole as well as the contribution of the directors to the effectiveness of the Board;
- (ii) reviews the succession plans for directors, in particular, the appointment and/or replacement of the Chairman and the Group CEO and key management personnel;
- (iii) establishes a formal process for the Group on the appointment of directors, re-nomination and re-election of directors;
- (iv) considers and determines the independence of the directors, at least annually;
- (v) recommends to the Board on all Board appointments and re-appointments and approves appointments of key management personnel; and
- (vi) reviews the training and professional development programme for directors.

### Criteria and Process for Nomination and Selection of New Directors

The Company has put in place a formal process for the selection of new directors to increase transparency of the nominating process in identifying and evaluating nominees for directors.

The Executive Resource and Compensation Committee leads the process as follows:

- (i) the Committee will consider the benefits of all aspects of diversity, and will evaluate the desired balance and diversity of skills, knowledge, gender and experience for the Board and, in the light of such evaluation, determines the role and the desirable competencies and attributes for a particular appointment;
- (ii) various sources may be used to look for potential candidates;



- the Committee meets with the short-listed candidate(s) to assess suitability and to ensure that the candidate(s) is/are aware of the expectations and the level of commitment required; and
- (iv) the Committee makes recommendations to the Board for approval.

In assessing a potential candidate, the Executive Resource and Compensation Committee would take into account factors such as the candidate's integrity and reputation, attributes, capabilities, qualifications and past experience.

All proposed appointment of potential new directors is reviewed by the Executive Resource and Compensation Committee before the recommendation is put up to the Board for its approval.

#### **Directors' Time Commitments**

The Executive Resource and Compensation Committee assesses if a director is able to and has been adequately carrying out his duties as a director of the Company, taking into account the director's number of listed company board representations and other principal commitments.

To address the time commitments of directors who sit on multiple boards, the meeting dates of the Board and Board committees are scheduled in advance at the beginning of each calendar year.

All directors are aware of their time commitment obligations. For the financial year ended 31 December 2019, each director signed a confirmation that, having regard to all his commitments, he has devoted sufficient time and attention to the affairs of the Company. The Executive Resource and Compensation Committee believes that putting a numerical limit on the number of listed board directorships a director can hold is arbitrary, given that time requirements for each vary, and thus should not be prescriptive.

The Executive Resource and Compensation Committee is of the view that the current qualitative assessment coupled with the annual confirmation of time commitment by directors is sufficient. Accordingly, the Board has not set a numerical limit on the maximum number of listed board representations a director can hold.

The Executive Resource and Compensation Committee is satisfied that all directors have discharged their duties adequately for the financial year ended 31 December 2019.

As at 31 December 2019, no alternate director has been appointed to the Board.

### Rotation and Re-election of Directors/Re-appointment of Directors

The directors submit themselves for re-nomination and re-election at regular intervals in accordance with Article 94 of the Company's Constitution which requires one-third of the directors for the time being to retire from office by rotation at each Annual General Meeting (or, if the number is not a multiple of three, the number nearest to but not less than one-third).

In accordance with Article 100 of the Company's Constitution, all new appointees to the Board, if not elected by the shareholders at the Annual General Meeting, will only hold office until the next Annual General Meeting after the date of their appointment whereupon they will seek re-election at the Annual General Meeting.

For the forthcoming Annual General Meeting, Mr Gabriel Teo Chen Thye and Mr Manu Bhaskaran will be retiring by rotation under Article 94 of the Company's Constitution and Mr Barney Lau Tai Chiau will be retiring under Article 100 of the Company's Constitution.

Mr Barney Lau Tai Chiau will offer himself for re-election at the forthcoming Annual General Meeting.

As part of the board renewal plan and in anticipation of the nine-year rule on director's independence under the Rules of SGX-ST Listing Manual (effective 1 January 2022), Mr Gabriel Teo Chen Thye and Mr Manu Bhaskaran, having served on the Board for more than nine years from the date of their first appointment, have decided not to offer themselves for re-election as directors of the Company. The Board is currently in the process of selecting the right candidates to fill the vacancies.



# BOARD PERFORMANCE Principle 5

The Board undertakes a formal annual assessment of its effectiveness as a whole, and that of each of its board committees and individual directors.

#### **Board Evaluation**

The Board has implemented a process carried out by the Executive Resource and Compensation Committee for assessing the effectiveness of the Board and its Board committees. The performance criteria for the board evaluation are in respect of board size and composition, board processes, board information and accountability, board performance in relation to discharging their responsibilities as set out in their respective terms of reference. In the beginning of each year, the Executive Resource and Compensation Committee conducts a self-assessment process that involves the completion of evaluation questionnaires on issues which include Board and Board committee performance, effectiveness, processes and composition. In the assessment process, the Executive Resource and Compensation Committee also takes into consideration the directors' inputs during the Board/Board Committee meetings and their contributions to the decision process offered by their different expertise and perspectives based on their background, industry, business knowledge and experience. The collated results are reviewed by the Executive Resource and Compensation Committee before they are submitted to the Board for discussion and determination of any areas for further improvements. Following the review, the Board is of the view that the Board and its Board committees are operating effectively.

### **REMUNERATION MATTERS**

# PROCEDURES FOR DEVELOPING REMUNERATION POLICIES Principle 6

The Board has a formal and transparent procedure for developing policies on director and executive remuneration, and for fixing the remuneration packages of individual directors and key management personnel. No director is involved in deciding his or her own remuneration.

The Executive Resource and Compensation Committee also performs the role of a remuneration committee. The Committee comprises entirely of Non-Executive Directors, the majority of whom, including the Chairman, are independent.

Pursuant to the terms of reference, the Executive Resource and Compensation Committee reviews and approves the remuneration packages for each director and the key management personnel, and also decides on policies relating to remuneration and incentive programs (including staff benefits and bonuses) for the staff of the Group. In reviewing the remuneration framework, the Executive Resource and Compensation Committee takes into consideration industry practices and benchmarks to ensure that its remuneration and compensation package are competitive. The Committee, if it requires, may seek expert advice on executive compensation matters from professional firms. During the financial year ended 31 December 2019, the Committee did not require the service of an expert adviser on executive compensation matters.

The Executive Resource and Compensation Committee also reviews the terms of compensation and employment for executive directors and key management personnel at the time of their employment including considering the Company's obligations in the event of termination of services. The service contracts of the Group Chief Executive Officer/Executive Director and key management personnel do not contain onerous removal clauses.





# LEVEL AND MIX OF REMUNERATION Principle 7

The level and structure of remuneration of the Board and key management personnel are appropriate and proportionate to the sustained performance and value creation of the company, taking into account the strategic objectives of the company.

#### Remuneration Policy

The Group's remuneration policy is directed towards the attraction, retention and motivation of talent to achieve the Group's business objectives. The remuneration framework aims to foster a strong performance-oriented culture within an appropriate overall risk management framework. The Group subscribes to linking executive remuneration to corporate and individual performance, hence the remuneration framework ensures that rewards and incentives relate directly to the performance of individuals, the operations and functions in which they work for which they are responsible, and the overall performance of the Group.

#### Remuneration of Executive Director and Key Management Personnel

The remuneration package of the Group Chief Executive Officer/Executive Director and key management personnel comprises a fixed component which is benchmarked against the financial services industry and a variable component which is linked to the performance of the Group as well as the individual performance.

The variable component of the remuneration package is mainly in the form of cash-based variable bonuses which reward employees that commensurate with the performance of the Company. The performance-related variable cash bonus pool is computed based on guidelines approved by the Executive Resource and Compensation Committee. There was no share-based awards under long-term incentive scheme during the financial year ended 31 December 2019.

Based on the current mix of fixed and variable compensation components and design of the variable cash bonus pool formula, the remuneration of executives is aligned with the interests of shareholders and other stakeholders.

Having reviewed and considered the variable components of the Executive Director and key management personnel and the principles behind the formulation of the variable cash bonus pool, the Executive Resource and Compensation Committee is of the view that there is currently no requirement to institute contractual provisions in the terms of employment to reclaim the variable component of their remuneration paid in prior years.

### Remuneration of Non-Executive Director

For the Non-Executive Directors, they are remunerated based on a framework of basic director fees and committee fees which is formulated taking into account factors such as responsibilities, level of contribution and time spent. The framework is reviewed by the Executive Resource and Compensation Committee and endorsed by the Board.

The directors' fees payable to the Non-Executive Directors are subject to shareholders' approval at the Annual General Meeting. The Group Chief Executive Officer/Executive Director does not receive director's fees.

The Company does not have any share-based compensation schemes or any long-term scheme involving the offer of shares in place to encourage independent directors to hold shares in the Company.



# DISCLOSURE ON REMUNERATION Principle 8

The company is transparent on its remuneration policies, level and mix of remuneration, the procedure for setting remuneration, and the relationships between remuneration, performance and value creation.

### **Disclosure of Remuneration of the Directors**

A breakdown showing the level and mix of each individual director's remuneration payable for the financial year ended 31 December 2019 is as follows:

| Remuneration Band            | Number of Directors |                 |  |  |
|------------------------------|---------------------|-----------------|--|--|
|                              | FYE 31 Dec 2019     | FYE 31 Dec 2018 |  |  |
| \$500,000 to below \$750,000 | 1                   | 0               |  |  |
| \$250,000 to below \$500,000 | 0                   | 1               |  |  |
| Below \$250,000              | 6                   | 5               |  |  |
| Total                        | 7                   | 6               |  |  |

|       | uneration Band/<br>ctors of Company    | Directors'<br>Fees <sup>(1)</sup> | Fixed<br>Pay | Annual Wage<br>Supplement<br>and Variable<br>Bonus | Allowances<br>& Others | Total |
|-------|--|-----------------------------------|--------------|--|------------------------|-------|
| -,3   |  | %                                 | %            | %  | %                      | %     |
| (i)   | \$500,000 to below \$750,000           |                                   |              |  |                        |       |
|       | Mr Tan Hai Leng Eugene                 | _                                 | 57           | 43   | - William              | 100   |
| (ii)  | \$250,000 to below \$500,000           |                                   |              |  |                        |       |
|       |  | -16                               |              | -  |                        |       |
| (iii) | Below \$250,000                        |                                   |              |  |                        |       |
|       | Mr Lim Hua Min                         | 100                               | =            |  | -                      | 100   |
|       | Mr Gabriel Teo Chen Thye               | 100                               | _            | - <u>-</u>   |                        | 100   |
|       | Mr Law Song Keng                       | 100                               |              |  |                        | 100   |
|       | Mr Manu Bhaskaran                      | 100                               |              |  |                        | 100   |
|       | Mr Kwah Thiam Hock <sup>(2)</sup>      | 100                               | <u>-</u>     |  | -                      | 100   |
|       | Mr Barney Lau Tai Chiau <sup>(3)</sup> | 100                               |              |  |                        | 100   |

Directors' Fees refer to fees for the financial year ended 31 December 2019, subject to approval by shareholders at the forthcoming AGM

Mr Kwah Thiam Hock resigned as a director of the Company with effect from 29 April 2019

<sup>&</sup>lt;sup>13</sup> Mr Barney Lau Tai Chiau was appointed as a director of the Company with effect from 13 August 2019





#### Key Management Personnel's Remuneration

A breakdown of the compensation for the Group's key management personnel (who are not directors or the Group Chief Executive Officer of the Company) into remuneration bands of \$250,000 is as follows:

| Remuneration Band*             | FYE 31 Dec 2019 | FYE 31 Dec 2018 |
|--------------------------------|-----------------|-----------------|
| \$750,000 to below \$1,000,000 | 1               | 0               |
| \$500,000 to below \$750,000   | 0               | 1               |
| \$250,000 to below \$500,000   | 4               | 2               |
| Below \$250,000                | 2               | 4               |
| Total                          | 7               | 7               |

<sup>\*</sup> The quantification of the remuneration band is based on exchange rate prevailing during the respective financial years.

In aggregate, the total remuneration paid to the above key management personnel of the Group (who are not directors or the Group Chief Executive Officer of the Company) is \$2.21 million in the financial year ended 31 December 2019.

The 2018 Code recommends that the report should set out the names of at least the top five key management personnel (who are not directors or the Group Chief Executive Officer of the Company) as well as full disclosure of the remuneration figures for each director, the Group Chief Executive Officer and the top five key management personnel. Given the competitive industry conditions, the Board, after weighing the advantages and disadvantages, feels that it is in the interests of the Company that the names of the key management personnel are not disclosed and the remuneration of the Group Chief Executive Officer/Executive Director, the Non-Executive Directors and the key management personnel be disclosed in bands of \$250,000.

During the financial year ended 31 December 2019, there was no employee who was a substantial shareholder or an immediate family member of a director, the Group Chief Executive Officer or a substantial shareholder of the Company and whose remuneration exceeds \$100,000 during the year.

Currently, the Company does not have any employee share schemes.

### **ACCOUNTABILITY AND AUDIT**

# RISK MANAGEMENT AND INTERNAL CONTROLS Principle 9

The Board is responsible for the governance of risk and ensures that Management maintains a sound system of risk management and internal controls, to safeguard the interests of the company and its shareholders.

### **Accountability**

The Company recognises the importance of providing the Board with accurate and relevant information on a timely basis. Therefore, Management provides all the members of the Board with management accounts on the performance of the Group on a monthly basis.

The Board takes adequate steps through the establishment of appropriate internal policies to ensure compliance with legislative and regulatory requirements, including requirements under the SGX-ST Listing Manual.



### Risk Management and Internal Controls

The Audit Committee assists the Board in its oversight responsibility for internal controls and risk management of the Group. The Audit Committee reviews the adequacy and effectiveness of the risk management and internal controls systems that includes financial, operational, compliance and information technology controls established by management, with the assistance of the internal and external auditors. Any significant internal control weaknesses noted during their audits are highlighted to the Audit Committee and the internal auditors assist in monitoring that necessary actions are taken by management.

Management is responsible for maintaining a sound system of risk management and internal controls. Risk assessment and evaluation is an ongoing process which forms an integral part of the Group's business cycle. The Group has in general adopted a standard procedure in managing risks. This includes the identification and evaluation of priority risks and a monitoring mechanism to respond to changes within both the enterprise and the business environment. In order to ensure smooth running of the risk management process, key business objectives have been communicated by management to the heads of the various departments in the Group. The Group's operating units are aware of their responsibilities for the internal control systems and the role they play in ensuring that the financial results are properly stated in accordance with statutory requirements and the Group's policies. Control self-assessments are conducted as part of the risk management and evaluation process to review the key risks of the Group and the internal controls in place to manage or mitigate those risks.

The Board has received assurance from the Group Chief Executive Officer and the Group Chief Financial Officer that, for the financial year ended 31 December 2019, the Group's financial records have been properly maintained, and the financial statements give a true and fair view of the Group's operations and finances.

The Board has also received assurance from the Group Chief Executive Officer and key management personnel who are responsible that as at 31 December 2019, the Group's risk management and internal control systems are effective and adequate to address the risks which the Group considers relevant and material to its operations.

Based on the risk management framework and the system of internal controls established and maintained by the Group, information furnished to the Board, the internal and external audits conducted and the reviews performed by management, the Board, with the concurrence of the Audit Committee, is of the opinion that the Group's system of risk management and internal controls addressing financial, operational, compliance and information technology risks was adequate and effective to meet the Group's current business objectives as at 31 December 2019.

The Board notes that all internal control systems contain its inherent limitations and no system of internal controls can provide absolute assurance against the occurrence of material errors, poor judgement in decision-making, human error, losses, fraud or other irregularities. Hence, the system of internal controls can only provide reasonable, but not absolute, assurance against material financial misstatement or loss.

### AUDIT COMMITTEE Principle 10

The Board has an Audit Committee which discharges its duties objectively.

#### **Composition of the Audit Committee**

As at 31 December 2019, the Audit Committee comprises 3 members, all of whom (including the Audit Committee Chairman) are independent Non-Executive Directors:

| Gabriel Teo Chen Thye | Chairman, Independent |
|-----------------------|-----------------------|
| Law Song Keng         | Member, Independent   |
| Manu Bhaskaran        | Member, Independent   |





The Audit Committee members collectively have recent and relevant accounting or related financial management expertise or experience. The Board is of the view that the members of the Audit Committee have the requisite experience and expertise to discharge the functions of the Audit Committee.

No former partner or director of the Company's existing auditing firm or audit corporation is a member of the Audit Committee.

### **Authority and Duties of the Audit Committee**

The Audit Committee functions under the terms of reference approved by the Board which sets out its duties and responsibilities. The role of the Audit Committee includes:

- (i) review of significant financial reporting issues and judgments so as to ensure integrity of the financial statements of the Group;
- (ii) review of the announcements relating to the Group's financial performance;
- (iii) review of the adequacy and effectiveness of the Group's internal controls and risk management systems;
- (iv) review of the assurance from the Group Chief Executive Officer and the Group Chief Financial Officer on the financial records and financial statements:
- (v) make recommendations to the Board on the appointment and removal of the external auditors and approve the remuneration and terms of engagement of the external auditors;
- (vi) review of the adequacy, effectiveness, independence, scope and results of the external audit and the internal audit function;
- (vii) review of any interested person transactions (as defined in Chapter 9 of SGX-ST Listing Manual); and
- (viii) review of the policy and arrangements for concerns about possible improprieties in financial reporting or other matters to be safely raised, independently investigated and appropriately followed up on.

The Audit Committee is authorised to investigate any matters within its terms of reference, with full access to and co-operation by the management. The Audit Committee also has full discretion to invite any director or executive officer to attend its meetings and reasonable resources to carry out its functions.

In the course of the year, at Audit Committee meetings, the external auditor, KPMG LLP briefed the Audit Committee members on developments in accounting and governance standards as well as issues which have a direct impact on financial statements.

In performing its functions, the Audit Committee met with the internal and external auditors, without the presence of management, and reviewed the overall scope of both the internal and external audits, and the assistance given by management to the auditors.

### **Review of Financial Statements**

In the review of the financial statements for the financial year ended 31 December 2019, the Audit Committee discussed with management and the external auditors on significant issues and assumptions that impact the financial statements, including the assurance from the Group Chief Executive Officer and the Group Chief Financial Officer on the financial records and financial statements. The most significant matters have also been included in the Independent Auditors' Report to the members of the Company under "Key Audit Matters", namely (i) valuation of loan and factoring receivables; (ii) valuation of unquoted investments; (iii) valuation of insurance contract provisions; and (iv) valuation of deferred tax assets. Based on its review as well as discussion with management and the external auditors, the Audit Committee is satisfied that those matters, including the four Key Audit Matters, have been properly dealt with and recommended the Board to approve the financial statements for the financial year ended 31 December 2019 and the Board has approved them.



#### Review of Independence of External Auditor

The Audit Committee also undertook the annual review of the independence of external auditors through discussions with the external auditors as well as reviewing all the non-audit services provided by the external auditors and the fees payable to them. The Audit Committee is satisfied that the non-audit services performed by them would not affect the independence of the external auditors and has recommended the re-appointment of the external auditors at the Company's forthcoming Annual General Meeting.

A breakdown of the fees of audit and non-audit services paid to the external auditors for the financial year ended 31 December 2019 is found in Note 35 of the financial statement on page 126 of this Annual Report.

### **Internal Audit**

The Group has an in-house internal audit function that is independent of the activities it audits. The Internal Audit department was set up to ensure internal controls are adequate and to monitor the performance and effective application of the internal audit procedures with regards to these controls. In the course of their work, the internal auditors' activities are conducted in accordance with the International Standards for the Professional Practice of Internal Auditing set by the Institute of Internal Auditors. The internal auditors have full access to the Group's documents, records and personnel necessary for the purpose of their duties.

The internal auditors report functionally to the Chairman of the Audit Committee on audit matters and to the Group Chief Executive Officer on administrative matters.

#### Adequacy of the Internal Audit Function

The Audit Committee ensures that the internal audit function has adequate resources, is staffed with persons with relevant qualification and expertise and has appropriate standing within the Group. The Audit Committee, on an annual basis, assesses the effectiveness of the internal auditors, whose primary line of reporting is to the Audit Committee on audit matters, by examining:

- (i) the scope of the internal auditors' work;
- (ii) the quality of their reports, including major findings on internal audit during the year and Management's responses thereto, difficulties encountered during the course of the audit, significant changes to the audit programme and compliance with relevant professional internal audit standards;
- (iii) the audit programme and the internal audit charter;
- (iv) the hiring, removal, evaluation and compensation of the Head of Internal Audit;
- (v) their relationship with the external auditors; and
- (vi) their independence of the areas reviewed.

### **Whistleblowing Policy**

The Company has in place a whistle-blowing framework whereby staff of the Group can have access to the Audit Committee Chairman, Group Chief Executive Officer, Head of Internal Audit, Head of Human Resource and Head of Compliance to raise concerns of any improprieties, including in relation to financial report, in confidence. The Audit Committee reviews this framework with an objective to ensure that arrangements are in place for independent investigation of such concerns raised and for appropriate follow-up action.



#### SHAREHOLDER RIGHTS AND ENGAGEMENT

### SHAREHOLDER RIGHTS AND CONDUCT OF GENERAL MEETINGS <u>Principle 11</u>

The company treats all shareholders fairly and equitably in order to enable them to exercise shareholders' rights and have the opportunity to communicate their views on matters affecting the company. The company gives shareholders a balanced and understandable assessment of its performance, position and prospects.

To facilitate shareholders' ownership rights, the Board ensures that all material information is disclosed on a comprehensive, accurate and timely basis.

All shareholders are entitled to attend the Annual General Meeting and are afforded the opportunity to participate effectively. All shareholders are given the chance to raise relevant questions and to communicate their views in the Annual General Meeting. The Company's Constitution allows shareholders who are not "Relevant Intermediaries" (as defined in the Companies Act) to appoint not more than two proxies to attend, speak and vote in his place at general meetings of shareholders. Under the new multiple proxies regime, "Relevant Intermediaries" such as banks, capital markets services licence holders which provide custodial services for securities and the Central Provident Fund Board, are allowed to appoint more than two proxies to attend, speak and vote at general meetings. This will enable indirect investors, including CPF investors to be appointed as proxies to participate at general meetings.

All shareholders are entitled to vote in accordance with the established voting rules and procedures. The Company conducted poll voting for all resolutions tabled at the general meetings. The rules, including the voting process, were clearly explained by the scrutineers at such general meetings.

#### Conduct of Shareholder Meetings

Shareholders are informed of shareholders' meetings through published notices and reports or circulars made available to all shareholders. Each item of special business included in the notice of the meeting will be accompanied by a full explanation of the effects of a proposed resolution. The Annual General Meeting procedures provide shareholders the opportunity to raise relevant questions relating to each resolution tabled for approval. Opportunities are given to shareholders to participate, engage and openly communicate their views on matters relating to the Group to the directors and the external auditors.

Voting in absentia may only be possible after careful study to ensure that the integrity of the information and authentication of identity of shareholders through the web are not compromised.

The Company conducts electronic poll voting for all the resolutions passed at the shareholders' meetings for greater transparency in the voting process. Before commencement of the proceedings at the shareholders' meetings, the independent scrutineer appointed by the Company will disclose the voting and vote tabulation procedures. Votes cast for, or against, each resolution will be tallied and displayed live-on-screen to shareholders at the meeting. The total numbers and percentage of votes cast for or against the resolutions are also announced after the meetings via SGXNet.

All directors, in particular the Chairpersons of the Audit Committee and the Executive Resource and Compensation Committee and the external auditors attend Annual General Meetings to address any questions which may be raised by the shareholders at such meetings.

Minutes of shareholder meetings which include substantive comments or queries from shareholders and responses from the Chairman, board members and Management will be made available on the Company's corporate website. The Company ensures that there are separate resolutions at general meetings for each substantially separate issue and avoids the "bundling" of separate resolutions.



The Company aims to pay a sustainable and growing dividend over time, consistent with long-term growth prospects. Dividends will be declared on an annual basis, taking into consideration the Group's financial performance, cash position, cash flow generated from operations, projected capital requirements for business growth, general global economic conditions and other factors as the Board may deem appropriate. As a guide, the Company endeavours to pay annual dividends up to 30% of its net profit after tax.

### ENGAGEMENT WITH SHAREHOLDERS Principle 12

The company communicates regularly with its shareholders and facilitates the participation of shareholders during general meetings and other dialogues to allow shareholders to communicate their views on various matters affecting the company.

The Board strives for timeliness in its disclosures to shareholders and the public and it is the Board's policy to keep shareholders informed of material developments that would have an impact on the Company or the Group through announcements via SGXNET. In the event that unpublished material information is inadvertently disclosed to any selected group in the course of the Group's interactions with the investing community, an announcement will be released to the public via SGXNet.

During the financial year ended 31 December 2019, the Board provided shareholders with quarterly and annual financial reports. Results for the first three quarters were released to the shareholders within 45 days of the reporting period while the full-year results were released to the shareholders within 60 days of the financial year-end. In presenting the annual financial statements and announcements of financial results to the shareholders, the Board aims to provide a balanced and understandable assessment of the Group's financial performance and prospects.

Following the amendments to Rule 705 of the SGX-ST Listing Manual, the Company will adopt the half-yearly financial reporting and provide shareholders with half-yearly and full-year financial reports.

At general meetings, the Chairman plays a pivotal role in fostering constructive dialogue between shareholders, Board members and management. The Company encourages and values shareholders' participation at the general meetings.

In addition, the Group also uses other channels where appropriate for communication with the shareholders, such as press releases, regularly updated corporate website, annual reports, analyst briefings and shareholders' meetings. The Company also notifies shareholders in advance of the date of release of its financial results through annual annual results through them on the corporate website.

The latest Annual Reports, financial results and company announcements are posted on the corporate website following the release to the market. The corporate website has a clearly dedicated "Investor Relations" link, which enables shareholders to raise their queries or concerns.

### MANAGING STAKEHOLDERS RELATIONSHIPS

# ENGAGEMENT WITH STAKEHOLDERS Principle 13

The Board adopts an inclusive approach by considering and balancing the needs and interests of material stakeholders, as part of its overall responsibility to ensure that the best interests of the company are served.

The Group's key stakeholders are those who materially impact its strategy or are directly impacted by it. They comprise our shareholders/investors, customers, employees, business partners and community.

The Group has engaged its material stakeholders through various means to have an understanding of the matters that they are most concerned with. This would help us define our strategic priorities and guide our initiatives.





# **CORPORATE GOVERNANCE REPORT**

During the financial year ended 31 December 2019, having considered the environmental, social and governance issues, the Group mapped out the key areas of focus in relation to the management of the respective stakeholder relationships. Please refer to the Sustainability Report on pages 16 to 18.

#### Code on Dealings in Securities

The Company has issued a Code on Dealings in IFS Securities (the "Internal Code") to directors and key employees (including employees with access to price-sensitive information in relation to the Company's shares) of the Company, setting out a code of conduct on dealings in the Company's shares by these persons in line with the best practices set out in Rule 1207(19) of the SGX-ST Listing Manual. The guidelines under the Internal Code, *inter alia*, provide that officers (i) should not deal in the Company's shares on short-term considerations; and (ii) should not deal in the Company's shares during the "black-out" period commencing two weeks before the release of the Company's results for the first three quarters and one month before the announcement of the Company's full-year financial results, and ending on the date of announcement. With the adoption of the half-yearly financial reporting, the black-out period will be commencing one month before the announcement of the Company's half-year and full-year financial results, and ending on the date of announcement.





# FINANCIAL REPORT

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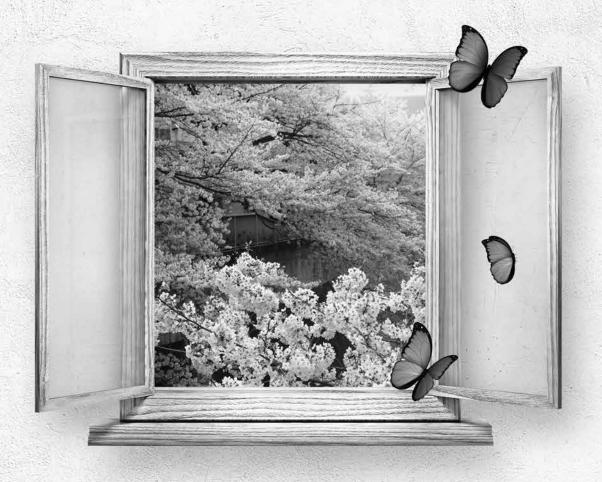
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# **DIRECTORS' STATEMENT**

YEAR ENDED 31 DECEMBER 2019

#### **DIRECTORS' STATEMENT**

We are pleased to submit this annual report to the members of the Company together with the audited financial statements for the financial year ended 31 December 2019.

In our opinion:

- (a) the financial statements set out on pages 48 to 181 are drawn up so as to give a true and fair view of the financial position of the Group and of the Company as at 31 December 2019 and the financial performance, changes in equity and cash flows of the Group for the year ended on that date in accordance with the provisions of the Singapore Companies Act, Chapter 50 and Singapore Financial Reporting Standards (International); and
- (b) at the date of this statement, there are reasonable grounds to believe that the Company will be able to pay its debts as and when they fall due.

The Board of Directors has, on the date of this statement, authorised these financial statements for issue.

#### **DIRECTORS**

The directors in office at the date of this statement are as follows:

Lim Hua Min
Gabriel Teo Chen Thye
Manu Bhaskaran
Law Song Keng
Barney Lau Tai Chiau (appointed on 13 August 2019)
Tan Hai Leng Eugene

#### **DIRECTORS' INTERESTS**

According to the register kept by the Company for the purposes of Section 164 of the Companies Act, Chapter 50 (the Act), particulars of interests of directors who held office at the end of the financial year (including those held by their spouses and infant children) in shares, debentures, warrants and share options in the Company and in related corporations (other than wholly-owned subsidiaries) are as follows:

| Name of director and corporation in which interests are held | Holdings at beginning of the year | Holdings at end of the year |
|--|-----------------------------------|-----------------------------|
| Ultimate holding company                                     |                                   |                             |
| Phillip Assets Pte. Ltd.                                     |                                   |                             |
| Lim Hua Min  |                                   |                             |
| - ordinary shares  | 39,100,000                        | 39,100,000                  |
| IFS Capital Limited - Company                                |                                   |                             |
| Lim Hua Min  |                                   |                             |
| – ordinary shares  |                                   |                             |
| - deemed interests   | 226,063,029                       | 226,063,029                 |



# **DIRECTORS' STATEMENT**

YEAR ENDED 31 DECEMBER 2019

| Name of director and corporation in which interests are held | Holdings at beginning of the year | Holdings at end of the year |
|--|-----------------------------------|-----------------------------|
| Tan Hai Leng Eugene  |                                   |                             |
| - ordinary shares  | 200,000                           | 200,000                     |
| IFS Factors (Malaysia) Sdn. Bhd Subsidiary                   |                                   |                             |
| Tan Hai Leng Eugene  |                                   |                             |
| - ordinary shares  | 1                                 | 1                           |

Except as disclosed in this statement, no director who held office at the end of the financial year had interests in shares, debentures, warrants or share options of the Company, or of related corporations, either at the beginning of the financial year or at the end of the financial year.

There were no changes in any of the above mentioned interests in the Company between the end of the financial year and 21 January 2020.

Neither at the end of, nor at any time during the financial year, was the Company a party to any arrangement whose objects are, or one of whose objects is, to enable the directors of the Company to acquire benefits by means of the acquisition of shares in or debentures of the Company or any other body corporate.

Except for the salaries, bonuses and fees and those benefits that are disclosed in this statement and in Notes 35 and 40 to the financial statements, since the end of the last financial year, no director has received or become entitled to receive, a benefit by reason of a contract made by the Company or a related corporation with the director, or with a firm of which he is a member, or with a company in which he has a substantial financial interest.

### **AUDIT COMMITTEE**

The members of the Audit Committee during the year and at the date of this statement comprise the following Non-Executive Directors:

| Gabriel Teo Chen Thye (Chairm | an) Independent |
|-------------------------------|-----------------|
| Manu Bhaskaran                | Independent     |
| Law Song Keng                 | Independent     |

The Audit Committee performs the functions specified in Section 201B of the Act, the SGX Listing Manual and the Code of Corporate Governance.

The Audit Committee has held four meetings since the last directors' statement. In performing its functions, the Audit Committee met with the Company's external and internal auditors to discuss the scope of their work, the results of their examination and evaluation of the Company's internal accounting control system.







# **DIRECTORS' STATEMENT**

YEAR ENDED 31 DECEMBER 2019

The Audit Committee also reviewed the following:

- assistance provided by the Company's officers to the internal and external auditors;
- quarterly financial information and annual financial statements of the Group and the Company prior to their submission to the directors of the Company for adoption; and
- interested person transactions (as defined in Chapter 9 of the SGX Listing Manual).

The Audit Committee has full access to management and is given the resources required for it to discharge its functions. It has full authority and the discretion to invite any director or executive officer to attend its meetings. The Audit Committee also recommends the appointment of the external auditors and reviews the level of audit and non-audit fees.

The Audit Committee is satisfied with the independence and objectivity of the external auditors and has recommended to the Board of Directors that the auditors, KPMG LLP, be nominated for re-appointment as auditors at the forthcoming Annual General Meeting of the Company.

In appointing our auditors for the Company and subsidiaries, we have complied with Rules 712, 715 and 716 of the SGX Listing Manual.

## **AUDITORS**

The auditors, KPMG LLP, have indicated their willingness to accept re-appointment.

On behalf of the Board of Directors

Tan Hai Leng Eugene
Director

Lim Hua Min Director

Singapore

27 March 2020



YEAR ENDED 31 DECEMBER 2019

Members of the Company IFS Capital Limited

#### REPORT ON THE AUDIT OF THE FINANCIAL STATEMENTS

Opinion

We have audited the financial statements of IFS Capital Limited ('the Company') and its subsidiaries ('the Group'), which comprise the consolidated statement of financial position of the Group and the statement of financial position of the Company as at 31 December 2019, the consolidated statement of profit or loss, consolidated statement of comprehensive income, consolidated statement of changes in equity and consolidated statement of cash flows of the Group for the year then ended, and notes to the financial statements, including a summary of significant accounting policies, as set out on pages 48 to 181.

In our opinion, the accompanying consolidated financial statements of the Group and the statement of financial position of the Company are properly drawn up in accordance with the provisions of the Companies Act, Chapter 50 ('the Act') and Singapore Financial Reporting Standards (International) ('SFRS(I)s') so as to give a true and fair view of the consolidated financial position of the Group and the financial position of the Company as at 31 December 2019 and of the consolidated financial performance, consolidated changes in equity and consolidated cash flows of the Group for the year ended on that date.

# Basis for opinion

We conducted our audit in accordance with Singapore Standards on Auditing ('SSAs'). Our responsibilities under those standards are further described in the 'Auditors' responsibilities for the audit of the financial statements' section of our report. We are independent of the Group in accordance with the Accounting and Corporate Regulatory Authority Code of Professional Conduct and Ethics for Public Accountants and Accounting Entities ('ACRA Code') together with the ethical requirements that are relevant to our audit of the financial statements in Singapore, and we have fulfilled our other ethical responsibilities in accordance with these requirements and the ACRA Code. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

### Key audit matters

Key audit matters are those matters that, in our professional judgement, were of most significance in our audit of the financial statements of the current period. These matters were addressed in the context of our audit of the financial statements as a whole, and in forming our opinion thereon, and we do not provide a separate opinion on these matters.





YEAR ENDED 31 DECEMBER 2019

Valuation of loans and factoring receivables and adoption of SFRS(I) 9 \$475.3 million (Refer to Notes 10, 15 and 41 to the financial statements)

#### The key audit matter

Provision of loans and factoring financing is the principal activity of the Group. Loans and factoring receivables are the most significant financial statement captions in the Group's consolidated statement of financial position. The Group's loans and factoring receivables have exposures in Singapore, Thailand, Malaysia and Indonesia. While the portfolio in Indonesia exhibits higher credit risk, the size of this portfolio is relatively small, as compared to the portfolios in Singapore and Thailand.

The application of the expected credit loss ("ECL") model under SFRS(I) 9 Financial Instruments and the determination of ECL for the loans and factoring receivables involve significant management judgement. There is a risk that the measurement of ECL allowances for the Group's loans and factoring receivables is inadequate.

### How the matter was addressed in our audit

We have involved our accounting specialists in the assessment of the Group's application of the ECL model under SFRS(I) 9 and overall reasonableness of the impairment valuation. Our audit procedures included, among others:

- Evaluated the reasonableness of the methodology, assumptions and estimates used in the ECL model for consistency with SFRS(I) 9 requirements;
- Tested operating effectiveness of controls for credit reviews and assessed the appropriateness of management's internal credit quality grading model for loans and factoring receivables;
- Independently re-performed the impairment computations on selected accounts and compared with management's computation, including testing of the inputs to the ECL model such as the probability of default, agreed payment plans, payment track records and the valuation of the collaterals held by the Group; and
- Assessed the adequacy and completeness of the Group's disclosures on the credit risk in respect of the loans and factoring receivables in the financial statements against SFRS(I)7.

#### Findings:

- Based on the work performed, we found the ECL allowances provided for the loans and factoring receivables to be reasonable.
- We also found the disclosures on the valuation of loans and factoring receivables to be materially in accordance with relevant requirements.



YEAR ENDED 31 DECEMBER 2019

Valuation of unquoted investments (\$9.8 million) (Refer to Notes 9 and 41 to the financial statements)

### The key audit matter

The Group's investments are a significant financial statement caption in the Group's consolidated statement of financial position, and comprise debt securities, unquoted convertible loans and quoted and unquoted equity securities.

There is a risk that the assessment of the carrying value does not accurately reflect its fair value as at the reporting date. The risk is not uniform for all investment types and is greatest for the unquoted convertible loans. These are hard-to-value structured financial instruments with embedded derivatives, and are subjected to complex management estimates and judgements. The valuation of these involves unobservable inputs such as units sold, sales projections on unsold units, development costs projections obtained from the investment manager of these underlying developments and risk-adjusted discount rates as determined by management.

#### How the matter was addressed in our audit

We have assessed the valuation methodology applied and the assumptions used in the valuation models to determine the fair value of unquoted investments. Our audit procedures included, among others:

- Involved our valuation specialists to evaluate the appropriateness of the valuation model and the reasonableness of inputs used;
- Challenged the Group's key judgements and assumptions used in the determination of the fair value of unquoted investments by corroborating these with external sources and industry information where possible; and
- Assessed the adequacy of the disclosures made by the Group in relation to their description of the assumptions, estimates made and the sensitivity of the valuation of the unquoted investments to changes in those assumptions and estimates.

# Findings:

- In respect of the unquoted convertible loans, we found that the Group's cash flow forecasts were reasonably supported and the discount rates used were balanced in comparison with market data.
- Overall, we found the Group's disclosures of the assumptions and estimates made for valuing level 3 financial instruments and the sensitivity analysis to changes in those assumptions and estimates to be materially in accordance with relevant requirements.





YEAR ENDED 31 DECEMBER 2019

Valuation of deferred tax assets (\$3.9 million) [Refer to Note 12 to the financial statements]

#### The key audit matter

The Group has significant deferred tax assets amounting to \$3.9 million arising mainly from unutilised tax losses as at 31 December 2019. There is inherent uncertainty involved in forecasting future taxable profits, which determines the extent to which deferred tax assets are or are not recognised.

How the matter was addressed in our audit

We have assessed the forecasts of future taxable profits prepared by management and the basis used to determine the realisation of deferred tax assets. Our audit procedures included, among others:

- Obtained an understanding of the Group's budgeting process upon which the forecasts are based;
- Challenged management's key assumptions used in the forecasts, including the projected revenue growth rate, projected gross profit margin and discount rates, against the Group's historical performance and planned activities;
- Considered the management's assessment of the Group's taxable position, and applied our knowledge and experience of the relevant tax legislation; and
- Assessed the adequacy of the disclosures made by the Group in relation to the deferred tax assets recognised.

# Findings:

- There were assumptions applied by management which trend towards projecting an optimistic forecast of the taxable profits of specific Group entities. However, given the continual availability of such tax losses and the planned activities, there is reasonable basis for the recognition of deferred taxes on current unutilised tax losses.
- We found that Note 12 gives appropriate disclosure in respect of the deferred tax assets recognised.



YEAR ENDED 31 DECEMBER 2019

Valuation of insurance contract provisions (\$17.1 million, net of reinsurance) [Refer to Note 13 to the financial statements]

### The key audit matter

The Group's general insurance operations are conducted through its subsidiary, ECICS Limited (ECICS).

Valuation of insurance contract provisions is inherently judgemental and subjective.

There are several sources of uncertainty that need to be considered in the estimation of the liabilities that the Group will ultimately be required to pay as claims.

The valuation of insurance contract liabilities is dependent on estimates including the ultimate settlement cost of claims reported, and claims incurred but not yet reported (IBNR) which is incorporated in ECICS's appointed actuary's valuation model. The estimates are determined based on historical claim experience, existing knowledge of events, the term and conditions of relevant policies and interpretation of circumstances.

Using an inappropriate valuation method could result in material errors to the carrying value of insurance contract liabilities. In addition, changes in the assumptions used in calculation of the valuation could result in a material impact to the valuation of insurance contract liabilities and the related movements in profit or loss.

How the matter was addressed in our audit

We have involved our internal actuarial specialists to assess the methodology applied and the assumptions used in the ECICS's appointed actuary's model to determine the adequacy of insurance contract provisions made for premium and claim liabilities. Our audit procedures included, among others:

- Evaluated the underwriting and claims processes;
- Assessed the design and operating effectiveness of controls over approval and recording of premiums and claims;
- Tested the completeness and accuracy of data used in the valuation of insurance contract liabilities;
- Assessed the appointed actuary's competence, capability and objectivity by reviewing their resume and making enquiries;
- Involved our actuarial specialists to evaluate the methodology, assumptions and estimates used in the ECICS's appointed actuary's model; and
- Assessed the adequacy of the disclosure made by the Group in relation to the assumptions and estimates used and the sensitivity of the insurance contract provisions to changes in the assumptions and estimates.





YEAR ENDED 31 DECEMBER 2019

| The key audit matter | How the matter was addressed in our audit  |
|----------------------|--|
|                      | Findings:  |
|                      | <ul> <li>We independently verified and agreed with<br/>management's assessment of the adequacy of<br/>provision for insurance claims.</li> </ul>   |
|                      | <ul> <li>We have assessed the methodology, assumptions<br/>and estimates used by ECICS's appointed actuary<br/>and we identified no concerns over the actuary's<br/>competence, capability and objectivity.</li> </ul>                         |
|                      | <ul> <li>We found that the assumptions and estimates used<br/>by ECICS's appointed actuary were balanced.</li> </ul>   |
|                      | <ul> <li>We found that Note 42 gives appropriate disclosure of the assumptions and estimates made by the Group and the sensitivity of the valuation of insurance contract provisions to changes in those assumptions and estimates.</li> </ul> |

## Other information

Management is responsible for the other information contained in the annual report. Other information is defined as all information in the annual report other than the financial statements and our auditors' report thereon.

We have obtained all other information prior to the date of this auditors' report.

Our opinion on the financial statements does not cover the other information and we do not express any form of assurance conclusion thereon.

In connection with our audit of the financial statements, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the financial statements or our knowledge obtained in the audit or otherwise appears to be materially misstated. If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report in this regard.



YEAR ENDED 31 DECEMBER 2019

Responsibilities of management and directors for the financial statements

Management is responsible for the preparation of financial statements that give a true and fair view in accordance with the provisions of the Act and SFRS(I)s, and for devising and maintaining a system of internal accounting controls sufficient to provide a reasonable assurance that assets are safeguarded against loss from unauthorised use or disposition; and transactions are properly authorised and that they are recorded as necessary to permit the preparation of true and fair financial statements and to maintain accountability of assets.

In preparing the financial statements, management is responsible for assessing the Group's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Group or to cease operations, or has no realistic alternative but to do so.

The directors' responsibilities include overseeing the Group's financial reporting process.

Auditors' responsibilities for the audit of the financial statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditors' report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with SSAs will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

As part of an audit in accordance with SSAs, we exercise professional judgement and maintain professional scepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal controls.
- Obtain an understanding of internal controls relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Group's internal controls.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Group's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditors' report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditors' report. However, future events or conditions may cause the Group to cease to continue as a going concern.





YEAR ENDED 31 DECEMBER 2019

- Evaluate the overall presentation, structure and content of the financial statements, including the disclosures, and whether the financial statements represent the underlying transactions and events in a manner that achieves fair presentation.
- Obtain sufficient appropriate audit evidence regarding the financial information of the entities or business activities within the Group to express an opinion on the consolidated financial statements. We are responsible for the direction, supervision and performance of the Group audit. We remain solely responsible for our audit opinion.

We communicate with the directors regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal controls that we identify during our audit.

We also provide the directors with a statement that we have complied with relevant ethical requirements regarding independence, and communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, related safeguards.

From the matters communicated with the directors, we determine those matters that were of most significance in the audit of the financial statements of the current period and are therefore the key audit matters. We describe these matters in our auditors' report unless the law or regulations preclude public disclosure about the matter or when, in extremely rare circumstances, we determine that a matter should not be communicated in our report because the adverse consequences of doing so would reasonably be expected to outweigh the public interest benefits of such communication.

# REPORT ON OTHER LEGAL AND REGULATORY REQUIREMENTS

In our opinion, the accounting and other records required by the Act to be kept by the Company and by those subsidiary corporations incorporated in Singapore of which we are the auditors have been properly kept in accordance with the provisions of the Act.

The engagement partner on the audit resulting in this independent auditors' report is Goh Kim Chuah.

### KPMG LLP

Public Accountants and Chartered Accountants

# Singapore

27 March 2020



# **STATEMENTS OF** FINANCIAL POSITION

AS AT 31 DECEMBER 2019

|                                |          | Gre     | oup         | Com                                     | pany    |
|--------------------------------|----------|---------|-------------|---|---------|
|                                | Note     | 2019    | 2018        | 2019                                    | 2018    |
|                                |          | \$'000  | \$'000      | \$'000                                  | \$'000  |
| Non-current assets             |          |         |             |   |         |
| Property, plant and equipment  | 4        | 2,165   | 3,319       | 213                                     | 202     |
| Intangible assets              | 5        | 990     | 1,081       | 773                                     | 787     |
| Investment properties          | 6        | 2,981   | 2,094       | - 1 - 1 - 1 - 1 - 1 - 1 - 1 - 1 - 1 - 1 | -       |
| Subsidiaries                   | 7        | -       |             | 86,163                                  | 83,063  |
| Other investments              | 9        | 25,096  | 39,235      | 14                                      | 6,424   |
| Loans, advances, hire purchase | V/85/251 |         |             |   |         |
| and leasing receivables        | 10       | 83,092  | 79,523      | 69,368                                  | 53,423  |
| Deferred tax assets            | 12       | 3,856   | 4,716       |   | 11      |
| Right-of-use assets            | 38       | 2,839   | Secretal -  | 2,020                                   | -       |
|                                |          | 121,019 | 129,968     | 158,551                                 | 143,910 |
| Current assets                 |          |         |             |   |         |
| Reinsurers' share of insurance |          |         |             |   |         |
| contract provisions            | 13       | 4,533   | 5,326       |   | -       |
| Insurance receivables          | 14       | 1,561   | 2,585       |   |         |
| Trade and other receivables    | 15       | 321,743 | 302,045     | 172,220                                 | 166,880 |
| Other investments              | 9        | 18,737  | 17,807      | 312                                     | 394     |
| Cash and cash equivalents      | 18       | 37,191  | 48,724      | 9,065                                   | 18,773  |
|                                |          | 383,765 | 376,487     | 181,597                                 | 186,047 |
| Total assets                   |          | 504,784 | 506,455     | 340,148                                 | 329,957 |
| Equity                         |          |         |             |   |         |
| Share capital                  | 20       | 137,302 | 137,302     | 137,302                                 | 137,302 |
| Other reserves                 | 21       | 3,654   | 1,184       |   | -       |
| Accumulated profits            |          | 38,052  | 30,719      | 41,681                                  | 36,923  |
| Equity attributable to owners  |          |         | S. Williams |   |         |
| of the Company                 |          | 179,008 | 169,205     | 178,983                                 | 174,225 |
| Non-controlling interests      | 22       | 17,945  | 15,355      |   | _       |
| Total equity                   |          | 196,953 | 184,560     | 178,983                                 | 174,225 |
|                                |          |         |             |   |         |





# **STATEMENTS OF** FINANCIAL POSITION

AS AT 31 DECEMBER 2019

|                                    |          | Gro            | oup            | Com                                    | pany           |
|------------------------------------|----------|----------------|----------------|--|----------------|
|                                    | Note     | 2019<br>\$'000 | 2018<br>\$'000 | 2019<br>\$'000                         | 2018<br>\$'000 |
| Non-current liabilities            |          | - S            |                |  | - 178,58       |
| Interest-bearing borrowings        | 23       | 5,323          | 13,864         |  | 10,000         |
| Employee benefits                  | 24       | 1,429          | 1,560          |  |                |
| Deferred tax liabilities           | 12       | 246            | 515            | 147                                    |                |
| Lease liabilities                  | 38       | 2,253          |                | 1,500                                  |                |
|                                    |          | 9,251          | 15,939         | 1,647                                  | 10,000         |
| Current liabilities                |          |                |                |  |                |
| Trade and other payables           | 25       | 15,036         | 13,609         | 8,452                                  | 6,973          |
| Insurance payables                 | 27       | 1,792          | 3,078          | ************************************** |                |
| Interest-bearing borrowings        | 23       | 256,975        | 265,478        | 149,288                                | 138,743        |
| Insurance contract provisions for: |          |                |                |  |                |
| - gross unexpired risks            | 13       | 6,738          | 9,425          |  |                |
| - gross insurance claims           | 13       | 14,859         | 13,446         |  |                |
| Lease liabilities                  | 38       | 596            |                | 507                                    |                |
| Current tax payable                |          | 2,584          | 920            | 1,271                                  | 16             |
|                                    |          | 298,580        | 305,956        | 159,518                                | 145,732        |
| Total liabilities                  | - NB - 1 | 307,831        | 321,895        | 161,165                                | 155,732        |
| Total equity and liabilities       |          | 504,784        | 506,455        | 340,148                                | 329,957        |



# **CONSOLIDATED STATEMENT OF PROFIT OR LOSS**

YEAR ENDED 31 DECEMBER 2019

|   | Note     | 2019<br>\$'000    | 2018<br>\$'000    |
|---|----------|-------------------|-------------------|
| Interest income Interest expense  | 28<br>29 | 33,033<br>(7,745) | 27,643<br>(7,615) |
| Net interest income   | 2        | 25,288            | 20,028            |
| Gross written premiums  |          | 5,588             | 7,268             |
| Change in gross provision for unexpired risks   | 13       | 663               | 605               |
| Gross earned premium revenue  |          | 6,251             | 7,873             |
| Written premiums ceded to reinsurers  |          | (784)             | (1,672)           |
| Reinsurers' share of change in provision for unexpired risks                                | 13       | 702               | 652               |
| Reinsurance premium expense   |          | (82)              | (1,020)           |
| Net earned premium revenue (i)  | 30       | 6,169             | 6,853             |
| ree and commission income   | 31       | 8,632             | 8,493             |
| Net investment income<br>Other income   | 32       | 4,982             | 1,797             |
| other income  | 33       | 1,513             | 16,793            |
| Sub-total (ii)  |          | 15,127            | 27,083            |
| Non-interest income (i) + (ii)  |          | 21,296            | 33,936            |
| ncome before operating expenses   |          | 46,584            | 53,964            |
| Business development expenses   |          | (644)             | (549)             |
| Commission expenses   |          | (1,692)           | [1,636]           |
| Staff costs   |          | (15,414)          | (14,438)          |
| General and administrative expenses   |          | (6,479)           | [6,346]           |
| Operating expenses  |          | (24,229)          | [22,969]          |
| Change in gross provision for insurance claims  | 13       | (1,413)           | [1,736]           |
| Reinsurers' share of change in provision for insurance claims                               | 13       | 530               | 1,023             |
| Pross claims paid   | 13       | (6,361)           | [8,654]           |
| Reinsurers' share of claims paid  | 13       | 840               | 1,714             |
| Net claims incurred   | 30       | (6,404)           | (7,653            |
| Operating profit before allowances Reversal/(recognition) of allowances for loan losses and |          | 15,951            | 23,342            |
| impairment of other assets  | 34       | 392               | (753)             |
| Profit before tax   | - 35     | 16,343            | 22,589            |
| 「ax expense   | 36       | (4,238)           | [2,726]           |
| Profit for the year   |          | 12,105            | 19,863            |
| Profit attributable to:<br>Owners of the Company  |          | 9,388             | 17,987            |
| Owners of the Company Non-controlling interests   |          | 2,717             | 17,987            |
| Profit for the year   |          | 12,105            | 19,863            |
| Earnings per share  |          |                   |                   |
| Basic earnings per share (cents)  | 37       | 2.50              | 4.78              |
| Diluted earnings per share (cents)  | 37       | 2.50              | 4.78              |

The accompanying notes form an integral part of these financial statements.





# **CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME**

|  | Note | 2019<br>\$'000 | 2018<br>\$'000    |
|--|------|----------------|-------------------|
| Profit for the year  |      | 12,105         | 19,863            |
| Other comprehensive income   |      |                |                   |
| Items that will not be reclassified to profit or loss                |      |                |                   |
| Defined benefit plan remeasurements                                  |      | 13             | 4                 |
| Tax on items that will not be reclassified to profit or loss         |      | (2)            | [1]               |
|  |      | 11             | 3                 |
| Items that are or may be reclassified subsequently to profit or loss |      |                |                   |
| Foreign currency translation differences of foreign operations       |      | 3,300          | 1,013             |
|  |      | 3,300          | 1,013             |
| Other comprehensive income for the year, net of tax                  |      | 3,311          | 1,016             |
| Total comprehensive income for the year                              |      | 15,416         | 20,879            |
| Total comprehensive income attributable to:                          |      |                |                   |
| Owners of the Company  |      | 11,869         | 18,650            |
| Non-controlling interests  |      | 3,547          | 2,229             |
| Total comprehensive income for the year                              |      | 15,416         | 20,879            |
|  |      | 8.5            | S O TO THE STREET |



# **CONSOLIDATED STATEMENT OF CHANGES IN EQUITY**

|   |      |               | Attributa       | ble to owner              | Attributable to owners of the Company | any                        |                 |  |              |
|---|------|---------------|-----------------|---------------------------|---------------------------------------|----------------------------|-----------------|--|--------------|
|   | Note | Share capital | Capital reserve | Fair value reserve \$'000 | Translation reserve                   | Accumulated profits \$'000 | Total<br>\$'000 | Non-<br>controlling<br>interests<br>\$'000 | Total equity |
| At 1 January 2018   |      | 137,302       | 108             | 3,458                     | 416                                   | 11,007                     | 152,291         | 14,024                                     | 166,315      |
| Adjustment on initial application of SFRS(I) 9 (net of tax)                                     |      | 1             | 1               | (3,458)                   | r.                                    | 2,850                      | [808]           | [49]                                       | (657)        |
| Adjusted balance at 1 January 2018<br>Total comprehensive income                                |      | 137,302       | 108             | l                         | 416                                   | 13,857                     | 151,683         | 13,975                                     | 165,658      |
| for the year Profit for the year Other comprehensive income                                     |      | T.            | 1               | 1                         |                                       | 17,987                     | 17,987          | 1,876                                      | 19,863       |
| Foreign currency translation differences  |      | 1             | 1               | 1                         | 099                                   | 1                          | 099             | 353  | 1,013        |
| remeasurements Tax on other comprehensive income  | 36   | ( 1           | 1 1             | 1 -1                      | 1.1                                   | 4 (1)                      | 4 (1)           | 1.1  | 4 (1)        |
| Total other comprehensive income  |      | .1            | v-1             | 1                         | 099                                   | 3                          | 699             | 353  | 1,016        |
| Total comprehensive income for the year Transactions with owners, recognised directly in equity |      |               |                 |                           | 099                                   | 17,990                     | 18,650          | 2,229                                      | 20,879       |
| Contributions by and distributions to owners  |      |               |                 |                           |                                       |                            |                 |  |              |
| Dividends paid to owners of the Company   | 21   | 1             | 1               | 1                         | 1                                     | (1,128)                    | (1,128)         | -  | (1,128)      |
| Total contributions by and distributions to owners  |      | 1             | 1.              |                           | 1                                     | (1,128)                    | (1,128)         |  | (1,128)      |
| Changes in ownership interests in subsidiaries  |      |               |                 |                           |                                       |                            |                 |  |              |
| Dividends paid by a subsidiary company to non-controlling interests                             | 22   | 1             | ı               |                           | 1.<br>*                               |                            |                 | [849]                                      | [849]        |
| Total changes in ownership interests in subsidiaries  |      |               | 1               |                           | 1                                     | 1                          |                 | [849]                                      | [849]        |
| Total transactions with owners<br>At 31 December 2018   |      | 137,302       | 108             |                           | 1,076                                 | (1,128)                    | (1,128)         | (849)                                      | (1,977)      |

The accompanying notes form an integral part of these financial statements.





# **CONSOLIDATED STATEMENT OF CHANGES IN EQUITY**

|  |      |                      |                 | The street         |                            |                            |                 | -uon                         |                     |
|--|------|----------------------|-----------------|--------------------|----------------------------|----------------------------|-----------------|------------------------------|---------------------|
|  | Note | Share capital \$'000 | Capital reserve | Fair value reserve | Translation reserve \$7000 | Accumulated profits \$7000 | Total<br>\$'000 | controlling interests \$'000 | Total equity \$7000 |
| At 1 January 2019  |      | 137,302              | 108             | 1                  | 1,076                      | 30,719                     | 169,205         | 15,355                       | 184,560             |
| Total comprehensive income   |      |                      |                 |                    |                            |                            |                 |                              |                     |
| for the year   |      |                      |                 |                    |                            |                            |                 |                              |                     |
| Profit for the year  |      | 1                    | 1               | Ì                  |                            | 9,388                      | 9,388           | 2,717                        | 12,105              |
| Other comprehensive income   |      |                      |                 |                    |                            |                            |                 |                              |                     |
| Foreign currency translation   |      |                      |                 |                    |                            |                            |                 |                              |                     |
| differences  |      | -                    | 1               | 1                  | 2,470                      | -                          | 2,470           | 830                          | 3,300               |
| Defined benefit plan   |      |                      |                 |                    |                            |                            |                 |                              |                     |
| remeasurements   |      | 1                    | 1               | 1                  |                            | 13                         | 13              |                              | 13                  |
| Tax on other comprehensive income  | 36   | 1                    | _               | 1                  |                            | (2)                        | (2)             | -                            | (2)                 |
| Total other comprehensive income   |      | 1                    |                 |                    | 2,470                      | 11                         | 2,481           | 830                          | 3,311               |
| Total comprehensive income   |      |                      |                 |                    |                            | A TOTAL TOTAL              |                 |                              |                     |
| for the year   |      | 1                    | L               | 1                  | 2,470                      | 6,399                      | 11,869          | 3,547                        | 15,416              |
| Transactions with owners, recognised directly in equity Contributions by and distributions to owners |      |                      |                 |                    |                            |                            |                 |                              |                     |
| Dividends paid to owners of the  |      |                      |                 |                    |                            |                            |                 |                              | 5                   |
| Company  | 21   | 1                    | 7               | -                  | -                          | (2,067)                    | (2,067)         | -                            | (2,067)             |
| Total contributions by and distributions to owners   |      | ı                    | 1               |                    |                            | (2,067)                    | (2,067)         |                              | (2,067)             |
| Changes in ownership interests in subsidiaries   |      |                      |                 |                    |                            |                            |                 |                              |                     |
| Dividends paid by a subsidiary   |      |                      |                 |                    |                            |                            |                 |                              |                     |
| company to non-controlling interests   | 22   | 1                    | 1               |                    |                            |                            | 1               | (926)                        | (926)               |
| Total changes in ownership   |      |                      |                 |                    |                            |                            | e .             |                              |                     |
| interests in subsidiaries  |      | 1                    | 1               | 1                  | 1                          |                            | 1               | (926)                        | (926)               |
| Total transactions with owners   |      | 1                    | 1               | T                  | -                          | (2,067)                    | (2,067)         | (926)                        | (3,023)             |
| At 31 December 2019  |      | 137,302              | 108             | 1                  | 3,546                      | 38,052                     | 179,008         | 17,945                       | 196,953             |

The accompanying notes form an integral part of these financial statements.



# **CONSOLIDATED STATEMENT OF CASH FLOWS**

| Cash flows from operating activities         12,105         19,863           Adjustments for         2,105         19,863           Adjustments for         30         307         311           —intangible assets         5         307         311           —debt securities         32         57         365           Net foreign exchange loss         3,206         179           Depreciation of property, plant and equipment         4         441         893           Depreciation of invisitor-of use assets         38         58         3         -           Depreciation of invisitor-of use assets written off         4         4         4         15           Intangible assets written off         4         2         3           Intangible assets written off         4         2         3           Intangible assets written  |   | Note | 2019<br>\$'000       | 2018<br>\$'000   |
|---|---|------|----------------------|--|
| Adjustments for:       Amortisation of intensisation of intensisation of intensisation of intensisation of intensisation of intensisation of property.       5       307       311         - debt securities       32       57       56         Net foreign exchange loss       3,206       179         Depreciation of property, plant and equipment       4       441       893         Depreciation of investment properties       38       583       -         Property, plant and equipment written off       4       2       15         Intangible assets written off       5       -       11         Loss on disposal of equity securities       32       9       368         Gain on partial redemption of convertible loans       32       -       11,070         Gain on disposal of property, plant and equipment       33       -       116,379         Net change in fair value of financial assets through profit or loss       32       (3,374)       -         Recognition of allowance for impairment on debt securities       3       1,034       -         at amortised cost       8       33,333       (28,136)         Recognition of ni investments       13       833       712         Interest colliprovision for, insurance liabilities net of reinsurers' share       1       <   | Cash flows from operating activities  |      |                      |  |
| Amortisation of   | Profit for the year   |      | 12,105               | 19,863   |
| - intangible assets   | Adjustments for:  |      |                      |  |
| Debt   Securities   32   57   58     Net foreign exchange loss   3,206   179     Depreciation of property, plant and equipment   4   441   893     Depreciation of investment properties   6   193   184     Depreciation of investment properties   38   583   583     Property, plant and equipment written off   4   2   15     Intangible assets written off   5   7   11     Loss on disposal of equity securities   32   9   368     Gain on partial redemption of convertible loans   32   7   110,000     Gain on disposal of property, plant and equipment   33   7   116,375     Net change in fair value of financial assets through profit or loss   32   3,374   1,061     Recognition of allowance for impairment on debt securities   34   1,034   7     Reversal off/provision for, insurance liabilities net of reinsurers' share   3   11,365   11,257     Interest and the property in the property   3   3   3   3   3   3     Interest income   3   3   3   3   3   3   3     Interest income from investments and fixed deposits   32   11,155   11,151     Dividend income from investments and fixed deposits   32   11,155   11,151     Dividend income from investments   3   1,257   7,615     Interest expense   29   7,745   7,615     Interest expense on lease liability   38   121   -  | Amortisation of   |      |                      |  |
| Net foreign exchange loss         3,206         179           Depreciation of property, plant and equipment         4         441         893           Depreciation of investment properties         6         193         184           Depreciation of right-of-use assets         38         583         -           Property, plant and equipment written off         4         2         15           Intangible assets written off         5         -         11           Loss on disposal of equity securities         32         9         368           Gain on partial redemption of convertible loans         32         -         11,070           Gain on disposal of property, plant and equipment         33         -         [16,375]           Net change in fair value of financial assets through profit or loss         32         13,374         1,061           Recognition of allowance for impairment on debt securities at amortised cost         34         1,034         -           Recognition of allowance for impairment on debt securities at amortised cost         34         1,034         -           Recognition of allowance for impairment on debt securities at amortised cost         34         1,034         -           Recognition of allowance for impairment on debt securities         38         13,333 <td< td=""><td>- intangible assets</td><td>5</td><td>307</td><td>311</td></td<>  | - intangible assets   | 5    | 307                  | 311  |
| Depreciation of property, plant and equipment         4         441         893           Depreciation of investment properties         6         193         184           Depreciation of investment properties         3         68         183         -           Property, plant and equipment written off         4         2         15           Intangible assets written off         5         -         11           Loss on disposal of equity securities         32         9         368           Gain on partial redemption of convertible loans         32         -         11,070           Gain on disposal of property, plant and equipment         33         -         116,375           Net change in fair value of financial assets through profit or loss         32         13,374         1,061           Recognition of allowance for impairment on debt securities<br>at a mortised cost         32         13,374         1,061           Reversal off/provision for, insurance liabilities net of reinsurers' share         -         -         11,051           Reversal off/provision for, insurance liabilities net of reinsurers' share         -         11,365         1,257           Insurance claims         13         1,333         12,257           Interest income         3         33,303 <td< td=""><td>- debt securities</td><td>32</td><td>57</td><td>56</td></td<>  | - debt securities   | 32   | 57                   | 56   |
| Depreciation of investment properties   6   | Net foreign exchange loss   |      | 3,206                | 179  |
| Depreciation of right-of-use assets         38         583  | Depreciation of property, plant and equipment   | 4    | 441                  | 893  |
| Property, plant and equipment written off         4         2         15           Intangible assets written off         5         -         11           Loss on disposal of equity securities         32         9         368           Sain on partial redemption of convertible loans         32         -         [1,070]           Gain on disposal of property, plant and equipment         33         -         [16,375]           Net change in fair value of financial assets through profit or loss         32         (13,374)         1,061           Recognition of allowance for impairment on debt securities at amortised cost         34         1,034         -           Reversal ofl/provision for, insurance liabilities net of reinsurers' share         -         -         -           - unexpired risks         13         (1,365)         (1,257)           - insurance claims         13         83         712           Interest income         28         (33,033)         (28,136)           Interest income from investments and fixed deposits         32         (1765)         (1,155)           Interest expense         29         7,745         7,615           Interest expense on lease liability         38         121         -           Tax expense         36   | Depreciation of investment properties   | 6    | 193                  | 184  |
| Intangible assets written off         5         —         11           Loss on disposal of equity securities         32         9         368           Gain on partial redemption of convertible loans         32         —         (1,070)           Gain on disposal of property, plant and equipment         33         —         (16,375)           Net change in fair value of financial assets through profit or loss         32         (3,374)         1,061           Recognition of allowance for impairment on debt securities at amortised cost         34         1,034         —           Recognition of allowance for impairment on debt securities at amortised cost         34         1,034         —           Reversal ofl/provision for, insurance liabilities net of reinsurers share         —         —         —           - unexpired risks         13         (1,365)         (1,257)         —           - insurance claims         13         (1,365)         (1,257)         —  | Depreciation of right-of-use assets   | 38   | 583                  |  |
| Loss on disposal of equity securities         32         9         368           Gain on partial redemption of convertible loans         32         -         (1,070)           Gain on disposal of property, plant and equipment         33         -         (16,375)           Net change in fair value of financial assets through profit or loss         32         (1,374)         1,061           Recognition of allowance for impairment on debt securities at amortised cost         34         1,034         -           Reversal ofl/provision for, insurance liabilities net of reinsurers' share: - unexpired risks         13         (1,365)         (1,257)           - insurance claims         13         883         712           Interest income         28         (33,033)         (28,136)           Interest income from investments and fixed deposits         32         (1,155)         (1,115)           Dividend income from investments         32         (1678)         (1,159)           Interest expense         29         7,745         7,615           Interest expense on lease liability         38         121         -           Tax expense         36         4,238         2,726           Operating cash flows before changes in working capital:         (8,681)         (15,118) <t< td=""><td>Property, plant and equipment written off</td><td>4</td><td>2</td><td>15</td></t<>  | Property, plant and equipment written off   | 4    | 2                    | 15   |
| Loss on disposal of equity securities         32         9         368           Gain on partial redemption of convertible loans         32         -         (1,070)           Gain on disposal of property, plant and equipment         33         -         (16,375)           Net change in fair value of financial assets through profit or loss         32         (1,374)         1,061           Recognition of allowance for impairment on debt securities at amortised cost         34         1,034         -           Reversal ofl/provision for, insurance liabilities net of reinsurers' share: - unexpired risks         13         (1,365)         (1,257)           - insurance claims         13         883         712           Interest income         28         (33,033)         (28,136)           Interest income from investments and fixed deposits         32         (1,155)         (1,115)           Dividend income from investments         32         (1678)         (1,159)           Interest expense         29         7,745         7,615           Interest expense on lease liability         38         121         -           Tax expense         36         4,238         2,726           Operating cash flows before changes in working capital:         (8,681)         (15,118) <t< td=""><td>Intangible assets written off</td><td>5</td><td></td><td>11</td></t<>   | Intangible assets written off   | 5    |                      | 11   |
| Gain on partial redemption of convertible loans         32         —         [1,070]           Gain on disposal of property, plant and equipment         33         —         [16,375]           Net change in fair value of financial assets through profit or loss         32         [3,374]         1,061           Recognition of allowance for impairment on debt securities at amortised cost         34         1,034         —           Reversal ofl/provision for, insurance liabilities net of reinsurers' share:  — unexpired risks         13         [1,365]         [1,257]           — insurance claims         13         883         712           Interest income         28         [33,033]         [28,136]           Interest income from investments and fixed deposits         32         [1,155]         [1,115]           Dividend income from investments         32         [678]         [1,159]           Interest expense         29         7,745         7,615           Interest expense on lease liability         38         121         —           Tax expense         36         4,238         2,726           Operating cash flows before changes in working capital:         [8,681]         [15,118]           Changes in working capital:         [2,077]         4,501           Loans, advances, hir   | 성진 [188]    | 32   | 9                    | 368  |
| Gain on disposal of property, plant and equipment         33         -         [16,375]           Net change in fair value of financial assets through profit or loss         32         13,374]         1,061           Recognition of allowance for impairment on debt securities at amortised cost         34         1,034         -           [Reversal off/provision for, insurance liabilities net of reinsurers' share - unexpired risks         13         [1,365]         [1,257]           - insurance claims         13         883         712           Interest income         28         [33,033]         [28,136]           Interest income from investments and fixed deposits         32         [1,155]         [1,115]           Dividend income from investments         32         [678]         [1,159]           Interest expense         29         7,745         7,615           Interest expense on lease liability         38         121         -           Tax expense         36         4,238         2,726           Operating cash flows before changes in working capital         [8,681]         [15,118]           Changes in working capital:         4,962         [1,956]           Factoring amounts owing to clients         2,077         4,501           Loans, advances, hire purchase and leasing receivable  | Gain on partial redemption of convertible loans   | 32   |                      | (1,070)  |
| Net change in fair value of financial assets through profit or loss       32       (3,374)       1,061         Recognition of allowance for impairment on debt securities at amortised cost       34       1,034       —         [Reversal off/provision for, insurance liabilities net of reinsurers' share       —       —       13       (1,365)       [1,257]       —       —       13       883       712       —       —       —       13       883       712       —       —       —       —       13       883       712       —       —       —       —       13       883       712       —       —       —       —       13       883       712       —       —       —       —       13       883       712       —       —       —       13       883       712       —       —       —       13       883       712       —       —       11       —       14       —       14       —       14       —       14       —       14       15       —       11       15       —       11       15       —       11       15       —       11       15       —       14       14       —       14       14       —       14   |   | 33   |                      | (16,375)   |
| Recognition of allowance for impairment on debt securities at amortised cost at am  | 있습니다. VI 24 A. IN 어린 그리고 12 전 12  | 32   | (3,374)              | 1,061  |
| Reversal of   / provision for, insurance liabilities net of reinsurers' share   - unexpired risks   13   (1,365)   (1,257)   - insurance claims   13   883   712   115  | 가장이 그렇게 마셨다면 나는 없다고 말하다는 전 나라고 그리면 그 사람들은 사람들이 되었다. 그리는 이 나라는 그 나는 것은 사람들이 되었다.   |      |                      |  |
| - unexpired risks         13         (1,365)         (1,257)           - insurance claims         13         883         712           Interest income         28         (33,033)         (28,136)           Interest income from investments and fixed deposits         32         (1,155)         (1,115)           Dividend income from investments         32         (678)         (1,159)           Interest expense         29         7,745         7,615           Interest expense on lease liability         38         121         -           Tax expense         36         4,238         2,726           Operating cash flows before changes in working capital         [8,681]         [15,118]           Changes in working capital:         8,681]         [15,118]           Factoring receivables         4,962         [1,956]           Factoring amounts owing to clients         [2,077]         4,501           Loans, advances, hire purchase and leasing receivables         [1,040]         [17,31]           Irrade, other and insurance payables         1,694         3,994           Cash used in operations         [31,702]         [117,622]           Interest received         34,170         29,288           Interest paid         [7,555] <td>at amortised cost</td> <td>34</td> <td>1,034</td> <td></td>  | at amortised cost   | 34   | 1,034                |  |
| - insurance claims         13         883         712           Interest income         28         (33,033)         (28,136)           Interest income from investments and fixed deposits         32         (1,155)         (1,115)           Dividend income from investments         32         (678)         (1,159)           Interest expense         29         7,745         7,615           Interest expense on lease liability         38         121         -           Tax expense         36         4,238         2,726           Operating cash flows before changes in working capital         [8,681]         [15,118]           Changes in working capital:         8,681]         [15,118]           Factoring receivables         4,962         1,956           Factoring amounts owing to clients         (2,077)         4,501           Loans, advances, hire purchase and leasing receivables         (1,040)         [173]           Insurance and other receivables         (1,040)         [173]           Trade, other and insurance payables         1,694         3,994           Cash used in operations         (31,702)         [117,622]           Interest received         34,170         29,288           Interest paid         (7,555) <td< td=""><td>(Reversal of)/provision for, insurance liabilities net of reinsurers' sha</td><td>re</td><td></td><td></td></td<>   | (Reversal of)/provision for, insurance liabilities net of reinsurers' sha   | re   |                      |  |
| - insurance claims         13         883         712           Interest income         28         (33,033)         (28,136)           Interest income from investments and fixed deposits         32         (1,155)         (1,115)           Dividend income from investments         32         (678)         (1,159)           Interest expense         29         7,745         7,615           Interest expense on lease liability         38         121         -           Tax expense         36         4,238         2,726           Operating cash flows before changes in working capital         [8,681]         [15,118]           Changes in working capital:         8,681]         [15,118]           Factoring receivables         4,962         1,956           Factoring amounts owing to clients         (2,077)         4,501           Loans, advances, hire purchase and leasing receivables         (1,040)         [173]           Insurance and other receivables         (1,040)         [173]           Trade, other and insurance payables         1,694         3,994           Cash used in operations         (31,702)         [117,622]           Interest received         34,170         29,288           Interest paid         (7,555) <td< td=""><td>- unexpired risks</td><td>13</td><td>(1,365)</td><td>(1,257)</td></td<>   | - unexpired risks   | 13   | (1,365)              | (1,257)  |
| Interest income from investments and fixed deposits         32         (1,155)         (1,115)           Dividend income from investments         32         (678)         (1,159)           Interest expense         29         7,745         7,615           Interest expense on lease liability         38         121         —           Tax expense         36         4,238         2,726           Operating cash flows before changes in working capital         (8,681)         (15,118)           Changes in working capital:         ***         ***         (1,956)           Factoring receivables         4,962         (1,956)         ***           Factoring amounts owing to clients         (2,077)         4,501         ***           Loans, advances, hire purchase and leasing receivables         (1,040)         (173)           Insurance and other receivables         (1,040)         (173)           Trade, other and insurance payables         1,694         3,994           Cash used in operations         (31,702)         (117,622)           Interest received         34,170         29,288           Interest paid         (7,555)         (7,357)           Taxes paid, net         (1,944)         (1,768)   |   | 13   | 883                  | 712  |
| Dividend income from investments         32         [678]         [1,159]           Interest expense         29         7,745         7,615           Interest expense on lease liability         38         121         —           Tax expense         36         4,238         2,726           Operating cash flows before changes in working capital         [8,681]         [15,118]           Changes in working capital:         Factoring receivables         4,962         [1,956]           Factoring amounts owing to clients         [2,077]         4,501           Loans, advances, hire purchase and leasing receivables         [26,560]         [108,870]           Insurance and other receivables         [1,040]         [173]           Trade, other and insurance payables         [31,702]         [117,622]           Interest received         34,170         29,288           Interest paid         [7,555]         [7,357]           Taxes paid, net         [1,944]         [1,768]   | Interest income   | 28   | (33,033)             | (28,136)   |
| Dividend income from investments         32         (678)         (1,159)           Interest expense         29         7,745         7,615           Interest expense on lease liability         38         121         —           Tax expense         36         4,238         2,726           Operating cash flows before changes in working capital         (8,681)         (15,118)           Changes in working capital:         ————————————————————————————————————  | Interest income from investments and fixed deposits   | 32   | (1,155)              | (1,115)  |
| Interest expense         29         7,745         7,615           Interest expense on lease liability         38         121         —           Tax expense         36         4,238         2,726           Operating cash flows before changes in working capital         (8,681)         (15,118)           Changes in working capital:         ————————————————————————————————————  | (2.10 - 1882년 - 1982년 -   | 32   | (678)                | (1,159)  |
| Interest expense on lease liability         38         121         —           Tax expense         36         4,238         2,726           Operating cash flows before changes in working capital         (8,681)         (15,118)           Changes in working capital:           Factoring receivables         4,962         (1,956)           Factoring amounts owing to clients         (2,077)         4,501           Loans, advances, hire purchase and leasing receivables         (26,560)         (108,870)           Insurance and other receivables         (1,040)         (173)           Trade, other and insurance payables         1,694         3,994           Cash used in operations         (31,702)         (117,622)           Interest received         34,170         29,288           Interest paid         (7,555)         (7,357)           Taxes paid, net         (1,944)         (1,768)   | Interest expense  | 29   | 7,745                | ATT TO STATE OF THE STATE OF TH |
| Tax expense         36         4,238         2,726           Operating cash flows before changes in working capital         (8,681)         (15,118)           Changes in working capital:         ***         ***           Factoring receivables         4,962         (1,956)           Factoring amounts owing to clients         (2,077)         4,501           Loans, advances, hire purchase and leasing receivables         (26,560)         (108,870)           Insurance and other receivables         (1,040)         (173)           Trade, other and insurance payables         1,694         3,994           Cash used in operations         (31,702)         (117,622)           Interest received         34,170         29,288           Interest paid         (7,555)         (7,357)           Taxes paid, net         (1,944)         (1,768)  | [12] [2] [2] [2] [2] [2] [2] [2] [2] [2] [  | 38   | 121                  |  |
| Changes in working capital:         Factoring receivables       4,962       (1,956)         Factoring amounts owing to clients       (2,077)       4,501         Loans, advances, hire purchase and leasing receivables       (26,560)       (108,870)         Insurance and other receivables       (1,040)       (173)         Trade, other and insurance payables       1,694       3,994         Cash used in operations       (31,702)       (117,622)         Interest received       34,170       29,288         Interest paid       (7,555)       (7,357)         Taxes paid, net       (1,944)       (1,768)   | [문문문문문문문사용] 그 1년 1일   |      | 4,238                | 2,726  |
| Changes in working capital:         Factoring receivables       4,962       (1,956)         Factoring amounts owing to clients       (2,077)       4,501         Loans, advances, hire purchase and leasing receivables       (26,560)       (108,870)         Insurance and other receivables       (1,040)       (173)         Trade, other and insurance payables       1,694       3,994         Cash used in operations       (31,702)       (117,622)         Interest received       34,170       29,288         Interest paid       (7,555)       (7,357)         Taxes paid, net       (1,944)       (1,768)   | Operating cash flows before changes in working capital  |      | (8.681)              | (15.118)   |
| Factoring receivables       4,962       (1,956)         Factoring amounts owing to clients       (2,077)       4,501         Loans, advances, hire purchase and leasing receivables       (26,560)       (108,870)         Insurance and other receivables       (1,040)       (173)         Trade, other and insurance payables       1,694       3,994         Cash used in operations       (31,702)       (117,622)         Interest received       34,170       29,288         Interest paid       (7,555)       (7,357)         Taxes paid, net       (1,944)       (1,768)   | HONGO TA IN THE STREET COLUMN STREET COLUMN TO THE |      |                      |  |
| Factoring amounts owing to clients       (2,077)       4,501         Loans, advances, hire purchase and leasing receivables       (26,560)       (108,870)         Insurance and other receivables       (1,040)       (173)         Trade, other and insurance payables       1,694       3,994         Cash used in operations       (31,702)       (117,622)         Interest received       34,170       29,288         Interest paid       (7,555)       (7,357)         Taxes paid, net       (1,944)       (1,768)   | [2] [[2] [[2] [[2] [[2] [[2] [[2] [[2]  |      | 4.962                | [1 956]  |
| Loans, advances, hire purchase and leasing receivables       (26,560)       (108,870)         Insurance and other receivables       (1,040)       (173)         Trade, other and insurance payables       1,694       3,994         Cash used in operations       (31,702)       (117,622)         Interest received       34,170       29,288         Interest paid       (7,555)       (7,357)         Taxes paid, net       (1,944)       (1,768)  | · 사용  |      |                      |  |
| Insurance and other receivables         (1,040)         [173]           Trade, other and insurance payables         1,694         3,994           Cash used in operations         (31,702)         [117,622]           Interest received         34,170         29,288           Interest paid         (7,555)         (7,357)           Taxes paid, net         (1,944)         (1,768)  | 보기 (보기) 200세 개인 이 10 10 10 20 11 12 12 12 12 12 13 14 15 11 11 11 11 11 11 11 11 11 11 11 11  |      |                      | The Court of the C |
| Trade, other and insurance payables         1,694         3,994           Cash used in operations         (31,702)         (117,622)           Interest received         34,170         29,288           Interest paid         (7,555)         (7,357)           Taxes paid, net         (1,944)         (1,768)  | 1 [2] : (2) : [1] [4] [5] [5] [1] [2] [2] [2] [4] [4] [4] [4] [4] [4] [4] [4] [4] [4  |      |                      |  |
| Cash used in operations       (31,702)       (117,622)         Interest received       34,170       29,288         Interest paid       (7,555)       (7,357)         Taxes paid, net       (1,944)       (1,768)  | 그 보통 그 생각하면 보다 그는 것 같아 된 것이라고 있다면 하는데   |      |                      |  |
| Interest received       34,170       29,288         Interest paid       (7,555)       (7,357)         Taxes paid, net       (1,944)       (1,768)   | 크리 경우 공개 경우 전 승리는 사람들은 사람들은 사람들은 사람들이 되었다. 그 사람들을 가득하는 것  |      | Ellin Carrier Valley |  |
| Interest paid       (7,357)         Taxes paid, net       (1,768)   | (2) (B. 1874) (B. 1974)   |      |                      |  |
| Taxes paid, net (1,768)   | 보는 사람들은 사람들은 사람들이 되었다. 그 나는 사람들은 사람들은 사람들은 그는 그들은 사람들이 되었다. 그는 사람들은 사람들은 사람들은 사람들이 되었다. 그는 사람들은 사람들은 사람들은 사람들은 사람들은 사람들은 사람들은 사람들은  |      |                      |  |
| [HEARTH AND MANUAL MANUAL CONTROL FOR A CON | (2) [1] [1]([2] [1] [2] [2] [2] [3] [4] [4] [4] [4] [4] [4] [4] [4] [4] [4  |      |                      |  |
| Net cash used in operating activities (7,031) (97,459)  | 리미크사용이 본 회에서 (그리 사회에서) 본 교육하셨습니다. 그리는 그는 것 그 것 같아 (그는 모리 2002) 점  |      |                      |  |
|   | Net cash used in operating activities   |      | (7,031)              | (97,459)   |





# **CONSOLIDATED STATEMENT OF CASH FLOWS**

|  | Note | 2019<br>\$'000    | 2018<br>\$'000   |
|--|------|-------------------|--|
| Cash flows from investing activities                     |      |                   |  |
| Proceeds from sale of property, plant and equipment      |      |                   | 29,119   |
| Purchase of property, plant and equipment                | 4    | (133)             | [496]  |
| Purchase of intangible assets                            | 5    | (211)             | (937)  |
| Purchase of investments                                  |      | (14,664)          | (17,764)   |
| Proceeds from disposal of investments                    |      | 29,920            | 30,218   |
| Dividends received from investments                      |      | 677               | 1,159  |
| Net cash from investing activities                       |      | 15,589            | 41,299   |
| Cash flows from financing activities                     |      |                   |  |
| Dividends paid to owners of the Company                  |      | (2,067)           | [1,128]  |
| Dividends paid to non-controlling interests              |      | (956)             | [849]  |
| (Repayment of)/proceeds from interest-bearing borrowings | 23   | (17,044)          | 71,553   |
| Repayment of lease liabilities                           |      | (605)             |  |
| Net cash (used in)/from financing activities             |      | (20,672)          | 69,576   |
| Net (decrease)/increase in cash and cash equivalents     |      | (12,114)          | 13,416   |
| Cash and cash equivalents at 1 January                   |      | 48,724            | 35,064   |
| Effect of exchange rate fluctuations on cash held        |      | 581               | 244  |
| Cash and cash equivalents at 31 December                 | 18   | 37,191            | 48,724   |
|  |      | TO SEE THE SECOND | Taken Grant Name of the Control of t |



YEAR ENDED 31 DECEMBER 2019

These notes form an integral part of the financial statements.

The financial statements were authorised for issue by the Board of Directors on 27 March 2020.

#### 1 DOMICILE AND ACTIVITIES

IFS Capital Limited (the "Company") is a company incorporated in Singapore and has its registered office at 10 Eunos Road 8, #09-04 Singapore Post Centre, Singapore 408600.

The financial statements of the Group as at and for the year ended 31 December 2019 comprise the Company and its subsidiaries (together referred to as the "Group" and individually as "Group entities").

The immediate and ultimate holding company is Phillip Assets Pte. Ltd., a company incorporated in Singapore.

The principal activities of the Company are those relating to the provision of commercial, alternative and structured finance businesses such as factoring services, working capital, asset based financing and the provision of alternative and structured financial solutions offered to clients to address either equity or debt capital requirements. The principal activities of the subsidiaries are detailed in Note 7.

#### 2 BASIS OF PREPARATION

#### 2.1 STATEMENT OF COMPLIANCE

The financial statements have been prepared in accordance with the Singapore Financial Reporting Standards (International) ("SFRS(I)").

This is the first set of the Group's annual financial statements in which SFRS(I) 16 *Leases* has been applied. The related changes to significant accounting policies are described in note 2.5.

The assets and liabilities of the Group which relate to the insurance business carried on in Singapore are subject to the requirements of the Insurance Act, Chapter 142 ("Insurance Act"). Such assets and liabilities are accounted for in the books of the insurance funds established under the Insurance Act. The net assets of the Group held in the insurance funds must be sufficient to meet the solvency requirements stipulated in Section 18 of the Insurance Act at all times. Assets held in the insurance funds may be withdrawn only if the withdrawal meets the requirements stipulated in Section 17 and the Group continues to be able to meet the solvency requirements of Section 18 of the Insurance Act.

# 2.2 BASIS OF MEASUREMENT

The financial statements have been prepared on the historical cost basis except as disclosed in the accounting policies or the explanatory notes set out below.

### 2.3 FUNCTIONAL AND PRESENTATION CURRENCY

These financial statements are presented in Singapore dollars, which is the Company's functional currency. All financial information presented in Singapore dollars have been rounded to the nearest thousand, unless otherwise stated.





YEAR ENDED 31 DECEMBER 2019

# 2 BASIS OF PREPARATION (CONTINUED)

## 2.4 USE OF ESTIMATES AND JUDGEMENTS

The preparation of the financial statements in conformity with SFRS(I)s requires management to make judgements, estimates and assumptions that affect the application of accounting policies and the reported amounts of assets, liabilities, income and expenses. Actual results may differ from these estimates.

Estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognised in the period in which the estimates are revised and in any future periods affected.

Information about significant judgements, assumptions and estimation in applying accounting policies that have the most significant effect on the amounts recognised in the financial statements and may have a significant risk of resulting in a material adjustment within the next financial year are included in Note 42.

#### Measurement of fair values

A number of the Group's accounting policies and disclosures require the measurement of fair values, for both financial and non-financial assets and liabilities.

The Group has an established control framework with respect to the measurement of fair values. This includes a valuation team that has an overall responsibility for all significant fair value measurements, including Level 3 fair values, and reports directly to the Group Chief Executive Officer. The valuation team reviews significant unobservable inputs and valuation adjustments on a quarterly basis.

Significant valuation issues are reported to the Group Audit Committee.

When measuring the fair value of an asset or a liability, the Group uses observable market data as far as possible. Fair values are categorised into different levels in a fair value hierarchy based on the inputs used in the valuation techniques as follows:

- Level 1 : quoted prices (unadjusted) in active markets for identical assets or liabilities.
- Level 2 : inputs other than quoted prices included within Level 1 that are observable for the asset or liability, either directly (i.e., as prices) or indirectly (i.e., derived from prices).
- Level 3 : inputs for the asset or liability that are not based on observable market data (unobservable inputs).

If the inputs used to measure the fair value of an asset or liability fall into different levels of the fair value hierarchy, then the fair value measurement is categorised in its entirety in the same level of the fair value hierarchy as the lowest level input that is significant to the entire measurement (with Level 3 being the lowest).

The Group recognises transfers between levels of fair value hierarchy as of the end of the reporting period during which the change has occurred.

Further information about the assumptions made in measuring fair values is included in Note 41.



YEAR ENDED 31 DECEMBER 2019

#### 2 BASIS OF PREPARATION (CONTINUED)

## 2.5 CHANGES IN ACCOUNTING POLICIES

#### New standards and amendments

The Group has applied the following SFRS(I)s, amendments to and interpretations of SFRS(I) for the first time for the annual period beginning on 1 January 2019:

- SFRS(I) 16 Leases
- SFRS(I) INT 23 Uncertainty over Income Tax Treatments
- Long-term Interests in Associates and Joint Ventures (Amendments to SFRS(I) 1-28)
- Prepayment Features with Negative Compensation (Amendments to SFRS(I) 9)
- Previously Held Interest in a Joint Operation (Amendments to SFRS(I) 3 and 11)
- Income Tax Consequences of Payments on Financial Instruments Classified as Equity (Amendments to SFRS(I) 1-12)
- Borrowing Costs Eligible for Capitalisation (Amendments to SFRS(I) 1-23)
- Plan Amendment, Curtailment or Settlement (Amendments to SFRS(I) 1-19)

Other than SFRS(I) 16, the application of these amendments to standards and interpretations does not have a material effect on the financial statements.

#### SFRS(I) 16 Leases

The Group applied SFRS(I) 16 using the modified retrospective approach, under which the amount of right-of-use assets recognised is equal to the lease liabilities adjusted for accrued reinstatement costs as at 1 January 2019. Accordingly, the comparative information presented for 2019 is not restated – i.e. it is presented, as previously reported, under SFRS(I) 1-17 and related interpretations. The details of the changes in accounting policies are disclosed below. Additionally, the disclosure requirements in SFRS(I) 16 have not generally been applied to comparative information.

### Definition of a lease

Previously, the Group determined at contract inception whether an arrangement was or contained a lease under SFRS(I) INT 4 *Determining whether an Arrangement contains a Lease*. The Group now assesses whether a contract is or contains a lease based on the definition of a lease, as explained in SFRS(I) 16.

On transition to SFRS(I) 16, the Group elected to apply the practical expedient to grandfather the assessment of which transactions are leases. The Group applied SFRS(I) 16 only to contracts that were previously identified as leases. Contracts that were not identified as leases under SFRS(I) 1-17 and SFRS(I) INT 4 were not reassessed for whether there is a lease under SFRS(I) 16. Therefore, the definition of a lease under SFRS(I) 16 was applied only to contracts entered into or changed on or after 1 January 2019.





YEAR ENDED 31 DECEMBER 2019

#### 2 BASIS OF PREPARATION (CONTINUED)

## 2.5 CHANGES IN ACCOUNTING POLICIES (CONTINUED)

#### As a lessee

As a lessee, the Group leases many assets including property, production equipment and IT equipment. The Group previously classified leases as operating or finance leases based on its assessment of whether the lease transferred significantly all of the risks and rewards incidental to ownership of the underlying asset to the Group. Under SFRS(I) 16, the Group recognises right-of-use assets and lease liabilities for most of these leases – i.e. these leases are on-balance sheet.

At commencement or on modification of a contract that contains a lease component, the Group allocates the consideration in the contract to each lease component on the basis of its relative stand-alone price. However, for leases of property the Group has elected not to separate non-lease components and account for the lease and associated non-lease components as a single lease component.

# Leases classified as operating leases under SFRS(I) 1-17

Previously, the Group classified property leases as operating leases under SFRS(I) 1-17. On transition, for these leases, lease liabilities were measured at the present value of the remaining lease payments, discounted at the respective lessee entities incremental borrowing rates applicable to the leases as at 1 January 2019. Right-of-use assets are measured at an amount equal to the lease liability, adjusted by the amount of any prepaid or accrued lease payments. The Group applied this approach to all leases.

The Group has tested its right-of-use assets for impairment on the date of transition and has concluded that there is no indication that the right-of-use assets are impaired.

The Group used a number of practical expedients when applying SFRS(I) 16 to leases previously classified as operating leases under SFRS(I) 1-17. In particular, the Group:

- did not recognise right-of-use assets and lease liabilities for which the lease term ends within 12 months from the date of initial application.
- did not recognise right-of-use assets and liabilities for leases of low value assets (e.g. IT equipment);
- excluded initial direct costs from the measurement of the right-of-use asset at the date of initial application; and
- used hindsight when determining the lease term.

## As a lessor

The Group leases out its investment properties, including its own commercial properties. The Group has classified these leases as operating leases.

The Group is not required to make any adjustments on transition to SFRS (I) 16 for leases in which it acts as a lessor.



YEAR ENDED 31 DECEMBER 2019

- 2 BASIS OF PREPARATION (CONTINUED)
- 2.5 **CHANGES IN ACCOUNTING POLICIES (CONTINUED)**

Impact on financial statements

Impact on transition\*

On transition to SFRS(I) 16, the Group recognised additional right-of-use assets and additional lease liabilities. The impact on transition is summarised below.

| 집 (호텔 경기를 가득하는 것 같아 이 것은 중인 방향 경영 및 중요점 시급 기업 등표       | 1 January |
|--|-----------|
|  | 2019      |
|  | \$'000    |
| Right-of-use assets                                    | 2,772     |
| Lease liabilities                                      | 2,685     |
| Trade and other payables – accrued reinstatement costs | 87        |

For the impact of SFRS(I) 16 on profit or loss for the period, see Note 38. For the impact of SFRS(I) 16 on segment information, see Note 43. For the details of accounting policies under SFRS(I) 16 and SFRS(I) 1-17, see Note 3.8.

When measuring lease liabilities for leases that were classified as operating leases, the Group discounted lease payments using the incremental borrowing rate applicable to each operating lease at 1 January 2019. The rates applied ranged from 3.16% to 10.28%.

|  | 1 January<br>2019<br>\$'000 |
|--|-----------------------------|
| Operating lease commitments at 31 December 2018 as disclosed under SFRS(I) 1-17 in the Group's consolidated financial statements | 2,628                       |
| Discounted using the incremental borrowing rate at 1 January 2019  | 2,685                       |
| Lease liabilities recognised at 1 January 2019   | 2,685                       |





YEAR ENDED 31 DECEMBER 2019

#### 3 SIGNIFICANT ACCOUNTING POLICIES

Except as explained in Note 2.5, the accounting policies set out below have been applied consistently to all periods presented in the financial statements by Group entities.

#### 3.1 BASIS OF CONSOLIDATION

# (i) Business combinations

Business combinations are accounted for using the acquisition method in accordance with SFRS(I) 3 Business Combination as at the acquisition date, which is the date on which control is transferred to the Group.

The Group measures goodwill at the acquisition date as:

- the fair value of the consideration transferred; plus
- the recognised amount of any non-controlling interests ("NCI") in the acquiree; plus
- if the business combination is achieved in stages, the fair value of the pre-existing equity interest in the acquiree,

over the net recognised amount (generally fair value) of the identifiable assets acquired and liabilities assumed. Any goodwill that arises is tested annually for impairment.

When the excess is negative, a bargain purchase gain is recognised immediately in profit or loss.

The consideration transferred does not include amounts related to settlement of pre-existing relationships. Such amounts are generally recognised in profit or loss.

Any contingent consideration payable is recognised at fair value at the date of acquisition and included in the consideration transferred. If the contingent consideration that meets the definition of a financial instrument is classified as equity, it is not remeasured and settlement is accounted for within equity. Otherwise, other contingent consideration is remeasured at fair value at each reporting date and subsequent changes to the fair value of the contingent consideration are recognised in profit or loss.

Where share-based payment awards (replacement awards) are exchanged for awards held by the acquiree's employees (acquiree's awards) and relate to past services, then all or a portion of the amount of the acquirer's replacement awards is included in measuring the consideration transferred in the business combination. This determination is based on the market-based value of the replacement awards compared with the market-based value of the acquiree's awards and the extent to which the replacement awards relate to past and/or future service.



YEAR ENDED 31 DECEMBER 2019

#### 3 SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

## 3.1 BASIS OF CONSOLIDATION (CONTINUED)

#### (i) Business combinations (Continued)

Non-controlling interests that are present ownership interests and entitle their holders to a proportionate share of the acquiree's net assets in the event of liquidation are measured either at fair value or at the non-controlling interests' proportionate share of the recognised amounts of the acquiree's identifiable net assets, at the date of acquisition. The measurement basis taken is elected on a transaction-by-transaction basis. All other non-controlling interests are measured at acquisition-date fair value, unless another measurement basis is required by SFRS[I]s.

Costs related to the acquisition, other than those associated with the issue of debt or equity securities, that the Group incurs in connection with a business combination are expensed as incurred.

Changes in the Group's interest in a subsidiary that do not result in a loss of control are accounted for as transactions with owners in their capacity as owners and therefore no adjustments are made to goodwill and no gain or loss is recognised in profit or loss. Adjustments to non-controlling interests arising from transactions that do not involve the loss of control are based on a proportionate amount of the net assets of the subsidiary.

#### (ii) Subsidiaries

Subsidiaries are entities controlled by the Group. The Group controls an entity when it is exposed to, or has rights to, variable returns from its involvement with the entity and has the ability to affect those returns through its power over the entity. The financial statements of subsidiaries are included in the consolidated financial statements from the date that control commences until the date that control ceases.

The accounting policies of subsidiaries have been changed when necessary to align them with the policies adopted by the Group. Losses applicable to the non-controlling interests in a subsidiary are allocated to the non-controlling interests even if doing so causes the non-controlling interests to have a deficit balance.

## (iii) Loss of control

When the Group loses control over a subsidiary, it derecognises the assets and liabilities of the subsidiary, and any related NCI and other components of equity. Any resulting gain or loss is recognised in profit or loss. Any interest retained in the former subsidiary is measured at fair value when control is lost.

# (iv) Transactions eliminated on consolidation

Intra-group balances and transactions, and any unrealised income and expenses arising from intra-group transactions, are eliminated in preparing the consolidated financial statements.

#### (v) Subsidiaries in the separate financial statements

Investments in subsidiaries are stated in the Company's statement of financial position at cost less any accumulated impairment losses.





YEAR ENDED 31 DECEMBER 2019

## 3 SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

## 3.2 FOREIGN CURRENCY

## Foreign currency transactions

Transactions in foreign currencies are translated to the respective functional currencies of the Group entities at exchange rates at the dates of the transactions. Monetary assets and liabilities denominated in foreign currencies at the reporting date are translated to Singapore dollars at the exchange rate at that date. The foreign currency gain or loss on monetary items is the difference between amortised cost in the functional currency at the beginning of the year, adjusted for effective interest and payments during the year, and the amortised cost in foreign currency translated at the exchange rate at the end of the year.

Non-monetary assets and liabilities denominated in foreign currencies that are measured at fair value are translated to Singapore dollars at the exchange rate at the date that the fair value was determined. Non-monetary items in a foreign currency that are measured in terms of historical cost are translated using the exchange rate at the date of the transaction. Foreign currency differences arising on translation are recognised in profit or loss. However, foreign currency differences arising from the translation of the following items are recognised in other comprehensive income ("OCI"):

- a financial liability designated as a hedge of the net investment in a foreign operation to the extent that the hedge is effective; and
- qualifying cash flow hedges to the extent that the hedge is effective.

## Foreign operations

The assets and liabilities of foreign operations, including goodwill and fair value adjustments arising on acquisition, are translated to Singapore dollars at exchange rates at the reporting date. The income and expenses of foreign operations are translated to Singapore dollars at exchange rates at the dates of the transactions

Foreign currency differences are recognised in OCI. Since 1 January 2017, the Group's date of transition to SFRS(I), such differences have been recognised in the foreign currency translation reserve (translation reserve) in equity. However, if the foreign operation is a non-wholly-owned subsidiary, then the relevant proportionate share of the translation difference is allocated to the NCI. When a foreign operation is disposed of such that control, significant influence or joint control is lost, the cumulative amount in the translation reserve related to that foreign operation is reclassified to profit or loss as part of the gain or loss on disposal. When the Group disposes of only part of its interest in a subsidiary that includes a foreign operation while retaining control, the relevant proportion of the cumulative amount is reattributed to NCI. When the Group disposes of only part of its investment in an associate or joint venture that includes a foreign operation while retaining significant influence or joint control, the relevant proportion of the cumulative amount is reclassified to profit or loss.

When the settlement of a monetary item receivable from or payable to a foreign operation is neither planned nor likely to occur in the foreseeable future, foreign exchange gains and losses arising from such a monetary item that are considered to form part of a net investment in a foreign operation are recognised in OCI, and are presented in the translation reserve in equity.



YEAR ENDED 31 DECEMBER 2019

#### 3 SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

## 3.3 FINANCIAL INSTRUMENTS

## (i) Recognition and initial measurement

Non-derivative financial assets and financial liabilities

Trade receivables and debt investments issued are initially recognised when they are originated. All other financial assets and financial liabilities are initially recognised when the Group becomes a party to the contractual provisions of the instrument.

A financial asset (unless it is a trade receivable without a significant financing component) or a financial liability is initially measured at fair value plus, for an item not at fair value through profit or loss ("FVTPL"), transaction costs that are directly attributable to its acquisition or issue. A trade receivable without a significant financing component is initially measured at the transaction price.

# (ii) Classification and subsequent measurement

Non-derivative financial assets

On initial recognition, a financial asset is classified as measured at: amortised cost; fair value through other comprehensive income ("FVOCI") – equity investment; or FVTPL.

Financial assets are not reclassified subsequent to their initial recognition unless the Group changes its business model for managing financial assets, in which case all affected financial assets are reclassified on the first day of the first reporting period following the change in the business model.

## Financial assets at amortised cost

A financial asset is measured at amortised cost if it meets both of the following conditions and is not designated as at FVTPL:

- it is held within a business model whose objective is to hold assets to collect contractual cash flows; and
- its contractual terms give rise on specified dates to cash flows that are solely payments of principal and interest on the principal amount outstanding.

# Equity investments at FVOCI

On initial recognition of an equity investment that is not held-for-trading, the Group may irrevocably elect to present subsequent changes in the investment's fair value in OCI. This election is made on an investment-by-investment basis.





YEAR ENDED 31 DECEMBER 2019

- 3 SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)
- 3.3 FINANCIAL INSTRUMENTS (CONTINUED)
  - (ii) Classification and subsequent measurement (Continued)

#### Financial assets at FVTPL

All financial assets not classified as measured at amortised cost or FVOCI as described above are measured at FVTPL. On initial recognition, the Group may irrevocably designate a financial asset that otherwise meets the requirements to be measured at amortised cost or at FVOCI as at FVTPL if doing so eliminates or significantly reduces an accounting mismatch that would otherwise arise.

#### Financial assets: Business model assessment

The Group makes an assessment of the objective of the business model in which a financial asset is held at a portfolio level because this best reflects the way the business is managed and information is provided to management. The information considered includes:

- the stated policies and objectives for the portfolio and the operation of those policies in practice. These include whether management's strategy focuses on earning contractual interest income, maintaining a particular interest rate profile, matching the duration of the financial assets to the duration of any related liabilities or expected cash outflows or realising cash flows through the sale of the assets;
- how the performance of the portfolio is evaluated and reported to the Group's management;
- the risks that affect the performance of the business model (and the financial assets held within that business model) and how those risks are managed;
- how managers of the business are compensated e.g. whether compensation is based on the fair value of the assets managed or the contractual cash flows collected; and
- the frequency, volume and timing of sales of financial assets in prior periods, the reasons for such sales and expectations about future sales activity.

Transfers of financial assets to third parties in transactions that do not qualify for derecognition are not considered sales for this purpose, consistent with the Group's continuing recognition of the assets.

Financial assets that are held-for-trading or are managed and whose performance is evaluated on a fair value basis are measured at FVTPL.



YEAR ENDED 31 DECEMBER 2019

- 3 SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)
- 3.3 FINANCIAL INSTRUMENTS (CONTINUED)
  - (ii) Classification and subsequent measurement (Continued)

# Non-derivative financial assets: Assessment whether contractual cash flows are solely payments of principal and interest

For the purposes of this assessment, 'principal' is defined as the fair value of the financial asset on initial recognition. 'Interest' is defined as consideration for the time value of money and for the credit risk associated with the principal amount outstanding during a particular period of time and for other basic lending risks and costs (e.g. liquidity risk and administrative costs), as well as a profit margin.

In assessing whether the contractual cash flows are solely payments of principal and interest, the Group considers the contractual terms of the instrument. This includes assessing whether the financial asset contains a contractual term that could change the timing or amount of contractual cash flows such that it would not meet this condition. In making this assessment, the Group considers:

- contingent events that would change the amount or timing of cash flows;
- terms that may adjust the contractual coupon rate, including variable rate features;
- prepayment and extension features; and
- terms that limit the Group's claim to cash flows from specified assets (e.g. non-recourse features).

## Non-derivative financial assets: Subsequent measurement and gains and losses

## Financial assets at FVTPL

These assets are subsequently measured at fair value. Net gains and losses, including any interest or dividend income, are recognised in profit or loss.

### Financial assets at amortised cost

These assets are subsequently measured at amortised cost using the effective interest method. The amortised cost is reduced by impairment losses. Interest income, foreign exchange gains and losses and impairment are recognised in profit or loss. Any gain or loss on derecognition is recognised in profit or loss.

# Equity investments at FVOCI

These assets are subsequently measured at fair value. Dividends are recognised as income in profit or loss unless the dividend clearly represents a recovery of part of the cost of the investment. Other net gains and losses are recognised in OCI and are never reclassified to profit or loss.





YEAR ENDED 31 DECEMBER 2019

- 3 SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)
- 3.3 FINANCIAL INSTRUMENTS (CONTINUED)
  - (ii) Classification and subsequent measurement (Continued)

# Non-derivative financial liabilities: Classification, subsequent measurement and gains and losses

Financial liabilities are classified as measured at amortised cost or FVTPL. A financial liability is classified as at FVTPL if it is classified as held-for-trading or it is designated as such on initial recognition. Financial liabilities at FVTPL are measured at fair value and net gains and losses, including any interest expense, are recognised in profit or loss. Directly attributable transaction costs are recognised in profit or loss as incurred.

Other financial liabilities are initially measured at fair value less directly attributable transaction costs. They are subsequently measured at amortised cost using the effective interest method. Interest expense and foreign exchange gains and losses are recognised in profit or loss. These financial liabilities comprised loans and borrowings, bank overdrafts, and trade and other payables.

# (iii) Derecognition

#### Financial assets

The Group derecognises a financial asset when the contractual rights to the cash flows from the financial asset expire, or it transfers the rights to receive the contractual cash flows in a transaction in which substantially all of the risks and rewards of ownership of the financial asset are transferred or in which the Group neither transfers nor retains substantially all of the risks and rewards of ownership and it does not retain control of the financial asset.

The Group enters into transactions whereby it transfers assets recognised in its statement of financial position, but retains either all or substantially all of the risks and rewards of the transferred assets. In these cases, the transferred assets are not derecognised.

# Financial liabilities

The Group derecognises a financial liability when its contractual obligations are discharged or cancelled, or expire. The Group also derecognises a financial liability when its terms are modified and the cash flows of the modified liability are substantially different, in which case a new financial liability based on the modified terms is recognised at fair value.

On derecognition of a financial liability, the difference between the carrying amount extinguished and the consideration paid (including any non-cash assets transferred or liabilities assumed) is recognised in profit or loss.



YEAR ENDED 31 DECEMBER 2019

#### 3 SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

## 3.3 FINANCIAL INSTRUMENTS (CONTINUED)

#### (iv) Offsetting

Financial assets and financial liabilities are offset and the net amount presented in the statement of financial position when, and only when, the Group currently has a legally enforceable right to set off the amounts and it intends either to settle them on a net basis or to realise the asset and settle the liability simultaneously.

## (v) Cash and cash equivalents

Cash and cash equivalents comprise cash balances and short-term deposits with maturities of three months or less from the date of acquisition that are subject to an insignificant risk of changes in their fair value, and are used by the Group in the management of its short-term commitments. For the purpose of the statement of cash flows, bank overdrafts that are repayable on demand and that form an integral part of the Group's cash management are included in cash and cash equivalents.

# (vi) Share capital

Ordinary shares are classified as equity. Incremental costs directly attributable to the issue of ordinary shares are recognised as a deduction from equity, net of any tax effects.

# (vii) Intra-group financial guarantees in the separate financial statements

Financial guarantees are financial instruments issued by the Group that require the issuer to make specified payments to reimburse the holder for the loss it incurs because a specified debtor fails to meet payment when due in accordance with the original or modified terms of a debt instrument.

Financial guarantees are initially measured at fair value and are classified as financial liabilities. Subsequent to initial measurement, the financial guarantees are stated at the higher of the initial fair value less cumulative amortisation and the amount that would be recognised if they were accounted for as contingent liabilities. When financial guarantees are terminated before their original expiry date, the carrying amount of the financial guarantee is transferred to profit or loss.





YEAR ENDED 31 DECEMBER 2019

#### 3 SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

# 3.4 PROPERTY, PLANT AND EQUIPMENT

### Recognition and measurement

Items of property, plant and equipment are measured at cost less accumulated depreciation and any accumulated impairment losses.

Cost includes expenditure that is directly attributable to the acquisition of the asset. Purchased software that is integral to the functionality of the related equipment is capitalised as part of that equipment.

When parts of an item of property, plant and equipment have different useful lives, they are accounted for as separate items (major components) of property, plant and equipment.

The gain or loss on disposal of an item of property, plant and equipment (calculated as the difference between the net proceeds from disposal and the carrying amount of the item) is recognised in profit or loss.

## Subsequent costs

The cost of replacing a component of an item of property, plant and equipment is recognised in the carrying amount of the item if it is probable that the future economic benefits embodied within the component will flow to the Group, and its cost can be measured reliably. The carrying amount of the replaced component is derecognised. The costs of the day-to-day servicing of property, plant and equipment are recognised in profit or loss as incurred.

# Depreciation

Depreciation is based on the cost of an asset less its residual value. Significant components of individual assets are assessed and if the component has a useful life that is different from the remainder of that asset, that component is depreciated separately.

Depreciation is recognised as an expense in profit or loss on a straight-line basis over the estimated useful lives of each component of an item of property, plant and equipment, unless it is included in the carrying amount of another asset. Leased assets are depreciated over the shorter of the lease term and their useful lives unless it is reasonably certain that the Group will obtain ownership by the end of the lease term.

The estimated useful lives for the current and comparative years are as follows:

Leasehold land
Leasehold building
Freehold residential properties
Freehold building
Renovations

Office equipment, furniture and fittingsComputer equipment

Motor vehicles

99 years 30 years 50 years

19 and 40 years

5 years
2 to 6 years
3 to 5 years
5 years

Depreciation methods, useful lives and residual values are reviewed at the end of each reporting period and adjusted if appropriate.



YEAR ENDED 31 DECEMBER 2019

#### 3 SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

## 3.4 PROPERTY, PLANT AND EQUIPMENT (CONTINUED)

## Reclassification to investment property

When the use of a property changes from owner-occupied to investment property, the property is reclassified accordingly.

#### 3.5 INTANGIBLE ASSETS AND GOODWILL

#### Goodwill

Goodwill that arises upon the acquisition of subsidiaries is included in intangible assets. For the measurement of goodwill at initial recognition, see Note 3.1(i).

Subsequent measurement

Goodwill is measured at cost less any accumulated impairment losses.

## Membership rights

Corporate club membership is stated at cost less any accumulated impairment losses.

# Other intangible assets

Other intangible assets that are acquired by the Group and have finite useful lives are measured at cost less accumulated amortisation and any accumulated impairment losses.

## **Amortisation**

Amortisation is calculated based on the cost of the asset, less its residual value.

Amortisation is recognised in profit or loss on a straight-line and reducing balance basis over the estimated useful lives of intangible assets, other than goodwill, from the date that they are available for use. The estimated useful lives for the current and comparative years are as follows:

Computer software

3 to 5 years

Customer lists

5 years

Copyrights

5 years

Amortisation methods, useful lives and residual values are reviewed at the end of each reporting period and adjusted if appropriate.





YEAR ENDED 31 DECEMBER 2019

#### 3 SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

#### 3.6 INVESTMENT PROPERTY

Investment property is property held either to earn rental income or for capital appreciation or for both, but not for sale in the ordinary course of business, use in the production or supply of goods and services or for administrative purposes. Investment property is measured at cost on initial recognition and subsequently at cost less accumulated depreciation and any accumulated impairment losses.

Cost includes expenditure that is directly attributable to the acquisition of the investment property and any other costs directly attributable to bringing the investment property to a working condition for its intended use. The investment property is depreciated on a straight-line basis over 40 years.

Any gain or loss on disposal of an investment property (calculated as the difference between the net proceeds from disposal and the carrying amount of the item) is recognised in profit or loss.

#### 3.7 LEASED ASSETS

Leases in terms of which the Group assumes substantially all the risks and rewards of ownership are classified as finance leases. Upon initial recognition, the leased asset is measured at an amount equal to the lower of its fair value and the present value of the minimum lease payments. Subsequent to initial recognition, the asset is accounted for in accordance with the accounting policy applicable to that asset.

Other leases are operating leases and are not recognised in the Group's statement of financial position.

#### 3.8 LEASES

The Group has applied SFRS(I) 16 using the modified retrospective approach and therefore the comparative information has not been restated and continues to be reported under SFRS(I) 1-17 and SFRS(I) INT 4. The details of accounting policies under SFRS(I) 1-17 and SFRS(I) INT 4 are disclosed separately.

#### Policy applicable from 1 January 2019

At inception of a contract, the Group assesses whether a contract is, or contains, a lease. A contract is, or contains, a lease if the contract conveys the right to control the use of an identified asset for a period of time in exchange for consideration. To assess whether a contract conveys the right to control the use of an identified asset, the Group uses the definition of a lease in SFRS(I) 16.

This policy is applied to contracts entered into, on or after 1 January 2019.



YEAR ENDED 31 DECEMBER 2019

- 3 SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)
- 3.8 LEASES (CONTINUED)

Policy applicable from 1 January 2019 (Continued)

#### (i) As a lessee

At commencement or on modification of a contract that contains a lease component, the Group allocates the consideration in the contract to each lease component on the basis of its relative stand-alone prices. However, for the leases of property the Group has elected not to separate non-lease components and account for the lease and non-lease components as a single lease component.

The Group recognises a right-of-use asset and a lease liability at the lease commencement date. The right-of-use asset is initially measured at cost, which comprises the initial amount of the lease liability adjusted for any lease payments made at or before the commencement date, plus any initial direct costs incurred and an estimate of costs to dismantle and remove the underlying asset or to restore the underlying asset or the site on which it is located, less any lease incentives received.

The right-of-use asset is subsequently depreciated using the straight-line method from the commencement date to the end of the lease term, unless the lease transfers ownership of the underlying asset to the Group by the end of the lease term or the cost of the right-of-use asset reflects that the Group will exercise a purchase option. In that case the right-of-use asset will be depreciated over the useful life of the underlying asset, which is determined on the same basis as those of property and equipment. In addition, the right-of-use asset is periodically reduced by impairment losses, if any, and adjusted for certain remeasurements of the lease liability.

The lease liability is initially measured at the present value of the lease payments that are not paid at the commencement date, discounted using the interest rate implicit in the lease or, if that rate cannot be readily determined, the Group's incremental borrowing rate. Generally, the Group uses its incremental borrowing rate as the discount rate.

The Group determines its incremental borrowing rate by obtaining interest rates from various external financing sources and makes certain adjustments to reflect the terms of the lease and type of the asset leased.

Lease payments included in the measurement of the lease liability comprise the following:

- fixed payments, including in-substance fixed payments;
- variable lease payments that depend on an index or a rate, initially measured using the index or rate as at the commencement date;
- amounts expected to be payable under a residual value guarantee; and
- the exercise price under a purchase option that the Group is reasonably certain to exercise, lease payments in an optional renewal period if the Group is reasonably certain to exercise an extension option, and penalties for early termination of a lease unless the Group is reasonably certain not to terminate early.





YEAR ENDED 31 DECEMBER 2019

- SIGNIFICANT ACCOUNTING POLICIES (CONTINUED) 3
- LEASES (CONTINUED) 3.8

Policy applicable from 1 January 2019 (Continued)

#### As a lessee (Continued)

The lease liability is measured at amortised cost using the effective interest method. It is remeasured when there is a change in future lease payments arising from a change in an index or rate, if there is a change in the Group's estimate of the amount expected to be payable under a residual value guarantee, if the Group changes its assessment of whether it will exercise a purchase, extension or termination option or if there is a revised in-substance fixed lease payment.

When the lease liability is remeasured in this way, a corresponding adjustment is made to the carrying amount of the right-of-use asset, or is recorded in profit or loss if the carrying amount of the right-ofuse asset has been reduced to zero.

The Group presents right-of-use assets that do not meet the definition of investment property in property, plant and equipment and lease liabilities in loans and borrowings in the statement of financial position.

Short-term leases and leases of low-value assets

The Group has elected not to recognise right-of-use assets and lease liabilities for leases of low-value assets and short-term leases, including IT equipment. The Group recognises the lease payments associated with these leases as an expense on a straight-line basis over the lease term.

#### (ii) As a lessor

At inception or on modification of a contract that contains a lease component, the Group allocates the consideration in the contract to each lease component on the basis of their relative stand-alone prices.

When the Group acts as a lessor, it determines at lease inception whether each lease is a finance lease or an operating lease.

To classify each lease, the Group makes an overall assessment of whether the lease transfers substantially all of the risks and rewards incidental to ownership of the underlying asset. If this is the case, then the lease is a finance lease; if not, then it is an operating lease. As part of this assessment, the Group considers certain indicators such as whether the lease is for the major part of the economic life of the asset.

When the Group is an intermediate lessor, it accounts for its interests in the head lease and the sub-lease separately. It assesses the lease classification of a sub-lease with reference to the right-of-use asset arising from the head lease, not with reference to the underlying asset. If a head lease is a short-term lease to which the Group applies the exemption described above, then it classifies the sub-lease as an operating lease.



YEAR ENDED 31 DECEMBER 2019

#### 3 SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

#### 3.8 LEASES (CONTINUED)

#### Policy applicable from 1 January 2019 (Continued)

#### (ii) As a lessor (Continued)

If an arrangement contains lease and non-lease components, then the Group applies SFRS(I) 15 to allocate the consideration in the contract.

The Group applies the derecognition and impairment requirements in SFRS(I) 9 to the net investment in the lease (see Note 3.10(i)). The Group further regularly reviews estimated unguaranteed residual values used in calculating the gross investment in the lease.

The Group recognises lease payments received from investment property under operating leases as income on a straight-line basis over the lease term as part of 'revenue'. Rental income from sub-leased property is recognised as "other income".

Generally, the accounting policies applicable to the Group as a lessor in the comparative period were not different from SFRS(I) 16 except for the classification of the sub-lease entered into during current reporting period that resulted in a finance lease classification.

#### Leases - Policy applicable before 1 January 2019

For contracts entered into before 1 January 2019, the Group determined whether the arrangement was or contained a lease based on the assessment of whether:

- fulfilment of the arrangement was dependent on the use of a specific asset or assets; and
- the arrangement had conveyed a right to use the asset. An arrangement conveyed the right to use the asset if one of the following was met:
- the purchaser had the ability or right to operate the asset while obtaining or controlling more than an insignificant amount of the output;
- the purchaser had the ability or right to control physical access to the asset while obtaining or controlling more than an insignificant amount of the output; or
- facts and circumstances indicated that it was remote that other parties would take more than an
  insignificant amount of the output, and the price per unit was neither fixed per unit of output nor equal
  to the current market price per unit of output.





YEAR ENDED 31 DECEMBER 2019

- 3 SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)
- 3.8 LEASES (CONTINUED)

Leases - Policy applicable before 1 January 2019 (Continued)

#### (i) As a lessee

In the comparative period, as a lessee the Group classified leases that transferred substantially all of the risks and rewards of ownership as finance leases. When this was the case, the leased assets were measured initially at an amount equal to the lower of their fair value and the present value of the minimum lease payments. Minimum lease payments were the payments over the lease term that the lessee was required to make, excluding any contingent rent. Subsequent to initial recognition, the assets were accounted for in accordance with the accounting policy applicable to that asset.

Assets held under other leases were classified as operating leases and were not recognised in the Group's statement of financial position. Payments made under operating leases were recognised in profit or loss on a straight-line basis over the term of the lease. Lease incentives received were recognised as an integral part of the total lease expense, over the term of the lease.

#### (ii) As a lessor

When the Group acted as a lessor, it determined at lease inception whether each lease was a finance lease or an operating lease.

To classify each lease, the Group made an overall assessment of whether the lease transferred substantially all of the risks and rewards incidental to ownership of the underlying asset. If this was the case, then the lease was a finance lease; if not, then it was an operating lease. As part of this assessment, the Group considered certain indicators such as whether the lease was for the major part of the economic life of the asset.

Rental income from investment property is recognised as "revenue" on a straight-line basis over the term of the lease. Rental income from sub-leased property is recognised as "other income".



YEAR ENDED 31 DECEMBER 2019

#### 3 SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

#### 3.9 IMPAIRMENT

#### (i) Non-derivative financial assets and contract assets

The Group recognises loss allowances for expected credit losses on financial assets measured at amortised cost.

Loss allowances of the Group are measured on either of the following bases:

- 12-month ECLs: these are ECLs that result from default events that are possible within the 12 months after the reporting date (or for a shorter period if the expected life of the instrument is less than 12 months), financial instrument for which 12-month ECL is recognised are referred to as 'Stage 1 financial instrument'; or
- Lifetime ECLs: these are ECLs that result from all possible default events over the expected life of a financial instrument or contract asset. Financial instrument for which a lifetime ECL is recognised but which are not credit impaired are referred to as 'Stage 2 financial instrument'.

#### General approach

The Group applies the general approach to provide for ECL on all financial instruments at amortised cost, except for purchased or originated financial assets that are credit-impaired on initial recognition. Under the general approach, loss allowance is measured at an amount equal to 12-month ECL at initial recognition.

At each reporting date, the Group assessed whether the credit risk of a financial instrument has increased significantly since initial recognition. When credit risk has increased significantly since initial recognition, loss allowance is measured at an amount equal to lifetime ECL.

If credit risk has not increased significantly since initial recognition or if the credit quality of the financial instruments improve such that there is no longer a significant increase in credit risk since initial recognition, loss allowance is measured at an amount equal to 12-month ECL.

Measurement of ECL

ECL are a probability-weighted estimate of credit losses. They are measured as follows:

- financial assets that are not credit-impaired at the reporting date: as the present value of all cash shortfalls (i.e. the difference between the cash flows due to the entity in accordance with the contract and the cash flows that the Group expects to receive);
- financial assets that are credit-impaired at the reporting date: as the difference between the gross carrying amount and the present value of estimated future cash flows;





YEAR ENDED 31 DECEMBER 2019

- 3 SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)
- 3.9 IMPAIRMENT (CONTINUED)
  - (i) Non-derivative financial assets and contract assets (Continued)

**General approach** (Continued)

Measurement of ECL (Continued)

- undrawn loan commitments: as the present value of the difference between the contractual cash flows that are due to the Group if the commitment is drawn down and the cash flows that the Group expects to receive; and
- financial guarantee contracts: the expected payments to reimburse the holder less any amounts that the Group expects to recover.

#### Restructured financial assets

If the terms of a financial asset are renegotiated or modified or an existing financial asset is replaced with a new one due to financial difficulties of the borrower, then an assessment is made of whether the financial asset should be derecognised and ECL are measured as follows.

- If the expected restructuring will not result in derecognition of the existing asset, then the expected cash flows arising from the modified financial asset are included in calculating the cash shortfalls from the existing asset.
- If the expected restructuring will result in derecognition of the existing asset, then the expected fair value of the new asset is treated as the final cash flow from the existing financial asset at the time of its derecognition. This amount is included in calculating the cash shortfalls from the existing financial asset that are discounted from the expected date of derecognition to the reporting date using the original effective interest rate of the existing financial asset.

#### Credit-impaired financial assets

At each reporting date, the Group assesses whether financial assets carried at amortised cost and debt financial assets carried at FVOCI, and finance lease receivables are credit-impaired (referred to as 'Stage 3 financial assets'). A financial asset is 'credit-impaired' when one or more events that have a detrimental impact on the estimated future cash flows of the financial asset have occurred.

Evidence that a financial asset is credit-impaired includes the following observable data:

- significant financial difficulty of the borrower or issuer;
- a breach of contract such as a default or past due event;



YEAR ENDED 31 DECEMBER 2019

- 3 SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)
- 3.9 IMPAIRMENT (CONTINUED)
  - (i) Non-derivative financial assets and contract assets (Continued)

General approach (Continued)

Credit-impaired financial assets (Continued)

- the restructuring of a loan or advance by the Group on terms that the Group would not consider otherwise;
- it is becoming probable that the borrower will enter bankruptcy or other financial reorganisation;
- the disappearance of an active market for a security because of financial difficulties.

A loan that has been renegotiated due to a deterioration in the borrower's condition is usually considered to be credit-impaired unless there is evidence that the risk of not receiving contractual cash flows has reduced significantly and there are no other indicators of impairment. In addition, a loan that is overdue for 150 days or more is considered credit-impaired even when the regulatory definition of default is different.

Presentation of allowance for ECL in the statement of financial position

Loss allowances for ECL are presented in the statement of financial position as follows:

 financial assets measured at amortised cost: as a deduction from the gross carrying amount of the assets.

Write-off

Loans and debt securities are written off (either partially or in full) when there is no reasonable expectation of recovering a financial asset in its entirety or a portion thereof. This is generally the case when the Group determines that the borrower does not have assets or sources of income that could generate sufficient cash flows to repay the amounts subject to the write-off. This assessment is carried out at the individual asset level.

Recoveries of amounts previously written off are included in 'impairment losses on financial instruments' in the statement of profit or loss and OCI.

Financial assets that are written off could still be subject to enforcement activities in order to comply with the Group's procedures for recovery of amounts due.





YEAR ENDED 31 DECEMBER 2019

- 3 SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)
- 3.9 IMPAIRMENT (CONTINUED)

#### (ii) Non-financial assets

The carrying amounts of the Group's non-financial assets, other than deferred tax assets, are reviewed at each reporting date to determine whether there is any indication of impairment. If any such indication exists, then the asset's recoverable amount is estimated. For goodwill, the recoverable amount is estimated each year at the same time. An impairment loss is recognised if the carrying amount of an asset or its related cash-generating unit (CGU) exceeds its estimated recoverable amount.

The recoverable amount of an asset or CGU is the greater of its value in use and its fair value less costs to sell. In assessing value in use, the estimated future cash flows are discounted to their present value using a pre-tax discount rate that reflects current market assessments of the time value of money and the risks specific to the asset or CGU. For the purpose of impairment testing, assets that cannot be tested individually are grouped together into the smallest group of assets that generates cash inflows from continuing use that are largely independent of the cash inflows of other assets or CGUs. Subject to an operating segment ceiling test, for the purposes of goodwill impairment testing, CGUs to which goodwill has been allocated are aggregated so that the level at which impairment testing is performed reflects the lowest level at which goodwill is monitored for internal reporting purposes. Goodwill acquired in a business combination is allocated to groups of CGUs that are expected to benefit from the synergies of the combination.

The Group's corporate assets do not generate separate cash inflows and are utilised by more than one CGU. Corporate assets are allocated to CGUs on a reasonable and consistent basis and tested for impairment as part of the testing of the CGU to which the corporate asset is allocated.

Impairment losses are recognised in profit or loss. Impairment losses recognised in respect of CGUs are allocated first to reduce the carrying amount of any goodwill allocated to the CGU (group of CGUs), and then to reduce the carrying amounts of the other assets in the CGU (group of CGUs) on a pro-rata basis.

An impairment loss in respect of goodwill is not reversed. In respect of other assets, impairment losses recognised in prior periods are assessed at each reporting date for any indications that the loss has decreased or no longer exists. An impairment loss is reversed if there has been a change in the estimates used to determine the recoverable amount. An impairment loss is reversed only to the extent that the asset's carrying amount does not exceed the carrying amount that would have been determined, net of depreciation or amortisation, if no impairment loss had been recognised.



YEAR ENDED 31 DECEMBER 2019

#### 3 SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

#### 3.10 CLASSIFICATION OF INSURANCE CONTRACTS

Contracts under which the Group accepts significant insurance risk from another party (the policyholder) by agreeing to compensate the policyholder or other beneficiary if a specified uncertain future event (the insured event) adversely affects the policyholder or other beneficiary are classified as insurance contracts. Insurance risk is risk other than financial risk. Financial risk is the risk of a possible future change in one or more of a specified interest rate, security price, commodity price, foreign exchange rate, index of prices or rates, a credit rating or credit index or other variable, provided in the case of a non-financial variable that the variable is not specific to a party to the contract.

Insurance risk is significant if, and only if, an insured event could cause the Group to pay significant additional benefits. Once a contract is classified as an insurance contract, it remains classified as an insurance contract until all rights and obligations are extinguished or expired.

#### Motor insurance

Motor insurance policies cover private cars and commercial vehicles. Risks covered under motor insurance are related to losses or damages to the insured vehicle, death or injuries to third parties, damages to third party property and personal accident.

#### Credit insurance

The Group provides credit insurance against non-payment risks arising from commercial events. Commercial events may be due to protracted default in payments or insolvency of the buyer.

#### Bond and guarantee insurance contracts

Risks covered under the guarantee business are related to the client's performance capabilities to meet the requirements of projects or contracts, for which the Group issues bonds and guarantees on behalf of the clients.

The major classes of bonds and guarantees issued include Performance Bond, Advance Payment Bond, Contract Tender Bond/Bid Bond, Qualifying Certificate Bond, Customs Bond, Foreign Worker Bond, Tenancy/Rental Bond and Account Payment Bond.

The Group also provides financial guarantees guaranteeing the payment obligations of its clients under a loan agreement, bond or any debt instrument.





YEAR ENDED 31 DECEMBER 2019

#### 3 SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

#### 3.10 CLASSIFICATION OF INSURANCE CONTRACTS (CONTINUED)

#### Maid insurance

The Group provides coverage for domestic maids against personal accidents, hospitalisation and surgical expenses and issuance of security bond to the Ministry of Manpower of Singapore.

#### Engineering insurance

Engineering insurance provides economic safeguard to the risks of accidental losses or damages to property faced by the ongoing construction project, installation project, and machines and equipment in project operation. The coverage also includes indemnity towards liability to third party whose property might be damaged or bodily injury sustained as a result of the construction works.

#### Work injury compensation insurance

The work injury compensation insurance policy is a compulsory insurance by virtue of the Work Injury Compensation Act Cap. 354 whereby it provides compensation to workers or their dependents for specified occupational diseases, personal injuries or deaths caused by accidents arising out of and in the course of employment. In addition, the policy also covers the employers' liability under the common law to his workers, due to negligence leading to accident and resulting in injury and death.

#### Property insurance

Property insurance is a policy that indemnifies the owner or user of property, its contents and loss of income in the event of damage or losses.

#### Casualty insurance

Casualty insurance is a policy that covers losses caused by injuries to persons and legal liability imposed on the insured for such injury or for damage to property of others.



YEAR ENDED 31 DECEMBER 2019

#### 3 SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

#### 3.11 RECOGNITION AND MEASUREMENT OF INSURANCE CONTRACTS

#### Premiums and provision for unexpired risks

Gross written premiums are disclosed gross of commission payable to intermediaries and exclude taxes and levies based on premiums. Premiums written do not include an estimate for pipeline premiums.

For short-term comprehensive credit insurance contracts, premiums are recognised when minimum premium is invoiced. A minimum premium is received from the policyholder upfront at the commencement of the cover. This minimum premium is determined using premium rates which are adjusted according to the level of credit risk exposure to buyers. At expiry of the policy contract, the Group will assess the premium on total declared sales and invoice any excess premium and recognised it as revenue.

For bonds and guarantees, maid insurance, engineering insurance, work injury compensation insurance, motor insurance, property insurance and casualty insurance, premiums are recognised upon inception of risk.

The provision for unexpired risks includes unearned premiums calculated on a daily pro-rata basis on the net written premiums over the policy period for all insurance policies. An additional provision for unexpired risks is made where the expected value of claims and expenses attributable to the unexpired periods of policies in force at the reporting date exceeds the unearned premiums in relation to such policies. The provision for unexpired risks is calculated separately by reference to classes of business which are managed together.

#### Fees and other charges to policyholders

Administration fees are charged to policyholders for the cost of processing and issuing bonds and guarantees. These are recognised in profit or loss immediately.

## Claims incurred and provision for insurance claims

Claims incurred comprise claims paid during the financial year, net of subrogation recoveries, and changes in the provision for outstanding claims.

Provision for insurance claims comprises provisions for the Group's estimate of the ultimate cost of settling all claims incurred but unpaid at the reporting date whether reported or not, and related internal and external claims handling expenses and a provision for adverse deviation ["PAD"]. Provision for insurance claims is assessed by reviewing individual claims and making allowance for claims incurred but not yet reported, the effect of both internal and external foreseeable events, such as changes in claims handling procedures, inflation, judicial trends, legislative changes and past experience and trends. Provision for insurance claims is discounted where there is a particularly long period from incident to claims settlement and where there exists a suitable claims pattern from which to calculate the discount.

Whilst the management considers that the gross provision for claims and the related reinsurance recoveries are fairly stated on the basis of the information currently available to them, the ultimate liability will vary as a result of subsequent information and events and may result in significant adjustments to the amounts provided. Adjustments to the amounts of claims provisions established in prior years are reflected in the financial statements for the period in which the adjustments are made. The methods used, and the estimates made, are reviewed annually.



YEAR ENDED 31 DECEMBER 2019

#### 3 SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

#### 3.11 RECOGNITION AND MEASUREMENT OF INSURANCE CONTRACTS (CONTINUED)

#### Reinsurance

The Group cedes reinsurance in the normal course of business for the purpose of limiting its net losses. Reinsurance arrangements do not relieve the Group from its direct obligations to its policyholders.

Reinsurance premium expense, reinsurers' share of claims incurred and reinsurance commission income are presented in profit or loss and statement of financial position on a gross basis.

Reinsurance assets comprise reinsurers' share of insurance contract provisions and balances due from reinsurance companies. The amounts recognised as reinsurers' share of insurance contract provisions are measured on a basis that is consistent with the measurement of the provisions held in respect of the related insurance contracts. Balances due from reinsurance companies in respect of claims paid are included within insurance receivables on the statement of financial position.

Reinsurance assets are assessed for impairment at each reporting date. Such assets are deemed impaired if there is objective evidence, as a result of an event that occurred after its initial recognition, that the Group may not recover all amounts due and that the event has a reliably measurable impact on the amounts that the Group will receive from the reinsurer.

#### Commission expense

Commission expenses are fees paid to intermediaries upon acquiring new and renewal of insurance business.

For all insurance policies, commission expenses are not amortised on a pro-rata basis over the period of the contracts.

#### Commission income

Commission income comprises reinsurance and profit commissions received or receivable which do not require the Group to render further service. Commission income is not deferred and amortised on a pro-rata basis over the period of the contracts but is recognised in full on the effective commencement or renewal dates of the policies.

#### Claim recoveries

Claim recoveries represent actual subrogation recoveries received from policyholders during the year.



YEAR ENDED 31 DECEMBER 2019

#### 3 SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

#### 3.11 RECOGNITION AND MEASUREMENT OF INSURANCE CONTRACTS (CONTINUED)

#### Insurance receivables and payables

Insurance receivables and insurance payables are recognised when due. These include amounts due to and from insurance and reinsurance contract holders. They are measured on initial recognition at the fair value of the consideration receivables or payable. Subsequent to initial recognition, receivables and payables are measured at amortised cost, using the effective interest rate method. Insurance receivables and insurance payables are derecognised based on the same derecognition criteria as financial assets and liabilities respectively, as described in Note 3.3.

The carrying value of insurance receivables is reviewed for impairment whenever events or circumstances indicate that the carrying amount may not be recoverable. If there is objective evidence that the insurance receivable is impaired, the Group reduces the carrying amount of the insurance receivable and recognises that impairment loss in the profit or loss. The Group gathers the objective evidence that an insurance receivable is impaired using the same process adopted for loans and receivables. The impairment loss is calculated under the same method used for these financial assets, as described in Note 3.8.

The Company does not measure insurance receivables in accordance with SFRS(I) 9 Financial Instruments as rights and obligations arising under an insurance contract are accounted in accordance with SFRS(I) 4 Insurance Contracts.

#### Liability adequacy test

The liability of the Group under insurance contracts is tested for adequacy by comparing the expected future contractual cash flows with the carrying amount of the insurance contract provisions for gross unexpired risks and gross insurance claims. Where an expected shortfall is identified, additional provisions are made for unexpired risks or insurance claims and the deficiency is recognised in profit or loss.

#### 3.12 EMPLOYEE BENEFITS

#### Defined contributions plans

A defined contribution plan is a post-employment benefit plan under which an entity pays fixed contributions into a separate entity and will have no legal or constructive obligation to pay further amounts. Obligations for contributions to statutory defined contribution pension plan are recognised as an employee benefit expense in profit or loss in the periods during which related services are rendered by employees.





YEAR ENDED 31 DECEMBER 2019

#### 3 SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

#### 3.12 EMPLOYEE BENEFITS (CONTINUED)

#### Defined benefit plans

A defined benefit plan is a post-employment benefit plan other than a defined contribution plan. The Group's net obligation in respect of defined benefit plans is calculated separately for each plan by estimating the amount of future benefit that employees have earned in return for their service in the current and prior periods; that benefit is discounted to determine its present value. The fair value of any plan assets is deducted. The Group determines the net interest expense (income) on the net defined benefit liability (asset) for the period by applying the discount rate used to measure the defined benefit obligation at the beginning of the annual period to the net defined benefit liability (asset).

The calculation is performed annually by a qualified actuary using the projected unit credit method. When the calculation results in a benefit to the Group, the recognised asset is limited to the present value of economic benefits available in the form of any future refunds from the plan or reductions in future contributions to the plan. In order to calculate the present value of economic benefits, consideration is given to any minimum funding requirements that apply to any plan in the Group. An economic benefit is available to the Group if it is realisable during the tife of the plan, or on settlement of the plan liabilities.

Remeasurements of the net defined benefit liability comprise actuarial gains and losses. The Group recognises them immediately in other comprehensive income and all expenses related to defined benefit plans in employee benefits expense in profit or loss.

When the benefits of a plan are changed, or when a plan is curtailed, the portion of the changed benefit related to past service by employees, or the gain or loss on curtailment, is recognised immediately in profit or loss when the plan amendment or curtailment occurs.

The Group recognises gains and losses on the settlement of a defined benefit plan when the settlement occurs. The gain or loss on settlement is the difference between the present value of the defined benefit obligation being settled as determined on the date of settlement and the settlement price, including any plan assets transferred and any payments made directly by the Group in connection with the settlement.

#### Short-term employee benefits

Short-term employee benefit obligations are measured on an undiscounted basis and are expensed as the related service is provided. A liability is recognised for the amount expected to be paid under short-term cash bonus or profit-sharing plans if the Group has a present legal or constructive obligation to pay this amount as a result of past service provided by the employee and the obligation can be estimated reliably.



YEAR ENDED 31 DECEMBER 2019

#### 3 SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

#### 3.13 PROVISIONS

A provision is recognised if, as a result of a past event, the Group has a present legal or constructive obligation that can be estimated reliably, and it is probable that an outflow of economic benefits will be required to settle the obligation. Provisions are determined by discounting the expected future cash flows at a pre-tax rate that reflects current market assessments of the time value of money and the risks specific to the liability. The unwinding of the discount is recognised as finance cost.

#### 3.14 FINANCE INCOME AND FINANCE COST

Finance income comprises interest income, dividend income, gains on disposal of available-for-sale financial assets, fair value gains on financial assets at fair value through profit or loss, that are recognised in profit or loss and reclassifications of net gains previously recognised in other comprehensive income.

#### Interest income

Interest income on loans, advances, hire purchase, leasing receivables and factoring receivables is recognised in profit or loss on an accrual basis, taking into account the effective yield of the assets.

#### Interest income from debt securities and bank deposits

Interest income from debt securities and bank deposits are recognised as it accrues in profit or loss using the effective interest method.

#### Dividend income

Dividend income is recognised in profit or loss on the date that the Group's right to receive payment is established, which in the case of quoted securities is normally the ex-dividend date.

#### Finance costs

Finance costs comprise interest expense on borrowings and are recognised in profit or loss at amortised cost using the effective interest method.

The 'effective interest rate' is the rate that exactly discounts estimated future cash payments or receipts through the expected life of the financial instrument to:

- the gross carrying amount of the financial asset; or
- the amortised cost of the financial liability.





YEAR ENDED 31 DECEMBER 2019

#### 3 SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

#### 3.14 FINANCE INCOME AND FINANCE COST (CONTINUED)

#### Finance costs (Continued)

In calculating interest income and expense, the effective interest rate is applied to the gross carrying amount of the asset (when the asset is not credit-impaired) or to the amortised cost of the liability. However, for financial assets that have become credit-impaired subsequent to initial recognition, interest income is calculated by applying the effective interest rate to the amortised cost of the financial asset. If the asset is no longer credit-impaired, then the calculation of interest income reverts to the gross basis.

Borrowing costs that are not directly attributable to the acquisition, construction or production of a qualifying asset are recognised in profit or loss using the effective interest method.

#### 3.15 REVENUE RECOGNITION

Revenue from provision of services in the ordinary course of business is recognised when the Group satisfies a performance obligation (PO) by transferring control of a promised service to the customer. The amount of revenue recognised is the amount of the transaction price allocated to the satisfied PO.

The transaction price is the amount of consideration in the contract to which the Group expects to be entitled in exchange for transferring the promised services.

The transaction price may be fixed or variable and is adjusted for time value of money if the contract includes a significant financing component. Consideration payable to a customer is deducted from the transaction price if the Group does not receive a separate identifiable benefit from the customer. When consideration is variable, the estimated amount is included in the transaction price to the extent that it is highly probable that a significant reversal of the cumulative revenue will not occur when the uncertainty associated with the variable consideration is resolved.

Revenue may be recognised at a point in time or over time following the timing of satisfaction of the PO.

#### Fee and commission income

Fee and commission income related to the loan and factoring financing services of the Group are recognised when the services are rendered.

#### Rental income

Rental income from investment property is recognised in profit or loss on a straight-line basis over the term of the lease. Lease incentives granted are recognised as an integral part of the total rental income, over the term of the lease.



YEAR ENDED 31 DECEMBER 2019

#### 3 SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

#### 3.15 REVENUE RECOGNITION (CONTINUED)

#### Management fees

Management fees are recognised on an accrual basis.

#### Insurance contracts

Revenue recognition from insurance contracts is explained in Note 3.10.

#### 3.16 GOVERNMENT GRANTS

Cash grants received from the government in relation to the SME Cash Grant are recognised in profit or loss upon receipt.

#### 3.17 LEASE PAYMENTS

Payments made under operating leases are recognised in profit or loss on a straight-line basis over the term of the lease. Lease incentives received are recognised as an integral part of the total lease expense, over the term of the lease.

Minimum lease payments made under finance leases are apportioned between the finance expense and the reduction of the outstanding liability. The finance expense is allocated to each period during the lease term so as to produce a constant periodic rate of interest on the remaining balance of the liability.

Contingent lease payments are accounted for by revising the minimum lease payments over the remaining term of the lease when the lease adjustment is confirmed.

#### Determining whether an arrangement contains a lease

At inception of an arrangement, the Group determines whether such an arrangement is or contains a lease. This will be the case if the following two criteria are met:

- the fulfilment of the arrangement is dependent on the use of a specified asset or assets; and
- the arrangement contains a right to use the asset(s).

At inception or upon reassessment of the arrangement, the Group separates payments and other consideration required by such an arrangement into those for the lease and those for other elements on the basis of their relative fair values. If the Group concludes for a finance lease that it is impracticable to separate the payments reliably, then an asset and a liability are recognised at an amount equal to the fair value of the underlying asset. Subsequently, the liability is reduced as payments are made and an imputed finance charge on the liability is recognised using the Group's incremental borrowing rate.





YEAR ENDED 31 DECEMBER 2019

#### 3 SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

#### 3.18 TAX

Tax expense comprises current and deferred tax. Current tax and deferred tax are recognised in profit or loss except to the extent that it relates to a business combination, or items recognised directly in equity or in other comprehensive income.

Current tax is the expected tax payable or receivable on the taxable income or loss for the year, using tax rates enacted or substantively enacted at the reporting date, and any adjustment to tax payable in respect of previous years. The amount of current tax payable or receivable is the best estimate of the tax amount expected to be paid or received that reflects uncertainty related to income taxes, if any.

Deferred tax is recognised in respect of temporary differences between the carrying amounts of assets and liabilities for financial reporting purposes and the amounts used for taxation purposes. Deferred tax is not recognised for:

- temporary differences on the initial recognition of assets or liabilities in a transaction that is not a business combination and that affects neither accounting nor taxable profit or loss;
- temporary differences related to investments in subsidiaries to the extent that the Group is able to control the timing of the reversal of the temporary difference and it is probable that they will not reverse in the foreseeable future; and
- taxable temporary differences arising on the initial recognition of goodwill.

The measurement of deferred taxes reflects the tax consequences that would follow the manner in which the Group expects, at the reporting date, to recover or settle the carrying amounts of its assets and liabilities. Deferred tax is measured at the tax rates that are expected to be applied to temporary differences when they reverse, based on the laws that have been enacted or substantively enacted by the reporting date.

Deferred tax assets and liabilities are offset if there is a legally enforceable right to offset current tax liabilities and assets, and they relate to taxes levied by the same tax authority on the same taxable entity, or on different tax entities, but they intend to settle current tax liabilities and assets on a net basis or their tax assets and liabilities will be realised simultaneously.

A deferred tax asset is recognised for unused tax losses, tax credits and deductible temporary differences, to the extent that it is probable that future taxable profits will be available against which they can be utilised. Deferred tax assets are reviewed at each reporting date and are reduced to the extent that it is no longer probable that the related tax benefit will be realised.

In determining the amount of current and deferred tax, the Group takes into account the impact of uncertain tax positions and whether additional taxes and interest may be due. The Group believes that its accruals for tax liabilities are adequate for all open tax years based on its assessment of many factors, including interpretations of tax law and prior experience. This assessment relies on estimates and assumptions and may involve a series of judgements about future events. New information may become available that causes the Group to change its judgement regarding the adequacy of existing tax liabilities; such changes to tax liabilities will impact tax expense in the period that such a determination is made.



YEAR ENDED 31 DECEMBER 2019

#### 3 SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

#### 3.19 DEPOSITS RELATING TO COLLATERAL OF CLIENTS

Deposits relating to collateral of the Group's insurance subsidiary's clients are held in a fiduciary capacity on behalf of the Group's clients and are excluded from the financial statements.

#### 3.20 EARNINGS PER SHARE

The Group presents basic and diluted earnings per share (EPS) data for its ordinary shares. Basic EPS is calculated by dividing the profit or loss attributable to ordinary shareholders of the Group by the weighted-average number of ordinary shares outstanding during the year, adjusted for own shares held. Diluted EPS is determined by adjusting the profit or loss attributable to ordinary shareholders and the weighted-average number of ordinary shares outstanding, adjusted for own shares held, for the effects of all dilutive potential ordinary shares.

#### 3.21 SEGMENT REPORTING

An operating segment is a component of the Group that engages in business activities from which it may earn revenues and incur expenses, including revenues and expenses that relate to transactions with any of the Group's other components. All operating segment's operating results are reviewed regularly by the Group's CEO to make decisions about resources to be allocated to the segment and to assess its performance, and for which discrete financial information is available.

Segment results that are reported to the Group's CEO include items directly attributable to a segment as well as those that can be allocated on a reasonable basis. Unallocated items comprise mainly tax assets and liabilities.

Segment capital expenditure is the total cost incurred during the year to acquire property, plant and equipment, and intangible assets other than goodwill.





YEAR ENDED 31 DECEMBER 2019

|                                       |            |                  |             | Office   |           |          |         |
|---------------------------------------|------------|------------------|-------------|--|-----------|----------|---------|
|                                       | Freehold   | 7<br>0<br>0<br>1 |             | equipment,   | 1000      | <b>Y</b> |         |
|                                       | properties | building         | Renovations | and fittings   | equipment | vehicles | Total   |
|                                       | \$.000     | \$.000           | \$.000      | \$.000   | \$.000    | \$.000   | \$.000  |
| Group                                 |            |                  |             |  |           |          |         |
| Cost                                  |            |                  |             |  |           |          |         |
| At 1 January 2019                     | 183        | 4,273            | 430         | 1,420  | 1,129     | 591      | 8,026   |
| Additions                             | l          | 1                | -           | 25   | 107       |          | 133     |
| Reclassification to investment        |            |                  |             |  |           |          |         |
| properties#                           | 1          | (1,111)          | 1           | -  | 1         | 1        | (1,111) |
| Disposals                             |            |                  |             | (2)  | (11)      |          | (13)    |
| Write-offs                            | 1          |                  | 1           | (33)   | (23)      | i        | (29)    |
| Effect of movements in exchange rates | 1          | 169              | -           | 57   | 19        | 25       | 271     |
| At 31 December 2019                   | 183        | 3,331            | 432         | 1,467  | 1,221     | 616      | 7,250   |
| Accumulated depreciation and          |            | •                |             |  |           |          |         |
| impairment                            |            |                  | ×           | The state of the s |           |          |         |
| At 1 January 2019                     | 122        | 1,682            | 228         | 1,305  | 1,013     | 357      | 4,707   |
| Depreciation for the year             | 7          | 195              | 77          | 28   | 09        | 80       | 441     |
| Reclassification to investment        |            |                  |             |  |           |          |         |
| properties#                           | 1          | (156)            | 1           | ı  | 1         |          | (126)   |
| Disposals                             | 1          | 4                | 1           | (2)  | (11)      | 1        | (13)    |
| Write-offs                            | 1          | 1                | 1           | (32)   | (22)      | 1        | (24)    |
| Effect of movements                   |            |                  |             |  |           |          |         |
| in exchange rates                     | ı          | 7.4              | 1           | 53   | 17        | 16       | 160     |
| At 31 December 2019                   | 126        | 1,795            | 272         | 1,382  | 1,057     | 453      | 5,085   |
| Carrying amounts                      |            |                  |             |  |           |          |         |
| At 1 January 2019                     | 61         | 2,591            | 202         | 115  | 116       | 234      | 3,319   |
| At 31 December 2019                   | 57         | 1,536            | 160         | 85   | 164       | 163      | 2,165   |
|                                       |            |                  |             |  |           |          |         |

In March 2019, the Group reclassified its office at 1168/53-54 Lumpini Tower #20-00 Units A and B, Bangkok, Thailand from property, plant and equipment to investment properties because of a change of usage from owner-occupation to holding to earn rental income and capital appreciation.

4

PROPERTY, PLANT AND EQUIPMENT

# PROPERTY, PLANT AND EQUIPMENT (CONTINUED)



## **NOTES TO THE FINANCIAL STATEMENTS**

YEAR ENDED 31 DECEMBER 2019

| TROTENII, TLANI AND EGOLFMEN |           |           |             |          |             | Office       |           |          |          |  |
|------------------------------|-----------|-----------|-------------|----------|-------------|--------------|-----------|----------|----------|--|
|                              |           |           | Freehold    |          |             | equipment,   |           |          |          |  |
|                              | Leasehold | Leasehold | residential | Freehold |             | furniture    | Computer  | Motor    |          |  |
|                              | land      | building  | properties  | building | Renovations | and fittings | equipment | vehicles | Total    |  |
|                              | \$.000    | \$,000    | \$.000      | \$.000   | \$.000      | \$.000       | \$,000    | \$,000   | \$,000   |  |
| Group                        |           |           |             |          |             |              |           |          |          |  |
| Cost                         |           |           |             |          |             |              |           |          |          |  |
| At 1 January 2018            | 12,822    | 10,510    | 183         | 2,477    | 923         | 2,302        | 1,196     | 576      | 30,989   |  |
| Additions                    |           | L         | E           | ı        | 220         | 35           | 55        | 179      | 489      |  |
| Reclassification from        |           |           |             |          |             |              |           |          |          |  |
| investment properties#       | -         | ı         | ì           | 1,746    | 1           |              | l.        |          | 1,746    |  |
| Disposals*                   | (12,822)  | (10,510)  | ls.         |          | k           | [48]         | [13]      | (170)    | (23,563) |  |
| Write-offs,                  | 1         | ľ         | 2.1         | 1        | [713]       | [688]        | (113)     | 1        | (1,715)  |  |
| Effect of movements in       |           |           |             | 1        |             |              |           |          |          |  |
| exchange rates               | 1         | 70 F      | 1           | 20       | 1           | 20           | 7         | 9        | 80       |  |
| At 31 December 2018          | 1         |           | 183         | 4,273    | 430         | 1,420        | 1,129     | 591      | 8,026    |  |
| Accumulated depreciation     |           |           |             |          |             |              |           |          |          |  |
| and impairment               |           |           |             |          |             |              |           |          |          |  |
| At 1 January 2018            | 3,007     | 7,135     | 118         | 1,281    | 910         | 2,155        | 1,055     | 435      | 16,096   |  |
| Depreciation for the year    | 117       | 331       | 7           | 190      | 31          | 57           | 7.4       | 89       | 893      |  |
| Reclassification from        |           |           |             |          |             |              |           |          |          |  |
| investment properties#       |           | 1         | L           | 185      | ı           |              | 1         |          | 185      |  |
| Disposals                    | (3,124)   | [7,466]   |             |          | T           | [47]         | (12)      | (170)    | (10,819) |  |
| Write-offs                   | 1         |           | 1           |          | [713]       | [879]        | (108)     | 1        | (1,700)  |  |
| Effect of movements in       |           |           |             |          |             |              |           |          |          |  |
| exchange rates               |           |           |             | 26       |             | 19           | 7         | က        | 52       |  |
| At 31 December 2018          | l         | -         | 122         | 1,682    | 228         | 1,305        | 1,013     | 357      | 4,707    |  |
| Carrying amounts             |           |           |             |          |             |              |           |          |          |  |
| At 1 January 2018            | 9,815     | 3,375     | 92          | 1,196    | 13          | 147          | 141       | 141      | 14,893   |  |
| At 31 December 2018          |           |           | 19          | 2,591    | 202         | 115          | 116       | 234      | 3,319    |  |
|                              |           |           |             |          |             |              |           |          |          |  |

In November 2018, the Group and the Company disposed of the leasehold land and building located at 7 Temasek Boulevard #10-01 Suntec Tower One Singapore 038987. The gain on disposal was included in Other Income (Note 33).

In September 2018, the Group reclassified its office at 1168/53-54 Lumpini Tower #20-00 Units A and B. Bangkok, Thailand from to investment properties to property, plant





|                           |                      |                       | Office                  |                     |                    |                 |
|---------------------------|----------------------|-----------------------|-------------------------|---------------------|--------------------|-----------------|
|                           | Freehold residential |                       | equipment,<br>furniture | Computer            | Motor              |                 |
|                           | properties<br>\$'000 | Renovations<br>\$'000 | and fittings<br>\$7000  | equipment<br>\$'000 | vehicles<br>\$'000 | Total<br>\$'000 |
| Company                   |                      |                       | g 1                     |                     |                    |                 |
| Cost                      |                      |                       |                         |                     |                    |                 |
| At 1 January 2019         | 183                  | 91                    | 167                     | 336                 | 17                 | 794             |
| Additions                 | -                    |                       | 55                      |                     |                    | 55              |
| Disposals                 |                      | 1                     | -                       | (2)                 |                    | (2)             |
| Write-offs                | 1                    | 1                     | (30)                    | (23)                | 1                  | (23)            |
| At 31 December 2019       | 183                  | 91                    | 192                     | 311                 | 17                 | 764             |
| Accumulated depreciation  |                      |                       |                         |                     |                    |                 |
| At 1 January 2019         | 121                  | 15                    | 139                     | 300                 | 17                 | 592             |
| Depreciation for the year | 7                    | 16                    | 80                      | 15                  | ,                  | 73              |
| Disposals                 | 1                    |                       | 1                       | (2)                 | - 4                | (2)             |
| Write-offs                |                      |                       | (30)                    | (22)                | ı                  | (52)            |
| At 31 December 2019       | 125                  | 31                    | 117                     | 291                 | 17                 | 581             |
| Carrying amounts          |                      |                       |                         |                     |                    |                 |
| At 1 January 2019         | 62                   | 7.6                   | 28                      | 36                  | 1                  | 202             |
| At 31 December 2019       | 58                   | 09                    | 75                      | 20                  | Ä                  | 213             |
|                           |                      |                       |                         |                     |                    |                 |

PROPERTY, PLANT AND EQUIPMENT (CONTINUED)





YEAR ENDED 31 DECEMBER 2019

|                           |                |                    |                      |                       | Offlice                 |                     |                    |                 |
|---------------------------|----------------|--------------------|----------------------|-----------------------|-------------------------|---------------------|--------------------|-----------------|
|                           | Leasehold      | Leasehold          | Freehold residential |                       | equipment,<br>furniture | Computer            | Motor              |                 |
|                           | land<br>\$'000 | building<br>\$'000 | properties<br>\$'000 | Renovations<br>\$'000 | and fittings<br>\$'000  | equipment<br>\$'000 | vehicles<br>\$'000 | Total<br>\$'000 |
| Company<br>Cost           |                |                    |                      |                       |                         |                     |                    |                 |
| At 1 January 2018         | 12,822         | 10,510             | 183                  | 619                   | 1,027                   | 353                 | 17                 | 25,531          |
| Additions                 |                | 1                  | H                    | 83                    | 8                       | 25                  | 1                  | 111             |
| Disposals                 | (12,822)       | (10,510)           | ŀ                    | 11                    | [33]                    |                     | ř                  | (23,365)        |
| Write-offs                | I              |                    |                      | [611]                 | [830]                   | (42)                |                    | (1,483)         |
| At 31 December 2018       | 1              | 1                  | 183                  | 91                    | 167                     | 336                 | 17                 | 794             |
| Accumulated depreciation  |                |                    |                      |                       |                         |                     |                    |                 |
| At 1 January 2018         | 3,007          | 7,135              | 117                  | 619                   | 981                     | 313                 | 17                 | 12,189          |
| Depreciation for the year | 117            | 331                | 7                    | 9                     | 11                      | 24                  |                    | 493             |
| Disposals                 | .(3,124)       | [7,466]            | T                    | т                     | [33]                    | T.                  |                    | (10,623)        |
| Write-offs                | -1             |                    | 1                    | (610)                 | (820)                   | (37)                |                    | [1,467]         |
| At 31 December 2018       |                |                    | 121                  | 15                    | 139                     | 300                 | 17                 | 592             |
| Carrying amounts          |                |                    |                      |                       |                         |                     |                    |                 |
| At 1 January 2018         | 9,815          | 3,375              | 99                   | -                     | 97                      | 07                  |                    | 13,342          |
| At 31 December 2018       |                | -                  | 62                   | 76                    | 28                      | 36                  | -                  | 202             |





YEAR ENDED 31 DECEMBER 2019

## PROPERTY, PLANT AND EQUIPMENT (CONTINUED)

As at 31 December 2019, the Group's properties held as properties, plant and equipment consist of the following:

| Location   | Title    | Description of properties                  |
|--|----------|--|
| #14-06 Seaview Tower,<br>Ocean Palms Klebang Besar,<br>Malacca, Malaysia                     | Freehold | Residential apartment                      |
| 1168/55 Lumpini Tower #20-00,<br>Rama IV Road,<br>Tungmahamek, Sathorn,<br>Bangkok, Thailand | Freehold | 4 units – Offices Floor area: 11,492 sq ft |

## **INTANGIBLE ASSETS**

|                                       | Computer<br>software<br>\$'000 | Customer<br>lists<br>\$'000 | Membership<br>rights<br>\$'000 | Copyrights<br>\$'000  | Total<br>\$'000 |
|---------------------------------------|--------------------------------|-----------------------------|--------------------------------|-----------------------|-----------------|
| Group                                 |                                |                             |                                |                       |                 |
| Cost                                  |                                |                             |                                |                       |                 |
| At 1 January 2019                     | 5,247                          | 1,131                       | 23                             | 1,180                 | 7,581           |
| Additions                             | 211                            |                             | <u>-</u>                       | - 10. <del>-</del> 10 | 211             |
| Effect of movements in exchange rates | 25                             |                             | 1                              |                       | 26              |
| At 31 December 2019                   | 5,483                          | 1,131                       | 24                             | 1,180                 | 7,818           |
| Accumulated amortisation              |                                |                             |                                |                       |                 |
| At 1 January 2019                     | 4,172                          | 1,131                       | 17                             | 1,180                 | 6,500           |
| Amortisation charge for the year      | 307                            |                             | <u>+</u> -                     |                       | 307             |
| Effect of movements in exchange rates | 20                             |                             | 1                              | <u> -</u>             | 21              |
| At 31 December 2019                   | 4,499                          | 1,131                       | 18                             | 1,180                 | 6,828           |
| Carrying amounts                      |                                |                             |                                |                       |                 |
| At 1 January 2019                     | 1,075                          |                             | 6                              | -                     | 1,081           |
| At 31 December 2019                   | 984                            | •                           | 6                              | -                     | 990             |



YEAR ENDED 31 DECEMBER 2019

## 5 INTANGIBLE ASSETS (CONTINUED)

|                                       | Computer<br>software<br>\$'000 | Customer<br>lists<br>\$'000 | Membership<br>rights<br>\$'000 | Copyrights<br>\$'000 | Total<br>\$'000  |
|---------------------------------------|--------------------------------|-----------------------------|--------------------------------|----------------------|--|
| Group                                 |                                |                             |                                |                      |  |
| Cost                                  |                                |                             |                                |                      |  |
| At 1 January 2018                     | 4,319                          | 1,131                       | 23                             | 1,180                | 6,653  |
| Additions                             | 937                            |                             | - 10 May 1                     |                      | 937  |
| Write-offs                            | (14)                           | - 14 E                      |                                |                      | [14]   |
| Effect of movements in exchange rates | 5                              |                             |                                |                      | 5  |
| At 31 December 2018                   | 5,247                          | 1,131                       | 23                             | 1,180                | 7,581  |
| Accumulated amortisation              |                                |                             |                                |                      |  |
| At 1 January 2018                     | 3,860                          | 1,131                       | 17                             | 1,180                | 6,188  |
| Amortisation charge for the year      | 311                            |                             | -                              |                      | 311  |
| Write-offs                            | (3)                            |                             |                                |                      | (3)  |
| Effect of movements in exchange rates | 4                              | <u> </u>                    |                                |                      | 4  |
| At 31 December 2018                   | 4,172                          | 1,131                       | 17                             | 1,180                | 6,500  |
| Carrying amounts                      |                                |                             |                                |                      |  |
| At 1 January 2018                     | 459                            |                             | 6                              |                      | 465  |
| At 31 December 2018                   | 1,075                          |                             | 6                              |                      | 1,081  |
|                                       |                                |                             | Control of the second          |                      | The State of the S |

|   | Computer  | software |
|---|---|----------|
|   | 2019  | 2018     |
|   | \$'000  | \$'000   |
| Company   |   |          |
| Cost  |   |          |
| At 1 January  | 2,275   | 1,507    |
| Additions   | 163   | 768      |
| At 31 December  | 2,438   | 2,275    |
| Accumulated amortisation                                |   |          |
| At 1 January  | 1,488   | 1,388    |
| Amortisation charge for the year                        | 177   | 100      |
| At 31 December  | 1,665   | 1,488    |
| Carrying amounts  |   |          |
| At 1 January  | 787   | 119      |
| At 31 December  | 773   | 787      |
| 장에게 하나 그리고 있다면 맛있다는 그리가 있다. 그리고 그는 사람들은 사람들은 사람들이 나오셨다. | BY SERVICE THE WAR PROPERTY OF THE PARTY OF |          |

The amortisation charge for the year is included in "General and administrative expenses" in the consolidated statement of profit or loss.





YEAR ENDED 31 DECEMBER 2019

#### **6** INVESTMENT PROPERTIES

|   | Gr     | oup     |
|---|--------|---------|
|   | 2019   | 2018    |
|   | \$'000 | \$'000  |
| Cost  |        |         |
| At 1 January  | 2,641  | 4,291   |
| Reclassification from/(to) property, plant and equipment* | 1,111  | (1,746) |
| Effects of movements in exchange rates                    | 161    | 96      |
| At 31 December  | 3,913  | 2,641   |
| Accumulated depreciation                                  |        |         |
| At 1 January  | 547    | 535     |
| Reclassification from/(to) property, plant and equipment  | 156    | (185)   |
| Depreciation for the year                                 | 193    | 184     |
| Effects of movements in exchange rates                    | 36     | 13      |
| At 31 December  | 932    | 547     |
| Carrying amounts  |        |         |
| At 1 January  | 2,094  | 3,756   |
| At 31 December  | 2,981  | 2,094   |
| Fair value  |        |         |
| At 1 January  | 3,363  | 5,421   |
| At 31 December  | 5,804  | 3,363   |

<sup>\*</sup> The reclassification relates to a change of usage for investment properties held by a subsidiary. See Note 4 for details.

The fair value measurement for investment properties has been categorised as a Level 3 fair value based on the inputs to the valuation technique used by independent valuer.

As at 31 December 2019, the Group's investment properties consist of the following:

| Location   | Title    | Description of properties                    | 10 |
|--|----------|--|----|
| 1168/73 Lumpini Tower<br>#25-00 Units C, D, E & F<br>Rama IV Road,<br>Tungmahamek, Sathorn,<br>Bangkok, Thailand | Freehold | 4 units - Office<br>Floor area: 11,492 sq ft |    |
| 1168/53-54 Lumpini Tower<br>#20-00 Units A & B*<br>Rama IV Road,   | Freehold | 2 units – Office<br>Floor area: 7,454 sq ft  |    |
| Tungmahamek, Sathorn,<br>Bangkok, Thailand   |          |  |    |



YEAR ENDED 31 DECEMBER 2019

#### 7 SUBSIDIARIES

|                                   | Com      | pany     |
|-----------------------------------|----------|----------|
|                                   | 2019     | 2018     |
|                                   | \$'000   | \$'000   |
| Quoted ordinary shares, at cost   | 9,048    | 9,048    |
| Unquoted ordinary shares, at cost | 84,707   | 84,607   |
| Quasi-equity loan                 | 3,000    |          |
|                                   | 96,755   | 93,655   |
| Allowance for impairment          | (10,592) | [10,592] |
|                                   | 86,163   | 83,063   |
|                                   |          |          |

#### Quasi-equity loan

Quasi-equity loan represents an interest-free loan provided by the Company to its subsidiary, PT. IFS Capital Indonesia, which is not expected to be repaid in the foreseeable future.

The movements in allowance for impairment loss on subsidiaries are as follows:

| 지나 보통 경험 경험 시작하다 되었다면 하는 것 같아 되었다면 하는 사람들이 되었다. | Comp   | pany   |
|---|--|--------|
|   | 2019   | 2018   |
|   | \$'000   | \$'000 |
| At 1 January                                    | 10,592   | 5,092  |
| Impairment loss recognised                      |  | 5,500* |
| At 31 December                                  | 10,592   | 10,592 |
|   | The second secon |        |

<sup>\*</sup> Impairment loss recognised in 2018 was in respect of the investment in ECICS Limited as its cost of investment was higher than the recoverable amount. The recoverable amount of the investment was based on management's projection of the expected future cash inflow.

The key assumptions used in the estimation of the recoverable amount are set out below. The values assigned to the key assumptions represent management's assessment of future trends in the investee and in the insurance industry in Singapore.

|                            | 2019 | 2018 |
|----------------------------|------|------|
| Forecast years             | 5    | 5    |
| Discount rate              | 7.5% | 7.6% |
| Terminal value growth rate | 3.0% | 3.7% |





YEAR ENDED 31 DECEMBER 2019

| Company name                             |                       |                   | Pr           | Proportion of ownership interest | nership inter     | est          |              |
|--|-----------------------|-------------------|--------------|----------------------------------|-------------------|--------------|--------------|
|  |                       |                   | 2019         |                                  |                   | 2018         |              |
|  | Principal<br>place of |                   |              |                                  |                   |              |              |
|  | business/             | Group's effective | Held by      | Held by                          | Group's effective | Held by      | Held by      |
| Direct and indirect subsidiaries         | incorporation         | interest<br>%     | Company<br>% | Subsidiary %                     | interest<br>%     | Company<br>% | Subsidiary % |
|  |                       |                   |              |                                  |                   |              |              |
| IFS Capital Assets Private Limited       | Singapore             | 100               | 100          | 1                                | 100               | 100          | ľ            |
| IFS Ventures Private Limited             | Singapore             | 100               | - 70.7       | 100                              | 100               |              | 100          |
| Multiply Capital Limited (formerly known | Singapore             | 100               | 25           | 75                               | 100               | 25           | 75           |
| as IFS Ventures 2 Limited)               |                       |                   |              |                                  |                   |              |              |
| Lendingpot Private Limited (formerly     | Singapore             | 100               | -            | 100                              | 100               |              | 100          |
| known as IFS Capital Intellectual        |                       |                   | × **         |                                  |                   |              |              |
| Property Private Limited)                |                       |                   |              |                                  |                   |              |              |
| IFS Consumer Services Private Limited    | Singapore             | 100               | 100          |                                  | 100               | 100          | 1            |
| ECICS Limited                            | Singapore             | 100               | 100          | 1                                | 100               | 100          | 1            |
| IFS Capital (Malaysia) Sdn. Bhd.         | Malaysia              | - 20-             | +0.4         | 1                                | 70⁺               | 70+          |              |
| IFS Factors (Malaysia) Sdn. Bhd.         | Malaysia              | 30₊               | ı            | 30+*                             | 30⁺               |              | 30+*         |
| PT. IFS Capital Indonesia                | Indonesia             | 85⁺               | 85+          | -1<br>                           | 85⁺               | 85+          |              |
| IFS Capital Holdings (Thailand) Limited  | Thailand              | 100               | 100          | -                                | 100               | 100          | 1            |
| IFS Capital (Thailand) Public            | Thailand              | 73.1              | 36.5         | 36.6                             | 73.1              | 36.5         | 36.6         |
| Company Limited                          |                       |                   |              |                                  |                   |              |              |

Consolidation is prepared based on 100% beneficial interest.

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**SUBSIDIARIES** (CONTINUED)

Details of the subsidiaries are as follows:

Although the Group owns less than half of the voting power of IFS Factors (Malaysia) Sdn. Bhd. ("IFS Factors"), the Group has power over IFS Factors' exposure or rights to variable returns from its involvement with IFS Factors and ability to use its power to affect those returns. Consequently, the Group consolidates the results of IFS Factors.



YEAR ENDED 31 DECEMBER 2019

## 7 SUBSIDIARIES (CONTINUED)

The principal activities of the subsidiaries are as follows:

|   | Name of subsidiaries   | Principal activities  |
|---|--|---|
| 1 | IFS Capital Assets Private Limited   | Working capital, asset-based financing, venture capital investments and private equity investments                                |
| 1 | IFS Ventures Private Limited   | Venture capital investments   |
| 1 | Multiply Capital Limited (Formerly known as IFS Ventures 2 Limited)                              | Venture capital investments   |
| 1 | Lendingpot Private Limited (Formerly known as IFS Capital Intellectual Property Private Limited) | Investment holding  |
|   | IFS Consumer Services Private Limited  | Money lending   |
| 1 | ECICS Limited  | Direct general insurer, guarantee, bond, contractors' all risks, and work injury compensation insurance and underwriting business |
| 2 | IFS Capital (Malaysia) Sdn. Bhd.   | Hire purchase financing, business debt factoring and provision of other related services  |
| 2 | IFS Factors (Malaysia) Sdn. Bhd.   | Hire purchase financing, business debt factoring, provision of other related services, focusing on government related projects    |
| 3 | IFS Capital Holdings (Thailand) Limited  | Investment holding  |
| 3 | IFS Capital (Thailand) Public Company<br>Limited   | Factoring, hire purchase and leasing business   |
| 4 | PT. IFS Capital Indonesia  | Factoring of onshore and offshore short-term trade receivables, direct financing, operating leases and consumer financing         |

Audited by KPMG LLP Singapore

<sup>2</sup> Audited by other member firms of KPMG International

Audited by Deloitte Touche Tohmatsu Jaiyos Co., Ltd., Thailand

🖖 . Audited by KAP Tanubrata Sutanto Fahmi Bambang & Rekan (an Indonesian Partnership, a member of BDO International Limited)





YEAR ENDED 31 DECEMBER 2019

#### 7 SUBSIDIARIES (CONTINUED)

KPMG LLP Singapore is the auditor of all Singapore-incorporated subsidiaries of the Group. The only significant foreign-incorporated subsidiary, IFS Capital (Thailand) Public Company Limited, is audited by Deloitte Touche Tohmatsu Jaiyos Co., Ltd., Thailand. For this purpose, a subsidiary is considered significant as defined under the Singapore Exchange Limited Listing Manual if its net tangible assets represent 20% or more of the Group's consolidated net tangible assets, or if its pre-tax profits account for 20% or more of the Group's consolidated pre-tax profits.

The Company complies with SGX Listing Manual Rule 716 as the Board and Audit Committee are satisfied that the appointment of different auditors for its listed significant Thailand-incorporated subsidiary would not compromise the standard and effectiveness of the Company's audit.

On 6 August 2018, PT. IFS Capital Indonesia increased its paid up share capital by 200,000 ordinary shares and the Company subscribed to it proportionate of share of 170,000 new ordinary shares for a cash consideration of \$1,666,000. The Company's percentage shareholdings remain unchanged.

On 17 December 2018, IFS Capital Limited incorporated a 100% owned subsidiary, IFS Consumer Services Private Limited.

On 27 August 2019, IFS Consumer Services Private Limited issued 100,000 ordinary shares and the Company subscribed these 100,000 ordinary shares for a cash consideration of \$100,000.

## 8 LOANS TO SUBSIDIARIES

|                          |      | Comp              | any            |
|--------------------------|------|-------------------|----------------|
|                          | Note | 2019<br>\$'000    | 2018<br>\$'000 |
| Trade Non-trade          |      | 56,128<br>129     | 31,267<br>132  |
| Allowance for impairment |      | 56,257<br>(1,856) | 31,399 (1,805) |
|                          |      | 54,401            | 29,594         |
| Due within 12 months     | 15   | 54,401            | 29,594         |

The movements in allowance for impairment loss on loan to a subsidiary (trade) during the year are as follows:

| 기를 했다면 하는 것이 없는 것이 없는 것이 없는 것이 없는 것이 없다. | Comp           | oany           |
|--|----------------|----------------|
|  | 2019<br>\$'000 | 2018<br>\$'000 |
| At 1 January                             | 1,805          | 1,745          |
| Allowance made during the year           | 51             | 60             |
| At 31 December                           | 1,856          | 1,805          |

The loans to subsidiaries (trade) are unsecured and interest-bearing. The loans to subsidiaries (non-trade) are unsecured and non-interest bearing.



YEAR ENDED 31 DECEMBER 2019

#### 8 LOANS TO SUBSIDIARIES (CONTINUED)

## Effective interest rates and repricing analysis:

| Weighted      |  | Weighted  |  |
|---------------|--|---|--|
| average       |  | average   |  |
| effective     | Total                                      | effective   | Total  |
| interest rate | 2019                                       | interest rate   | 2018   |
| %             | \$'000                                     | <u></u> %   | \$'000   |
|               |  |   |  |
|               |  |   |  |
| 3.5           | 54,272                                     | 3.5   | 29,462   |
|               | 129  |   | 132  |
|               | 54,401                                     |   | 29,594   |
|               | average<br>effective<br>interest rate<br>% | average effective Total interest rate 2019 % \$'000  3.5 54,272 - 129 | average effective interest rate % \$'000  3.5  54,272  129  3.5  129  average effective interest rate % 3.5  54,272  3.5 |

#### 9 OTHER INVESTMENTS

|                               |       | Group                                 |                | Company          |                     |  |
|-------------------------------|-------|---------------------------------------|----------------|------------------|---------------------|--|
|                               | Note  | 2019<br>\$'000                        | 2018<br>\$'000 | 2019<br>\$'000   | 2018<br>\$'000      |  |
| Non-current                   |       | 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 |                |                  |                     |  |
| Amortised cost                |       |                                       |                |                  |                     |  |
| - Quoted debt securities      | (a)   | 16,559                                | 19,367         |                  |                     |  |
|                               |       | 16,559                                | 19,367         |                  |                     |  |
| Allowance for impairment loss |       | (1,301)                               | [269]          |                  |                     |  |
|                               |       | 15,258                                | 19,098         | -                |                     |  |
| Mandatorily at FVTPL          |       |                                       |                |                  |                     |  |
| - Unquoted equity securities  |       | 3,689                                 | 10,927         | 14               | 6,424               |  |
| – Unquoted convertible loans  | (b) · | 6,149                                 | 9,210          | <u> </u>         | -                   |  |
|                               |       | 25,096                                | 39,235         | 14               | 6,424               |  |
| Current                       |       |                                       |                |                  |                     |  |
| Amortised cost                |       |                                       |                |                  |                     |  |
| - Quoted debt securities      | (a)   | 5,512                                 | 7,947          |                  | - 1                 |  |
| Mandatorily at FVTPL          |       |                                       |                |                  |                     |  |
| – Quoted equity securities    |       | 6,783                                 | 5,942          | 312              | 394                 |  |
| – Quoted perpetual securities | (c)   | 6,442                                 | 3,918          |                  |                     |  |
|                               |       | 18,737                                | 17,807         | 312              | 394                 |  |
| Total                         |       | 43,833                                | 57,042         | 326              | 6,818               |  |
|                               |       | CARLES A TITLE                        |                | Vool 1 Section 1 | tis tallings of the |  |

<sup>(</sup>a) Debt securities classified as at amortised cost (2018: held-to-maturity investments) of the Group and the Company have stated interest rates at 0.25% to 4.6% (2018: 0.25% to 4.8%) and mature in years from 2020 to 2030.

<sup>(</sup>b) Unquoted convertible loans contain embedded equity conversion options. They are non-interest bearing and expected to mature between 2020 and 2021 [2018: 2019 and 2021].

<sup>(</sup>c) Perpetual securities at FVTPL have stated interest rates of 3.65% to 5.9%.





YEAR ENDED 31 DECEMBER 2019

#### OTHER INVESTMENTS (CONTINUED)

The maximum credit exposure to credit risk of the investments at the reporting date is the carrying amount.

Information about the Group's and Company's exposures to credit and market risk and fair value measurement is included in Note 40.

The weighted average effective interest rates per annum of debt securities at the reporting date and the periods in which they mature are as follows:

#### Effective interest rates and repricing analysis:

|                                   | Weighted average                | Fixed interest             | t rate maturing               |                 |
|-----------------------------------|---------------------------------|----------------------------|-------------------------------|-----------------|
|                                   | effective<br>interest rate<br>% | within<br>1 year<br>\$'000 | more than<br>1 year<br>\$'000 | Total<br>\$'000 |
| Group                             |                                 |                            |                               |                 |
| 31 December 2019                  |                                 |                            |                               |                 |
| Debt securities at amortised cost | 3.0                             | 5,513                      | 15,258                        | 20,771          |
| Perpetual securities at FVTPL     | 4.4                             | 6,442                      |                               | 6,442           |
|                                   |                                 | 11,955                     | 15,258                        | 27,213          |
| 31 December 2018                  |                                 | Jany 15                    |                               |                 |
| Debt securities at amortised cost | 3.2                             | 7,947                      | 19,098                        | 27,045          |
| Perpetual securities at FVTPL     | 4.4                             | 3,918                      |                               | 3,918           |
|                                   |                                 | 11,865                     | 19,098                        | 30,963          |



YEAR ENDED 31 DECEMBER 2019

## 10 LOANS, ADVANCES, HIRE PURCHASE AND LEASING RECEIVABLES

|  |      | Gro                | up                | Company          |                   |
|--|------|--------------------|-------------------|------------------|-------------------|
|  | Note | 2019<br>\$'000     | 2018<br>\$'000    | 2019<br>\$'000   | 2018<br>\$'000    |
| Hire purchase and leasing receivables<br>Less:                   | 11   | 20,857             | 21,732            | 59               | 1,008             |
| Deposits on leasing receivables                                  |      | (4,695)            | [4,714]           | <u> </u>         |                   |
| Loans and advances   |      | 16,162<br>235,623  | 17,018<br>208,915 | 59<br>172,582    | 1,008<br>171,824  |
|  |      | 251,785            | 225,933           | 172,641          | 172,832           |
| Allowances for expected credit loss - hire purchase receivables  |      | _                  | (96)              | •                | (95)              |
| <ul><li>leasing receivables</li><li>loans and advances</li></ul> |      | (2,765)<br>(7,237) | (404)<br>(10,074) | (3,888)          | (4,075)           |
|  |      | (10,002)           | [10,574]          | (3,888)          | (4,170)           |
|  | 40   | 241,783            | 215,359           | 168,753          | 168,662           |
| Due within 12 months Due after 12 months                         | 15   | 158,691<br>83,092  | 135,836<br>79,523 | 99,385<br>69,368 | 115,239<br>53,423 |
|  |      | 241,783            | 215,359           | 168,753          | 168,662           |

The movements in allowances for expected credit loss on loans, advances, hire purchase and leasing receivables during the year are as follows:

|   |      | Gro            | up             | Comp           | any            |
|---|------|----------------|----------------|----------------|----------------|
|   | Note | 2019<br>\$'000 | 2018<br>\$'000 | 2019<br>\$'000 | 2018<br>\$'000 |
| At 1 January                              |      | 10,574         | 12,677         | 4,170          | 6,405          |
| Impact on adoption of SFRS(I) 9           |      |                | 891            |                | 200            |
| Translation adjustment                    |      | 136            | (56)           |                | 43             |
| Allowance made/(reversed) during the year | 34   | 70             | (547)          | 101            | [87]           |
| Allowance utilised during the year        |      | (778)          | [2,391]        | (383)          | (2,391)        |
| At 31 December                            |      | 10,002         | 10,574         | 3,888          | 4,170          |





YEAR ENDED 31 DECEMBER 2019

#### 10 LOANS, ADVANCES, HIRE PURCHASE AND LEASING RECEIVABLES (CONTINUED)

Effective interest rates and repricing analysis:

|  | Weighted                   |                  | Fixed into       | erest rate   |         |
|--|----------------------------|------------------|------------------|--|---------|
|  | average                    |                  | mati             | uring  |         |
|  | effective<br>interest rate | Floating<br>rate | within<br>1 year | in 1 to<br>5 years   | Total   |
|  | %                          | \$'000           | \$'000           | \$'000   | \$'000  |
| Group  |                            |                  |                  |  |         |
| 31 December 2019                                       |                            |                  |                  |  |         |
| Loans, advances, hire purchase and leasing receivables |                            |                  |                  |  |         |
| – fixed rate   | 11.0                       | -                | 50,015           | 11,895   | 61,910  |
| – variable rate  | 7.2                        | 179,873          |                  | A Contract (Contract)  | 179,873 |
|  |                            | 179,873          | 50,015           | 11,895   | 241,783 |
| 31 December 2018                                       |                            |                  |                  |  |         |
| Loans, advances, hire purchase and leasing receivables |                            |                  |                  |  |         |
| - fixed rate   | 12.8                       |                  | 13,413           | 24,480   | 37,893  |
| – variable rate  | 7.2                        | 177,466          | 130 - 3          | <u>-</u>   | 177,466 |
|  |                            | 177,466          | 13,413           | 24,480   | 215,359 |
| Company  |                            |                  |                  |  |         |
| 31 December 2019                                       |                            |                  |                  |  |         |
| Loans, advances, hire purchase and leasing receivables |                            |                  |                  |  |         |
| – fixed rate   | 7.2                        | -                | 1,437            | 1,909  | 3,346   |
| – variable rate  | 7.0                        | 165,407          | <u>-</u>         |  | 165,407 |
|  |                            | 165,407          | 1,437            | 1,909  | 168,753 |
| 31 December 2018                                       |                            |                  |                  |  |         |
| Loans, advances, hire purchase and                     |                            |                  |                  |  |         |
| leasing receivables                                    |                            |                  |                  |  |         |
| – fixed rate   | 6.8                        |                  | 3,090            | 2,375  | 5,465   |
| – variable rate  | 7.0                        | 163,197          |                  |  | 163,197 |
|  |                            | 163,197          | 3,090            | 2,375  | 168,662 |
|  |                            |                  |                  | WALL TO SELECT THE SEL |         |

Variable rate loans and advances are repriced at intervals of three or six months (2018: three or six months).

The above loans, advances, hire purchase and leasing receivables are reflected net of expected credit loss allowance for doubtful receivables.



YEAR ENDED 31 DECEMBER 2019

#### 11 HIRE PURCHASE AND LEASING RECEIVABLES

|  | Note | Gro               | up                | Comp           | pany           |
|--|------|-------------------|-------------------|----------------|----------------|
|  |      | 2019<br>\$'000    | 2018<br>\$'000    | 2019<br>\$'000 | 2018<br>\$'000 |
| Gross receivables Unearned income        |      | 22,512<br>(1,655) | 23,514<br>(1,782) | 59             | 1,008          |
|  | 10   | 20,857            | 21,732            | 59             | 1,008          |
| Due within 12 months Due after 12 months |      | 10,963<br>9,894   | 9,153<br>12,579   | 59             | 789<br>219     |
|  |      | 20,857            | 21,732            | 59             | 1,008          |

Expected credit loss on hire purchase and leasing receivables are disclosed in Note 10.

#### 12 DEFERRED TAX ASSETS AND LIABILITIES

The tax losses are subject to agreement by the tax authorities and compliance with tax regulations in respective countries in which certain subsidiaries operate. The deductible temporary differences do not expire under current tax legislation.

## Recognised deferred tax assets and liabilities

Deferred tax assets and liabilities are attributable to the following:

| Liabilities    |  | Assets         |                |                                       |
|----------------|--|----------------|----------------|---------------------------------------|
| 2018<br>\$'000 | 2019<br>\$'000                               | 2018<br>\$'000 | 2019<br>\$'000 |                                       |
|                |  |                |                | Group                                 |
|                | CLESTIN CERTIFICATION                        |                |                | Loans, advances, hire purchase and    |
|                |  | (746)          | (611)          | leasing receivables                   |
|                |  | (1,062)        | (638)          | Factoring receivables                 |
| -              |  | (304)          | (278)          | Employee benefits                     |
|                |  |                |                | Unutilised tax losses and capital     |
| - ₹            |  | (2,993)        | (2,377)        | allowances                            |
| 222            | 206  |                |                | Property, plant and equipment         |
| 48             |  |                | (10)           | Defined benefit plan                  |
| 634            | 98   |                |                | Other investments                     |
| 904            | 304  | (5,105)        | (3,914)        | Deferred tax (assets)/liabilities     |
| (389)          | (58)   | 389            | 58             | Set off of tax                        |
| 515            | 246  | [4,716]        | (3,856)        | Net deferred tax (assets)/liabilities |
|                |  |                |                | Company                               |
| 78             |  |                |                | Other investments                     |
|                |  |                |                | Unutilised tax losses and capital     |
|                |  | (231)          |                | allowances                            |
| 142            | 147  |                |                | Property, plant and equipment         |
| 220            | 147  | [231]          |                | Deferred tax (assets)/liabilities     |
| (220)          |  | 220            |                | Set off of tax                        |
|                | 147  | [11]           |                | Net deferred tax (assets)/liabilities |
|                | <u> -                                   </u> | 220            |                | Set off of tax                        |



YEAR ENDED 31 DECEMBER 2019

## 12 DEFERRED TAX ASSETS AND LIABILITIES (CONTINUED)

# Recognised deferred tax assets and liabilities (Continued)

The movements in temporary differences during the year are as follows:

|  | Balance<br>as at<br>1/1/2019<br>\$'000   | Recognised in<br>profit or loss<br>(Note 36)<br>\$'000   | Recognised<br>in other<br>comprehensive<br>income<br>\$'000  | Exchange<br>differences<br>\$'000  | Balance<br>as at<br>31/12/2019<br>\$'000  |
|--|--|--|--|--|---|
| Group  |  |  |  |  |   |
| Deferred tax assets Loans, advances, hire purchase and leasing |  |  |  | "<br>````````````````````````````````````  |   |
| receivables  | (746)  | 172  |  | (37)   | (611)   |
| Factoring receivables  | [1,062]  | 474  |  | (50)   | (638)   |
| Employee benefits  | (304)  | 42   |  | (16)   | (278)   |
| Defined benefit plan Unutilised tax losses and                 | -  | (17)   |  | 7  | (10)  |
| capital allowances   | [2,993]  | 611  |  | 5  | (2,377)   |
|  | (5,105)  | 1,282  |  | [91]   | (3,914)   |
| Group Deferred tax liabilities                                 |  |  |  |  |   |
| Property, plant and equipment                                  | 222  | (16)   | <u> -</u>  | _  | 206   |
| Trade and other payables                                       |  |  |  |  | -   |
| Defined benefit plan   | 48   | (50)   | 2  | <u>-</u>   | _   |
| Other investments  | 634  | (536)  |  |  | 98  |
|  | 904  | (602)  | 2  | -  | 304   |
|  | Balance<br>as at<br>1/1/2018<br>\$'000   | Recognised in<br>profit or loss<br>(Note 36)<br>\$'000   | Recognised<br>in other<br>comprehensive<br>income<br>\$'000  | Exchange<br>differences<br>\$'000  | Balance<br>as at<br>31/12/2018<br>\$'000  |
| Group  |  |  |  |  |   |
| Deferred tax assets Loans, advances, hire purchase and leasing |  |  |  |  |   |
| receivables  | (881)  | 156  |  | [21]   | [746]   |
| Factoring receivables  | (1,007)  | (31)   |  | (24)   | (1,062)   |
| Employee benefits  | (218)  | (80)   | <u>-</u>   | (6)  | (304)   |
| Unutilised tax losses and capital allowances                   | (3,670)  | 680  | -  | (3)  | (2,993)   |
|  | (5,776)  | 725  |  | (54)   | (5,105)   |
| Deferred tax liabilities                                       |  |  |  |  |   |
| Property, plant and equipment<br>Trade and other payables      | 96   | 126  |  | <u>-</u>   | 222   |
| Defined benefit plan   | 49   | 1  | 1  | (3)  | 48  |
| Other investments  | 698  | (63)   | <u>'</u>   | (1)  | 634   |
|  | 843  | 64   | 1  | [4]  | 904   |
|  | THE PARTY OF THE P | A COLUMN TO SERVICE THE PARTY OF THE PARTY O | COLUMN STATE OF THE PARTY OF TH | THE RESERVE OF THE PARTY OF THE | TO SHARE WITH THE PARTY OF THE |



YEAR ENDED 31 DECEMBER 2019

### 12 DEFERRED TAX ASSETS AND LIABILITIES (CONTINUED)

## Recognised deferred tax assets and liabilities (Continued)

The movements in temporary differences during the year are as follows: (Continued)

|  | Balance<br>as at<br>1/1/2019<br>\$'000 | Recognised<br>in profit<br>or loss<br>\$'000 | Balance<br>as at<br>31/12/2019<br>\$'000 |
|--|--|--|--|
| Company  |  |  |  |
| Deferred tax assets  |  |  |  |
| Unutilised losses and capital allowances                             | (231)                                  | 231  |  |
| Deferred tax liabilities   |  |  |  |
| Property, plant and equipment  | 142                                    | 5  | 147                                      |
| Other investments  | 78                                     | (78)   |  |
|  | 220                                    | (73)   | 147                                      |
| Net deferred tax (assets)/liabilities                                | [11]                                   | 158  | 147                                      |
| Company Deferred tax assets Unutilised losses and capital allowances | [499]                                  | 268  | (231)                                    |
| Deferred tax liabilities   |  |  |  |
| Property, plant and equipment  | 30                                     | 112  | 142                                      |
| Other investments  | 78                                     |  | 78                                       |
|  | 108                                    | 112  | 220                                      |
| Net deferred tax (assets)  | [391]                                  | 380  | (11)                                     |
|  |  | E SECTION TO AND                             |  |

## Unrecognised deferred tax assets

Deferred tax assets have not been recognised in respect of the following items:

|                       | Group          |                |  |
|-----------------------|----------------|----------------|--|
|                       | 2019<br>\$'000 | 2018<br>\$'000 |  |
| Unutilised tax losses | 20,866         | 17,855         |  |

Deferred tax assets have not been recognised in respect of these items because it is not probable that future taxable profit will be available against which the specific Group entities can utilise the benefits.





YEAR ENDED 31 DECEMBER 2019

#### **INSURANCE CONTRACT PROVISIONS** 13

|                               | <> 2019 ·····>  |                       | <>            |                 |                       |               |
|-------------------------------|-----------------|-----------------------|---------------|-----------------|-----------------------|---------------|
|                               | Gross<br>\$'000 | Reinsurance<br>\$'000 | Net<br>\$'000 | Gross<br>\$'000 | Reinsurance<br>\$'000 | Net<br>\$'000 |
| Group                         |                 |                       |               |                 |                       |               |
| Provision for unexpired risks | 6,738           | (1,778)               | 4,960         | 9,425           | (3,101)               | 6,324         |
| Provision for claims          | 14,859          | (2,755)               | 12,104        | 13,446          | (2,225)               | 11,221        |
|                               | 21,597          | (4,533)               | 17,064        | 22,871          | [5,326]               | 17,545        |

### Analysis of movements in provision for unexpired risks

|                 | <b>&lt;</b>     | <>                    |               |                 | <>                    |               |  |  |
|-----------------|-----------------|-----------------------|---------------|-----------------|-----------------------|---------------|--|--|
|                 | Gross<br>\$'000 | Reinsurance<br>\$'000 | Net<br>\$'000 | Gross<br>\$'000 | Reinsurance<br>\$'000 | Net<br>\$'000 |  |  |
| Group           |                 |                       |               |                 |                       |               |  |  |
| At 1 January    | 9,425           | (3,101)               | 6,324         | 10,030          | (2,448)               | 7,582         |  |  |
| Premium written | 5,108           | 784                   | 5,892         | 7,355           | 1,672                 | 9,027         |  |  |
| Premium earned  | (7,795)         | 539                   | (7,256)       | [7,960]         | (2,325)               | (10,285)      |  |  |
| At 31 December  | 6,738           | (1,778)               | 4,960         | 9,425           | [3,101]               | 6,324         |  |  |

## Analysis of movements in provision for insurance claims

|                            | <>              |                       |               | <>              |                       |               |
|----------------------------|-----------------|-----------------------|---------------|-----------------|-----------------------|---------------|
|                            | Gross<br>\$'000 | Reinsurance<br>\$'000 | Net<br>\$'000 | Gross<br>\$'000 | Reinsurance<br>\$'000 | Net<br>\$'000 |
| Group                      |                 |                       |               |                 |                       |               |
| At 1 January               | 13,446          | (2,225)               | 11,221        | 11,710          | (1,202)               | 10,508        |
| Claims (paid)/recovered    | (6,361)         | 840                   | (5,521)       | [8,654]         | 1,714                 | [6,940]       |
| Claims incurred/(reversed) | 7,774           | (1,370)               | 6,404         | 10,390          | [2,737]               | 7,653         |
| At 31 December             | 14,859          | (2,755)               | 12,104        | 13,446          | (2,225)               | 11,221        |

# Analysis of the estimated timing of cash outflows (undiscounted) relating to provision for insurance claims

|                   |  |  | 2019  |
|-------------------|--|--|-------|
|                   |  |  | \$'00 |
| Less than 1 year  |  |  | 8,9   |
| Between 1-5 years |  |  | 3,1   |
| Over 5 years      |  |  |       |
|                   |  |  |       |

| 010  | uр     |
|--|--------|
| 2019   | 2018   |
| \$'000   | \$'000 |
| 8,938  | 8,200  |
| 3,166  | 3,021  |
| -  |        |
| 12,104   | 11,221 |
| DUTCH SALVANDA COLONIA DE LA C |        |



YEAR ENDED 31 DECEMBER 2019

### 14 INSURANCE RECEIVABLES

|   | Grou           | 1b             |
|---|----------------|----------------|
|   | 2019<br>\$'000 | 2018<br>\$'000 |
| Receivables arising from insurance contracts Reinsurance contract receivables | 1,574<br>95    | 2,017<br>683   |
| Allowance for doubtful receivables  | 1,669<br>(108) | 2,700<br>(115) |
|   | 1,561          | 2,585          |

Insurance receivables are non-interest bearing.

The maximum credit exposure to credit risk of insurance receivables at the reporting date is the carrying amount.

The movements in allowance for impairment of doubtful receivables during the year are as follows:

|                                    |      | Gro            | ир             |
|------------------------------------|------|----------------|----------------|
|                                    | Note | 2019<br>\$'000 | 2018<br>\$'000 |
| At 1 January                       |      | 115            | 28             |
| Allowance provided during the year | 34   | 7              | 87             |
| At 31 December                     |      | 108            | 115            |

### 15 TRADE AND OTHER RECEIVABLES

|                                |      | Gro  | up   | Comp              | any     |  |
|--------------------------------|------|--|--|-------------------|---------|--|
|                                | Note | 2019   | 2018   | 2019              | 2018    |  |
|                                |      | \$'000   | \$'000   | \$'000            | \$'000  |  |
| Loans, advances, hire purchase |      |  |  |                   |         |  |
| and leasing receivables        | 10   | 158,691  | 135,836  | 99,385            | 115,239 |  |
| Factoring receivables          | 16   | 161,958  | 164,937  | 14,596            | 17,965  |  |
| Amount owing by                |      |  |  |                   |         |  |
| non-controlling shareholders   |      | 96   | 96   | 3,681             | 3,681   |  |
| Loans to subsidiaries          | 8    |  |  | 54,401            | 29,594  |  |
| Deposits and other receivables | 17   | 709  | 582  | 25                | 77      |  |
| Loans and receivables          |      | 321,454  | 301,452  | 172,088           | 166,556 |  |
| Prepayment                     |      | 289  | 594  | 132               | 324     |  |
|                                |      | 321,743  | 302,045  | 172,220           | 166,880 |  |
|                                |      | THE PARTY OF THE P | A CONTRACTOR OF THE PARTY OF TH | The second second |         |  |





YEAR ENDED 31 DECEMBER 2019

#### 15 TRADE AND OTHER RECEIVABLES (CONTINUED)

The amount owing by non-controlling shareholders is unsecured and interest-free. The loans to subsidiaries (trade) are unsecured and interest-bearing. The loans to subsidiaries (non-trade) are unsecured and non-interest bearing.

Effective interest rates and repricing analysis for loans, advances, hire purchase and leasing receivables and factoring receivables are as set out in Notes 10 and 16 respectively.

#### **FACTORING RECEIVABLES** 16

|                                |  | Gro            | up             | Company                                 |  |
|--------------------------------|--|----------------|----------------|---|--|
|                                | Note   | 2019<br>\$'000 | 2018<br>\$'000 | 2019<br>\$'000                          | 2018<br>\$'000   |
| Factoring receivables<br>Less: | 40   | 218,828        | 227,097        | 23,196                                  | 27,075   |
| Factoring amounts owing        | 100 and 100 an |                |                |   |  |
| to clients                     |  | (45,210)       | [48,543]       | [8,363]                                 | [8,834]  |
| Allowance for doubtful         |  | 173,618        | 178,554        | 14,833                                  | 18,241   |
| receivables                    |  | (11,660)       | [13,617]       | (237)                                   | (276)  |
|                                | 15   | 161,958        | 164,937        | 14,596                                  | 17,965   |
|                                | STAFFORD STAFF   |                |                | 1 - 1 - 1 - 1 - 1 - 1 - 1 - 1 - 1 - 1 - | A VICTOR OF THE PARTY OF THE PA |

The movements in allowances for expected credit loss on factoring receivables during the year are as follows:

| Comp<br>2019<br>\$'000   | 2018<br>\$'000 |
|--|----------------|
| \$'000   |                |
| MIN STREET   | \$'000         |
|  |                |
| 276  | 184            |
|  |                |
| -  | [97]           |
|  |                |
| 19   | 189            |
|  |                |
| (58)   |                |
|  |                |
| 237  | 276            |
| The state of the s | 19<br>(58)     |



YEAR ENDED 31 DECEMBER 2019

### 16 FACTORING RECEIVABLES (CONTINUED)

The weighted average interest rates of factoring receivables net of factoring amounts owing to clients included in trade and other payables of \$1,485,000 for the Group and Company (2018: Group and Company: \$1,366,000) (refer to Note 25) and allowance for doubtful receivables at the reporting date and the periods in which they reprice are as follows:

|                            | Weighted<br>average<br>effective<br>interest rate<br>% | Total<br>2019<br>\$'000 | Weighted<br>average<br>effective<br>interest rate<br>% | Total<br>2018<br>\$'000 |
|----------------------------|--|-------------------------|--|-------------------------|
| Group                      |  |                         |  |                         |
| Factoring receivables, net |  |                         |  |                         |
| – variable rate            | 8.8  | 160,474                 | 8.8  | 163,571                 |
|                            |  | 160,474                 |  | 163,571                 |
| Company                    |  |                         |  |                         |
| Factoring receivables, net |  |                         |  |                         |
| – variable rate            | 7.8  | 13,111                  | 8.4  | 16,599                  |
|                            |  | 13,111                  |  | 16,599                  |

# 17 DEPOSITS AND OTHER RECEIVABLES

|   | 3    | Gr             | oup              | Com            | pany              |
|---|------|----------------|------------------|----------------|-------------------|
|   | Note | 2019<br>\$'000 | 2018<br>\$'000   | 2019<br>\$'000 | 2018<br>\$'000    |
|   |      | 200            |                  |                | Street Street     |
| Deposits                                      |      | 30             | 51               | 13             | 25                |
| Tax recoverable                               |      |                | 253              | W. Carlos J.   |                   |
| Accrued interest receivables                  |      | 255            | 236              |                |                   |
| Other receivables:                            |      |                | E THE SHEET SALE |                |                   |
| Gross receivables                             |      | 962            | 859              | 405            | 615               |
| Allowances for expected credit loss           |      | (553)          | (817)            | (393)          | (563)             |
| Other receivables, net                        |      | 409            | 42               | 12             | 52                |
|   | 15   | 694            | 582              | 25             | 77                |
| (대왕) [[[양고 화] 프랜드 [[양네] [[양고 환경 44 (영화 환경 [영화 |      | STORY OF       | ASSESS OF THE    | 100            | E THEORY BUILDING |

The movements in allowances for expected credit loss during the year are as follows:

|                                       |                   | Group          |                | Company        |                |
|---------------------------------------|-------------------|----------------|----------------|----------------|----------------|
|                                       | Note              | 2019<br>\$'000 | 2018<br>\$'000 | 2019<br>\$'000 | 2018<br>\$'000 |
| At 1 January<br>Allowance made during | No. of the second | 817            | 2,501          | 563            | 410            |
| the year<br>Allowance utilised during | 34                | 205            | 373            | 159            | 244            |
| the year                              |                   | (477)          | (2,049)        | (329)          | (91)           |
| Translation adjustments               |                   | 8              | (8)            | 4 2 2 2        |                |
| At 31 December                        |                   | 553            | 817            | 393            | 563            |





YEAR ENDED 31 DECEMBER 2019

#### 18 CASH AND CASH EQUIVALENTS

|                                      | Group          |                | Company        |                |
|--------------------------------------|----------------|----------------|----------------|----------------|
|                                      | 2019<br>\$'000 | 2018<br>\$'000 | 2019<br>\$'000 | 2018<br>\$'000 |
| Cash at banks and in hand            | 25,772         | 35,330         | 5,782          | 11,898         |
| Fixed deposits                       | 11,419         | 13,394         | 3,283          | 6,875          |
| Cash and cash equivalents in the     |                |                |                |                |
| consolidated statement of cash flows | 37,191         | 48,724         | 9,065          | 18,773         |

### Effective interest rates and repricing analysis:

|                           | average effective interest rate | Floating<br>rate<br>\$'000 | Fixed interest<br>rate maturing<br>within 1 year<br>\$'000 | Non-interest<br>bearing<br>\$'000 | Total<br>\$'000  |
|---------------------------|---------------------------------|----------------------------|--|-----------------------------------|--|
| Group                     |                                 |                            |  |                                   |  |
| 31 December 2019          |                                 |                            |  |                                   |  |
| Cash at banks and in hand | 0.3                             | 16,736                     |  | 9,036                             | 25,772   |
| Fixed deposits            | 1.6                             | 1,744                      | 9,675  |                                   | 11,419   |
|                           |                                 | 18,480                     | 9,675  | 9,036                             | 37,191   |
| 31 December 2018          |                                 |                            |  |                                   |  |
| Cash at banks and in hand | 0.3                             | 15,303                     |  | 20,027                            | 35,330   |
| Fixed deposits            | 1.7                             | 2,241                      | 11,153   |                                   | 13,394   |
|                           |                                 | 17,544                     | 11,153   | 20,027                            | 48,724   |
| Company                   |                                 |                            |  |                                   |  |
| 31 December 2019          |                                 |                            |  |                                   |  |
| Cash at banks and in hand | *                               | · ·                        |  | 5,782                             | 5,782  |
| Fixed deposits            | 1.9                             | <u> </u>                   | 3,283  | <u>-</u>                          | 3,283  |
|                           |                                 |                            | 3,283  | 5,782                             | 9,065  |
| 31 December 2018          |                                 |                            |  |                                   |  |
| Cash at banks and in hand | *                               |                            |  | 11,898                            | 11,898   |
| Fixed deposits            | 1.6                             |                            | 6,875  |                                   | 6,875  |
|                           |                                 |                            | 6,875  | 11,898                            | 18,773   |
|                           |                                 |                            |  | STATE SET A 12 C                  | MARKET THE STATE OF THE STATE O |

<sup>\*</sup> Less than 0.05%

## 19 DEPOSITS RELATING TO COLLATERAL OF CLIENTS

The Group has clients' monies placed as fixed deposits of \$6,708,933 (2018: \$10,156,187) held as collaterals for guarantees issued on behalf of policyholders. The fair value of the cash collateral as at reporting dates approximate their carrying amounts. These amounts have been excluded from both cash at bank and other payables in the statement of financial position.



YEAR ENDED 31 DECEMBER 2019

#### 20 SHARE CAPITAL

Group and Company
No. of shares
2019
2018
375.969.665
375.969.665

Fully paid ordinary shares, with no par value At 1 January and 31 December

Issue of ordinary shares

The holders of ordinary shares are entitled to receive dividends as declared from time to time and are entitled to one vote per share at meetings of the Company. All shares rank equally with regard to the Company's residual assets.

#### Capital management

Except for one of its subsidiaries, the Group is not regulated by externally imposed capital requirements. However, the capital of this regulated insurance subsidiary is separately managed to comply with the insurance capital requirements required by the local regulator.

The minimum paid up share capital required for the insurance business imposed on the regulated subsidiary as stipulated by the local regulator is \$25 million. The regulated subsidiary has to comply with the Risk Based Capital Adequacy Requirement ("CAR") as prescribed by the Monetary Authority of Singapore ("MAS") (subject to the financial resource of the subsidiary not being less than \$5 million). Although the MAS prescribed financial warning event for the CAR, the regulated subsidiary has set two higher internal trigger limits for monitoring the CAR. In the event of any breaches of the internal trigger limits, the Board has prescribed certain courses of action for the management to undertake to bring the CAR level above the prescribed minimum levels. The regulated subsidiary is in compliance with all externally imposed capital requirements during the year.

The regulated subsidiary manages and ensures adequacy of its capital resources requirement in accordance with the computation of risk charge on insurance risk, investment risks and interest rate sensitivity and foreign currency mismatch between assets and liabilities and concentration risks as stipulated under the Insurance (Valuation and Capital) Regulations of the Insurance Acts (Chapter 142). In addition, stress tests are conducted to understand the sensitivity of the key assumptions in the regulated subsidiary's capital to the effects of plausible stress scenarios and evaluate how the regulated subsidiary can continue to maintain adequate capital under such scenarios.

The Group's policy is to maintain a strong capital base so as to maintain investors, creditors and market confidence and to sustain future development of the business as well as to ensure that the minimum required capital of its regulated subsidiary is maintained at all times. Capital consists of total equity.

The Board of Directors monitors the return on equity, which the Group defines as profit after tax divided by total average shareholders' equity, excluding non-controlling interests. The Board of Directors also monitors the leverage ratio as well as the level of dividends to ordinary shareholders. The leverage ratio is defined as total consolidated liabilities divided by the total consolidated tangible net assets.





YEAR ENDED 31 DECEMBER 2019

#### 20 SHARE CAPITAL (CONTINUED)

Issue of ordinary shares (Continued)

### Capital management (Continued)

As part of the annual corporate planning process, the Group projects the capital and funding requirements for the Board's approval.

The Group's strategy is to maintain a leverage ratio of less than 5.5 times and dividend distribution of at least 30% of the earnings each year.

There were no changes to the Group's approach to capital management during the year.

#### 21 OTHER RESERVES

The other reserves of the Group and the Company comprise the following balances:

|                         | Gro            | Group  |  | any            |
|-------------------------|----------------|--|--|----------------|
|                         | 2019<br>\$'000 | 2018<br>\$'000   | 2019<br>\$'000   | 2018<br>\$'000 |
| Capital reserve         |                |  |  |                |
| - Statutory reserve     | 1,604          | 1,604  |  |                |
| - Other capital reserve | (1,496)        | (1,496)  |  | _              |
|                         | 108            | 108  |  |                |
| Translation reserve     | 3,546          | 1,076  |  |                |
|                         | 3,654          | 1,184  | <u> 1</u>  |                |
|                         |                | Committee of the Commit | The state of the s |                |

### Statutory reserve

The statutory reserve relates to the statutory legal reserve transferred from accumulated profits in accordance with the foreign jurisdiction in which one of the Group's subsidiaries operates.

### Other capital reserve

The other capital reserve represents the effect of 25.07% dilution from 98.2% to 73.13% of the Group's shareholding interest in IFS Capital (Thailand) Public Company Limited following its initial public offer of 120 million new shares at an offer price of THB1.35 per share on 5 August 2010. As the change in the Group's percentage did not result in a loss of control, the effect of the dilution as computed was recognised directly in equity.

### Translation reserve

The translation reserve comprises all foreign exchange differences arising from the translation of the financial statements of foreign subsidiaries whose functional currencies are different from the functional currency of the Company.



YEAR ENDED 31 DECEMBER 2019

# 21 OTHER RESERVES (CONTINUED)

#### Dividends

The following dividends were declared and paid by the Company:

Dividends paid

|   | 2019<br>\$'000 | 2018<br>\$'000 |
|---|----------------|----------------|
| A first and final one-tier tax exempt dividend of 0.55 cents per ordinary |                |                |
| share (2018: 0.3 cents per ordinary share) paid in respect of previous    |                |                |
| financial year ended 31 December  | 2,067          | 1,128          |

## Dividends proposed

A first and final one-tier tax exempt dividend of 0.78 (2018: 0.55) cents per ordinary share in respect of the financial year ended 31 December 2019 was proposed, subject to the approval of the Shareholders at the Annual General Meeting. The dividend has not been provided in these financial statements and there is no income tax consequence.

### 22 NON-CONTROLLING INTERESTS

The following subsidiary has material non-controlling interests:

|  | Principal Place of business/ |                                      |           |                                 |
|--|------------------------------|--------------------------------------|-----------|---------------------------------|
| Company name                                     | Country of incorporation     | Operating segment                    |           | erests held by<br>ing interests |
|  |                              |                                      | 2019<br>% | 2018<br>%                       |
| IFS Capital (Thailand) Public<br>Company Limited | Thailand                     | Factoring, hire purchase and leasing | 26.9      | 26.9                            |

The following summarises the financial information for IFS Capital (Thailand) Public Company Limited, prepared in accordance with SFRS(I)s, modified for fair value adjustments on acquisition and differences in the Group's accounting policies. The information is before inter-company eliminations.





YEAR ENDED 31 DECEMBER 2019

#### 22 NON-CONTROLLING INTERESTS (CONTINUED)

# IFS Capital (Thailand) Public Company Limited

|  | 2019<br>\$'000 | 2018<br>\$'000 |
|--|----------------|----------------|
| Revenue  | 17,662         | 15,792         |
| Profit   | 10,111         | 6,982          |
| Other comprehensive income                                   | 3,097          | 1,317          |
| Total comprehensive income                                   | 13,208         | 8,298          |
| Attributable to NCI:   |                |                |
| - Profit   | 2,717          | 1,876          |
| - Other comprehensive income                                 | 832            | 353            |
| - Total comprehensive income                                 | 3,549          | 2,229          |
| Non-current assets   | 9,577          | 10,557         |
| Current assets   | 172,335        | 169,237        |
| Non-current liabilities                                      | (6,712)        | (5,383)        |
| Current liabilities  | (108,417)      | [117,269]      |
| Net assets   | 66,783         | 57,142         |
| Net assets attributable to NCI                               | 17,944         | 15,355         |
| Cash flows from operating activities                         | 17,542         | 4,830          |
| Cash used in investing activities                            | (80)           | (121)          |
| Cash used in financing activities                            | (17,412)       | [2,299]        |
| Net increase in cash and cash equivalents                    | 50             | 2,410          |
| Dividends paid to non-controlling interests during the year* | 956            | 849            |

<sup>\*</sup> Included in cash flows from financing activities.

#### 23 INTEREST-BEARING BORROWINGS

|                              | Gro            | Group          |                | Company        |  |
|------------------------------|----------------|----------------|----------------|----------------|--|
|                              | 2019<br>\$'000 | 2018<br>\$'000 | 2019<br>\$'000 | 2018<br>\$'000 |  |
| Payable:<br>Within 12 months | 256,975        | 265,478        | 149,288        | 138,743        |  |
| Between 1 and 5 years        | 5,323          | 13,864         |                | 10,000         |  |
|                              | 262,298        | 279,342        | 149,288        | 148,743        |  |



YEAR ENDED 31 DECEMBER 2019

#### 23 INTEREST-BEARING BORROWINGS (CONTINUED)

The interest-bearing borrowings comprise:

|                                 | Note                                     | 20                      | 119                          | 20                      | 18                           |
|---------------------------------|--|-------------------------|------------------------------|-------------------------|------------------------------|
|                                 |  | Face<br>value<br>\$'000 | Carrying<br>amount<br>\$'000 | Face<br>value<br>\$'000 | Carrying<br>amount<br>\$'000 |
| Group                           |  |                         |                              |                         |                              |
| Unsecured short-term bank loans | (a)                                      | 247,038                 | 247,038                      | 255,120                 | 255,120                      |
| Unsecured long-term bank loans  | (b)                                      | 11,817                  | 11,817                       | 18,736                  | 18,736                       |
| Unsecured SPRING and IES loans  | (c)                                      | 3,443                   | 3,443                        | 5,486                   | 5,486                        |
|                                 |  | 262,298                 | 262,298                      | 279,342                 | 279,342                      |
| Company                         |  |                         |                              |                         |                              |
| Unsecured short-term bank loans | (a)                                      | 145,845                 | 145,845                      | 133,257                 | 133,257                      |
| Unsecured long-term bank loans  | (b)                                      |                         | - L                          | 10,000                  | 10,000                       |
| Unsecured SPRING and IES loans  | (c)                                      | 3,443                   | 3,443                        | 5,486                   | 5,486                        |
|                                 |  | 149,288                 | 149,288                      | 148,743                 | 148,743                      |
|                                 | 118 - 11 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 | 3                       |                              | The second second       |                              |

- (a) The unsecured short-term bank loans bear nominal interest rates ranging from 1.4% to 9.8% (2018: 2.6% and 11.5%) per annum and are repayable in 2020. For the Group, these include subsidiaries' bank loans denominated in Malaysian Ringgit, Indonesian Rupiah and Thai Baht.
- (b) The unsecured long-term bank loans bear nominal interest rates 4% [2018: 2.7% and 4%] per annum and are repayable by quarterly/semi-annual/bullet repayments in 2021 [2018: 2019 to 2020]. For the Group, these include subsidiaries' bank loans denominated in Thai Baht.
- [c] These represent unsecured advances from SPRING Singapore and International Enterprise Singapore ("IES") to fund loans and advances extended by the Company to borrowers under the Local Enterprise Finance Scheme ("LEFS") and Internationalisation Finance Scheme ("IF Scheme") respectively. Credit risk for loans and advances made under these schemes are shared by the providers of these borrowings and the Company.

The interest rates and repayment periods vary in accordance with the type, purpose and security for the facilities granted under the above schemes. Nominal interest rates on the above loans and advances ranged from 3.5% to 9.8% (2018: 2.0% and 9.5%) per annum and are repayable between 2020 to 2023 (2018: 2019 and 2023).

#### Intra-group financial guarantees

Intra-group financial guarantees comprise guarantees granted by the Company to banks in respect of banking facilities granted by the banks to subsidiaries. Such utilised banking facilities amounted to \$7,198,020 as at 31 December 2019 [2018: 14,852,000]. At the reporting date, the Company does not consider it probable that a claim will be made against the Company under the guarantees.





YEAR ENDED 31 DECEMBER 2019

#### 23 INTEREST-BEARING BORROWINGS (CONTINUED)

Effective interest rates and repricing analysis:

|                                 | Weighted      |          | Fixed inte |           |  |
|---------------------------------|---------------|----------|------------|-----------|--|
|                                 | average       |          | matu       | uring     |  |
|                                 | effective     | Floating | within     | in 1 to   |  |
|                                 | interest rate | rate     | 1 year     | 5 years   | Total  |
|                                 | %             | \$'000   | \$'000     | \$'000    | \$'000   |
| Group                           |               |          |            |           |  |
| 31 December 2019                |               |          |            |           |  |
| Unsecured short-term bank loans | 2.7           | 247,038  | -          |           | 247,038  |
| Unsecured long-term bank loans  | 3.8           | 11,817   | - A        |           | 11,817   |
| Unsecured SPRING and IES loans  | 3.6           |          | 3,443      |           | 3,443  |
|                                 |               | 258,855  | 3,443      |           | 262,298  |
| 31 December 2018                |               |          |            |           |  |
| Unsecured short-term bank loans | 3.0           | 255,120  | 1          |           | 255,120  |
| Unsecured long-term bank loans  | 3.3           | 8,736    |            | 10,000    | 18,736   |
| Unsecured SPRING and IES loans  | 3.3           |          | 5,486      |           | 5,486  |
|                                 |               | 263,856  | 5,486      | 10,000    | 279,342  |
| Company                         |               |          |            |           |  |
| 31 December 2019                |               |          |            |           |  |
| Unsecured short-term bank loans | 2.8           | 145,845  |            | 1 - 1 - 1 | 145,845  |
| Unsecured SPRING and IES loans  | 3.6           |          | 3,443      | -         | 3,443  |
|                                 |               | 145,845  | 3,443      |           | 149,288  |
|                                 |               |          |            |           |  |
| 31 December 2018                |               |          |            |           |  |
| Unsecured short-term bank loans | 2.8           | 133,257  | -<br>-     |           | 133,257  |
| Unsecured long-term bank loans  | 2.7           |          |            | 10,000    | 10,000   |
| Unsecured SPRING and IES loans  | 3.3           |          | 5,486      |           | 5,486  |
|                                 |               | 133,257  | 5,486      | 10,000    | 148,743  |
|                                 |               |          |            |           | No. of the last of |



YEAR ENDED 31 DECEMBER 2019

#### 23 INTEREST-BEARING BORROWINGS (CONTINUED)

Reconciliation of movements of liabilities to cash flows arising from financing activities

|  | Interest-<br>bearing<br>borrowings<br>\$'000 | Lease liabilities<br>\$'000  | Total<br>\$'000                          |
|--|--|------------------------------|--|
| Balance at 1 January 2018  | 207,789                                      |                              | 207,789                                  |
| Proceeds from borrowings Repayment of borrowings Translation adjustments                                     | 72,487<br>(3,342)<br>2,408                   |                              | 72,487<br>(3,342)<br>2,408               |
|  | 71,553                                       |                              | 71,553                                   |
| Balance at 31 December 2018  | 279,342                                      |                              | 279,342                                  |
| Balance at 1 January 2019  | 279,342                                      |                              | 279,342                                  |
| Initial recognition under SFRS(I) 16 Proceeds/additions Repayments Interest expenses Translation adjustments | -<br>8,709<br>(32,035)<br>-<br>6,282         | 2,685<br>650<br>(605)<br>121 | 2,685<br>9,359<br>32,640<br>121<br>6,282 |
|  | (17,044)                                     | 2,849                        | (14,195)                                 |
| Balance at 31 December 2019  | 262,298                                      | 2,849                        | 265,147                                  |

## 24 EMPLOYEE BENEFITS

Two foreign subsidiaries of the Group provide for employee benefits under each respective country. In Thailand, severance pay under the Thai Labour Protection Act and long service awards are payable to employees. In Indonesia, post-employment benefits are provided for its employees when their services are terminated due to retirement. The foreign subsidiaries of the Group calculated the provision for employee benefits by using the actuarial technique.

In respect of the actuarial assumptions of Thailand, the principal actuarial assumptions at the reporting date are as follows:

| HS HB 그리트 하는 X REAL POX ( ) 등은 경상에 교통했습니다. ( 등 HB H, 2005, 2023 H ) 그리고 있습니다. ( ) 하는 100 H ( 2005 H ) 전 ( 1205 | ol oup       |              |  |  |
|--|--------------|--------------|--|--|
|  | 2019         | 2018         |  |  |
| Discount rate at 31 December   | 2.67%        | 2.67%        |  |  |
| Resignation rate based on age group of employees   | 3%, 4% & 18% | 3%, 4% & 18% |  |  |
| Future salary increases  | 5.0%         | 5.0%         |  |  |





YEAR ENDED 31 DECEMBER 2019

#### 24 EMPLOYEE BENEFITS (CONTINUED)

In respect of the actuarial assumptions of Indonesia, the principal actuarial assumptions at the reporting date are as follows:

|                              | Gro  | oup  |
|------------------------------|------|------|
|                              | 2019 | 2018 |
| Discount rate at 31 December | 8.2% | 8.2% |
| Future salary increases      | 5.0% | 5.0% |

Provision for employee benefits for the year ended 31 December consists of the following:

|   |      | Group  |        |  |
|---|------|--------|--------|--|
|   | Note | 2019   | 2018   |  |
|   |      | \$'000 | \$'000 |  |
| At 1 January  |      | 1,560  | 1,145  |  |
| Provision for severance pay and long service awards | 35   | 187    | 418    |  |
| Remeasurements:                                     |      |        |        |  |
| - Experience assumptions                            |      | (15)   | (4)    |  |
| Benefits paid during the year                       |      | (383)  | [26]   |  |
| Translation adjustments                             |      | 80     | 27     |  |
| At 31 December                                      |      | 1,429  | 1,560  |  |

An amount of \$187,000 (2018: \$418,000) in respect of the defined benefit provisions was recognised in "General and administrative expenses" in the consolidated statement of profit or loss for the year ended 31 December 2019, refer to Note 35.

#### Sensitivity analysis

The calculation of the defined benefit obligation is sensitive to the assumptions set out above. The following table summarises how the impact on the defined benefit obligation at the end of the reporting period would have increased/(decreased) as a result of a change in the respective assumptions by one percent.

|                         | Defined benefit obligation |           |           |           |  |  |
|-------------------------|----------------------------|-----------|-----------|-----------|--|--|
|                         | 20                         | 2019      |           | 18        |  |  |
|                         | 1 percent                  | 1 percent | 1 percent | 1 percent |  |  |
|                         | increase                   | decrease  | increase  | decrease  |  |  |
| Group                   | \$'000                     | \$'000    | \$'000    | \$'000    |  |  |
| Discount rate           | (140)                      | 163       | [125]     | 146       |  |  |
| Future salary increases | 167                        | (144)     | 138       | (119)     |  |  |
|                         |                            |           |           |           |  |  |

The above sensitivities are based on the average duration of the benefit obligation determined at the date of the last full actuarial valuation and are applied to adjust the defined benefit obligation at the end of the reporting period for the assumptions concerned.



YEAR ENDED 31 DECEMBER 2019

### 25 TRADE AND OTHER PAYABLES

|                             | Note    | Group  |        | Com    | pany   |
|-----------------------------|---------|--------|--------|--------|--------|
|                             |         | 2019   | 2018   | 2019   | 2018   |
|                             |         | \$'000 | \$'000 | \$'000 | \$'000 |
| Factoring amounts owing to  |         |        |        |        |        |
| clients                     | 16      | 1,485  | 1,366  | 1,485  | 1,366  |
| Trade payables              |         | 275    | 219    | 275    | 212    |
| Other payables and accruals | 26      | 13,276 | 12,024 | 6,692  | 5,395  |
|                             | 2.57-31 | 15,036 | 13,609 | 8,452  | 6,973  |

## **Group and Company**

Trade payables, other payables and accruals are non-interest bearing financial liabilities.

# 26 OTHER PAYABLES AND ACCRUALS

|                            | Note | Group  |        | Com       | pany   |
|----------------------------|------|--------|--------|-----------|--------|
|                            |      | 2019   | 2018   | 2019      | 2018   |
|                            |      | \$'000 | \$'000 | \$'000    | \$'000 |
| Accrued operating expenses |      | 7,158  | 8,912  | 2,822     | 4,162  |
| Deferred income            |      | 31     |        | <u> -</u> |        |
| Clients' deposits          |      | 5,331  | 2,548  | 3,241     | 846    |
| Accrued interest payable   |      | 756    | 564    | 629       | 387    |
|                            | 25   | 13,276 | 12,024 | 6,692     | 5,395  |

## 27 INSURANCE PAYABLES

|   | Gro    | oup  |
|---|--------|--|
|   | 2019   | 2018   |
|   | \$'000 | \$'000   |
| Payables arising from insurance contracts                                 | 786    | 1,058  |
| Payables arising from reinsurance contracts                               | 1,006  | 2,020  |
|   | 1,792  | 3,078  |
| [25] [2] 그 그 그 그 그는 그 그 그 그 그 아무게 되면 생각하고 있는데 되는 것을 하는 것을 하는데 되는데 없다면 없다. |        | A STATE OF THE PARTY OF THE PAR |





YEAR ENDED 31 DECEMBER 2019

#### 28 INTEREST INCOME

|   | Group  |        |
|---|--------|--------|
|   | 2019   | 2018   |
|   | \$'000 | \$'000 |
| Loans, advances, hire purchase, leasing receivables and factoring |        |        |
| receivables   | 33,033 | 27,643 |
|   |        |        |

For consistency with the current year presentation, facility fee income of \$493,000 relating to arranging and granting credit facilities to customers recognised in year 2018 was reclassified from interest income to fee and commission income, in Note 31. This reclassification had no effect on the reported financial result or cash flows of the Group for the year ended 31 December 2018.

### 29 INTEREST EXPENSE

|                                | Group          |                |
|--------------------------------|----------------|----------------|
|                                | 2019<br>\$'000 | 2018<br>\$'000 |
| Banks and SPRING Singapore     | 7,694          | 7,565          |
| Unwinding of discount for toan | 51             | 50             |
|                                | 7,745          | 7,615          |

# 30 STATEMENT OF PROFIT OR LOSS OF INSURANCE SUBSIDIARY - ECICS LIMITED (after intercompany elimination)

|  |      | Gro            | up             |
|--|------|----------------|----------------|
|  | Note | 2019<br>\$'000 | 2018<br>\$'000 |
| Gross written premiums   |      | 5,588          | 7,268          |
| Change in gross provision for unexpired risks  | 13   | 663            | 605            |
| Gross earned premium revenue   |      | 6,251          | 7,873          |
| Written premiums ceded to reinsurers   |      | (784)          | (1,673)        |
| Reinsurers' share of change in provision for unexpired risks   | 13   | 702            | 652            |
| Reinsurance premium expenses   |      | (82)           | [1,021]        |
| Net earned premium revenue   |      | 6,169          | 6,852          |
| Other revenue  |      |                |                |
| Commission income  |      | 133            | 327            |
| Investment income  |      | 1,843          | 69_            |
| Other income   |      | 193            | 13             |
|  |      | 2,169          | 409            |
| Net income before claims and expenses  |      | 8,338          | 7,261          |
| TERROR TO INTERPOLATION CONTROL TO THE TOTAL CONTROL TO THE TOTAL CONTROL OF THE TOTAL CONTROL TO THE TRANSPOR |      |                |                |



YEAR ENDED 31 DECEMBER 2019

# 30 STATEMENT OF PROFIT OR LOSS OF INSURANCE SUBSIDIARY - ECICS LIMITED (after intercompany elimination) (CONTINUED)

|   | Group |  | oup      |
|---|-------|--|----------|
|   | Note  | 2019   | 2018     |
|   |       | \$'000   | \$'000   |
| Claims and expenses   |       |  |          |
| Change in gross provision for insurance claims                | 13    | (1,413)  | [1,736]  |
| Reinsurers' share of change in provision for insurance claims | 13    | 531  | 1,023    |
| Gross claims paid   | 13    | (6,361)  | (8,654)  |
| Reinsurers' share of claims paid                              | 13    | 840  | 1,714    |
| Net claims incurred   | 13    | (6,403)  | (7,653)  |
| Commission expenses   |       | (1,692)  | (1,636)  |
| Distribution expenses   |       | (71)   | [71]     |
| Administration expenses                                       |       | (1,130)  | (493)    |
| Staff costs   |       | (2,242)  | [2,041]  |
| Allowance for impairment of insurance and investment          |       | (1,026)  | (87)     |
| Total claims and expenses                                     |       | (12,564)   | [11,981] |
| Net loss before tax for the year                              |       | (4,226)  | (4,720)  |
| 그리다 10 전통적으로 10 17 전 기본 10 시간 이 보고 하고 있다고 한 경험이 없어요?          |       | Commence of the Commence of th |          |

The statement of profit or loss reflects the credit, maid insurance, engineering and work injury compensation, bonds and guarantee, property, casualty and motor insurance businesses of the insurance subsidiary, ECICS Limited, that are consolidated in the Group's profit or loss. All intra-group transactions relating to credit premium income and expenses are eliminated on consolidation.

#### 31 FEE AND COMMISSION INCOME

|                                | Group          |                |
|--------------------------------|----------------|----------------|
|                                | 2019<br>\$'000 | 2018<br>\$'000 |
| Fee income                     | 8,500          | 8,167          |
| Underwriting commission income | 132            | 326            |
|                                | 8,632          | 8,493          |

The fee income are service fees from provision of loans to the customers, received/receivable on the disbursement of the loans, subject to the loan agreements.





YEAR ENDED 31 DECEMBER 2019

### 32 NET INVESTMENT INCOME

|   | Group  |         |
|---|--------|---------|
|   | 2019   | 2018    |
|   | \$'000 | \$'000  |
| Exchange loss, net  | (159)  | (62)    |
| Dividend income   | 678    | 1,159   |
| Loss on disposal of equity securities                               | (8)    | (368)   |
| Gain on partial redemption of convertible loan                      | · - 1  | 1,070   |
| Net change in fair value of financial assets through profit or loss | 3,373  | (1,061) |
| Interest income from bonds, fixed deposits and others               | 1,155  | 1,115   |
| Amortisation of debt securities at amortised cost                   | (57)   | (56)    |
|   | 4,982  | 1,797   |
|   |        |         |

### 33 OTHER INCOME

|   | Group             |  |
|---|-------------------|--|
|   | 2019              | 2018   |
|   | \$'000            | \$'000   |
| Recoveries - loans, advances and receivables#   | 855               | 144  |
| Gain on disposal of property, plant and equipment*                                    |                   | 16,375   |
| Others  | 658               | 274  |
|   | 1,513             | 16,793   |
| 크_ [ = 5] [Mar 크 오 프라. [ 25] [ [ 12] [ 전기 [ 구리 ] [ 2] [ 2] [ 2] [ 2] [ 2] [ 2] [ 2] [ | The World Co. Co. | The state of the s |

<sup>#</sup> Represents recovered amount of loans, advances and receivables that exceeded what was recognised or impaired.

# 34 REVERSAL/(RECOGNITION) OF ALLOWANCE FOR LOAN LOSSES AND IMPAIRMENT OF OTHER ASSETS

|   |       | Gro     | up         |
|---|-------|---------|------------|
|   | Note  | 2019    | 2018       |
|   |       | \$'000  | \$'000     |
| In respect of:  |       |         |            |
| Trade and other receivables                             |       |         |            |
| - loans, advances, hire purchase, leasing and factoring |       |         |            |
| receivables   | 10,16 | 1,632   | (289)      |
| - insurance and other receivables                       | 14,17 | (197)   | (460)      |
| - debt securities at amortised cost                     | 9     | (1,034) | \$1500 - O |
| - debts written off                                     |       | [9]     | [4]        |
|   |       | 392     | (753)      |

<sup>\*</sup> Includes mainly gain on disposal of the Company's office building in Suntec City Tower One, Singapore.



YEAR ENDED 31 DECEMBER 2019

### 35 PROFIT BEFORE TAX

The following items have been included in arriving at profit before tax:

|   |      | Gro            | up             |
|---|------|----------------|----------------|
|   | Note | 2019<br>\$'000 | 2018<br>\$'000 |
| Amortisation of intangible assets                                   | 5    | 307            | 311            |
| Depreciation of property, plant and equipment                       | 4    | 441            | 893            |
| Depreciation of investment property                                 | 6    | 193            | 184            |
| Property, plant and equipment written off                           | 4    | 2              | 15             |
| Exchange (gain)/loss  |      |                |                |
| - investment income   |      | (158)          | (62)           |
| - others  |      | (223)          | 130            |
| Audit fees  |      |                |                |
| – auditors of the Company   |      | 448            | 353            |
| - other member firms of KPMG International                          |      | 25             | 23             |
| - other auditors  |      | 145            | 156            |
| Non-audit fees  |      |                |                |
| – auditors of the Company   |      | 3              | 3              |
| Directors' fees   |      | 376            | 362            |
| Fees paid to corporations in which the directors have interests     | 40   | 119            | 221            |
| Contributions to defined contribution plans included in staff costs |      | 1,325          | 1,238          |
| Provision for severance pay and long service awards                 | 24   | 187            | 419            |
| Operating lease expense   |      | 162            | 452            |





YEAR ENDED 31 DECEMBER 2019

#### 36 **TAX EXPENSE**

|  |                   | Gro            | up             |
|--|-------------------|----------------|----------------|
|  | Note              | 2019<br>\$'000 | 2018<br>\$'000 |
| Current tax expense                            |                   |                |                |
| Current year                                   |                   | (3,439)        | (1,877)        |
| Under-provided in prior years                  |                   | (119)          | (60)           |
|  |                   | (3,558)        | (1,937)        |
| Deferred tax expense                           |                   |                |                |
| Movements in temporary differences             | 12 =              | (680)          | [789]          |
|  |                   | (4,238)        | (2,726)        |
| Reconciliation of effective tax rate           |                   |                |                |
| Profit before tax                              |                   | 16,343         | 22,589         |
| Fax using Singapore tax rate of 17% [2018:17%] |                   | (2,778)        | (3,840)        |
| Effect of tax rates in foreign jurisdictions   |                   | (588)          | (370)          |
| Non-deductible expenses                        |                   | (1,052)        | (1,402)        |
| Tax exempt income                              |                   | 216            | 257            |
| ncome not subject to tax                       |                   | 501            | 2,761          |
| Under-provided in prior years                  |                   | (119)          | (60)           |
| Deferred tax asset not recognised              |                   | (512)          | [123]          |
| Others   | Variable Services | 94             | 51             |
|  |                   | (4,238)        | (2,726)        |

## **EARNINGS PER SHARE**

|  | Group          |                |
|--|----------------|----------------|
|  | 2019<br>\$'000 | 2018<br>\$'000 |
| Basic and diluted earnings per share Basic earnings per share is based on: |                |                |
| Net profit attributable to ordinary shareholders                           | 16,181         | 17,987         |
|  | Number         | of shares      |
| Issued ordinary shares at beginning and end of the year                    | 375,969,665    | 375,969,665    |



YEAR ENDED 31 DECEMBER 2019

#### 38 LEASES

### Leases as lessee (SFRS(I) 16)

The Group leases in office premises. The leases run for a period of 3 to 15 years, two of which have an option to renew the lease for another 3 to 5 years. Lease payments are renegotiated to reflect market rentals upon the renewal. The Group entities are restricted from entering into any sub-lease arrangements.

Previously, these leases were classified as operating leases under SFRS(I) 1-17.

Information about leases for which the Group is a lessee is presented below.

### Right-of-use assets

Right-of-use assets related to leased properties that do not meet the definition of investment property:

|  | Group<br>2019<br>\$'000 | Company<br>2019<br>\$'000 |
|--|-------------------------|---------------------------|
| Balance at 1 January – initial recognition<br>Additions to right-of-use assets<br>Depreciation charge for the year | 2,772<br>650<br>(583)   | 2,571<br>-<br>(551)       |
| Balance at 31 December   | 2,839                   | 2,020                     |
| Lease liabilities  |                         |                           |
| Balance at 1 January – initial recognition   | 2,685                   | 2,484                     |
| Additions during the year Interest expense on lease liabilities  | 650<br>121              | -<br>84                   |
| Repayments   | (605)                   | (561)                     |
| Translation adjustments  | (2)                     |                           |
| Balance at 31 December   | 2,849                   | 2,007                     |
| Payable within 12 months   | 596                     | 507                       |
| Payable after 12 months  | 2,253                   | 1,500                     |
|  | 2,849                   | 2,007                     |





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# **NOTES TO THE FINANCIAL STATEMENTS**

YEAR ENDED 31 DECEMBER 2019

#### 38 LEASES (CONTINUED)

#### Amounts recognised in profit or loss

|  | \$'000 |
|--|--------|
| 2019 - Leases under SFRS(I) 16             |        |
| Interest on lease liabilities              | 121    |
| Depreciation of right-of-use assets        | 583    |
| 2018 - Operating leases under SFRS(I) 1-17 |        |
| Lease expense                              | 452    |
|  |        |

As at 1 January 2019, a subsidiary had an office lease expiring in 10 months, for which the Group elected to apply the practical expedient to account for the lease in accordance with the requirements of SFRS(I) 1-17 until its expiry. The operating lease expense recognised in connection with the said lease during the current financial year was \$162,000.

### Amounts recognised in statement of cash flows

|                               |  | 2019   |
|-------------------------------|--|--------|
|                               |  | \$'000 |
| Total cash outflow for leases |  | 605    |

# **Extension options**

Two office leases held by the Company and one subsidiary contain an extension option exercisable by the Company and the subsidiary up to one year before the end of the non-cancellable contract period. The extension option held is exercisable only by the Company/the subsidiary and not by the lessor. The Company assessed at the date of initial application of SFRS(I) 16 and did not consider it is reasonably certain to exercise the option and as such, did not include the extension period of another 5 years in the calculation of the right-of-use assets and the lease liabilities. The subsidiary assessed and considers it is reasonably certain to exercise the option and accordingly included the extension period of another 3 years in the calculation of the right-of-use assets and the lease liabilities.

### Leases as lessor

The Group entities leases out its investment properties consisting of its owned commercial properties (refer to Note 6).



YEAR ENDED 31 DECEMBER 2019

### 38 LEASES (CONTINUED)

## Operating lease commitment

The following table sets out a maturity analysis of lease payments, showing the undiscounted lease payments to be received after the reporting date.

|  | \$'000 |
|--|--------|
| 2019 - Operating leases under SFRS(I) 16   |        |
| Less than one year                         | 133    |
| One to two years                           | 133    |
| Two to three years                         | 33     |
| Three to four years                        |        |
| Four to five years                         | - 8    |
| More than five years                       |        |
| Total                                      | 299    |
| 2018 - Operating leases under SFRS(I) 1-17 |        |
| Less than one year                         | 170    |
| Between one and five years                 | 287    |
| More than five years                       |        |
| Total                                      | 457    |

### 39 CONTINGENT LIABILITIES AND COMMITMENTS

## Contingent liabilities

As at 31 December, the Group have outstanding standby letters of credit and bankers guarantees issued on behalf of customers as follows:

|                    | Group  |        |
|--------------------|--------|--------|
|                    | 2019   | 2018   |
|                    | \$'000 | \$'000 |
| Letters of credit  | 390    | 377    |
| Bankers guarantees | 1,471  | 1,469  |
|                    | 1,861  | 1,846  |





YEAR ENDED 31 DECEMBER 2019

#### 40 SIGNIFICANT RELATED PARTIES TRANSACTIONS

Parties are considered to be related to the Group if the Group has the ability, directly or indirectly, to control the party or exercise significant influence over the party in making financial and operating decisions, or vice versa, or where the Group and the party are subject to common control. Related parties may be individuals or other entities.

#### Key management personnel compensation

| Group  |                                |  |
|--------|--------------------------------|--|
| 2019   | 2018                           |  |
| \$'000 | \$'000                         |  |
| 2,111  | 2,147                          |  |
| 108    | 134                            |  |
| 2,219  | 2,281                          |  |
|        | 2019<br>\$'000<br>2,111<br>108 |  |

Key management personnel refers to the Group Chief Executive Officer, Chief Executive Officers and Country Head equivalent of the subsidiaries, and Senior Management of the Company, who have the authority and responsibility for planning, directing and controlling the activities of the Group and the Company.

Remuneration comprise salary, allowances, bonuses (comprises annual wage supplement and performance bonus), employers' contributions to defined contribution plans and other benefits including severance and retirement benefits provided for a key management personnel of an overseas subsidiary as required under the country's labour regulations.

## Other related parties transactions

Other than disclosed elsewhere in the financial statements, the transactions with related parties are as follows:

| 선생님이 얼마나 얼마나 없는 지수를 하지 않는데 되었다. 나는 경기를 가고 있는데 없었다. | Group                       |   |  |
|--|-----------------------------|---|--|
|  | 2019                        | 2018  |  |
|  | \$'000                      | \$'000  |  |
| Related parties                                    |                             |   |  |
| Interest charges on borrowings                     | 594                         | 557   |  |
| Professional and brokerage fees incurred           | 9                           | 60  |  |
| Custodian fee                                      | 18                          |   |  |
| Fund management fees incurred                      | 92                          | 161   |  |
| 경기   | SE VETERAL SAVAGE SAVAGE SA | CONTRACTOR OF THE PARTY OF THE |  |

#### 41 FINANCIAL AND INSURANCE RISK MANAGEMENT

Accepting and managing risk is central to the business of being a financial services provider and is an important part of the Group's overall business strategy. The Group has adopted formal risk management policies and procedures which are approved by the Board. These risk management guidelines set out both procedures as well as quantitative limits to minimise risks arising from the Group's exposures to such factors. The main financial and insurance risks that the Group is exposed to and how they are being managed are set out below.



YEAR ENDED 31 DECEMBER 2019

### 41 FINANCIAL AND INSURANCE RISK MANAGEMENT (CONTINUED)

#### Credit risk

The principal risk to which the Group is exposed is credit risk in connection with its loans, factoring, credit insurance, bond, guarantee and insurance activities. Credit risk is the potential financial loss to the Group if a customer or a counterparty to a financial instrument fails to meet its financial and contractual obligations, as and when they fall due. Management has established credit and insurance processes and limits to manage these risks including performing credit reviews of its customers and counterparties, risk-sharing and obtaining collaterals as security where considered necessary.

Other credit risks represent the loss that would be recognised if counterparties in connection with insurance, reinsurance, investment and banking transactions failed to perform as contracted. Credit evaluations are performed on all new brokers, reinsurers, financial institutions and other counterparties.

Credit risk in respect of the Group's lending activities is managed and monitored in accordance with defined credit policies and procedures. Significant credit risk strategies and policies are approved, and reviewed periodically by the Board of Directors. These include setting authority limits for approving credit facilities and establishing limits on single client, related entities, and industry exposures to ensure the broad diversification of credit risk and to avoid undue concentration. These policies are delegated to and disseminated under the guidance and control of the Group Credit Risk Officer and the Management Committee. A delegated credit approval authority limit structure, approved by the Board of Directors, is as follows:

- The Independent Credit Department and senior management staff assess, review and make decisions on credit risks of the Group within the authority limits imposed by the Board;
- The Credit Risk Management Department independently assesses the creditworthiness and risk profile of the obligors and formulates credit policies and procedures for the Group;
- The Client Audit Unit conducts audits on new factoring clients and sometimes, loan clients before account activation and for existing ones, on a periodic basis;
- Daily monitoring of accounts is handled by Client Relationship and Business Development Teams together with Operations Department and Credit Risk Management Department;
- The Internal Audit function provides independent assurance to senior management and the Audit Committee concerning compliance with credit processes, policies and the adequacy of internal controls;
   and
- Established limits and actual levels of exposure are regularly reviewed and reported to the Board of Directors on a periodic basis.

Credit risk arising on loans to customers under the LEFS and IF Scheme are under risk-sharing arrangements with SPRING Singapore and IES respectively, with the risk-sharing ranging from 50% to 80% (2018: 50% to 80%) of the funds disbursed.





YEAR ENDED 31 DECEMBER 2019

#### 41 FINANCIAL AND INSURANCE RISK MANAGEMENT (CONTINUED)

Credit risk (Continued)

#### (1) Credit quality analysis

The following table sets out information about the credit quality of loans, advances, hire purchase, leasing and factoring receivables measured at amortised cost. Unless specifically indicated, for financial assets, the amounts in the table represent gross carrying amounts.

Explanation of the terms 'Stage 1', 'Stage 2', and 'Stage 3' is included in Note 3.8.

|  | 4                 | 20                | 119               |                 |
|--|-------------------|-------------------|-------------------|-----------------|
| Group  | Stage 1<br>\$'000 | Stage 2<br>\$'000 | Stage 3<br>\$'000 | Total<br>\$'000 |
| Loans advances, hire purchase,<br>and leasing receivables at |                   |                   |                   |                 |
| amortised cost   |                   |                   |                   |                 |
| Grade 1-10   | 179,524           |                   |                   | 179,524         |
| Grade 11: Special mention                                    | -                 | 9,470             |                   | 9,470           |
| Grade 12: Substandard  |                   | - 4               | 42,356            | 42,356          |
| Grade 13: Doubtful   |                   |                   | 7,997             | 7,997           |
| Grade 14: Loss   |                   |                   | 12,438            | 12,438          |
|  | 179,524           | 9,470             | 62,791            | 251,785         |
| oss allowance  | (937)             | (233)             | (8,832)           | (10,002)        |
| Carrying amount  | 178,587           | 9,237             | 53,959            | 241,783         |
| Factoring receivables at                                     |                   |                   |                   |                 |
| amortised cost   |                   |                   |                   |                 |
| Grade 1-10   | 187,991           |                   | -                 | 187,991         |
| Grade 11: Special mention                                    | -                 | 15,205            | -                 | 15,205          |
| Grade 12: Substandard  | -                 |                   | 2,749             | 2,749           |
| Grade 13: Doubtful   |                   |                   | 295               | 295             |
| Grade 14: Loss   |                   |                   | 12,588            | 12,589          |
|  | 187,991           | 15,205            | 15,632            | 218,829         |
| oss allowance  | (6)               | [12]              | (11,642)          | (11,660)        |
| Carrying amount  | 187,985           | 15,193            | 3,990             | 207,168         |



YEAR ENDED 31 DECEMBER 2019

# 41 FINANCIAL AND INSURANCE RISK MANAGEMENT (CONTINUED)

Credit risk (Continued)

# (I) Credit quality analysis (Continued)

|                                |         | 201     | 18              |          |
|--------------------------------|---------|---------|-----------------|----------|
| Group                          | Stage 1 | Stage 2 | Stage 3         | Total    |
|                                | \$'000  | \$'000  | \$'000          | \$'000   |
| Loans advances, hire purchase, |         |         |                 |          |
| and leasing receivables at     |         |         |                 |          |
| amortised cost                 |         |         |                 |          |
| Grade 1-10                     | 196,815 |         | <u>-</u>        | 196,815  |
| Grade 11: Special mention      |         | 6,041   |                 | 6,041    |
| Grade 12: Substandard          |         |         | 3,080           | 3,080    |
| Grade 13: Doubtful             |         |         | 18,022          | 18,022   |
| Grade 14: Loss                 |         |         | 1,975           | 1,975    |
|                                | 196,815 | 6,041   | 23,077          | 225,933  |
| Loss allowance                 | [1,024] | (165)   | (9,385)         | (10,574) |
| Carrying amount                | 195,791 | 5,876   | 13,692          | 215,359  |
| Factoring receivables at       |         |         |                 |          |
| amortised cost                 |         |         |                 |          |
| Grade 1-10                     | 199,653 |         |                 | 199,653  |
| Grade 11: Special mention      |         | 12,653  | 7 S E S 0 - 1 1 | 12,653   |
| Grade 12: Substandard          |         |         | 35              | 35       |
| Grade 13: Doubtful             |         |         | 5,464           | 5,464    |
| Grade 14: Loss                 |         |         | 9,292           | 9,292    |
|                                | 199,653 | 12,653  | 14,791          | 227,097  |
| Loss allowance                 | (6)     | [28]    | [13,583]        | [13,617] |
| Carrying amount                | 199,647 | 12,625  | 1,208           | 213,480  |





YEAR ENDED 31 DECEMBER 2019

#### 41 FINANCIAL AND INSURANCE RISK MANAGEMENT (CONTINUED)

Credit risk (Continued)

# Credit quality analysis (Continued)

|                                |   | 20       | 19      |         |
|--------------------------------|---|----------|---------|---------|
| Company                        | Stage 1                                 | Stage 2  | Stage 3 | Total   |
|                                | \$'000                                  | \$'000   | \$'000  | \$'000  |
| Loans advances, hire purchase, |   |          |         |         |
| and leasing receivables at     |   |          |         |         |
| amortised cost                 |   |          |         |         |
| Grade 1-10                     | 117,244                                 |          |         | 117,244 |
| Grade 11: Special mention      |   | 7,183    |         | 7,183   |
| Grade 12: Substandard          | -                                       | <u>_</u> | 41,577  | 41,577  |
| Grade 13: Doubtful             |   |          | 3,449   | 3,449   |
| Grade 14: Loss                 |   |          | 3,188   | 3,188   |
|                                | 117,244                                 | 7,183    | 48,195  | 172,641 |
| _oss allowance                 | [424]                                   | (81)     | (3,383) | (3,888) |
| Carrying amount                | 116,820                                 | 7,102    | 44,812  | 168,753 |
| Factoring receivables at       |   |          |         |         |
| amortised cost                 |   |          |         |         |
| Grade 1-10                     | 16,275                                  |          |         | 16,275  |
| Grade 11: Special mention      | - 1 - 1 - 1 - 1 - 1 - 1 - 1 - 1 - 1 - 1 | 3,501    |         | 3,501   |
| Grade 12: Substandard          | _                                       |          | 2,509   | 2,509   |
| Grade 13: Doubtful             |   |          | 272     | 272     |
| Grade 14: Loss                 |   | 2        | 639     | 639     |
|                                | 16,275                                  | 3,501    | 3,421   | 23,196  |
| _oss allowance                 | (2)                                     | [4]      | (231)   | (237)   |
| Carrying amount                | 16,273                                  | 3,497    | 3,190   | 22,959  |



YEAR ENDED 31 DECEMBER 2019

### 41 FINANCIAL AND INSURANCE RISK MANAGEMENT (CONTINUED)

Credit risk (Continued)

## (I) Credit quality analysis (Continued)

|  |                   | 20                | 18                |                    |  |
|--|-------------------|-------------------|-------------------|--------------------|--|
| Company  | Stage 1<br>\$'000 | Stage 2<br>\$'000 | Stage 3<br>\$'000 | Total<br>\$'000    |  |
| Loans advances, hire purchase,<br>and leasing receivables at<br>amortised cost |                   |                   |                   |                    |  |
| Grade 1-10   | 154,618           |                   |                   | 154,618            |  |
| Grade 11: Special mention  |                   | 2,183             |                   | 2,183              |  |
| Grade 12: Substandard  |                   |                   | 3,080             | 3,080              |  |
| Grade 13: Doubtful   |                   | <u>-</u>          | 12,498            | 12,498             |  |
| Grade 14: Loss   |                   |                   | 453               | 453                |  |
| Loss allowance   | 154,618<br>(564)  | 2,183<br>(100)    | 16,031<br>(3,506) | 172,832<br>(4,170) |  |
| Carrying amount  | 154,054           | 2,083             | 12,525            | 168,662            |  |
| Factoring receivables at amortised cost  |                   |                   |                   |                    |  |
| Grade 1-10   | 25,469            |                   |                   | 25,469             |  |
| Grade 11: Special mention  |                   | 416               |                   | 416                |  |
| Grade 12: Substandard  | 200               |                   |                   | _                  |  |
| Grade 13: Doubtful   |                   |                   | 769               | 769                |  |
| Grade 14: Loss   |                   |                   | 421               | 421                |  |
|  | 25,469            | 416               | 1,190             | 27,075             |  |
| Loss allowance   | [1]               | [2]               | [273]             | (276)              |  |
| Carrying amount  | 25,468            | 414               | 917               | 26,799             |  |
| Carrying amount  | 25,468            | 414               | 917               | 26,79              |  |

### (a) Factoring receivables

The Group's credit risk exposures on factoring receivables comprise the following types of risks: recourse and non-recourse factoring. The receivables represent the debts that were factored to the Group by its clients of which the Group may provide funding up to 90% of the eligible debts.

The "recourse" factoring relates to debts for which the Group and the Company do not bear the risk of non-payment from the customers. Conversely, in the "non-recourse" factoring, the Group and the Company bear any bad debt risk that may arise. The Group reinsures part of the debts under non-recourse factoring with external reinsurers.





YEAR ENDED 31 DECEMBER 2019

### 41 FINANCIAL AND INSURANCE RISK MANAGEMENT (CONTINUED)

Credit risk (Continued)

## (I) Credit quality analysis (Continued)

### (a) Factoring receivables (Continued)

The breakdown by type of factoring risk is as follows:

|              | Factoring receivables |                |                |                |                |  |
|--------------|-----------------------|----------------|----------------|----------------|----------------|--|
|              |                       | Group Company  |                |                |                |  |
|              | Note                  | 2019<br>\$'000 | 2018<br>\$'000 | 2019<br>\$'000 | 2018<br>\$'000 |  |
| Recourse     |                       | 212,207        | 221,804        | 16,576         | 21,781         |  |
| Non-recourse |                       | 6,621          | 5,293          | 6,620          | 5,294          |  |
|              | 16                    | 218,828        | 227,097        | 23,196         | 27,075         |  |

### (b) Insurance receivables

The ageing of past due but not impaired insurance receivables at the reporting date are as follows:

|                    | Group          |                |
|--------------------|----------------|----------------|
|                    | 2019<br>\$'000 | 2018<br>\$'000 |
| 91 - 180 days      | 76             | 234            |
| More than 181 days | 690            | 768            |
|                    | 766            | 1,002          |

Analysis of receivables that were not past due nor impaired at the reporting date is as follows:

|                             |      | Group  |        |  |
|-----------------------------|------|--------|--------|--|
|                             | Note | 2019   | 2018   |  |
|                             |      | \$'000 | \$'000 |  |
| Acceptable risks            |      | 795    | 1,583  |  |
| Total insurance receivables | 14   | 1,561  | 2,585  |  |

#### (c) Guarantees

The maximum exposure of the Company in respect of the intra-group financial guarantee is disclosed in Note 23. At the reporting date, the Company does not consider it probable that a claim will be made against the Company under the intra-group financial guarantee.



YEAR ENDED 31 DECEMBER 2019

### 41 FINANCIAL AND INSURANCE RISK MANAGEMENT (CONTINUED)

Credit risk (Continued)

### (I) Credit quality analysis (Continued)

(d) Debt securities (including perpetual securities whose coupon payments cannot be deferred)

The Group invests in debt securities (including perpetual securities whose coupon payments cannot be deferred) and limits its exposure by only investing in debt securities issued by corporates and financial institutions that are deemed to be of reasonable credit quality. As at 31 December 2019, substantially all of these corporates and financial institutions or their respective holding companies are listed on stock exchanges in Singapore or elsewhere. The Group monitors credit risk on an on-going basis.

Investments in debt securities are subject to adverse changes in the financial condition of the issuer, or in general economic conditions, or both, or an unanticipated rise in interest rates, which may impair the ability of the issuer to make payments of interest and principal. Such issuer's ability to meet its debt obligations may also be adversely affected by specific projected business forecast, or the unavailability of additional financing.

The Group does not expect any counterparty to fail to meet their obligations as and when they fall due within the next 12 months. The maximum exposure to credit risk is represented by the carrying amount of each financial asset in the statement of financial position.

The Group limits its exposure to credit risk on investments held by investing only in liquid debt securities that provide attractive long-term yield and at acceptable credit quality. The aim is to provide a stable stream of positive income on the respective investments.

The Group uses general approach for assessment of ECL for debt securities. 12-month and lifetime probabilities of default are based on historical data supplied by Moody's or its equivalents for each credit rating.





YEAR ENDED 31 DECEMBER 2019

#### 41 FINANCIAL AND INSURANCE RISK MANAGEMENT (CONTINUED)

Credit risk (Continued)

### Credit quality analysis (Continued)

Debt securities (including perpetual securities whose coupon payments cannot be deferred) (Continued)

The following table presents an analysis of the credit quality of debt investments at amortised cost and FVTPL. It indicates whether assets measured at amortised cost were subject to a 12-month ECL or lifetime ECL allowance and, in latter case, whether they were credit-impaired.

|                 | Group    |                           |  |  |           |                           |  |  |  |
|-----------------|----------|---------------------------|--|--|-----------|---------------------------|--|--|--|
|                 | <b>4</b> | :                         | 2019                                     |  | <b>4</b>  | :                         | 2018   |  |  |
|                 | FVTPL    | A                         | tamortised                               | cost   | FVTPL     | At                        | At amortised cost                                    |  |  |
|                 | \$'000   | 12-month<br>ECL<br>\$'000 | ECL-not<br>credit-<br>impaired<br>\$'000 | Lifetime<br>ECL-credit<br>impaired<br>\$'000 | \$'000    | 12-month<br>ECL<br>\$'000 | Lifetime<br>ECL-not<br>credit-<br>impaired<br>\$'000 | Lifetime<br>ECL-credit<br>impaired<br>\$'000 |  |
| BBB- to AAA     | 3,180    | 11,716                    |  | -  | 1,006     | 12,846                    |  |  |  |
| BB- to BB+      |          | -                         |  |  | 2 - X - X |                           | -  |  |  |
| B- to B+        | -        | - 1                       |  |  |           | <u> </u>                  |  |  |  |
| C to CCC+       | -        |                           | -  | -  | 200       |                           | -  |  |  |
| D               |          | -                         | -  | - 1  | 70 E      |                           | -  |  |  |
| Not rated       | 3,262    | 8,556                     | 2,000                                    | 5E 1 -                                       | 2,912     | 12,631                    | 2,000  |  |  |
| Gross carrying  |          |                           |  |  |           |                           |  |  |  |
| amounts         | 6,442    | 20,272                    | 2,000                                    |  | 3,918     | 25,477                    | 2,000  | 7  |  |
| Loss allowance  | - ·      | (115)                     | (1,187)                                  |  |           | [164]                     | (105)  |  |  |
| Amortisation    |          | [199]                     |  |  | <u> </u>  | [163]                     |  |  |  |
| Carrying amount | 6,442    | 19,958                    | 813                                      |  | 3,918     | 25,150                    | 1,895  |  |  |

#### (e) Deposit and other receivables

The Group uses a similar approach for assessment of ECLs for these receivables to those used for cash and cash equivalents. Impairment on these balances has been measured on the 12-month expected loss basis which reflects the credit risk of the exposures. The amount of the allowance is disclosed in Note 17.



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#### 41 FINANCIAL AND INSURANCE RISK MANAGEMENT (CONTINUED)

Credit risk (Continued)

### (I) Credit quality analysis (Continued)

#### (f) Cash and cash equivalents

The cash and cash equivalents are placed with bank and financial institution counterparties which are regulated.

The Group and the Company held cash and cash equivalents of \$37,191,000 and \$9,065,000 respectively at 31 December 2019 [2018: \$48,724,000 and \$18,773,000 respectively]. The cash and cash equivalents are held with bank and financial institution counterparties, which are rated AA- to AA+, based on reputable agency ratings.

Impairment on cash and cash equivalents has been measured on the 12-month expected loss basis and reflects the short maturities of the exposures. The Group considers that its cash and cash equivalents have low credit risk based on the external credit ratings of the counterparties. The amount of the allowance on cash and cash equivalents was negligible.

## (g) Loans to subsidiaries

The Company held loans to its subsidiaries of \$56,257,000 (2018: \$31,399,000). These balances are amounts lent to subsidiaries for their working capital requirements. Impairment on these balances has been measured on the 12-month expected loss basis which reflects the credit risk of the exposures. The amount of the allowance is disclosed in Note 8.

#### (II) Amount arising from ECL

# Inputs, assumptions and techniques used for estimating impairment

See accounting policy in Note 3.9

### Significant increase in credit risk

When determining whether the risk of default on a financial instrument has increased significantly since initial recognition, the Group considers reasonable and supportable information that is relevant and available without undue cost or effort. This includes both quantitative and qualitative information and analysis, based on the Group's historical experience and expert credit assessment and including forward-looking information.





YEAR ENDED 31 DECEMBER 2019

### 41 FINANCIAL AND INSURANCE RISK MANAGEMENT (CONTINUED)

Credit risk (Continued)

(II) Amount arising from ECL (Continued)

Inputs, assumptions and techniques used for estimating impairment (Continued)

Significant increase in credit risk (Continued)

The objective of the assessment is to identify whether a significant increase in credit risk has occurred for an exposure by comparing:

- the remaining lifetime probability of default ("PD") as at the reporting date; with
- the remaining lifetime PD for this point in time that was estimated at the time of initial recognition of the exposure (adjusted where relevant for changes in prepayment expectations).

The Group uses three criteria for determining whether there has been a significant increase in credit risk:

- quantitative test based on movement in PD;
- qualitative indicators; and
- a backstop of 60 days past due.

### Credit risk grades

The Group allocates each exposure to a credit risk grade based on a variety of data that is determined to be predictive of the risk of default and applying experienced credit judgement. Credit risk grades are defined using qualitative and quantitative factors that are indicative of risk of default. These factors vary depending on the nature of the exposure and the type of borrower.

Credit risk grades are defined and calibrated such that the risk of default occurring increases exponentially as the credit risk deteriorates so, for example, the difference in risk of default between credit risk grades 1 and 2 is smaller than the difference between credit risk grades 2 and 3.

Each exposure is allocated to a credit risk grade on initial recognition based on available information about the borrower. Exposures are subject to ongoing monitoring, which may result in an exposure being moved to a different credit risk grade. The monitoring typically involves use of the following data.

- Information obtained during periodic review of customer files- e.g. audited financial statements, management accounts, budgets and projections. Examples of areas of particular focus are: gross profit margins, financial leverage ratios, debt service coverage, compliance with covenants, quality of management, senior management changes
- Actual and expected significant changes in the political, regulatory and technological environment of the borrower or in its business activities



YEAR ENDED 31 DECEMBER 2019

### 41 FINANCIAL AND INSURANCE RISK MANAGEMENT (CONTINUED)

Credit risk (Continued)

### (II) Amount arising from ECL (Continued)

#### Credit risk grades (Continued)

- Payment record this includes overdue status as well as a range of variables about payment ratios
- Requests for and granting of forbearance
- Existing and forecast changes in business, financial and economic conditions

The table below provides an indicative mapping of how the Group's internal credit risk grades relate to PD.

The portfolio of the Group is comprised of loans and advances to small and medium enterprises.

| Grading  | Kange of PD     |
|--|-----------------|
| Grades 1-10  | 0.15% to 34.97% |
| Grades 11: Special mention   | 34.97% to 100%  |
| Grades 12-14: Substandard, doubtful, loss  | 100%            |
| 그러지 생물을 느라게 되었다면 무슨 경기 가입니다. 그 얼마나는 경기가 있는 것이 되었는데 이 이 없는데 되었다면 하고 있다면 되었다면 하지 않는데 그 나는 때문에 하는데 되었다. |                 |

#### Generating the term structure of PD

Credit risk grades are a primary input into the determination of the term structure of PD for exposures. The Group collects performance and default information about its credit risk exposures analysed by jurisdiction or region and by type of product and borrower as well as by credit risk grading.

The Group analyses the data collected and generates estimates of the remaining lifetime PD of exposures and how these are expected to change as a result of the passage of time.

### Determining whether credit risk has increased significantly

The Group assesses whether credit risk has increased significantly since initial recognition at each reporting date. Determining whether an increase in credit risk is significant depends on the characteristics of the financial instrument and the borrower, and the geographical region.

The credit risk may also be deemed to have increased significantly since initial recognition based on qualitative factors linked to the Group's credit risk management processes that may not otherwise be fully reflected in its quantitative analysis on a timely basis. Such qualitative factors are based on its expert judgment and relevant historical experiences.





YEAR ENDED 31 DECEMBER 2019

# 41 FINANCIAL AND INSURANCE RISK MANAGEMENT (CONTINUED)

Credit risk (Continued)

### (II) Amount arising from ECL (Continued)

# Determining whether credit risk has increased significantly (Continued)

As a backstop, the Group considers that a significant increase credit risk occurs no later than when an asset is more than 60 days past due or, for a factoring account, if more than 50% of factored receivables are more than 60 days past due. Days past due are determined by counting the number of days since the earliest elapsed due date in respect of which full payment has not been received. Due dates are determined without considering any grace period that might be available to the borrower.

If there is evidence that there is no longer a significant increase in credit risk relative to initial recognition, then the loss allowance on an instrument returns to being measured as 12-month ECL. Some qualitative indicators of an increase in credit risk, such as delinquency or forbearance, may be indicative of an increased risk of default that persists after the indicator itself has ceased to exist. In these cases, the Group determines a probation period (normally 6 months) during which the financial asset is required to demonstrate good behaviour to provide evidence that its credit risk has declined sufficiently. When contractual terms of a loan have been modified, evidence that the criteria for recognising lifetime ECL are no longer met includes a history of up-to-date payment performance against the modified contractual terms.

The Group monitors the effectiveness of the criteria used to identify significant increases in credit risk by regular reviews to confirm that:

- the criteria are capable of identifying significant increases in credit risk before an exposure is in default;
- the criteria do not align with the point in time when a financial instrument becomes 60 days past due;
- the average time between the identification of a significant increase in credit risk and default appears reasonable;
- exposures are not generally transferred directly from 12-month ECL measurement to credit impaired; and
- there is no unwarranted volatility in loss allowance from transfers between 12-month PD (Stage 1) and lifetime PD (Stage 2).

### Definition of default

The Group considers a financial asset to be in default when:

- the borrower is unlikely to pay its credit obligations to the Group in full, without recourse by the Group to actions such as realising security (if any is held);
- the borrower is more than 90 days past due on any material credit obligation to the Group.

  Overdrafts are considered as being past due once the customer has breached an advised limit or been advised of a limit smaller than the current amount outstanding; or



YEAR ENDED 31 DECEMBER 2019

#### FINANCIAL AND INSURANCE RISK MANAGEMENT (CONTINUED) 41

Credit risk (Continued)

#### (11) Amount arising from ECL (Continued)

# Determining whether credit risk has increased significantly (Continued)

### Definition of default (Continued)

it is becoming probable that the borrower will restructure the asset as a result of bankruptcy due to the borrower's inability to pay its credit obligations.

In assessing whether a borrower is in default, the Group considers indicators that are:

- qualitative: e.g. breaches of covenant;
- quantitative: e.g. overdue status and non-payment on another obligation of the same issuer to the Group; and
- based on data developed internally and obtained from external sources.

Inputs into the assessment of whether a financial instrument is in default and their significance may vary over time to reflect changes in circumstances.

### Incorporation of forward-looking information

The Group incorporates forward-looking information into both the assessment of whether the credit risk of an instrument has increased significantly since its initial recognition and the measurement of ECL.

The Group formulates economic scenarios: external information considered includes economic data and forecasts published by governmental bodies and monetary authorities in the countries where the Group operates, supranational organisations such as the International Monetary Fund. The key driver for credit risk identified and used in the Group's ECL model for the Group's loans and factoring receivables is GDP growth.

Predicted relationships between the key indicators and default and loss rates on various portfolios of financial assets have been developed based on analysing historical data over the past 5 to 9 years.

# Measurement of ECL

The key inputs into the measurement of ECL are the term structure of the following variables:

- probability of default (PD);
- loss given default (LGD); and
- exposure at default (EAD).





YEAR ENDED 31 DECEMBER 2019

#### 41 FINANCIAL AND INSURANCE RISK MANAGEMENT (CONTINUED)

Credit risk (Continued)

(II)**Amount arising from ECL** (Continued)

Determining whether credit risk has increased significantly (Continued)

Measurement of ECL (Continued)

ECL for exposures in Stage 1 is calculated by multiplying the 12-month PD by LGD and EAD. Lifetime ECL is calculated by multiplying the lifetime PD by LGD and EAD.

The methodology of estimating PDs is discussed above under the heading 'Generating the term structure

LGD is the magnitude of the likely loss if there is a default. The Group estimates LGD parameters based on the history of recovery rates of claims against defaulted counterparties. The LGD models consider the structure, collateral, seniority of the claim, counterparty industry and recovery costs of any collateral that is integral to the financial asset. For loans secured by retail property, LTV ratios are a key parameter in determining LGD. LGD estimates are recalibrated for different economic scenarios and, for real estate lending, to reflect possible changes in property prices. They are calculated on a discounted cash flow basis using the effective interest rate as the discounting factor.

EAD represents the expected exposure in the event of a default. The Group derives the EAD from the current exposure to the counterparty and potential changes to the current amount allowed under the contract and arising from amortisation. The EAD of a financial asset is its gross carrying amount at the time of default. For lending commitments, the EADs are potential future amounts that may be drawn under the contract, which are estimated based on historical observations and forward-looking forecasts. For financial guarantees, the EAD represents the amount of the guaranteed exposure when the financial guarantee becomes payable. For some financial assets, EAD is determined by modelling the range of possible exposure outcomes at various points in time using scenario and statistical techniques.

As described above, and subject to using a maximum of a 12-month PD for Stage 1 financial assets, the Group measures ECL considering the risk of default over the maximum contractual period (including any borrower's extension options) over which it is exposed to credit risk, even if, for credit risk management purposes, the Group considers a longer period. The maximum contractual period extends to the date at which the Group has the right to require repayment of an advance or terminate a loan commitment or guarantee.



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# 41 FINANCIAL AND INSURANCE RISK MANAGEMENT (CONTINUED)

Credit risk (Continued)

# (II) Amount arising from ECL (Continued)

### Loss allowance

The following tables show reconciliations from the opening to the closing balance of the loss allowance by class of financial instrument.

| \$'000 \$'000 \$'000 \$  Loans advances, hire purchase, and leasing receivables at amortised cost  Balance at 1 January 1,024 165 9,385 100  New financial assets originated or purchased 71 - 651  Financial assets that have been derecognised (778)  Foreign exchange and other movements 20 5 111  Balance at 31 December 936 233 8,833 100  Factoring receivables at amortised cost*  Balance at 1 January 6 28 13,583 100  Net remeasurement of loss allowance - (16) (2,430) | otal   |
|---|--------|
| leasing receivables at amortised cost  Balance at 1 January 1,024 165 9,385 16  Net remeasurement of loss allowance (179) 63 (536)  New financial assets originated or purchased 71 - 651  Financial assets that have been derecognised (778)  Foreign exchange and other movements 20 5 111  Balance at 31 December 936 233 8,833 16  Factoring receivables at amortised cost*  Balance at 1 January 6 28 13,583 16  Net remeasurement of loss allowance - (16) (2,430)            | 000    |
| Net remeasurement of loss allowance (179) 63 (536)  New financial assets originated or purchased 71 - 651  Financial assets that have been derecognised (778)  Foreign exchange and other movements 20 5 111  Balance at 31 December 936 233 8,833 10  Factoring receivables at amortised cost*  Balance at 1 January 6 28 13,583 13  Net remeasurement of loss allowance - (16) (2,430)  |        |
| New financial assets originated or purchased 71 - 651  Financial assets that have been derecognised (778)  Foreign exchange and other movements 20 5 111  Balance at 31 December 936 233 8,833 10  Factoring receivables at amortised cost*  Balance at 1 January 6 28 13,583 13  Net remeasurement of loss allowance - (16) (2,430)  | 0,574  |
| Financial assets that have been derecognised — — — — — — — — — — — — — — — — — — —  | (652)  |
| derecognised         -         -         (778)           Foreign exchange and other movements         20         5         111           Balance at 31 December         936         233         8,833         10           Factoring receivables at amortised cost*           Balance at 1 January         6         28         13,583         13           Net remeasurement of loss allowance         -         (16)         (2,430)         (3)                                  | 722    |
| Balance at 31 December 936 233 8,833 10  Factoring receivables at amortised cost*  Balance at 1 January 6 28 13,583 13  Net remeasurement of loss allowance - (16) (2,430) (3   | (778)  |
| Factoring receivables at amortised cost*  Balance at 1 January 6 28 13,583 13  Net remeasurement of loss allowance – (16) (2,430) (3  | 136    |
| Balance at 1 January 6 28 13,583 13  Net remeasurement of loss allowance - (16) (2,430)   | 0,002  |
| Net remeasurement of loss allowance – (16) (2,430)  |        |
| 영어 내용 때문에 있었다. 그런 동안 그렇게 열대를 가져 보고 있다면 되었다. 그는 그들은 그를 내려면 하는 그는 그를 먹어 있다. 그를 먹는 것이다고 있다는 그를 먹는 것이다.   | 3,617  |
|   | 2,446) |
| New financial assets originated or purchased - 744  | 744    |
| Financial assets that have been derecognised - (655)  | (655)  |
| Foreign exchange and other movements <b>400</b>   | 400    |
| Balance at 31 December 6 12 11,642 1  | 1,660  |
| Debt investments  |        |
| Balance at 1 January 164 105 -  | 269    |
| Net remeasurement of loss allowance (74) 1,082 -  | 1,008  |
| New financial assets originated or  |        |
| purchased <u>25</u>   | 25     |
| Balance at 31 December 115 1,187 -  | 1,302  |





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#### 41 FINANCIAL AND INSURANCE RISK MANAGEMENT (CONTINUED)

Credit risk (Continued)

Amount arising from ECL (Continued)

Loss allowance (Continued)

|   |                   | 20   | 18                |                    |
|---|-------------------|--|-------------------|--------------------|
| Group   | Stage 1<br>\$'000 | Stage 2<br>\$'000  | Stage 3<br>\$'000 | Total<br>\$'000    |
| Loans advances, hire purchase, and leasing receivables at amortised cost                |                   |  |                   |                    |
| Balance at 1 January  | 1,046             | 387  | 12,135            | 13,568             |
| Net remeasurement of loss allowance   | (23)              | (226)  | (580)             | (829)              |
| New financial assets originated or purchased  |                   |  | 282               | 282                |
| Financial assets that have been derecognised  |                   |  | (2,391)           | (2,391)            |
| Foreign exchange and other movements  | 1                 | 4  | [61]              | [56]               |
| Balance at 31 December  | 1,024             | 165  | 9,385             | 10,574             |
| Factoring receivables at amortised cost*  |                   |  |                   |                    |
| Balance at 1 January  | 6                 | 27   | 12,944            | 12,977             |
| Net remeasurement of loss allowance   | Section (1)       | 1  | 541               | 542                |
| New financial assets originated or purchased Financial assets that have been            |                   |  | 294               | 294                |
| derecognised  | <u>-</u>          | -  | (51)              | (51)               |
| Foreign exchange and other movements  |                   |  | [145]             | (145)              |
| Balance at 31 December  | 6                 | 28   | 13,583            | 13,617             |
| Debt investments  |                   |  |                   |                    |
| Balance at 1 January  | 164               | 105  |                   | 269                |
| Balance at 31 December  | 164               | 105  |                   | 269                |
| 그 그리고 그는 그는 그 나를 먹고 싶었는데 없는 그 그 그 그리고 그 그 그리고 있었다. [ 그리고 다음 그리고 나를 다 다 그리고 있다.] 그리고 있다. |                   | AND THE RESERVE OF THE PARTY OF | CONTRACTOR STATE  | Land to the second |



YEAR ENDED 31 DECEMBER 2019

# 41 FINANCIAL AND INSURANCE RISK MANAGEMENT (CONTINUED)

Credit risk (Continued)

(II) Amount arising from ECL (Continued)

Loss allowance (Continued)

| Company   | Stage 1<br>\$'000 | Stage 2<br>\$'000 | Stage 3<br>\$'000 | Total<br>\$'000 |
|---|-------------------|-------------------|-------------------|-----------------|
| Loans advances, hire purchase, and leasing receivables at amortised cost  |                   |                   |                   |                 |
| Balance at 1 January  | 564               | 100               | 3,506             | 4,170           |
| Net remeasurement of loss allowance<br>New financial assets originated or | (139)             | (20)              | (83)              | (242)           |
| purchased<br>Financial assets that have been                              |                   | -<br>-            | 343               | 343             |
| derecognised  |                   | -                 | (383)             | (383)           |
| Balance at 31 December  | 425               | 80                | 3,383             | 3,888           |
| Factoring receivables at amortised cost*                                  |                   |                   |                   |                 |
| Balance at 1 January  | 1                 | 2                 | 273               | 276             |
| Net remeasurement of loss allowance  New financial assets originated or   |                   | 3                 | (60)              | (57)            |
| purchased   | i i               | - ·               | 76                | 76              |
| Financial assets that have been derecognised                              | -                 | <u>.</u>          | (58)              | (58)            |
| Balance at 31 December  | 1                 | 5                 | 231               | 237             |
|   |                   | 20                | 18                |                 |
| Company   | Stage 1<br>\$'000 | Stage 2<br>\$'000 | Stage 3<br>\$'000 | Total<br>\$'000 |
| Loans advances, hire purchase, and  |                   |                   |                   |                 |
| leasing receivables at amortised cost                                     |                   |                   |                   |                 |
| Balance at 1 January  | 657               | 236               | 5,712             | 6,605           |
| Net remeasurement of loss allowance                                       | (93)              | (136)             | (88)              | (317)           |
| New financial assets originated or purchased                              |                   |                   | 230               | 230             |
| Financial assets that have been derecognised                              |                   | _                 | (2,391)           | (2,391)         |
| Write-offs  |                   |                   | 43                | 43              |
| Balance at 31 December  | 564               | 100               | 3,506             | 4,170           |
| Factoring receivables at amortised cost*                                  |                   |                   |                   |                 |
| Balance at 1 January  | 1                 | 4                 | 82                | 87              |
| Net remeasurement of loss allowance                                       |                   | (2)               | (104)             | (106)           |
| New financial assets originated or  | 11                |                   |                   | 1005            |
| purchased   |                   |                   | 295               | 295             |
| Balance at 31 December  |                   |                   |                   |                 |
| Batanee at or becomber  | 1                 | 2                 | 273               | 276             |

2019







YEAR ENDED 31 DECEMBER 2019

#### 41 FINANCIAL AND INSURANCE RISK MANAGEMENT (CONTINUED)

Credit risk (Continued)

#### (11) Amount arising from ECL (Continued)

### Loans with renegotiated terms

Loans with renegotiated terms are defined as loans that have been restructured due to a deterioration in the borrower's financial position, for which the Group has made concessions by agreeing to terms and conditions that are more favourable for the borrower than the Group had provided initially and that it would not otherwise consider. A loan continues to be presented as part of loans with renegotiated terms until maturity, early repayment or write-off.

#### (111) Concentration of credit risk

The Group monitors concentration of credit risk by sectors.

For held to maturity investments in debt securities, the Group invests primarily in securities issued by the Singapore Government, Statutory Boards and high grade corporate bonds. Such investments require approval from two delegated authorities. The Group has put in place investment, counterparty and foreign currency limits in relation to its investment activities to ensure that there is no over-concentration to any one class of investment.

An analysis of concentration of credit risk of loans, investments and factoring receivables at the reporting date is shown below:

Loans, advances,

| 그리고 그들은 그 경험에 되었다.               | Luaiis, a   | uvances,          |               |             |
|----------------------------------|-------------|-------------------|---------------|-------------|
|                                  | hire purc   | hase and          |               |             |
|                                  | leasing red | eivables –        |               |             |
|                                  | net (No     | net (Note 10) Inv |               | ts (Note 9) |
|                                  | 2019        | 2018              | 2019          | 2018        |
|                                  | \$'000      | \$'000            | \$'000        | \$'000      |
| Group                            |             |                   |               |             |
| Concentration by sector          |             |                   |               |             |
| Manufacturing                    | 62,686      | 46,529            | $\frac{1}{2}$ | 470         |
| Services                         | 23,929      | 7,241             | 2,793         | 11,332      |
| Holding and investment companies |             | 37,636            |               |             |
| Property                         | 48,676      | 15,438            | 19,174        | 21,879      |
| Financial services               | 10,489      | 12,797            | 12,099        | 10,121      |
| Transport                        | -           |                   | 3,409         | 3,723       |
| Others _                         | 96,003      | 95,718            | 6,358         | 9,518       |
|                                  | 241,783     | 215,359           | 43,833        | 57,043      |



YEAR ENDED 31 DECEMBER 2019

# 41 FINANCIAL AND INSURANCE RISK MANAGEMENT (CONTINUED)

Credit risk (Continued)

(III) Concentration of credit risk (Continued)

|                                  | Loans, a    | dvances,   |            |              |
|----------------------------------|-------------|------------|------------|--------------|
|                                  | hire purc   | hase and   |            |              |
|                                  | leasing red | eivables – |            |              |
|                                  | net (No     | ote 10)    | Investment | s (Note 9)   |
|                                  | 2019        | 2018       | 2019       | 2018         |
|                                  | \$'000      | \$'000     | \$'000     | \$'000       |
| Company                          |             |            |            |              |
| Concentration by sector          |             |            |            |              |
| Manufacturing                    | 116,110     | 32,063     |            |              |
| Services                         | 3,468       | 5,837      |            | 6,404        |
| Holding and investment companies | 33 × - (11) | 37,636     |            | <del>-</del> |
| Property                         | 40,950      | 1,816      | 326        | 414          |
| Others                           | 8,225       | 91,310     |            |              |
|                                  | 168,753     | 168,662    | 326        | 6,818        |

|                         | Factoring receivables – gross (Note 16)  |                 |   |        |  |  |
|-------------------------|--|-----------------|---|--------|--|--|
|                         | Gro  | oup             | Comp  | oany   |  |  |
|                         | 2019   | 2019 2018       | 2019  | 2018   |  |  |
|                         | \$'000   | \$'000          | \$'000  | \$'000 |  |  |
| Concentration by sector |  |                 |   |        |  |  |
| Manufacturing           | 129,234  | 105,469         | 22,867  | 4,213  |  |  |
| Services                | 37,990   | 66,674          | -   | 7,330  |  |  |
| Others                  | 51,605   | 54,954          | 329   | 15,532 |  |  |
|                         | 218,829  | 227,097         | 23,196  | 27,075 |  |  |
|                         | SECOND CONTRACTOR OF THE PROPERTY OF THE PROPE | NOT A SECURE AS | A SECTION OF THE RESERVE AND ADDRESS OF THE PERSON OF THE |        |  |  |

The maximum exposure to credit risk for loans, factoring receivables and investments at the reporting date by geographical region is shown below:

| Loans, advances, hire | purchase  | and |
|-----------------------|-----------|-----|
| leasing receivables - | net (Note | 10) |

|                | Gro            | Group          |                | pany           |
|----------------|----------------|----------------|----------------|----------------|
|                | 2019<br>\$'000 | 2018<br>\$'000 | 2019<br>\$'000 | 2018<br>\$'000 |
| Singapore      | 199,484        | 168,662        | 168,753        | 168,662        |
| Southeast Asia | 42,299         | 46,697         |                |                |
|                | 241,783        | 215,359        | 168,753        | 168,662        |



YEAR ENDED 31 DECEMBER 2019

# 41 FINANCIAL AND INSURANCE RISK MANAGEMENT (CONTINUED)

Credit risk (Continued)

### (III) Concentration of credit risk (Continued)

|                             | Factoring receivables - net (Note 16)/(Note 25) |                   |                |                |  |
|-----------------------------|---|-------------------|----------------|----------------|--|
|                             | Group   |                   | Comp           | oany           |  |
|                             | 2019<br>\$'000                                  | 2018<br>\$'000    | 2019<br>\$'000 | 2018<br>\$'000 |  |
| Singapore<br>Southeast Asia | 13,111<br>147,362                               | 16,599<br>146,972 | 13,111         | 16,599         |  |
|                             | 160,473   | 163,571           | 13,111         | 16,599         |  |

|                | Investments (Note 9) |  |      |                                |   |  |
|----------------|----------------------|--|------|--------------------------------|---|--|
|                | Gr                   | oup  |      | Comp                           | pany  |  |
| Los Suc        | 2019<br>\$'000       | 2018<br>\$'000   |      | 2019<br>\$'000                 | 2018<br>\$'000  |  |
| Singapore      | 36,231               | 39,819   |      | 326                            | 415   |  |
| Southeast Asia | 528                  | 7,187  |      | - 1                            | 6,403   |  |
| Rest of Asia   | 2,805                | 5,809  |      |                                |   |  |
| Others         | 4,270                | 4,227  |      | - 1                            | 4 - 1   |  |
|                | 43,834               | 57,042   | y- > | 326                            | 6,818   |  |
|                |                      | The second secon | 100  | THE RESIDENCE OF THE RESIDENCE | THE RESERVE THE PARTY THE |  |

### (IV) Collateral

The Group holds collateral against loans and advances to clients in the form of mortgage interests over property, other registered securities over assets, and guarantees. Estimates of the fair value are based on the value of collateral at the time of lending and generally are not updated except when the loan is individually assessed as impaired. Generally, collateral is not held against the Group's investment securities, and no such collateral was held as at 31 December 2019 and 31 December 2018.

An estimate fair value of collateral and other security enhancements held against financial assets is shown below:

|                               | Loans, adva  | nces, hire purch | ase and leasing i  | receivables   |
|-------------------------------|--|------------------|--|---|
|                               | Group  |                  | Company  |   |
|                               | 2019   | 2019 2018        | 2019   | 2018  |
|                               | \$'000   | \$'000           | \$'000   | \$'000  |
| Against individually impaired |  |                  |  |   |
| Stage 3                       |  |                  |  |   |
| Properties                    | 43,189   | 33,022           | 23,830   | 32,350  |
| Vessels/motor vehicles        | 3,371  | <u>-</u>         | 3,371  | - 11 m  |
| Equipment                     | 2,751  | 429              | -  | <u> </u>  |
| Subtotal                      | 49,311   | 33,451           | 27,201   | 32,350  |
|                               | The second secon |                  | THE RESERVE OF THE PARTY OF THE | ATTENDED OF THE PERSON OF THE |



YEAR ENDED 31 DECEMBER 2019

#### 41 FINANCIAL AND INSURANCE RISK MANAGEMENT (CONTINUED)

Credit risk (Continued)

(IV) Collateral (Continued)

|                                   | Loans, adva | inces, hire purcha       | se and leasing receivables |         |  |
|-----------------------------------|-------------|--------------------------|----------------------------|---------|--|
|                                   | Gro         | oup                      | Com                        | pany    |  |
|                                   | 2019        | 2018                     | 2019                       | 2018    |  |
|                                   | \$'000      | \$'000                   | \$'000                     | \$'000  |  |
| Against past due but not impaired |             |                          |                            |         |  |
| Stage 2                           |             |                          |                            |         |  |
| Properties                        | 15,266      | 9,193                    | 13,900                     |         |  |
| Vessels/motor vehicles            | 1,531       | 22,408                   | - 8                        | 22,250  |  |
| Equipment                         |             | 1,849                    |                            |         |  |
| Subtotal                          | 16,797      | 33,450                   | 13,900                     | 22,250  |  |
| Against neither past due nor      |             |                          |                            |         |  |
| impaired                          |             |                          | 0.85                       |         |  |
| Stage 1                           | ev p        |                          |                            |         |  |
| Accounts receivable               | 610         |                          | 610                        |         |  |
| Fixed/cash deposits               | 4           | 721                      |                            | 721     |  |
| Properties                        | 223,528     | 235,883                  | 187,835                    | 193,299 |  |
| Equipment                         | 18,870      | 18,463                   | - 1                        |         |  |
| Vessels/motor vehicles            | 12,782      | 8,351                    | 6,600                      | 6,600   |  |
| Subtotal                          | 255,790     | 263,418                  | 195,045                    | 200,620 |  |
| Total                             | 321,898     | 330,319                  | 236,146                    | 255,220 |  |
|                                   |             | THE STREET STREET STREET | CHECK III DOWN TO          | 2000    |  |

### Interest rate risk

In carrying out its lending activities, the Group strives to meet client demands for products with various interest rate structures and maturities. Sensitivity to interest rate movements arises from mismatches in the repricing dates, cash flows and other characteristics of the assets and their corresponding liabilities funding. As interest rates and yield curves change over time, the size and nature of these mismatches may result in a loss or gain in earnings.

The Group attempts to minimise the interest rate risks wherever possible over the tenor of the financing. Floating rate lending is matched by floating rate borrowings. For fixed rate loans, these are matched by shareholders' funds and fixed rate borrowings and, if economically feasible, of the same tenor and amount. However, gaps may arise due to prepayments or delays in drawdown by clients.





YEAR ENDED 31 DECEMBER 2019

#### 41 FINANCIAL AND INSURANCE RISK MANAGEMENT (CONTINUED)

Interest rate risk (Continued)

Fair value sensitivity analysis for fixed rate instruments

The Group does not account for any fixed rate financial assets and liabilities at fair value through profit or loss. Therefore a change in interest rate at the reporting date would not affect the Group's profit or loss.

Sensitivity analysis for variable rate instruments

As at 31 December 2019, it is estimated that a general increase of 100 basis points (bp) in interest rates would have increased the Group's profit after tax by approximately \$830,000 (2018: \$786,000) and decreased the Company's profit after tax by approximately \$180,000 (2018: \$141,000). A decrease in 100 bp in interest rates would have an equal but opposite effect. This analysis assumes that all other variables, in particular foreign currency rates, remain constant.

Exposure to interest rate risk

At the reporting date, the interest rate profile of the interest-bearing financial instruments, as reported to the management, was as follows:

|                           | Gro  | oup  | Com                     | pany   |
|---------------------------|--|--|-------------------------|--|
|                           | Nominal  | amount   | Nominal                 | amount   |
|                           | 2019   | 2018   | 2019                    | 2018   |
|                           | \$'000   | \$'000   | \$'000                  | \$'000   |
| Fixed rate instruments    |  |  |                         |  |
| Financial assets          | 71,584   | 49,046   | 6,629                   | 12,340   |
| Financial liabilities     | (3,443)  | (15,486)   | (3,443)                 | [15,486]   |
|                           | 68,141   | 33,560   | 3,186                   | (3,146)  |
| Variable rate instruments |  |  |                         |  |
| Financial assets          | 358,828  | 358,582  | 178,518                 | 179,796  |
| Financial liabilities     | (258,854)  | [263,856]  | (200,246)               | (162,851)  |
|                           | 69,974   | 94,726   | (21,728)                | 16,945   |
|                           | CONTRACTOR OF THE PROPERTY OF THE PARTY OF T | THE RESERVE OF THE PARTY OF THE | STORY STORY STORY STORY | THE POST OF THE PARTY OF THE PA |



YEAR ENDED 31 DECEMBER 2019

# 41 FINANCIAL AND INSURANCE RISK MANAGEMENT (CONTINUED)

# Liquidity risk

Liquidity risk is the risk that the Group will encounter difficulty in meeting the obligations associated with its financial liabilities that are settled by delivering cash or another financial asset. The Group manages and projects its cash flow commitments on a regular basis and this involves monitoring the concentration of funding maturity at any point in time and ensuring that there are committed credit lines from banks for its funding requirements.

The following are the expected contractual maturities of financial liabilities, including estimated interest payments and excluding the impact of netting agreements:

|                             | Carrying amount \$'000 | Contractual cash flows \$'000 | 6 months<br>or less<br>\$'000 | 6-12<br>months<br>\$'000 | 1-2 years<br>\$'000      | 2-5 years<br>\$'000 |
|-----------------------------|------------------------|-------------------------------|-------------------------------|--------------------------|--------------------------|---------------------|
| Group                       |                        |                               |                               |                          |                          |                     |
| 31 December 2019            |                        |                               |                               |                          |                          |                     |
| Non-derivative financial    |                        |                               |                               |                          |                          |                     |
| liabilities                 |                        | 100                           |                               | 16.                      |                          |                     |
| Trade and other payables    | 15,036                 | 15,036                        | 15,036                        |                          |                          | -                   |
| Insurance payables          | 1,792                  | 1,792                         | 1,792                         |                          | e de le Gel <del>e</del> | - 1                 |
| Interest-bearing borrowings | 262,298                | 265,057                       | 232,391                       | 25,259                   | 4,404                    | 3,003               |
| Lease Liability             | 2,849                  | 3,298                         | 361                           | 364                      | 735                      | 1,838               |
| Letters of credit           |                        | 390                           | 390                           |                          | -                        | -                   |
| Bankers guarantees          |                        | 1,471                         | 1,471                         | _                        | -                        | -                   |
|                             | 281,975                | 287,044                       | 251,441                       | 25,623                   | 5,139                    | 4,841               |
| 31 December 2018            |                        |                               |                               |                          |                          |                     |
| Non-derivative financial    |                        |                               |                               |                          |                          |                     |
| liabilities                 |                        |                               |                               |                          |                          |                     |
| Trade and other payables    | 13,609                 | 13,609                        | 13,609                        | -                        |                          | -                   |
| Insurance payables          | 3,078                  | 3,078                         | 3,078                         |                          |                          | -                   |
| Interest-bearing borrowings | 279,342                | 281,689                       | 260,383                       | 3,053                    | 15,060                   | 3,193               |
| Letters of credit           |                        | 377                           | 377                           | =                        |                          |                     |
| Bankers guarantees          |                        | 1,469                         | 1,469                         | -                        |                          |                     |
|                             | 296,029                | -300,222                      | 278,916                       | 3,053                    | 15,060                   | 3,193               |
|                             |                        | 1 2 2 2 2 2                   |                               |                          |                          |                     |







YEAR ENDED 31 DECEMBER 2019

#### 41 FINANCIAL AND INSURANCE RISK MANAGEMENT (CONTINUED)

Liquidity risk (Continued)

|                                      | Carrying<br>amount<br>\$'000 | Contractual cash flows<br>\$'000 | 6 months<br>or less<br>\$'000 | 6-12<br>months<br>\$'000 | 1-2 years<br>\$'000 | 2-5 years<br>\$'000 |
|--------------------------------------|------------------------------|----------------------------------|-------------------------------|--------------------------|---------------------|---------------------|
| Company                              |                              |                                  |                               |                          |                     |                     |
| 31 December 2019                     |                              |                                  |                               |                          |                     |                     |
| Non-derivative financial liabilities |                              |                                  |                               |                          |                     |                     |
| Trade and other payables             | 8,452                        | 8,452                            | 8,452                         | -                        |                     | 1                   |
| Interest-bearing borrowings          | 149,288                      | 150,561                          | 127,150                       | 21,502                   | 781                 | 1,128               |
| Lease Liability                      | 2,007                        | 2,145                            | 284                           | 287                      | 582                 | 992                 |
|                                      | 159,747                      | 161,158                          | 135,886                       | 21,789                   | 1,363               | 2,120               |
| 31 December 2018                     |                              |                                  |                               |                          |                     |                     |
| Non-derivative financial liabilities |                              |                                  |                               |                          |                     |                     |
| Trade and other payables             | 6,973                        | 6,973                            | 6,973                         | 1. 3.4                   | -                   | +                   |
| Interest-bearing borrowings          | 148,743                      | 149,779                          | 134,894                       | 930                      | 11,607              | 2,348               |
|                                      | 155,716                      | 156,752                          | 141,867                       | 930                      | 11,607              | 2,348               |

### Currency risk

The Group operates in Southeast Asia with dominant operations in Singapore, Indonesia, Malaysia and Thailand. Entities in the Group also transact in currencies other than their respective functional currencies ("foreign currencies") such as United States Dollar ("USD"), Australian Dollar ("AUD"), Sterling Pound ("GBP"), Japanese Yen ("JPY"), and Thai Baht ("THB").

Currency risk is the risk that the value of a financial instrument will fluctuate due to changes in foreign exchange rates.

The Group is exposed to foreign currency risk on investments, loans, advances and factoring receivables and borrowings that are denominated in a currency other than the respective functional currencies of the Group entities. The currencies giving rise to this risk are primarily USD, THB, GBP, AUD and JPY. If necessary, the Group may use derivative financial instruments to hedge its foreign currency risk.

Interest-bearing borrowings are denominated in currencies that match cashflows generated by the underlying operations of the Group, primarily USD and JPY. This provides an economic hedge and no derivatives are entered into.

In respect of other monetary assets and liabilities denominated in foreign currencies, the Group ensures that its net exposure is kept to an acceptable level by buying and selling foreign currencies at spot rates when necessary to address short term imbalances.



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# 41 FINANCIAL AND INSURANCE RISK MANAGEMENT (CONTINUED)

# Currency risk (Continued)

The Group's investments in foreign subsidiaries are not hedged as these currency positions are considered to be non-monetary and long-term in nature.

The Group and Company's exposures to major foreign currency risks are as follows:

|                             | USD<br>\$'000 | THB<br>\$'000 | GBP<br>\$'000 | AUD<br>\$'000 | JPY<br>\$'000 |
|-----------------------------|---------------|---------------|---------------|---------------|---------------|
| Group                       |               |               |               |               |               |
| 31 December 2019            |               |               |               |               |               |
| Loans and advances, trade   |               |               |               |               |               |
| and other receivables       | 11,447        |               | (36)          |               | 1,732         |
| Other investments           | 3,697         |               |               | 300           |               |
| Cash and cash equivalents   | 5,701         | 1             | 16            | 41            | 1,425         |
| Insurance receivables       | 182           |               | -             |               |               |
| Trade and other payables    | (3,275)       |               |               |               | (1)           |
| Interest-bearing borrowings | (4,495)       | _ *           |               |               | (3,075)       |
| Insurance payables          | (3)           | - 1           | ·             | -             |               |
| Net currency exposure       | 13,254        | 1             | (20)          | 341           | 81            |
|                             |               |               |               |               |               |
|                             | USD           | ТНВ           | GBP           | AUD           | JPY           |
|                             | \$'000        | \$'000        | \$'000        | \$'000        | \$'000        |
| Group                       |               |               |               |               |               |
| 31 December 2018            |               |               |               |               |               |
| Loans and advances, trade   |               |               |               |               |               |
| and other receivables       | 14,386        |               | 9             | (6)           | <u> </u>      |
| Other investments           | 3,927         | 6,403         | 452           | 683           | 352           |
| Cash and cash equivalents   | 1,292         | 11            | 7             | 40            |               |
| Insurance receivables       | 182           | -             |               |               | =             |
| Trade and other payables    | (799)         |               | (35)          |               |               |
| Interest-bearing borrowings | (7,537)       |               |               |               |               |
| Insurance payables          | (3)           | = 1           |               |               |               |
| Net currency exposure       | 11,448        | 6,414         | 433           | 717           | 352           |





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#### 41 FINANCIAL AND INSURANCE RISK MANAGEMENT (CONTINUED)

Currency risk (Continued)

|   | USD<br>\$'000 | THB<br>\$'000 | GBP<br>\$'000 | AUD<br>\$'000 | JPY<br>\$'000 |
|---|---------------|---------------|---------------|---------------|---------------|
| Company   |               |               |               |               |               |
| 31 December 2019                                |               |               |               |               |               |
| Loans and advances, trade and other receivables | 11,447        | 19            | (36)          |               | 1 722         |
| Other investments                               | 11,447        | 17            | (30)          |               | 1,732         |
| Cash and cash equivalents                       | 4,834         | 1             | 16            | 41            | 1,425         |
| Trade and other payables                        | (3,275)       |               |               | VEN -         | [1]           |
| Interest-bearing borrowings                     | (4,495)       |               | <u> </u>      |               | (3,075)       |
| Net currency exposure                           | 8,511         | 20            | (20)          | 41            | 81            |
|   | USD<br>\$'000 | THB<br>\$'000 | GBP<br>\$'000 | AUD<br>\$'000 | JPY<br>\$'000 |
| 31 December 2018                                |               |               |               |               |               |
| Loans and advances, trade                       |               |               |               |               |               |
| and other receivables                           | 14,355        | 17            |               | (6)           |               |
| Other investments                               |               | 6,403         | -             |               |               |
| Cash and cash equivalents                       | 785           | . 11          | 7             | 40            |               |
| Trade and other payables                        | (789)         |               | (35)          | 7.0           |               |
| Interest-bearing borrowings _                   | (7,357)       |               |               |               |               |
| Net currency exposure                           | 6,994         | 6,431         | [28]          | 34            |               |

# Sensitivity analysis

A 10 percent strengthening of the Singapore dollar, as indicated below, against the following currencies at the reporting date would have decreased equity and profit or loss after tax by the amounts shown below.

|            | Group<br>Profit or loss<br>\$'000 | Company<br>Profit or loss<br>\$'000 |
|------------|-----------------------------------|-------------------------------------|
| 2019       |                                   |                                     |
| USD<br>THB | (1,101)                           | (706)<br>(2)                        |
| GBP        | 2                                 | 2                                   |
| AUD        | (28)                              | (3)                                 |
| JPY        | [7]                               | (7)                                 |
| 2018       |                                   |                                     |
| USD        | (950)                             | (580)                               |
| THB        | (53)                              | (534)                               |
| GBP        | (36)                              | (2)                                 |
| AUD        | (60)                              | (3)                                 |
| JPY        | (29)                              | -11.75                              |

A 10 percent weakening of the Singapore dollar would have an equal but opposite effect. This analysis assumes that all other variables, in particular interest rates, remain constant.



YEAR ENDED 31 DECEMBER 2019

#### FINANCIAL AND INSURANCE RISK MANAGEMENT (CONTINUED) 41

### Other market price risk

The Group has equity interests in private companies as well as quoted equity shares which are subject to market risks such as fluctuations in market prices, economic risks, credit default risks and investment risks inherently arising from the nature of the venture capital business activities.

The Group's venture capital investments are both internally and externally managed. The internally managed venture capital investments are predominantly investments that the Group is looking to divest. For externally managed venture capital investments, the Group has representatives in the Investment Committee of the Fund Manager that makes investment and divestment decisions. The Fund Manager has established policies and procedures to monitor and control its investments and divestments.

Investments in equity securities arise mainly from structured finance activities and they relate to those financial instruments in which embedded derivatives either in the form of the options or warrants are attached. Upon the maturity of the derivatives, the options or warrants are exercised and converted into equity with the moratorium period attached. As such, the Group has to hold these equities until the expiry of the moratorium before divesting. The Group has established policies and procedures to monitor and control its divestments.

For investments under the Insurance Fund, the Group has asset allocation guidelines which are reviewed periodically by the management and the Board. Under the asset allocation guidelines, limits are set in place for various asset classes such as equities, bonds and fixed/cash deposits.

Sensitivity analysis - market price risk

For other investments carried at fair value, a 5 percent increase in the underlying equity prices at the reporting date would have increased equity and profit or loss after tax by the amounts shown below:

|                | G      | roup   | Comp   | any    |
|----------------|--------|--------|--------|--------|
|                | 2019   | 2018   | 2019   | 2018   |
|                | \$'000 | \$'000 | \$'000 | \$'000 |
| Profit or loss | 281    | 247    | 13     | 16     |

A 5 percent decrease in the underlying equity prices at the reporting date would have had the equal but opposite effect to the amounts shown above.

### Operational risk

Operational risk is the risk of direct or indirect loss arising from a wide variety of causes associated with the Group's processes, personnel, technology and infrastructure, and from external factors other than credit, market and liquidity risks such as those arising from legal and regulatory requirements and generally accepted standards of corporate behaviour. Operational risks arise from all of the Group's operations and are faced by all business entities.

The Group's objective is to manage operational risk so as to balance the avoidance of financial losses and damage to the Group's reputation with overall cost of effectiveness and to avoid control procedures that restrict initiative and creativity.





YEAR ENDED 31 DECEMBER 2019

# 41 FINANCIAL AND INSURANCE RISK MANAGEMENT (CONTINUED)

### Operational risk (Continued)

The primary responsibility for the development and implementation of controls to address operational risk is assigned to senior management within each business unit.

Compliance with Group standards is supported by a risk based plan approved by the Audit Committee on an annual basis and carried out by Internal Audit. The results of Internal Audit reviews are discussed with the management of the business unit to which they relate, and reported to the Audit Committee on a periodic basis.

The Compliance Unit of the Group updates management and the Board of Directors on the changes and development in the laws and regulations and assists management to check on the Group's compliance of the limits set by the Risk Management guidelines.

### Insurance contract risk

# Underwriting risk

Underwriting risk includes the risk of incurring higher claims costs than expected owing to the random nature of claims and their frequency and severity and the risk of change in legal or economic conditions or behavioural patterns affecting insurance pricing and conditions of insurance or reinsurance cover.

The principal underwriting risk to which the Group is exposed is credit risk in connection with its credit insurance and bond and guarantee underwriting activities. Management has established underwriting processes and limits to manage this risk including performing credit reviews of its customers and obtaining cash collateral as security where considered necessary.

### Pricing risk

The underwriting function carries out qualitative and quantitative risk assessments on all buyers and clients before deciding on an approved credit limit. Policies in riskier markets may be rejected or charged at a higher premium rate accompanied by stricter terms and conditions to commensurate the risks.

# Concentration risk

Concentration limits are set to avoid heavy concentration within a specific industry or country. Maximum limits are set for buyer credit limits and guarantee facility limits and higher limits require special approval. There is also monthly monitoring and reporting of any heavy concentration of risk exposure towards any industry, country, buyer and client limits. Buyer credit limits and client facility limits are reviewed on a regular basis to track any deterioration in their financial position that may result in a loss to the Group.

The main exposures of the Group's credit insurance contracts are to the wholesale and retail trade sectors. For bond and guarantee insurance contracts, the property and construction sectors contribute to a larger proportion of the Group's risk exposure. The Group's concentration of risk relates mainly to customers in Singapore.



YEAR ENDED 31 DECEMBER 2019

### 41 FINANCIAL AND INSURANCE RISK MANAGEMENT (CONTINUED)

### Insurance contract risk (Continued)

Reinsurance outwards

The Group participates in reinsurance treaties to cede risks to its reinsurers, which are internationally established firms with credit ratings and reviewed by the Board. Under the treaties, the Group undertakes to cede to its reinsurers between 65% to 80% of its total written premium as well as the same proportion of corresponding losses for 2016. Risks undertaken which do not fall within the treaty scope of cover are ceded to reinsurers on a facultative basis.

Asset-liability management ("ALM")

The ALM policy is designed to ensure financial assets are managed with maturity profile that matches the projected cash-flows for the Group's liabilities. In addition, the Group maintains at least 30% of claims liability in cash and cash equivalents to meet claims settlements as and when they arise.

# Claims development table

Claims development tables are disclosed to allow comparison of the outstanding claim provisions with those of prior years. In effect, the tables highlight the Group's ability to provide an estimate of the total value of claims. The top part of the table provides a review of current estimates of cumulative claims and demonstrates how the estimated claims have changed at subsequent reporting or accident year-ends. The estimate is increased or decreased as losses are paid and more information becomes known about the frequency and severity of unpaid claims. The lower part of the table provides a reconciliation of the total provision included in the statement of financial position and the estimated cumulative claims.

While the information in the table provides a historical perspective on the adequacy of unpaid claims estimates in previous years, users of these financial statements are cautioned against extrapolating redundancies or deficiencies of the past on current unpaid loss balances. The Group believes that the provisions for insurance claims outstanding as at the reporting date are adequate. However, due to the inherent uncertainties in the reserving process, it cannot be assured that such balances will ultimately prove to be adequate.

The analysis of claims development has been performed on a net basis after accounting for reinsurance and grossed up based on historical incurred net-to-gross loss experience.

The claims information for the accident years below is based on the following:

# Accident year:

- 2013 12 months ended 31 December 2013 and prior
- 2014 12 months ended 31 December 2014
   2015 12 months ended 31 December 2015
- 2016 12 months ended 31 December 2016
- 2016 12 months ended 31 December 2016
   2017 12 months ended 31 December 2017
- 2018 12 months ended 31 December 2018
- 2019 12 months ended 31 December 2019





YEAR ENDED 31 DECEMBER 2019

| Estimate of cumulative o            | claims  |         |  |          |          |         |         |          |
|-------------------------------------|---------|---------|--|----------|----------|---------|---------|----------|
| Accident year                       | prior   | 2014    | 2015   | 2016     | 2017     | 2018    | 2019    | Total    |
| At end of accident year             | 9,254   | 21,112  | 24,454   | 11,649   | 13,819   | 10,488  | 7,945   |          |
| One year later                      | 8,488   | 4,905   | 6,376  | 11,798   | 14,105   | 898'6   |         |          |
| Two years later                     | 6,170   | 4,746   | 5,514  | 11,627   | 14,188   |         |         |          |
| Three years later                   | 4,593   | 4,678   | 5,055  | 11,708   |          |         |         |          |
| Four years later                    | 4,257   | 3,667   | 5,123  |          |          |         |         |          |
| Five years later                    | 5,248   | 3,670   |  |          |          |         |         |          |
| Six years later                     | 5,248   |         |  |          |          |         |         |          |
| Current estimate of                 |         |         |  |          |          |         |         |          |
| ultimate claims                     | 5,248   | 3,670   | 5,123  | 11,708   | 14,188   | 898'6   | 7,945   | 57,300   |
| Cumulative payments                 | (5,248) | [3,643] | [4,101]  | (10,934) | (12,023) | (7,381) | (1,333) | [44,663] |
| Gross estimate of outstanding claim |         |         |  |          |          |         |         |          |
| liability                           | f       | 27      | 1,022  | 774      | 2,165    | 2,487   | 6,162   | 12,637   |
| Unallocated loss                    |         |         |  |          |          |         |         |          |
| adjustment                          |         |         |  |          |          |         |         |          |
| expenses                            | , t     | 1       | 12   | 25       | 78       | 105     | 215     | 435      |
| Best estimate of                    |         |         |  |          |          |         |         |          |
| gross outstanding                   |         |         |  |          |          |         |         |          |
| claim liability                     |         |         |  |          |          |         |         | 13,072   |
| Provision for adverse               |         |         |  |          |          |         |         |          |
| deviation                           |         |         |  |          |          |         |         | 1,787    |
| Gross provision for                 |         |         |  |          |          |         |         |          |
| insurance claims                    |         |         |  |          |          |         |         |          |
| (Note 13)                           |         |         |  |          |          |         |         | 14,859   |
|                                     |         |         | Committee of the commit |          |          |         |         |          |

FINANCIAL AND INSURANCE RISK MANAGEMENT (CONTINUED)

Insurance contract risk (Continued)

Analysis of claims development - gross of reinsurance basis

Group Gross loss development tables as at 31 December 2019

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YEAR ENDED 31 DECEMBER 2019

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| Analysis of claims development – gross of reinsurance basis (Continued) |  |
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| Gross loss development tables as at 31 December 2018<br>\$'000s | t tables as at     | 31 Decembe | r 2018  |         |          |          |         |
|---|--------------------|------------|---------|---------|----------|----------|---------|
| Estimate of cumulative claims 2012                              | claims<br>2012 and |            |         |         |          |          |         |
| Accident year   | prior              | 2013       | 2014    | 2015    | 2016     | 2017     | 2018    |
| At end of accident year   | 7,253              | 2,001      | 21,112  | 25,454  | 11,649   | 13,819   | 10,488  |
| One year later  | 6,840              | 1,648      | 4,905   | 6,376   | 11,798   | 14,105   |         |
| Two years later   | 5,699              | 471        | 4,746   | 5,514   | 11,627   |          |         |
| Three years later   | 4,130              | 697        | 4,678   | 5,055   |          |          |         |
| Four years later  | 3,798              | 429        | 3,667   |         |          |          |         |
| Five years later  | 3,798              | 1,450      |         | **      |          |          |         |
| Six years later   | 3,798              |            |         |         |          | -        |         |
| Current estimate of   |                    |            |         |         |          |          |         |
| ultimate claims   | 3,798              | 1,450      | 3,667   | 5,055   | 11,627   | 14,105   | 10,488  |
| Cumulative payments   | (3,798)            | (1,450)    | (3,632) | (4,071) | (10,536) | (10,741) | (4,309) |
| Gross estimate of   |                    |            |         |         |          |          |         |
| outstanding claim   |                    |            |         |         |          |          |         |
| liability   | 1                  |            | 35      | 786     | 1,091    | 3,364    | 6,179   |
| Unallocated loss  |                    |            |         |         |          |          |         |
| adjustment expenses   |                    | ı          | 1       | 10      | 31       | 106      | 204     |
| Best estimate of  |                    |            |         | **      |          |          |         |
| gross outstanding   |                    |            |         |         |          |          |         |
| claim liability   |                    |            | 36      | 766     | 1,122    | 3,470    | 6,383   |
| Provision for adverse   |                    |            |         |         |          |          |         |
| deviation   |                    |            |         |         |          |          |         |
| Gross provision for   |                    |            |         |         |          |          |         |
| insurance claims  |                    |            |         |         |          |          |         |
| (Note 13)   |                    |            |         |         |          |          |         |

12,005

11,653

1,440

FINANCIAL AND INSURANCE RISK MANAGEMENT (CONTINUED)

Insurance contract risk [Continued]





YEAR ENDED 31 DECEMBER 2019

| Estimate of cumulative of | claims   |         |         |                            |         |         |         |        |
|---------------------------|----------|---------|---------|----------------------------|---------|---------|---------|--------|
|                           | 2013 and |         |         | 33<br>33<br>34<br>34<br>34 |         |         |         |        |
| Accident year             | prior    | 2014    | 2015    | 2016                       | 2017    | 2018    | 2019    | Total  |
| At end of accident year   | 11,282   | 5,625   | 8,227   | 7,882                      | 10,701  | 7,516   | 6,033   |        |
| One year later            | 8,928    | 1,679   | 1,220   | 966'9                      | 10,937  | 7,249   |         |        |
| Two years later           | 10,170   | 797     | 1,079   | 7,907                      | 10,979  |         |         |        |
| Three years later         | 7,098    | 428     | 2,143   | 7,992                      |         |         |         |        |
| Four years later          | 6,677    | 1,215   | 2,165   |                            |         |         |         |        |
| Five years later          | 7,027    | 1,191   |         |                            |         |         |         |        |
| Six years later           | 6,727    |         |         |                            |         |         |         |        |
| Current estimate of       |          |         |         |                            |         |         |         |        |
| ultimate claims           | 6,727    | 1,191   | 2,165   | 7,992                      | 10,979  | 7,249   | 6,034   | 42,337 |
| Cumulative payments       | (6,727)  | (1,189) | [1,829] | (7,265)                    | (8,880) | (4,905) | (1,290) | 32,085 |
| Net estimate of           |          |         |         |                            |         |         |         |        |
| outstanding claim         |          |         |         |                            |         |         |         |        |
| liability                 | 1        | 2       | 335     | 727                        | 2,099   | 2,344   | 4,744   | 10,251 |
| Unallocated loss          |          |         |         |                            |         |         |         |        |
| adjustment                |          |         |         |                            |         |         |         |        |
| expenses                  | i I      | 1       | 12      | 25                         | 78      | 105     | 215     | 435    |
| Best estimate of          |          |         |         |                            |         |         |         |        |
| outstanding claim         |          |         |         |                            |         |         |         |        |
| liability                 |          |         |         |                            |         |         |         | 10,686 |
| Provision for adverse     |          |         |         |                            |         |         |         |        |
| deviation                 |          |         |         |                            |         |         |         | 1,418  |
| Net provision for         |          |         |         |                            |         |         |         |        |
| insurance claims          |          |         |         |                            |         |         |         |        |
| (Note 13)                 |          |         |         |                            |         |         |         | 12,104 |
|                           |          |         |         |                            |         |         |         |        |

FINANCIAL AND INSURANCE RISK MANAGEMENT (CONTINUED)

Insurance contract risk (Continued)

Analysis of claims development - net of reinsurance basis

Group

Net loss development tables as at 31 December 2019
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YEAR ENDED 31 DECEMBER 2019

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| lysis of claims development - net of reinsurance basis (Continued) |  |

Group
Net loss development tables as at 31 December 2018
\$'000s

| Estimate of cumulative  | claims            |       |         |         |         |         |         |          |
|-------------------------|-------------------|-------|---------|---------|---------|---------|---------|----------|
| Δccident vear           | 2012 and<br>nrior | 2013  | 2014    | 2015    | 2016    | 2017    | 2018    | Total    |
| At end of accident year | 9,624             | 1,658 | 5,625   | 8,227   | 7,882   | 10,701  | 7,516   |          |
| One year later          | 8,363             | 292   | 1,679   | 1,220   | 966'9   | 10,938  |         |          |
| Two years later         | 10,042            | 128   | 467     | 1,079   | 7,907   |         |         |          |
| Three years later       | 6,974             | 124   | 428     | 2,143   |         |         |         |          |
| Four years later        | 6,553             | 124   | 1,215   |         |         |         |         |          |
| Five years later        | 6,541             | 789   |         |         |         |         |         |          |
| Six years later         | 6,241             |       |         |         |         | Table 1 |         |          |
| Current estimate of     |                   |       |         |         |         |         |         |          |
| ultimate claims         | 6,241             | 987   | 1,215   | 2,143   | 7,907   | 10,938  | 7,516   | 36,446   |
| Cumulative payments     | (6,241)           | [486] | (1,180) | (1,801) | [6,876] | (7,621) | (2,598) | (26,803) |
| Net estimate of         |                   |       |         |         |         |         |         |          |
| outstanding claim       |                   |       |         |         |         |         |         |          |
| liability               | T.                |       | 35      | 342     | 1,031   | 3,317   | 4,918   | 9,643    |
| Unallocated loss        |                   |       |         |         |         |         |         |          |
| adjustment              |                   |       |         |         |         |         |         |          |
| expenses                | 1                 |       | -       | 10      | 31      | 106     | 204     | 352      |
| Best estimate of        |                   |       |         |         |         |         |         |          |
| outstanding claim       |                   |       |         |         |         |         |         |          |
| liability               |                   |       | 36      | 352     | 1,062   | 3,423   | 5,122   | 6,995    |
| Provision for adverse   |                   |       |         |         |         |         |         |          |
| deviation               |                   |       |         |         |         |         |         | 1,226    |
| Net provision for       |                   |       |         |         |         |         |         |          |
| insurance claims        |                   |       |         |         |         |         |         |          |
| (Note 13)               |                   |       |         |         |         |         |         | 11,221   |

FINANCIAL AND INSURANCE RISK MANAGEMENT (CONTINUED)

Insurance contract risk [Continued]





YEAR ENDED 31 DECEMBER 2019

# 41 FINANCIAL AND INSURANCE RISK MANAGEMENT (CONTINUED)

### Estimation of fair value

Investments in equity and debt securities

The fair value of quoted equity securities is their last bid price at the reporting date. The fair values of unquoted corporate bonds, unquoted unit trusts and money market funds are their indicative prices at the reporting date. The fair value of held-to-maturity investments is determined for disclosure purposes only.

The fair value of unquoted equity securities are determined using the realisable net asset value approach, which takes into consideration the fair value of the underlying assets and liabilities of the entities to which the equity securities relate. The assets and liabilities held by the relevant entities comprise mainly financial assets and financial liabilities whose carrying amounts are found to approximate their fair values. As such, management has determined that the share of the reported net asset value represents the fair value of the unquoted equity securities at the date of the statement of financial position.

Loans, advances, hire purchase, leasing and factoring receivables

The fair values of loans, advances, hire purchase, leasing and factoring receivables that reprice within six months of reporting date are assumed to equate the carrying values. The fair values of fixed rate loans, advances, hire purchase, leasing and factoring receivables were calculated using discounted cash flow models based on the maturity of the loans. The discount rates applied in this exercise were based on the current interest rates of similar types of loans, advances, hire purchase, leasing and factoring receivables if these assets were performing at the reporting date.

Other financial assets and liabilities

The Company and the Group granted convertible loans to finance residential projects in Singapore. The convertible loans contain embedded equity conversion options and are expected to convert or mature between 2020 and 2021 (2018: 2019 and 2021). These have been classified as mandatory at FVTPL financial assets Level 3 (2018: Level 3). Management has used discounted cash flow technique in which inputs were based on units sold and sales projections and development cost projections as at 31 December 2019. The discount rates of 5% to 6% (2018: 5% to 6%) were used to calculate the fair value.

The carrying amounts of financial assets and liabilities with a maturity of less than one year are assumed to approximate their fair values because of the short period to maturity.



YEAR ENDED 31 DECEMBER 2019

# 41 FINANCIAL AND INSURANCE RISK MANAGEMENT (CONTINUED)

Estimation of fair value (Continued)

Other financial assets and liabilities (Continued)

The fair values of the financial assets including their levels in the fair value hierarchy are as follows:

|  |                        |                   | Fair              | value             |                 |
|--|------------------------|-------------------|-------------------|-------------------|-----------------|
|  | Carrying amount \$'000 | Level 1<br>\$'000 | Level 2<br>\$'000 | Level 3<br>\$'000 | Total<br>\$'000 |
| Group  |                        |                   |                   |                   |                 |
| 31 December 2019   |                        |                   |                   |                   |                 |
| Financial assets measured at fair value                        |                        |                   |                   |                   |                 |
| FVTPL financial assets   |                        |                   |                   |                   |                 |
| - Equity securities  | 10,471                 | 6,783             | ing Styles -      | 3,688             | 10,741          |
| - Debt securities  | 6,442                  | 6,442             |                   |                   | 6,442           |
| – Convertible loans  | 6,149                  |                   |                   | 6,149             | 6,149           |
|  | 23,062                 | 13,225            |                   | 9,837             | 23,062          |
| Financial assets not measured at fair value                    |                        |                   |                   |                   |                 |
| Amortised cost debt securities                                 | 20,771                 | 20,158            | 500               |                   | 20,658          |
| 31 December 2018   |                        |                   |                   |                   |                 |
| Financial assets measured at fair value FVTPL financial assets |                        |                   |                   |                   |                 |
| - Equity securities  | 16,869                 | 5,942             |                   | 10,927            | 16,869          |
| - Debt securities  | 3,918                  | 3,918             |                   |                   | 3,918           |
| – Convertible loans  | 9,210                  |                   |                   | 9,210             | 9,210           |
|  | 29,997                 | 9,860             |                   | 20,137            | 29,997          |
| Financial assets not measured at fair value                    |                        |                   |                   |                   |                 |
| Amortised cost debt securities                                 | 27,045                 | 25,025            | 400               | ils is selected.  | 25,425          |





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#### 41 FINANCIAL AND INSURANCE RISK MANAGEMENT (CONTINUED)

# **Estimation of fair value** (Continued)

Other financial assets and liabilities (Continued)

|                              |                              |                   | Fair              | /alue             |                 |
|------------------------------|------------------------------|-------------------|-------------------|-------------------|-----------------|
|                              | Carrying<br>amount<br>\$'000 | Level 1<br>\$'000 | Level 2<br>\$'000 | Level 3<br>\$'000 | Total<br>\$'000 |
| Company                      |                              |                   |                   |                   |                 |
| 31 December 2019             |                              |                   |                   |                   |                 |
| Financial assets measured at |                              |                   |                   |                   |                 |
| fair value                   |                              |                   |                   |                   |                 |
| FVTPL financial assets       |                              |                   |                   |                   |                 |
| – Equity securities          | 312                          | 312               | 1                 | 14                | 326             |
| 31 December 2018             | 1000                         |                   |                   |                   |                 |
| Financial assets measured at |                              |                   |                   |                   |                 |
| fair value                   |                              |                   |                   |                   |                 |
| FVTPL financial assets       | × ,                          | ~~ 1              |                   |                   |                 |
| - Equity securities          | 6,818                        | 394               |                   | 6,424             | 6,818           |

Level 3 fair values relate to unquoted equity securities, funds and convertible loans which have no observable market prices.

During the financial years presented, there have been no transfers between level 1, 2 and 3.

The following table shows a reconciliation from the beginning balances to the ending balances for the fair value measurements in Level 3 of fair value hierarchy:

|  | Group<br>\$'000 | Company<br>\$'000 |
|--|-----------------|-------------------|
| At 1 January 2018                              | 23,506          | 5,262             |
| Addition                                       | 1,054           | 1,054             |
| Redemptions                                    | [4,415]         | +                 |
| Fair value change recognised in profit or loss | (8)             | 108               |
| At 31 December 2018                            | 20,137          | 6,424             |
| Addition                                       | 56              |                   |
| Redemptions                                    | (9,237)         | (6,461)           |
| Fair value change recognised in profit or loss | (1,119)         | 51                |
| At 31 December 2019                            | 9,837           | 14                |



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# 41 FINANCIAL AND INSURANCE RISK MANAGEMENT (CONTINUED)

Estimation of fair value (Continued)

Other financial assets and liabilities (Continued)

The following table shows the valuation technique used in measuring Level 2 and Level 3 fair values, as well as the significant unobservable inputs used.

| Туре              | Valuation Technique   | Significant<br>unobservable<br>inputs                             | Inter-relationship between key unobservable inputs and fair value measurement                    |
|-------------------|---|---|--|
| Convertible loans | Discounted cash flows The fair value is computed based on units sold, sales projections on unsold units and development costs projections, discounted to the present value using a risk-adjusted discount rate. | Risk-adjusted<br>discount rate<br>of 5% to 6%<br>(2018: 5% to 6%) | The estimated fair value would increase (decrease) if the risk-adjusted rate was lower (higher). |
| Equity securities | Net asset value The valuation model inputs are based on net assets value of the equity securities invested.   | Net asset value<br>of the underlying<br>entities                  | The estimated fair value would increase (decrease) if the net asset value was higher (lower).    |
| Funds             | Net asset value The valuation model inputs are based on net assets value of the funds invested.   | Net asset value<br>of the funds                                   | The estimated fair value would increase (decrease) if the net asset value was higher (lower).    |





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#### 41 FINANCIAL AND INSURANCE RISK MANAGEMENT (CONTINUED)

# Estimation of fair value (Continued)

Sensitivity analysis - Level 3 valuation

For the fair values of unquoted convertible loans and equity securities, reasonably possible changes at the reporting date to risk-adjusted discount rate by 1%, holding other inputs constant, would have the following effects.

|                             |                    | Income s           | tatement           |                    |
|-----------------------------|--------------------|--------------------|--------------------|--------------------|
|                             | Gr                 | oup                | Com                | pany               |
| Risk-adjusted discount rate |                    |                    |                    |                    |
| (1% movement)               | Increase<br>\$'000 | Decrease<br>\$'000 | Increase<br>\$'000 | Decrease<br>\$'000 |
| 2019                        |                    |                    |                    |                    |
| Convertible loans           | (104)              | 94                 |                    |                    |
| Equity securities           |                    | _                  |                    | -                  |
|                             | (104)              | 94                 |                    | <u>-</u>           |
| 2018                        |                    |                    |                    |                    |
| Convertible loans           | (166)              | 172                |                    |                    |
| Equity securities           |                    |                    |                    |                    |
|                             | (166)              | 172                |                    | -                  |

### Summary

The aggregate net fair values of recognised financial assets which are not carried at fair values in the statement of financial position as at 31 December are represented in the following table:

|                                   | 2               | 019                  | 2               | 018                  |
|-----------------------------------|-----------------|----------------------|-----------------|----------------------|
|                                   | Carrying        |                      | Carrying        |                      |
|                                   | value<br>\$'000 | Fair value<br>\$'000 | value<br>\$'000 | Fair value<br>\$'000 |
| Group                             |                 |                      |                 |                      |
| Financial assets                  |                 |                      |                 |                      |
| Debt securities at amortised cost | 20,771          | 20,658               | 27,045          | 25,425               |
| Unrecognised loss                 |                 | 113                  |                 | 1,620                |

#### 42 **ACCOUNTING JUDGEMENTS AND ESTIMATES**

Management has assessed the development, selection and disclosure of the significant accounting judgements and estimates, and the application of these policies and estimates.

The following are critical accounting judgements or estimates made by the management in applying accounting policies:



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### 42 ACCOUNTING JUDGEMENTS AND ESTIMATES (CONTINUED)

# **Significant Accounting Estimates**

Impairment losses on loans, advances, hire purchase, leasing and factoring receivables

The Group reviews its loan portfolio to assess impairment on a regular basis. To determine whether there is an impairment loss, the Group makes judgements as to whether there is any observable data indicating a measurable decrease in the estimated future cash flows of the loan portfolio. The evidence may include observable data indicating adverse changes in the payment status of the borrowers or local economic conditions that correlate with defaults in the loan portfolio. The methodology and assumptions used for estimating the amount and timing of cash flows are reviewed regularly to reduce any differences between estimated and actual loss experience.

Impairment losses on debt securities at amortised cost

The impairment provisions for debt securities at amortised cost are based on assumptions about risk of default and expected loss rates. The Group uses judgement in making these assumptions and selecting inputs to the impairment calculation, existing market conditions, as well as forward looking estimates at the end of each reporting period. The Group uses 12-month and lifetime probabilities of default based on data from Moody's or its equivalents for each credit rating.

Provisions for unexpired risks and insurance claims

Provisions for unexpired risks and insurance claims as at 31 December 2019 have been assessed by the approved actuary (JPWALL Consulting Partners (Singapore) Pte. Ltd.) in accordance with local insurance regulatory requirements.

The description of the principal estimates and assumptions underlying the determination of provisions for unexpired risks and insurance claims and the impact of changes in these estimates and assumptions are discussed in the sensitivity analysis set out in sections I and II of this note.

The process of establishing the provision for insurance claims is described in section II of this note.

The sensitivity analysis has been performed on a gross basis before accounting for reinsurance and on a net basis after accounting for reinsurance.

Users of these financial statements should take note of the following:

- [1] The sensitivity analysis in sections I and II is based upon the assumptions set out in the actuarial report issued to the Company by the approved actuary for the financial year ended 31 December 2019. The sensitivity analysis is subject to the reliance that the approved actuary has placed on management and limitations described in the report. One particular reliance is that the net sensitivity results assume that all reinsurance recoveries are receivable in full;
- (2) The estimates and assumptions discussed are independent of each other. However, in practice, a combination of adverse and favourable changes can occur; and





YEAR ENDED 31 DECEMBER 2019

### 42 ACCOUNTING JUDGEMENTS AND ESTIMATES (CONTINUED)

# Significant Accounting Estimates (Continued)

Provisions for unexpired risks and insurance claims (Continued)

(3) The sensitivity results are not intended to capture all possible outcomes. Significantly more adverse or favourable results are possible.

# I. Provision for unexpired risks - sensitivity analysis

The provision for unexpired risks is the higher of:

- (i) The aggregate of the total best estimates of unexpired risk and the provision for adverse deviation ("PAD"); and
- (ii) Unearned premium reserves.

The provision for unexpired risks includes a PAD which is intended to provide a 75% probability of adequacy for the provision for unexpired risks. The PAD assumption relied on the approved actuary's inputs. An allowance for future management expenses and claim handling costs is made.

Based on the current assumptions, the gross and net provisions for unexpired risks are as follows:

| At 31 December 2019   | Net<br>(\$'000) | Gross<br>(\$'000) |
|---|-----------------|-------------------|
| Estimated provision for unexpired risks under the base scenario | 4,960           | 6,738             |
| At 31 December 2018   | Net (\$'000)    | Gross (\$'000)    |
| Estimated provision for unexpired risks under the base scenario | 6,373           | 8,853             |

### Provision for adverse deviation

The actuary has assumed the range of unexpired premium PAD from 15% to 38% [2018: 15% to 29%] under the base scenario. If the assumed PAD is increased or decreased by 2% [2018: 2%], the resulting provision will be as follows:

|   | The second secon | let<br>000) |             | oss<br>100) |
|---|--|-------------|-------------|-------------|
|   | High<br>+2%  | Low<br>-2%  | High<br>+2% | Low<br>-2%  |
| At 31 December 2019 Provision for unexpired risks | 5,019  | 4,901       | 6,822       | 6,654       |
| At 31 December 2018 Provision for unexpired risks | 6,451  | 6,295       | 8,979       | 8,727       |



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### 42 ACCOUNTING JUDGEMENTS AND ESTIMATES (CONTINUED)

**Significant Accounting Estimates (Continued)** 

Provisions for unexpired risks and insurance claims (Continued)

# Provision for unexpired risks – sensitivity analysis (Continued)

# Ultimate loss ratio

The actuary has assumed the range of Ultimate Loss Ratio ("ULR") from 67% to 361% (2018: 59% to 156%) under the base scenario. If the assumed ULR increased or decreased by 2% (2018: 2%), the resulting provision will be as follows:

|   |              | et<br>000) |       | oss<br>100)  |
|---|--------------|------------|-------|--------------|
|   | High         | Low        | High  | Low          |
| At 31 December 2019 Provision for unexpired risks | +2%<br>5,031 | 4,889      | 6,768 | -2%<br>6,708 |
| At 31 December 2018                               |              |            |       |              |
| Provision for unexpired risks                     | 6,449        | 6,297      | 8,954 | 8,752        |

# Claims Handling Expenses ("CHE")

Allowance for CHE relates to the costs of administering outstanding claims until all claims are fully settled. CHE is computed based on 7% [2018: 6%] of expected future losses and maintenance expenses computed at 8% [2018: 7%] of the Company's unearned premium reserves for all classes of business. The effects of increasing and reducing CHE by 2% [2018: 2%] are presented below:

|                               |       | et<br>000) | Gr<br>(\$'( | oss<br>100) |
|-------------------------------|-------|------------|-------------|-------------|
|                               | High  | Low        | High        | Low         |
|                               | +2%   | -2%        | +2%         | -2%         |
| At 31 December 2019           |       |            |             |             |
| Provision for unexpired risks | 5,041 | 4,879      | 6,819       | 6,657       |
|                               |       |            |             |             |
| At 31 December 2018           |       |            |             |             |
| Provision for unexpired risks | 6,468 | 6,278      | 8,948       | 8,758       |





YEAR ENDED 31 DECEMBER 2019

#### 42 **ACCOUNTING JUDGEMENTS AND ESTIMATES (CONTINUED)**

Significant Accounting Estimates (Continued)

Provisions for unexpired risks and insurance claims (Continued)

### Provision for insurance claims - sensitivity analysis

### Process of establishing provision for insurance claims

For short term credit insurance contracts, the Company sets aside specific provisions based on actual claims notified by the policyholders. Each notified claim is assessed on a case-by-case basis with regards to the claim circumstances and information available from external sources. These specific provisions are reviewed and updated regularly as and when there are developments and are not discounted for the time value of money.

The Company closely monitors the relevant projects for which the bonds and guarantees are issued, and makes specific provisions should the Company be made aware of potential claim payments through its regular project monitoring.

Given the uncertainty in estimating the provision for insurance claims, it is likely that the actual outcome will be different from the provisions made based on internal provisioning. Accordingly, the Company engages an approved actuary to assess the adequacy of the Company's provision for insurance claims on an annual basis.

The reserving methodology and assumptions used by the approved actuary, which remain unchanged from prior year, are intended to produce a "best" estimate of the provision for insurance claims through the analysis of historical claims payment and recovery data to project future claims payment. The "best" estimate is intended to represent the mean value of the range of future outcomes of the claim costs

In estimating the provision for insurance claims, the actuary includes an allowance for claims handling expenses and maintenance cost which are intended to cover the costs of administering outstanding claims until all claims are fully settled.

The actuary's estimate for the provision for insurance claims is subject to uncertainty and variations of the actual and expected experience are to be expected. The inherent uncertainty is due to the fact that the ultimate claim cost is subject to the outcome of future events. Possible uncertainties include those related to the selection of models and assumptions, the statistical uncertainty, the general business and economic environment, and the impact of legislative reform. A PAD is therefore made to allow for uncertainty surrounding the estimation process and is intended to provide a 75% probability of adequacy for the provision for insurance claims. The PAD assumption relied on the actuary's inputs. An allowance for future management expenses and claim handling costs is made.



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### 42 ACCOUNTING JUDGEMENTS AND ESTIMATES (CONTINUED)

Significant Accounting Estimates (Continued)

Provisions for unexpired risks and insurance claims (Continued)

# II. Provision for insurance claims – sensitivity analysis (Continued)

Process of establishing provision for insurance claims (Continued)

Based on the current assumptions, the gross and net provisions for insurance claims are as follows:

| 크로 (사이에 기존 시민들은 사이를 즐겁니다 그 때문에 있다.)                              | Net      | Gross    |
|--|----------|----------|
| At 31 December 2019  | (\$'000) | (\$'000) |
| Estimated provision for insurance claims under the base scenario | 12,103   | 14,859   |
| At 31 December 2018  |          |          |
| Estimated provision for insurance claims under the base scenario | 11,221   | 13,445   |

### Provision for adverse deviation

Provision for insurance claims also includes a PAD which will provide a 75% (2018: 75%) probability of adequacy for the provision for insurance claims.

The actuary has assumed the range of claim PAD from 12% to 18% (2018: 12% to 17%) under the base scenario. Increasing or decreasing the PAD by 2% (2018: 2%) results in changes in provision as follows:

|   | Net<br>(\$'000) |            |             | oss<br>000) |
|---|-----------------|------------|-------------|-------------|
|   | High<br>+2%     | Low<br>-2% | High<br>+2% | Low<br>-2%  |
| At 31 December 2019 Provision for insurance claim | 12,285          | 11,921     | 15,081      | 14,637      |
| At 31 December 2018                               |                 |            |             |             |
| Provision for insurance claims                    | 11,391          | 11,051     | 13,649      | 13,241      |





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# 42 ACCOUNTING JUDGEMENTS AND ESTIMATES (CONTINUED)

Significant accounting estimates (Continued)

Provisions for unexpired risks and insurance claims (Continued)

### II. Provision for insurance claims - sensitivity analysis (Continued)

Process of establishing provision for insurance claims (Continued)

# Ultimate loss ratio

The actuary has assumed the range of Ultimate Loss Ratio ("ULR") from 67% to 361% (2018: 59% to 156%) under the base scenario. If the assumed ULR increased or decreased by 2% (2018: 2%), the resulting provision will be as follows:

|                                | Net<br>(\$'000) |            | Gross<br>(\$'000)                       |            |
|--------------------------------|-----------------|------------|---|------------|
| Section 1                      | 10.21.0         |            | - 1 - 1 - 1 - 1 - 1 - 1 - 1 - 1 - 1 - 1 |            |
|                                | High<br>+2%     | Low<br>-2% | High<br>+2%                             | Low<br>-2% |
| At 31 December 2019            |                 |            |   |            |
| Provision for insurance claims | 12,250          | 11,956     | 14,942                                  | 14,777     |
|                                |                 |            |   |            |
| At 31 December 2018            |                 |            |   |            |
| Provision for insurance claims | 11,399          | 11,043     | 13,683                                  | 13,211     |

# Claim handling expenses

Allowance for claims handling expenses relates to the costs of administering outstanding claims until all claims are fully settled. CHE is computed based on 7% (2018: 6%) of incurred-but-not-reported claims and 7% (2018: 6%) of half of the case reserve assuming that half of the CHE is expended when a loss is reported and half when it is paid.

The effects of varying CHE by 2% (both upwards and downwards) are presented below:

|   | Net<br>(\$'000) |            |             | oss<br>000) |
|---|-----------------|------------|-------------|-------------|
|   | High<br>+2%     | Low<br>-2% | High<br>+2% | Low<br>-2%  |
| At 31 December 2019  Provision for insurance claims | 12,244          | 11,962     | 15,000      | 14,718      |
| At 31 December 2018                                 |                 |            |             |             |
| Provision for insurance claims                      | 11,353          | 11,089     | 13,577      | 13,313      |



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### 43 OPERATING SEGMENTS

The Group has three reportable segments which relate to the Group's strategic business units. The strategic business units offer different products and services, and are managed separately. The reportable segment presentation is prepared based on the Group's management and internal reporting structure. As some of the activities of the Group are integrated, internal cost allocation has been made in preparing the segment information such as the Group's centralised support costs and funding costs. Inter-segment pricing where appropriate, is determined on an arm's length basis. The Group's CEO reviews the internal management reports on a quarterly basis. The following summary describes the operations in each of the Group's reportable segments.

Credit financing:

Credit financing encompasses commercial, alternative and structured finance businesses and focuses on providing services to corporate clients, mainly the small and medium-sized enterprises. The commercial services provided include factoring, accounts receivable financing, trade financing, mortgage financing, working capital, financing for overseas operations, hire purchase as well as participating in financing by SPRING and IES under LEFS and IF Scheme respectively. Where conventional forms of commercial finance are inadequate, alternative and structured financial solutions are offered to clients to address either equity or debt capital requirements.

Insurance:

The provision of credit insurance facilities to Singapore exporters and the issue of performance bonds and guarantees, domestic maid insurance, property and casualty insurance, marine cargo and motor insurance, political risks, engineering and work injury compensation insurance. The segment includes holding of equity securities and bonds under the regulated insurance fund.

Other investments:

The provision of development capital in the form of convertible debt instruments.

Total operating income comprises interest income, net earned premium revenue, fee and commission income and investment income. Performance is measured based on segment profit before tax.





YEAR ENDED 31 DECEMBER 2019

# 43 OPERATING SEGMENTS (CONTINUED)

# Information about reportable segments

|  | Credit<br>financing<br>\$'000 | Insurance<br>\$'000 | Other investments \$'000 | Total<br>\$'000 |
|--|-------------------------------|---------------------|--------------------------|-----------------|
| 2019   |                               |                     |                          |                 |
| Operating results  |                               |                     |                          |                 |
| Total operating income   | 41,266                        | 8,144               | 3,406                    | 52,816          |
| Reportable segment profit/(loss) before  |                               |                     | a very and               |                 |
| tax  | 17,574                        | (4,371)             | 3,140                    | 16,343          |
| Net interest income  | 25,288                        |                     |                          | 25,288          |
| Net earned premium revenue   |                               | 6,169               |                          | 6,169           |
| Non-interest income  | 9,819                         | 2,169               | 3,140                    | 15,128          |
| Other material non-cash items:  - Reversal/(recognition) of allowances for loan losses and impairment of other |                               |                     |                          |                 |
| assets   | 1,418                         | (1,026)             |                          | 392             |
| – Depreciation and amortisation  | (1,415)                       | (109)               |                          | (1,524)         |
| Assets and liabilities   |                               |                     |                          |                 |
| Reportable segment assets  | 441,155                       | 49,460              | 10,352                   | 500,967         |
| Capital expenditure  | 981                           | 4                   | -                        | 985             |
| Reportable segment liabilities   | 280,364                       | 24,221              | 599                      | 305,184         |



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# 43 OPERATING SEGMENTS (CONTINUED)

Information about reportable segments (Continued)

|   | Credit<br>financing<br>\$'000 | Insurance<br>\$'000 | Other<br>investments<br>\$'000 | Total<br>\$'000 |
|---|-------------------------------|---------------------|--------------------------------|-----------------|
| 2018  |                               |                     |                                |                 |
| Operating results   |                               |                     |                                |                 |
| Total operating income  | 36,907                        | 7,249               | 630                            | 44,786          |
| Reportable segment profit/(loss) before                             |                               |                     |                                |                 |
| tax   | 25,628                        | (4,720)             | 1,681                          | 22,589          |
| Net interest income   | 20,521                        |                     | -                              | 20,521          |
| Net earned premium revenue  |                               | 6,853               |                                | 6,853           |
| Non-interest income   | 24,453                        | 409                 | 1,728                          | 26,590          |
| Other material non-cash items: - Recognition of allowances for loan |                               |                     |                                |                 |
| losses and impairment of other assets                               | (666)                         | (87)                |                                | (753)           |
| - Depreciation and amortisation                                     | (1,240)                       | (143)               | 1. N. P                        | (1,383)         |
| Assets and liabilities  |                               |                     |                                |                 |
| Reportable segment assets   | 423,695                       | 57,041              | 20,740                         | 501,476         |
| Capital expenditure   | 1,232                         | 194                 |                                | 1,426           |
| Reportable segment liabilities                                      | 291,332                       | 26,852              | 436                            | 318,620         |



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#### 43 **OPERATING SEGMENTS (CONTINUED)**

Reconciliations of reportable segment operating income, profit or loss, assets and liabilities and other material items

|   | 2019<br>\$'000 | 2018<br>\$'000 |
|---|----------------|----------------|
| Operating income                                  |                |                |
| Interest income                                   | 33,033         | 27,643         |
| Net earned premium revenue                        | 6,169          | 6,853          |
| Fee and commission income                         | 8,632          | 8,493          |
| Investment income                                 | 4,982          | 1,797          |
| Other   | 855            | 144            |
| Total operating income for reportable segments    | 53,671         | 44,930         |
| Profit  |                |                |
| Total profit before tax for reportable segments   | 16,343         | 22,589         |
| Consolidated profit before tax                    | 16,343         | 22,589         |
| Non-interest income                               |                |                |
| Total non-interest income for reportable segments | 21,296         | 33,936         |
| Consolidated non-interest income                  | 21,296         | 33,936         |
| Assets  |                |                |
| Total assets for reportable segments              | 500,967        | 501,476        |
| Other unallocated amounts                         | 3,817          | 4,979          |
| Consolidated assets                               | 504,784        | 506,455        |
| Liabilities                                       |                |                |
| Total liabilities for reportable segments         | 305,184        | 318,620        |
| Other unallocated amounts                         | 2,647          | 3,275          |
| Consolidated liabilities                          | 307,831        | 321,895        |

### Geographical segments

In view of the Group's continuing efforts to develop its businesses across the region, resources are now allocated mainly to the five principal geographical areas.

Geographical segments are analysed by five principal geographical areas. Singapore, Thailand, Malaysia, Indonesia and Others are the major markets for credit financing and insurance activities. Others are also the markets for private equity and other investment activities.

In presenting information on the basis of geographical segments, segment operating income is based on the geographical location of the clients. Segment assets are based on the geographical location of the assets.



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# 43 OPERATING SEGMENTS (CONTINUED)

# Geographical information

|           | Operating<br>income<br>\$'000 | Non-current<br>assets<br>\$'000 | Total assets<br>\$'000 |
|-----------|-------------------------------|---------------------------------|------------------------|
| 2019      |                               |                                 |                        |
| Singapore | 27,329                        | 3,166                           | 285,949                |
| Thailand  | 20,283                        | 4,753                           | 182,394                |
| Malaysia  | 3,077                         | 740                             | 15,212                 |
| Indonesia | 2,982                         | 308                             | 21,160                 |
| Others    | <u></u>                       |                                 | 69                     |
|           | 53,671                        | 8,967                           | 504,784                |
| 2018      |                               |                                 |                        |
| Singapore | 21,393                        | 1,241                           | 277,590                |
| Thailand  | 18,614                        | 4,978                           | 186,621                |
| Malaysia  | 2,634                         | 132                             | 22,794                 |
| Indonesia | 2,289                         | 143                             | 18,916                 |
| Others    |                               |                                 | 534                    |
|           | 44,930                        | 6,494                           | 506,455                |

### 44 NEW STANDARDS AND INTERPRETATIONS NOT YET ADOPTED

A number of new standards and interpretations and amendments to standards are effective for annual periods beginning after 1 January 2019 and earlier application is permitted; however, the Group has not early adopted the new or amended standards and interpretations in preparing these financial statements.

The following new SFRS(I)s, interpretations and amendments to SFRS(I)s are not expected to have a significant impact on the Group's consolidated financial statements and the Company's statement of financial position except for SFRS(I) 17

- Amendments to References to Conceptual Framework in SFRS(I) Standards
- Definition of a Business (Amendments to SFRS(I) 3)
- Definition of Material (Amendments to SFRS(I) 1-1 and SFRS(I) 1-8)
- SFRS(I) 17 Insurance Contracts

# SFRS(I) 17

SFRS(I) 17 Insurance Contracts was issued in Mar 2018 and was set to be effective for years beginning on 1 January 2021, and to be applied retrospectively. If full retrospective application to a group of contracts is impractical, the modified retrospective or fair value methods may be used. The standard will replace SFRS (I) 4 Insurance Contracts and will materially change the recognition and measurement of insurance contracts and the corresponding presentation and disclosures in the Group's financial statements. In March 2020, the IASB has confirmed the deferral of the effective date of SFRS(I) 17 to 1 January 2023.





YEAR ENDED 31 DECEMBER 2019

### **45 SUBSEQUENT EVENT**

COVID-19 first surfaced in December 2019. In March 2020, the World Health Organisation declared the COVID-19 outbreak to be a pandemic in recognition of its rapid spread across the globe, with over 150 countries now affected. The spread of COVID-19 has created a high level of uncertainty to the near-term global economic prospects and caused disruptions to various businesses.

The Group expects the COVID-19 crisis to last longer than the Group had anticipated. As a result of the situation, the Group is already seeing a slower pace in its lending business.

The insurance business has suffered from a diminution in its investment portfolio due to the volatility in equities market and may suffer bond calls due to a further weakening of the construction industry.

Nevertheless, the Group is keeping a careful eye on developments and is working out strategies on how to contain challenges which may arise.



# **ADDITIONAL INFORMATION**

### **INTERESTED PERSONS TRANSACTIONS**

The transactions entered into during the financial year are as follow:

|                           | Aggregate value of a   | all interested person                       |  |  |  |
|---------------------------|--|---|--|--|--|
|                           | transactions during th   | e financial year under                      |  |  |  |
|                           | review (excluding tr   | ansactions less than                        |  |  |  |
|                           | S\$100,000 and transac   | S\$100,000 and transactions conducted under |  |  |  |
|                           | shareholders' mandate  | e pursuant to Rule 920)                     |  |  |  |
|                           | 12 months  | 12 months                                   |  |  |  |
|                           | 31 December 2019   | 31 December 2018                            |  |  |  |
| Name of Interested Person | S\$'000  | S\$'000                                     |  |  |  |
| Credit Facility Granted   |  |   |  |  |  |
| Phillip Credit Pte Ltd    | <u> </u>   | 557   |  |  |  |
|                           | 594  | 557   |  |  |  |
|                           | AND THE RESERVE OF THE PARTY OF |   |  |  |  |

# MATERIAL CONTRACTS INVOLVING DIRECTORS' INTEREST

Saved as disclosed in the notes to the financial statements, there were no material contracts entered into by the Group involving the interest of the directors







# **STATISTICS OF SHAREHOLDINGS**

AS AT 12 MARCH 2020

### SHARE CAPITAL

Issued and Paid-up Share Capital \$137,906,932 Number of Shares 375,969,665 Class of Shares ordinary shares Voting Rights one vote per share

Number of Treasury Shares Number of Subsidiary Holdings<sup>1</sup>

# **ANALYSIS OF SHAREHOLDINGS**

| Range of Shareholdings | No. of Shareholders | %      | No. of Shares | %      |
|------------------------|---------------------|--------|---------------|--------|
| 1 – 99                 | 148                 | 4.15   | 5,752         | 0.00   |
| 100 – 1,000            | 134                 | 3.76   | 58,829        | 0.02   |
| 1,001 - 10,000         | 2,248               | 63.08  | 8,884,241     | 2.36   |
| 10,001 - 1,000,000     | 1,020               | 28.62  | 52,430,902    | 13.95  |
| 1,000,001 and above    | 14                  | 0.39   | 314,589,941   | 83.67  |
| Total                  | 3,564               | 100.00 | 375,969,665   | 100.00 |

# **TOP TWENTY SHAREHOLDERS**

| No. | Name of Shareholders                          | No. of Shares | %                         |
|-----|---|---------------|---------------------------|
| 1   | PHILLIP SECURITIES PTE LTD                    | 236,344,894   | 62.86                     |
| 2   | DBS NOMINEES PTE LTD                          | 37,422,867    | 9.95                      |
| 3   | LEE BOON LEONG                                | 17,061,000    | 4.54                      |
| 4   | UNITED OVERSEAS BANK NOMINEES PRIVATE LIMITED | 6,444,298     | 1.71                      |
| 5   | OCBC NOMINEES SINGAPORE PRIVATE LIMITED       | 3,656,492     | 0.97                      |
| 6   | LIM WAH TONG                                  | 2,463,000     | 0.66                      |
| 7   | LIM HOW TECK                                  | 2,170,000     | 0.58                      |
| 8   | CITIBANK NOMINEES SINGAPORE PTE LTD           | 1,745,830     | 0.47                      |
| 9   | RAFFLES NOMINEES (PTE) LIMITED                | 1,698,950     | 0.45                      |
| 10  | LIM CHIN CHOO @ ELIZABETH LIM                 | 1,243,500     | 0.33                      |
| 11  | YEO WEI HUANG                                 | 1,155,000     | 0.31                      |
| 12  | TAN SOON LIN                                  | 1,080,460     | 0.29                      |
| 13  | BOON KIA HENG JUSTIN (WEN JIAQING)            | 1,068,650     | 0.28                      |
| 14  | TEO YEW HOCK                                  | 1,035,000     | 0.28                      |
| 15  | LEE SOON KIE                                  | 992,900       | 0.26                      |
| 16  | CHUA MAISIE                                   | 950,000       | 0.25                      |
| 17  | MAYBANK KIM ENG SECURITIES PTE LTD            | 723,550       | 0.19                      |
| 18  | OCBC SECURITIES PRIVATE LTD                   | 694,222       | 0.19                      |
| 19  | TOH ONG TIAM                                  | 689,800       | 0.18                      |
| 20  | RAMESH S/O PRITAMDAS CHANDIRAMANI             | 650,100       | 0.17                      |
|     | Total   | 319,290,513   | 84.92                     |
|     |   |               | Charles and A. W. St. Co. |

<sup>&</sup>quot;Subsidiary Holdings" is defined in the Listing Manual issued by the Singapore Exchange Securities Trading Limited to mean shares referred to in Sections 21(4), 21(4B), 21(6A) and 21(6C) of the Companies Act, Chapter 50.



# **STATISTICS OF SHAREHOLDINGS**

AS AT 12 MARCH 2020

### SHAREHOLDING HELD IN HANDS OF PUBLIC

Based on information available to the Company as at 12 March 2020, approximately 30.48% of the issued ordinary shares of the Company is held by the public and therefore, Rule 723 of the Listing Manual issued by the Singapore Exchange Securities Trading Limited is complied with.

### SUBSTANTIAL SHAREHOLDERS

Substantial shareholders as recorded in the Register of Substantial Shareholders as at 12 March 2020

|   | No. of Shares   |                         |                |       |
|---|-----------------|-------------------------|----------------|-------|
| Substantial Shareholder                   | Direct Interest | Deemed Interest         | Total Interest | %     |
| Phillip Assets Pte. Ltd.                  | 226,063,0291    | -                       | 226,063,029    | 60.13 |
| Lim Hua Min                               |                 | 226,063,0292            | 226,063,029    | 60.13 |
| Factorie, L.P.                            | 25,773,280      |                         | 25,773,280     | 6.86  |
| Factorie Ltd                              |                 | 25,773,280 <sup>3</sup> | 25,773,280     | 6.86  |
| Diamond GP Holdings Ltd.                  |                 | 25,773,2804             | 25,773,280     | 6.86  |
| Dymon Asia Private Equity (S.E. Asia) Ltd |                 | 25,773,2805             | 25,773,280     | 6.86  |
| Tan Keng Soon                             |                 | 25,773,2806             | 25,773,280     | 6.86  |
| Dymon Asia Capital Ltd                    |                 | 25,773,280 <sup>7</sup> | 25,773,280     | 6.86  |
| Yong Ming Chong                           |                 | 25,773,280 <sup>8</sup> | 25,773,280     | 6.86  |

### Notes:

- Deposited with the Depository Agent, Phillip Securities Pte. Ltd.
- Lim Hua Min is deemed to have an interest in the 226,063,029 shares held by Phillip Assets Pte. Ltd.
- Factorie Ltd is the general partner of Factorie, L.P. and is deemed to have an interest in the 25,773,280 shares held by Factorie, L.P.
- Diamond GP Holdings Ltd. has a controlling interest in Factorie Ltd and is deemed to have an interest in the 25,773,280 shares held by Factorie, I.P.
- Dymon Asia Private Equity (S.E. Asia) Ltd has a controlling interest in Diamond GP Holdings Ltd. and is deemed to have an interest in the 25,773,280 shares held by Factorie, L.P.
- <sup>6</sup> Tan Keng Soon holds more than 20% voting rights in Dymon Asia Private Equity (S.É. Ásia) Ltd and is deemed to have an interest in the 25,773,280 shares held by Factorie, L.P.
- 7 Dymon Asia Capital Ltd holds more than 20% voting rights in Dymon Asia Private Equity (S.E. Asia) Ltd and is deemed to have an interest in the 25,773,280 shares held by Factorie, L.P.
- Yong Ming Chong has a controlling interest in Dymon Asia Capital Ltd and is deemed to have an interest in the 25,773,280 shares held by Factorie, I.P.





# **CORPORATE INFORMATION**

### **BOARD OF DIRECTORS**

Lim Hua Min *Chairman* 

Gabriel Teo Chen Thye

Lead Independent Director

Manu Bhaskaran Law Song Keng Barney Lau Tai Chiau

Tan Hai Leng Eugene
Executive Director and
Group Chief Executive Officer

# **AUDIT COMMITTEE**

Gabriel Teo Chen Thye
Chairman
Manu Bhaskaran
Law Song Keng

# EXECUTIVE RESOURCE AND COMPENSATION COMMITTEE

Manu Bhaskaran *Chairman* 

Lim Hua Min Gabriel Teo Chen Thye

# GROUP MANAGEMENT COMMITTEE

Tan Hai Leng Eugene Chairman Chionh Yi Chian

Ang Iris

Randy Sim Cheng Leong

Choi Kin Seng

Tan Ley Yen

AB. Razak Khalil

Milokevin Wendiady

### **REGISTERED OFFICE**

10 Eunos Road 8 #09-04 Singapore Post Centre Singapore 408600

Tel: 6270 7711 Fax: 6339 1076

Website: www.ifscapital.com.sg Email: IR@ifscapital.com.sg

# SHARE REGISTRAR

M & C Services Private Limited 112 Robinson Road #05-01 Singapore 068902

# **COMPANY SECRETARY**

Chionh Yi Chian

# **ASSISTANT COMPANY SECRETARY**

Angeline Ng Ching Loo

# **AUDITORS**

# **KPMG LLP**

Public Accountants and Chartered Accountants 16 Raffles Quay #22-00 Hong Leong Building Singapore 048581

Partner-In-Charge Goh Kim Chuah (since FY2015)

# **IFS CAPITAL LIMITED**

(Reg No: 198700827C)

10 Eunos Road 8 #09-04 Singapore Post Centre Singapore 408600

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Website: www.ifscapital.com.sg

# **SUBSIDIARIES**

### **ECICS LIMITED**

10 Eunos Road 8 #09-04A Singapore Post Centre Singapore 408600 Tel: +65 6337 4779

Fax: +65 6338 9267

# IFS ASSET MANAGEMENT PRIVATE LIMITED IFS CAPITAL ASSETS PRIVATE LIMITED LENDINGPOT PRIVATE LIMITED IFS CONSUMER SERVICES PRIVATE LIMITED IFS VENTURES PRIVATE LIMITED MULTIPLY CAPITAL LIMITED

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Tel: (603) 2161 7080 Fax: (603) 2161 9090

# PT. IFS CAPITAL INDONESIA

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# IFS CAPITAL (THAILAND) PUBLIC COMPANY LIMITED IFS CAPITAL HOLDINGS (THAILAND) LIMITED

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