# FINANCIAL STATEMENTS AND RELATED ANNOUNCEMENT::HALF YEARLY RESULTS

| Issuer & Securities  |
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(Registration no: 198700827C)

Half Year Unaudited Financial Statements and Dividend Announcement for the Period Ended 30 June 2020

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(Registration no: 198700827C)

# Half Year Unaudited Financial Statements and Dividend Announcement for the Period Ended 30 June 2020

1(a)(i) An income statement and statement of comprehensive income, or a statement of comprehensive income for the group, together with a comparative statement for the corresponding period of the immediately preceding financial year.
Income Statement

|   |                      | 6 months ended<br>30 June |                  |  |
|---|----------------------|---------------------------|------------------|--|
|   | 1H FY2020<br>S\$'000 |                           | +/(-)<br>%       |  |
| Interestincome  | 14,379               | 16,324                    | (11.9)           |  |
| Interest expense  | (3,530)              | (4,053)                   | (12.9)           |  |
| Net interest income   | 10,849               | 12,271                    | (11.6)           |  |
| Gross written premiums Change in gross provision for                              | 3,248                | 2,593                     | 25.3             |  |
| unexpired risks   | (211)                | 1,645                     | NM               |  |
| Gross earned premium revenue  | 3,037                | 4,238                     | (28.3)           |  |
| Written premiums ceded to reinsurers  | (453)                | (399)                     | 13.5             |  |
| Net earned premium revenue (i)  | 2,584                | 3,839                     | (32.7)           |  |
| Fee and commission income   | 3,444                | 4,126                     | (16.5)           |  |
| Investment income   | 148                  | 1,478                     | (90.0)           |  |
| Other income  | 290                  | 804                       | (63.9)           |  |
| Sub-total (ii) Non-interest income (i) + (ii)                                     | 3,882<br>6,466       | 6,408<br>10,247           | (39.4)<br>(36.9) |  |
| Grant income  | 1,015                | 10,247                    | (36.9)<br>NM     |  |
| Income before operating expenses  | 18,330               | 22,518                    | (18.6)           |  |
| Business development expenses   | (270)                | (310)                     | (12.9)           |  |
| Commission expenses   | (737)                | (819)                     | (10.0)           |  |
| Staff costs   | (7,151)              | (7,380)                   | (3.1)            |  |
| General and administrative expenses   | (3,325)              | (3,369)                   | (1.3)            |  |
| Operating expenses  | (11,483)             | (11,878)                  | (3.3)            |  |
| Change in provision for insurance claims Reinsurers' share of change in provision | 1,640                | 1,432                     | 14.5             |  |
| for insurance claims  | (112)                | (663)                     | (83.1)           |  |
| Gross claims paid   | (3,687)              | (4,028)                   | (8.5)            |  |
| Reinsurers' share of claims paid  | 827                  | 792                       | 4.4              |  |
| Net claims incurred   | (1,332)              | (2,467)                   | (46.0)           |  |
| Operating profit before allowances (Allowances for)/Reversal of loan losses       | 5,515                | 8,173                     | (32.5)           |  |
| and impairment of other assets  | (473)                | 749                       | NM               |  |
| Profit before tax   | 5,042                | 8,922                     | (43.5)           |  |
| Tax expense   | (1,190)              | (2,074)                   | (42.6)           |  |
| Profit for the period   | 3,852                | 6,848                     | (43.8)           |  |
| Profit attributable to:   |                      |                           |                  |  |
| Owners of the Company   | 2,888                | 5,280                     | (45.3)           |  |
| Non-controlling interests   | 964                  | 1,568                     | (38.5)           |  |
| Profit for the period   | 3,852                | 6,848                     | (43.8)           |  |
| NM – not meaningful/more than +/- 200%  |                      |                           |                  |  |

1(a)(i) An income statement and statement of comprehensive income, or a statement of comprehensive income for the group, together with a comparative statement for the corresponding period of the immediately preceding financial year.

## **Statement of Comprehensive Income**

|                                       |      | 6 months ended<br>30 June |                      |                  |
|---------------------------------------|------|---------------------------|----------------------|------------------|
|                                       | Note | 1H FY2020<br>S\$'000      | 1H FY2019<br>S\$'000 | +/(-)<br>%       |
| Profit for the period                 |      | 3,852                     | 6,848                | (43.8)           |
| Other comprehensive income            |      |                           |                      |                  |
| Items that are or may be reclassified |      |                           |                      |                  |
| subsequently to profit or loss        | (*)  |                           |                      |                  |
| Foreign currency translation          | (i)  | 306                       | 0.105                | (OF 7)           |
| differences of foreign operations     |      | 306                       | 2,135<br>2,135       | (85.7)<br>(85.7) |
| Other comprehensive income for        |      |                           | 2,100                | (03.7)           |
| the period, net of tax                |      | 306                       | 2,135                | (85.7)           |
| Total comprehensive income for        |      |                           |                      | ()               |
| the period                            |      | 4,158                     | 8,983                | (53.7)           |
|                                       |      |                           |                      |                  |
| Attributable to:                      |      |                           |                      |                  |
| Owners of the Company                 |      | 3,091                     | 6,861                | (54.9)           |
| Non-controlling interests             |      | 1,067                     | 2,122                | (49.7)           |
|                                       |      | 4,158                     | 8,983                | (53.7)           |
|                                       |      |                           |                      |                  |

NM - not meaningful/more than +/- 200%

## Notes:

(i) Foreign currency translation differences of foreign operations arose mainly from the translation of financial statements of foreign operations whose functional currencies are Thai Baht, Malaysian Ringgit and Indonesian Rupiah.

Exchange rates for the respective reporting period were as follows:

|                 | 30-Jun | 31-Dec | 30-Jun | 31-Dec |
|-----------------|--------|--------|--------|--------|
|                 | 2020   | 2019   | 2019   | 2018   |
| THB against SGD | 22.441 | 22.594 | 22.993 | 23.809 |
| MYR against SGD | 3.0713 | 3.0386 | 3.0590 | 3.0340 |
| IDR against SGD | 10,265 | 10,321 | 10,446 | 10,672 |

# 1(a)(ii) The following items have been included in arriving at Group net profit/(loss) for the period

|  | 6 month      | 6 months ended |              |  |
|--|--------------|----------------|--------------|--|
|  |              | 30 September   |              |  |
|  | 1H FY2020    |                | +/(-)        |  |
|  | S\$'000      | S\$'000        | %            |  |
| Investment income  |              |                |              |  |
| - dividend, fee and interest income  | 701          | 841            | (16.6)       |  |
| - loss on disposal of equity   |              |                |              |  |
| securities   | (48)         | -              | NM           |  |
| - net change in fair value of financial  | (000)        | 700            | NINA         |  |
| assets at fair value through profit or loss - amortisation of debt securities at | (630)<br>(3) | 763<br>(29)    | NM<br>(89.7) |  |
| amortised cost   | (3)          | (29)           | (09.7)       |  |
| - exchange gain/(loss)   | 128          | (97)           | NM           |  |
|  | 148          | 1,478          | (90.0)       |  |
| Gain on disposal of property, plant and  |              |                | , ,          |  |
| equipment  | 5            | _              | NM           |  |
| Amortisation of intangible assets  | (170)        | (135)          | 25.9         |  |
| Depreciation of property, plant and  | ,            | , ,            |              |  |
| equipment  | (302)        | (315)          | (4.1)        |  |
| Depreciation of right-of-use assets  | (367)        | (282)          | 30.0         |  |
| Foreign currency differences   |              |                |              |  |
| - exchange gain airisng from revaluation   | 309          | 128            | 141.4        |  |
|  | (525)        | (604)          | (13.1)       |  |
| (Provision for)/Reversal of unexpired risks,                                     |              |                |              |  |
| net of reinsurers' share   |              |                |              |  |
| - change in gross provision for  | (211)        | 1 6 4 5        | NM           |  |
| unexpired risks  | (211)        | 1,645          | INIVI        |  |
| Claims incurred, net of reinsurers' share  |              |                |              |  |
| <ul> <li>net of change in provision for<br/>insurance Claims</li> </ul>          | 1,528        | 769            | 98.7         |  |
| - net Claims paid  | (2,860)      | (3,236)        | (11.6)       |  |
| not olaimo paid  | (1,332)      | (2,467)        | (46.0)       |  |
| (Allowance for)/reversal of loan losses  |              |                | ( /          |  |
| and impairment of investments  |              |                |              |  |
| - stage 1 provision  | 218          | (54)           | NM           |  |
| - stage 2 provision  | (192)        | (11)           | NM           |  |
| - stage 3 provision  | (125)        | 1,964          | NM           |  |
| - insurance and other receivables  | (270)        | (99)           | 172.7        |  |
| - debts written off  | (10)         | -              | NM           |  |
| - investments at amortisation cost   | (94)         | (1,051)        | (91.1)       |  |
|  | (473)        | 749            | NM           |  |
| Tax expenses   |              |                |              |  |
| - current  | (1,122)      | (1,175)        | (4.5)        |  |
| - deferred   | 11           | (899)          | NM           |  |
| - under provision of prior years' tax  | (79)         | (2.074)        | NM<br>(42.6) |  |
|  | (1,190)      | (2,074)        | (42.6)       |  |

1(b)(i) A statement of financial position (for the group and issuer), together with a comparative statement as at the end of the immediately preceding financial year.

| Non-current assets   |                                   | Gro     | Group   |         | Company |  |  |
|--|-----------------------------------|---------|---------|---------|---------|--|--|
| Non-current assets   |                                   |         |         |         |         |  |  |
| Property, plant and equipment Intargible assets         2,049         2,165         210         213           Intargible assets         956         990         705         773           Investment properties         2,897         2,981         1         6           Other investments         22,602         25,996         116         81,613           Other investments         78,826         83,092         67,887         69,386           Deferred tax assets         3,756         3,856         2         69,308           Deferred tax assets         2,853         2,839         2,100         2,020           Right-of-use assets         2,853         2,839         2,100         2,020           Reinsurer's share of insurance contract provisions         4,421         4,533         2         -6           Insurance receivables         2,536         1,561         0         -6           Contract provisions         4,421         4,533         2         99,385           Trade and other provisions         4,6749         158,691         105,442         99,385           Trade and other receivables         119,163         163,052         62,801         72,835           Other investments         11,479  |                                   |         |         |         |         |  |  |
| Intensible assets   956   990   785   773   18   18   18   18   18   18   18   1   | Non-current assets                |         |         |         |         |  |  |
| Intensipable assets   956   990   785   773   1908   190 | Property, plant and equipment     | 2,049   | 2,165   | 210     | 213     |  |  |
| Investment properties         2,897         2,981         -         -           Subsidiaries         2,602         25,096         16         14           Loans, advances, hire purchase and leasing receivables         3,756         3,856         2,602         67,887         69,368           Deferred tax assets         3,756         3,856         2,100         2,020           Current assets         2,833         2,809         2,100         2,020           Current assets           Reinsurers' share of insurance contract provisions         4,421         4,533         3         5         1           Insurance receivables         2,536         1,561         1         5         1           Insurance receivables         167,479         158,691         105,442         99,385         1 <td></td> <td></td> <td></td> <td>785</td> <td>773</td>   |                                   |         |         | 785     | 773     |  |  |
| Subsidiaries         - <t< td=""><td><del>-</del></td><td></td><td></td><td>-</td><td>-</td></t<>  | <del>-</del>                      |         |         | -       | -       |  |  |
| Other investments         22,602         25,096         16         14           Loans, advances, hire purchase and leasing receivables         78,826         83,092         67,887         69,368           Deferred tax assets         3,756         3,856         -         2,020           Right-of-use assets         2,853         2,839         2,100         2,020           Current assets           Reinsurers' share of insurance contract provisions         4,421         4,533         -         -           contract provisions         4,421         4,533         -         -           Insurance receivables         2,536         1,561         -         -           Loans, advances, hire purchase and leasing receivables         167,479         18,691         105,442         99,385           Trade and other receivables         119,163         163,052         62,801         72,835           Other investments         119,163         163,052         62,801         72,835           Other investments         119,163         163,052         62,801         72,835           Other investments         119,163         163,052         18,019         181,597           Total asets         478,876         504,784 <td< td=""><td></td><td>-</td><td>-</td><td>86.163</td><td>86.163</td></td<>  |                                   | -       | -       | 86.163  | 86.163  |  |  |
| Loans, advances, hire purchase and leasing receivables         78,826         83,092         67,887         69,368           Deferred tax assets         3,756         2,839         2,100         2,020           Right-of-use assets         2,853         2,839         2,100         2,020           Current assets           Reinsurers' share of insurance contract provisions         4,421         4,533         -         -           Insurance receivables         2,536         1,561         -         -           Insurance receivables         167,479         158,691         105,422         99,385           Trade and other receivables         119,163         163,052         62,801         72,835           Other investments         114,779         188,737         254         312           Cash and cash equivalents         59,859         37,191         28,301         9,065           Total assets         478,876         504,784         353,959         340,148           Equity         3,857         3,854         4         -           Cotal assets         3,857         3,654         -         -           Chier reserves         3,857         3,654         -         - <t< td=""><td></td><td>22.602</td><td>25.096</td><td>•</td><td>•</td></t<>  |                                   | 22.602  | 25.096  | •       | •       |  |  |
| Deferred tax assets  |                                   | ,-      |         |         |         |  |  |
| Deferred tax assets         3,756         3,856         -         -           Right-Of-use assets         2,853         2,839         2,100         2,020           Current assets         1113,939         121,019         157,161         158,551           Current assets         113,639         12,019         157,161         158,551           Reinsurers' share of insurance cochract provisions         4,421         4,533         -         -           Insurance receivables         2,536         1,561         -         -           Loans, advances, hire purchase and leasing receivables         119,163         163,052         62,801         72,835           Trade and other receivables         119,169         18,737         254         312           Cash and cash equivalents         59,859         37,191         28,301         9,055           Cash and cash equivalents         59,859         37,191         28,301         9,055           Cash and cash equivalents         38,058         30,495         181,597           Total assets         478,876         504,784         353,959         340,148           Equity         137,302         137,302         137,302         137,302         137,302         137,302         137,  | •                                 | 78.826  | 83.092  | 67.887  | 69.368  |  |  |
| Right-of-use assets         2,853         2,839         2,100         2,020           Current assets   |                                   | •       | •       | - ,     | -       |  |  |
| 113,939   121,019   157,161   158,551  |                                   |         | •       | 2.100   | 2.020   |  |  |
| Reinsurers' share of insurance contract provisions   4,421   4,533   | <b>3</b>                          |         |         |         |         |  |  |
| contract provisions         4,421         4,533         -         -           Insurance receivables         2,536         1,561         -         -           Loans, advances, hire purchase and leasing receivables         167,479         158,691         105,442         99,385           Trade and other receivables         119,163         163,052         62,801         72,835           Other investments         59,859         37,191         28,301         90,655           Cash and cash equivalents         59,859         33,7191         28,301         90,655           Cash and cash equivalents         59,859         33,7191         28,301         90,655           Total assets         478,876         504,784         353,959         340,148           Equity         137,302         137,302         137,302         137,302         137,302         137,302         137,302         137,302         137,302         137,302         137,302         137,302         137,302         141,490         41,681         41,681         41,681         41,481         41,681         41,481         41,681         41,681         41,681         41,481         41,681         41,681         41,489         41,489         41,489         41,489         41,489   | Current assets                    |         |         |         |         |  |  |
| Name    | Reinsurers' share of insurance    |         |         |         |         |  |  |
| Loans, advances, hire purchase and leasing receivables         167,479         158,691         105,442         99,385           Trade and other receivables         119,163         163,052         62,801         72,835           Other investments         11,479         18,737         254         312           Cash and cash equivalents         59,859         37,191         28,301         9,065           Total assets         478,876         504,784         353,959         340,148           Equity         38,376         137,302         14,681         14,681         14,681         14,681         14,681         14,681         14,681         14,681         14,681         14,681         14,681         14,681         14,681         14,681         14,99         178,983         18,782         178,983         18,283  | contract provisions               | 4,421   | 4,533   | -       | -       |  |  |
| and leasing receivables         167,479         158,691         105,442         99,385           Trade and other receivables         119,163         163,052         62,801         72,835           Other investments         11,479         18,737         254         312           Cash and cash equivalents         59,859         37,191         28,301         9,065           Total assets         478,876         504,784         353,959         304,148           Equity         137,302         137,302         137,302         137,302         137,302         137,302         137,302         137,302         137,302         14,601         41,681  | Insurance receivables             | 2,536   | 1,561   | -       | -       |  |  |
| Trade and other receivables         119,163         163,052         62,801         72,835           Other investments         11,479         18,737         254         312           Cash and cash equivalents         59,859         37,191         28,301         9,065           Total assets         478,876         504,784         353,959         340,148           Equity         Share capital         137,302         137,302         137,302         137,302         137,302         137,302         137,302         137,302         137,302         137,302         137,302         137,302         137,302         137,302         137,302         137,302         137,302         137,302         137,302         14,490         41,681         14,68   | Loans, advances, hire purchase    |         |         |         |         |  |  |
| Other investments         11,479         18,737         254         312           Cash and cash equivalents         59,859         37,191         28,301         9,065           Total assets         478,876         504,784         353,959         380,181           Equity         Equity           Share capital         137,302         137,302         137,302         137,302         137,302         137,302         137,302         137,302         137,302         41,490         41,681           Equity attributable to owners         38,008         38,052         41,490         41,681           Equity attributable to owners         179,167         179,008         178,792         178,983           Non-controlling interests         17,664         17,945         2         2         178,983           Non-courrent liabilities         17,664         17,945         2         178,983           Interest-bearing borrowings         6,307         5,323         178,792         178,983           Employee benefits         1,541         1,429         2         2           Employee benefits         1,541         1,429         3         1,541           Lease liabilities         1,281         1,523   | and leasing receivables           | 167,479 | 158,691 | 105,442 | 99,385  |  |  |
| Cash and cash equivalents         59,859         37,191         28,301         9,065           Total assets         478,876         504,784         353,959         340,148           Equity         Share capital         137,302         14,601         4,681         4         6         6         6         6         3,657         3,654         4         6         6         6         7         6         7         6         7  | Trade and other receivables       | 119,163 | 163,052 | 62,801  | 72,835  |  |  |
| Total assets         364,937         383,765         196,798         181,597           Equity         Share capital         137,302         141,400         41,681           Equity attributable to owners         3,807         179,008         178,792         178,983           Non-controlling interests         17,664         17,945         -         -         -           Total equity         196,831         196,953         178,792         178,983           Non-current liabilities         1         1,541         1,429         -         -           Employee benefits         1,541         1,429         -         -         -           Employee benefits         1,541         1,429         -         -         -           Employee benefits         1,541         1,429         -         -         -         -  | Other investments                 |         | 18,737  | 254     |         |  |  |
| Total assets         364,937         383,765         196,798         181,597           Equity         Share capital         137,302         141,400         41,681           Equity attributable to owners         3,807         179,008         178,792         178,983           Non-controlling interests         17,664         17,945         -         -         -           Total equity         196,831         196,953         178,792         178,983           Non-current liabilities         1         1,541         1,429         -         -           Employee benefits         1,541         1,429         -         -         -           Employee benefits         1,541         1,429         -         -         -           Employee benefits         1,541         1,429         -         -         -         -  | Cash and cash equivalents         | 59,859  | 37,191  | 28,301  | 9,065   |  |  |
| Equity         Share capital         137,302         41,490         41,681         41,6   | ·                                 | 364,937 | 383,765 | 196,798 | 181,597 |  |  |
| Share capital         137,302         137,302         137,302         137,302         137,302         137,302         137,302         137,302         137,302         137,302         137,302         137,302         137,302         137,302         137,302         1         1         2         4         5         5         2         2         2         2         2         1         7         8         3         3         3         1         7         7         7         7         7         7         7         7         7         7         7         7         7         7         7         7         8         3         3         1         7         2         2         2         2         3         1         7         2         2         2         2         2         2<   | Total assets                      | 478,876 | 504,784 | 353,959 | 340,148 |  |  |
| Other reserves         3,857         3,654         -         -           Accumulated profits         38,008         38,052         41,490         41,681           Equity attributable to owners         179,167         179,008         178,792         178,983           Non-controlling interests         17,664         17,945         -         -           Total equity         196,831         196,953         178,792         178,983           Non-current liabilities         1         196,831         196,953         178,792         178,983           Non-current liabilities         6,307         5,323         -         -         -           Interest-bearing borrowings         6,307         5,323         -         -         -           Employee benefits         1,541         1,429         -         -         -           Deferred tax liabilities         143         246         138         147           Lease liabilities         1,280         1,503         8,209         8,453           Insurance payables         1,861         1,792         -         -           Interest-bearing borrowings         233,662         256,975         163,313         149,288           Insurance pay  | Equity                            |         |         |         |         |  |  |
| Accumulated profits         38,008         38,052         41,490         41,681           Equity attributable to owners of the Company         179,167         179,008         178,792         178,983           Non-controlling interests         17,664         17,945         -         -           Total equity         196,831         196,953         178,792         178,983           Non-current liabilities         196,831         196,953         178,792         178,983           Non-current liabilities         6,307         5,323         -         -         -           Employee benefits         1,541         1,429         -         -         -           Employee benefits         143         246         138         147         -           Lease liabilities         143         246         138         147           Lease liabilities         12,806         15,036         8,209         8,453           Insurance payables         1,861         1,792         -         -           Interest-bearing borrowings         233,662         256,975         163,313         149,288           Insurance contract provisions for -         -         -         -         -         -   | Share capital                     | 137,302 | 137,302 | 137,302 | 137,302 |  |  |
| Equity attributable to owners of the Company         179,167         179,008         178,792         178,983           Non-controlling interests         17,664         17,945         -         -           Total equity         196,831         196,953         178,792         178,983           Non-current liabilities         196,831         196,953         178,792         178,983           Non-current liabilities         6,307         5,323         -         -         -           Employee benefits         1,541         1,429         -         -         -         -           Deferred tax liabilities         143         246         138         147         -   | Other reserves                    | 3,857   | 3,654   | -       | -       |  |  |
| of the Company         179,167         179,008         178,792         178,983           Non-controlling interests         17,664         17,945         -         -           Total equity         196,831         196,953         178,792         178,983           Non-current liabilities         196,831         196,953         178,792         178,983           Non-current liabilities         6,307         5,323         -         -           Employee benefits         1,541         1,429         -         -           Deferred tax liabilities         143         246         138         147           Lease liabilities         2,280         2,253         1,576         1,500           Total and other payables         12,806         15,036         8,209         8,453           Insurance payables         1,861         1,792         -         -           Interest-bearing borrowings         233,662         256,975         163,313         149,288           Insurance contract provisions for         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -   | Accumulated profits               | 38,008  | 38,052  | 41,490  | 41,681  |  |  |
| Non-controlling interests         17,664         17,945         -         -           Total equity         196,831         196,953         178,792         178,983           Non-current liabilities         Interest-bearing borrowings         6,307         5,323         -         -         -         -           Employee benefits         1,541         1,429         -   | Equity attributable to owners     |         |         |         |         |  |  |
| Non-current liabilities         6,307         5,323         -         -           Interest-bearing borrowings         6,307         5,323         -         -           Employee benefits         1,541         1,429         -         -           Deferred tax liabilities         143         246         138         147           Lease liabilities         2,280         2,253         1,576         1,500           Current liabilities           Trade and other payables         12,806         15,036         8,209         8,453           Insurance payables         1,861         1,792         -         -           Interest-bearing borrowings         233,662         256,975         163,313         149,288           Insurance contract provisions for         -         -         -         -           - gross unexpired risks         6,948         6,738         -         -           - gross unexpired claims         13,219         14,859         -         -           Lease liability         596         596         507         507           Current tax payable         2,682         2,584         1,425         1,271           271,774         298,580         173,4  | of the Company                    | 179,167 | 179,008 | 178,792 | 178,983 |  |  |
| Non-current liabilities           Interest-bearing borrowings         6,307         5,323         -         -           Employee benefits         1,541         1,429         -         -           Deferred tax liabilities         143         246         138         147           Lease liabilities         2,280         2,253         1,576         1,500           Current liabilities           Trade and other payables         12,806         15,036         8,209         8,453           Insurance payables         1,861         1,792         -         -           Interest-bearing borrowings         233,662         256,975         163,313         149,288           Insurance contract provisions for         -         -         -         -           - gross unexpired risks         6,948         6,738         -         -           - gross unexpired claims         13,219         14,859         -         -           Lease liability         596         596         507         507           Current tax payable         2,682         2,584         1,425         1,271           271,774         298,580         173,454         159,519           Total li   | Non-controlling interests         | 17,664  | 17,945  | -       | -       |  |  |
| Interest-bearing borrowings   6,307   5,323  | Total equity                      | 196,831 | 196,953 | 178,792 | 178,983 |  |  |
| Employee benefits       1,541       1,429       -       -         Deferred tax liabilities       143       246       138       147         Lease liabilities       2,280       2,253       1,576       1,500         Current liabilities         Trade and other payables       12,806       15,036       8,209       8,453         Insurance payables       1,861       1,792       -       -       -         Interest-bearing borrowings       233,662       256,975       163,313       149,288         Insurance contract provisions for       -       -       -       -         gross unexpired risks       6,948       6,738       -       -         gross unexpired claims       13,219       14,859       -       -         Lease liability       596       596       507       507         Current tax payable       2,682       2,584       1,425       1,271         Total liabilities       282,045       307,831       175,168       161,166  |                                   |         |         |         |         |  |  |
| Deferred tax liabilities         143         246         138         147           Lease liabilities         2,280         2,253         1,576         1,500           Total liabilities           Trade and other payables         12,806         15,036         8,209         8,453           Insurance payables         1,861         1,792         -         -           Interest-bearing borrowings         233,662         256,975         163,313         149,288           Insurance contract provisions for         -         -         -         -           gross unexpired risks         6,948         6,738         -         -           gross unexpired claims         13,219         14,859         -         -           Lease liability         596         596         507         507           Current tax payable         2,682         2,584         1,425         1,271           Total liabilities         282,045         307,831         175,168         161,166  |                                   | •       |         | -       | -       |  |  |
| Lease liabilities         2,280         2,253         1,576         1,500           Current liabilities           Trade and other payables         12,806         15,036         8,209         8,453           Insurance payables         1,861         1,792         -         -           Interest-bearing borrowings         233,662         256,975         163,313         149,288           Insurance contract provisions for         -         -         -         -           gross unexpired risks         6,948         6,738         -         -           gross unexpired claims         13,219         14,859         -         -           Lease liability         596         596         507         507           Current tax payable         2,682         2,584         1,425         1,271           Total liabilities         282,045         307,831         175,168         161,166   | · · ·                             | 1,541   | 1,429   | -       | -       |  |  |
| Current liabilities         12,806         15,036         8,209         8,453           Insurance payables         1,861         1,792         -         -           Interest-bearing borrowings         233,662         256,975         163,313         149,288           Insurance contract provisions for         -         -         -         -         -           gross unexpired risks         6,948         6,738         -         -         -           gross unexpired claims         13,219         14,859         -         -         -           Lease liability         596         596         507         507           Current tax payable         2,682         2,584         1,425         1,271           Total liabilities         282,045         307,831         175,168         161,166  |                                   | 143     | 246     | 138     | 147     |  |  |
| Current liabilities         Trade and other payables       12,806       15,036       8,209       8,453         Insurance payables       1,861       1,792       -       -         Interest-bearing borrowings       233,662       256,975       163,313       149,288         Insurance contract provisions for       -       -       -         gross unexpired risks       6,948       6,738       -       -         gross unexpired claims       13,219       14,859       -       -         Lease liability       596       596       507       507         Current tax payable       2,682       2,584       1,425       1,271         271,774       298,580       173,454       159,519         Total liabilities       282,045       307,831       175,168       161,166   | Lease liabilities                 |         |         |         |         |  |  |
| Trade and other payables         12,806         15,036         8,209         8,453           Insurance payables         1,861         1,792         -         -           Interest-bearing borrowings         233,662         256,975         163,313         149,288           Insurance contract provisions for         -         -         -           - gross unexpired risks         6,948         6,738         -         -           - gross unexpired claims         13,219         14,859         -         -         -           Lease liability         596         596         507         507           Current tax payable         2,682         2,584         1,425         1,271           Total liabilities         282,045         307,831         175,168         161,166   |                                   | 10,271  | 9,251   | 1,714   | 1,647   |  |  |
| Insurance payables       1,861       1,792       -       -         Interest-bearing borrowings       233,662       256,975       163,313       149,288         Insurance contract provisions for       -       -       -       -         gross unexpired risks       6,948       6,738       -       -       -         gross unexpired claims       13,219       14,859       -       -       -         Lease liability       596       596       507       507         Current tax payable       2,682       2,584       1,425       1,271         271,774       298,580       173,454       159,519         Total liabilities       282,045       307,831       175,168       161,166  | Current liabilities               |         |         |         |         |  |  |
| Interest-bearing borrowings       233,662       256,975       163,313       149,288         Insurance contract provisions for       -       -       -       -         gross unexpired risks       6,948       6,738       -       -       -         gross unexpired claims       13,219       14,859       -       -       -       -         Lease liability       596       596       507       507         Current tax payable       2,682       2,584       1,425       1,271         271,774       298,580       173,454       159,519         Total liabilities       282,045       307,831       175,168       161,166   | Trade and other payables          |         | ,       | 8,209   | 8,453   |  |  |
| Insurance contract provisions for         - gross unexpired risks       6,948       6,738       -       -         - gross unexpired claims       13,219       14,859       -       -         Lease liability       596       596       507       507         Current tax payable       2,682       2,584       1,425       1,271         271,774       298,580       173,454       159,519         Total liabilities       282,045       307,831       175,168       161,166   | Insurance payables                | 1,861   | 1,792   | -       | -       |  |  |
| - gross unexpired risks 6,948 6,738  |                                   | 233,662 | 256,975 | 163,313 | 149,288 |  |  |
| gross unexpired claims         13,219         14,859         -         -           Lease liability         596         596         507         507           Current tax payable         2,682         2,584         1,425         1,271           271,774         298,580         173,454         159,519           Total liabilities         282,045         307,831         175,168         161,166   | Insurance contract provisions for |         |         |         |         |  |  |
| Lease liability         596         596         507         507           Current tax payable         2,682         2,584         1,425         1,271           271,774         298,580         173,454         159,519           Total liabilities         282,045         307,831         175,168         161,166  | - gross unexpired risks           | 6,948   | 6,738   | -       | -       |  |  |
| Current tax payable         2,682         2,584         1,425         1,271           271,774         298,580         173,454         159,519           Total liabilities         282,045         307,831         175,168         161,166  | - gross unexpired claims          | 13,219  | 14,859  | -       | -       |  |  |
| 271,774         298,580         173,454         159,519           Total liabilities         282,045         307,831         175,168         161,166  | Lease liability                   | 596     | 596     | 507     | 507     |  |  |
| Total liabilities 282,045 307,831 175,168 161,166  | Current tax payable               |         |         |         |         |  |  |
|  |                                   | 271,774 | 298,580 | 173,454 | 159,519 |  |  |
| Total equity and liabilities 478,876 504,784 353,960 340,149   | Total liabilities                 | 282,045 | 307,831 | 175,168 | 161,166 |  |  |
|  | Total equity and liabilities      | 478,876 | 504,784 | 353,960 | 340,149 |  |  |

# 1(b)(ii) Aggregate amount of the Group's borrowings and debt securities.

|  | Unse                       | cured                      |
|--|----------------------------|----------------------------|
|  | As at 30-Jun-20<br>S\$'000 | As at 31-Dec-19<br>S\$'000 |
|  |                            |                            |
| Amount repayable in one year or less, or on demand | 233,662                    | 256,975                    |
| Amount repayable after one year                    | 6,307                      | 5,323                      |
|  | 239,969                    | 262,298                    |

# Details of any collateral

Nil

# 1(c) A statement of cash flows (for the group), together with a comparative statement for the corresponding period of the immediately preceding financial year.

|  | 6 months             |                      |
|--|----------------------|----------------------|
|  | 1H FY2020<br>S\$'000 | 1H FY2019<br>S\$'000 |
| Cash flows from operating activities                       |                      |                      |
| Profit for the period                                      | 3,852                | 6,848                |
| Adjustments for:   |                      |                      |
| Amortisation of intangible assets and                      |                      |                      |
| debt securities at amortised cost                          | 173                  | 164                  |
| Net foreign exchange loss                                  | 72                   | 1,993                |
| Depreciation of property, plant and equipment              | 302                  | 315                  |
| Depreciation of right-of-use assets                        | 367                  | 282                  |
| Loss on disposal of debt securities                        | 48                   | -                    |
| Gain on disposal of property, plant and equipment          | (5)                  | -                    |
| Net change in fair value of financial assets at fair value |                      |                      |
| through profit or loss                                     | 630                  | (763)                |
| Recognition of allowance for impairment of investments     | 94                   | 1,051                |
| Provision for/(reversal of), net of reinsurers' share      |                      |                      |
| - unexpired risks  | 211                  | (1,645)              |
| - insurance claims   | (1,528)              | (769)                |
| Interest income  | (14,379)             | (16,324)             |
| Interest income from investments and fixed deposits        | (437)                | (575)                |
| Dividend income from investments                           | (264)                | (266)                |
| Interest expense   | 3,530                | 4,053                |
| Interest expense on lease liabities                        | 72                   | 60                   |
| Tax expense  | 1,189                | 2,074                |
| Operating cash flows before changes in working capital     | (6,073)              | (3,502)              |
| Changes in working capital                                 |                      |                      |
| Factoring receivables                                      | 52,400               | (2,553)              |
| Factoring amounts due to clients                           | (8,334)              | (191)                |
| Loans, advances, hire purchase and lease receivables       | (4,513)              | 6,156                |
| Insurance and other receivables                            | (1,222)              | (965)                |
| Trade, other and insurance payables                        | (2,340)              | 184                  |
| Cash generated from operations                             | 29,918               | (871)                |
| Interest received  | 14,874               | 16,893               |
| Interest paid  | (3,269)              | (4,090)              |
| Taxes paid, net  | (1,106)              | (917)                |
| Net cash generated from operating activities               | 40,417               | 11,015               |

# 1(c) A statement of cash flows (for the group), together with a comparative statement for the corresponding period of the immediately preceding financial year. (Continued)

|  | 6 month              |                      |
|--|----------------------|----------------------|
|  | 1H FY2020<br>S\$'000 | 1H FY2019<br>S\$'000 |
| Cash flows from investing activities                                 |                      |                      |
| Proceeds from sale of property, plant and equipment                  | 5                    | -                    |
| Purchase of property, plant and equipment                            | (80)                 | (18)                 |
| Purchase of investment property                                      | -                    | -                    |
| Purchase of intangible assets  | (136)                | (163)                |
| Purchase of investments  | (3,188)              | (5,165)              |
| Proceeds from disposal of investments                                | 12,297               | 10,630               |
| Dividend received from investments                                   | 264                  | 266                  |
| Net cash generated from investing activities                         | 9,162                | 5,550                |
| Cash flows from financing activities Dividends paid - by the Company | (2,932)              | (2,067)              |
| - by a subsidiary company to non-controlling interests               | (1,348)              | (956)                |
| Repayment of interest-bearing borrowings                             | (22,329)             | (25,306)             |
| Repayment of lease liabilities                                       | (395)                | (290)                |
| Net cash used in financing activities                                | (27,004)             | (28,619)             |
| Net increase/(decrease) in cash and cash equivalents                 | 22,575               | (12,054)             |
| Cash and cash equivalents at beginning of period                     | 37,191               | 48,724               |
| Effect of exchange rate fluctuations on cash held                    | 93                   | 381                  |
| Cash and cash equivalents at end of period                           | 59,859               | 37,051               |
| Analysis of cash and cash equivalents                                |                      |                      |
| Fixed deposits   | 23,397               | 10,065               |
| Cash at banks and on hand  | 36,462               | 26,986               |
| Cash and cash equivalents at end of period                           | 59,859               | 37,051               |

1(d)(i) A statement (for the group and issuer) showing either (i) all changes in equity or (ii) changes in equity other than those arising from capitalisation issues and distributions to shareholders, together with a comparative statement for the corresponding period of the immediately preceding financial year.

|   |                             | Attributable                  | to owners of | the Company                 |                    | Non-                                |                            |
|---|-----------------------------|-------------------------------|--------------|-----------------------------|--------------------|-------------------------------------|----------------------------|
| <u>Group</u>  | Share<br>capital<br>S\$'000 | Capital<br>reserve<br>S\$'000 |              | Accumulated profits S\$'000 | Total<br>S\$'000   | controlling<br>interests<br>S\$'000 | Total<br>equity<br>S\$'000 |
| 2020<br>At 31 December 2019   | 137,302                     | 108                           | 3,546        | 38,052                      | 179,008            | 17,945                              | 196,953                    |
| Total comprehensive income for the period Profit for the period   | -                           | -                             | -            | 2,888                       | 2,888              | 964                                 | 3,852                      |
| Other comprehensive income  |                             |                               |              |                             |                    |                                     |                            |
| Foreign currency translation differences  | -                           | -                             | 203          | -                           | 203                | 103                                 | 306                        |
| Total other comprehensive income  | -                           | -                             | 203          | -                           | 203                | 103                                 | 306                        |
| Total comprehensive income for the period   | -                           | -                             | 203          | 2,888                       | 3,091              | 1,067                               | 4,158                      |
| Transactions with owners, recognised directly in equity Contributions by and distributions to owners    |                             |                               |              |                             |                    |                                     |                            |
| Dividends paid to owners of the Company   | _                           | _                             |              | (2,932)                     | (2,932)            | _                                   | (2,932)                    |
| Total contributions by and distributions to owners<br>Changes in ownership<br>interests in subsidiaries | -                           | -                             | -            | (2,932)                     | (2,932)            | -                                   | (2,932)                    |
| Dividends paid by a susidiary company to non-controlling interests                                      | -                           | -                             | -            |                             | -                  | (1,348)                             | (1,348)                    |
| Total changes in ownership interests in subsidiaries  | -                           | -                             | -            | -                           | -                  | (1,348)                             | (1,348)                    |
| Total transactions with owners At 30 June 2020  | 137,302                     | 108                           | 3,749        | (2,932)<br>38,008           | (2,932)<br>179,167 | (1,348)<br>17,664                   | (4,280)<br>196,831         |
|   | 107,002                     | .00                           | 0,, 40       | 00,000                      | 170,107            | 17,004                              | 100,001                    |

1(d)(i) A statement (for the group and issuer) showing either (i) all changes in equity or (ii) changes in equity other than those arising from capitalisation issues and distributions to shareholders, together with a comparative statement for the corresponding period of the immediately preceding financial year. (Continued)

| •  |                             | Attributable                  | to owners of                | the Company                 |                  | Non-                                |                            |
|--|-----------------------------|-------------------------------|-----------------------------|-----------------------------|------------------|-------------------------------------|----------------------------|
| <u>Group</u><br>2019   | Share<br>capital<br>S\$'000 | Capital<br>reserve<br>S\$'000 | Translation reserve S\$'000 | Accumulated profits S\$'000 | Total<br>S\$'000 | controlling<br>interests<br>S\$'000 | Total<br>equity<br>S\$'000 |
| At 31 December 2018  | 137,302                     | 108                           | 1,076                       | 30,720                      | 169,206          | 15,354                              | 184,560                    |
| Total comprehensive income for the period Profit for the period                                      | -                           | -                             | -                           | 5,280                       | 5,280            | 1,568                               | 6,848                      |
| Other comprehensive income Foreign currency translation  |                             |                               |                             |                             |                  |                                     |                            |
| differences  | -                           | -                             | 1,581                       | -                           | 1,581            | 554                                 | 2,135                      |
| Total other comprehensive income   | -                           | -                             | 1,581                       | -                           | 1,581            | 554                                 | 2,135                      |
| Total comprehensive income for the period  | -                           | -                             | 1,581                       | 5,280                       | 6,861            | 2,122                               | 8,983                      |
| Transactions with owners, recognised directly in equity Contributions by and distributions to owners |                             |                               |                             |                             |                  |                                     |                            |
| Dividends paid to owners of the Company  | -                           | -                             | -                           | (2,067)                     | (2,067)          | -                                   | (2,067)                    |
| Total contributions by and distributions to owners   | -                           | -                             | -                           | (2,067)                     | (2,067)          | -                                   | (2,067)                    |
| Changes in ownership<br>interests in subsidiaries  |                             |                               |                             |                             |                  |                                     |                            |
| Dividends paid by a susidiary company to non-controlling interests                                   | -                           | -                             | -                           | -                           | -                | (956)                               | (956)                      |
| Total changes in ownership interests in subsidiaries   | -                           | _                             | -                           | _                           | -                | (956)                               | (956)                      |
| Total transactions with owners   | _                           | -                             | -                           | (2,067)                     | (2.067)          | (956)                               | (3,023)                    |
| At 30 June 2019  | 137,302                     | 108                           | 2,657                       | 33,933                      | 174,000          | 16,520                              | 190,520                    |

1(d)(i) A statement (for the group and issuer) showing either (i) all changes in equity or (ii) changes in equity other than those arising from capitalisation issues and distributions to shareholders, together with a comparative statement for the corresponding period of the immediately preceding financial year.

(Continued)

|   | Share   | Fair value | Accumulated | Total   |
|---|---------|------------|-------------|---------|
|   | capital | reserve    | profits     | equity  |
| Company   | S\$'000 | S\$'000    | S\$'000     | S\$'000 |
| 2020  |         |            |             |         |
| At 31 December 2019   | 137,302 | -          | 41,681      | 178,983 |
| Total comprehensive income for the period   |         |            |             |         |
| Profit for the period   |         | -          | 2,741       | 2,741   |
| Total comprehensive income for the period   | -       | -          | 2,741       | 2,741   |
| Transactions with owners, recognised directly in equity  Contributions by and distributions to owners |         |            |             |         |
| Dividends paid to owners of the<br>Company  | -       | -          | (2,932)     | (2,932) |
| Total contributions by and distributions to owners  |         | -          | (2,932)     | (2,932) |
| At 30 June 2020   | 137,302 | -          | 41,490      | 178,792 |
|   |         |            |             |         |
| 2019  |         |            |             |         |
| At 31 December 2018   | 137,302 | -          | 36,923      | 174,225 |
| Total comprehensive income for the period   |         |            |             |         |
| Profit for the period   |         | -          | 3,021       | 3,021   |
| Total comprehensive income for the period   | -       | -          | 3,021       | 3,021   |
| Transactions with owners, recognised directly in equity   |         |            |             |         |
| Contributions by and distributions to owners  |         |            |             |         |
| Dividends paid to owners of the   |         |            |             |         |
| Company   | -       | -          | (2,067)     | (2,067) |
| Total contributions by and  |         |            |             |         |
| distributions to owners   |         |            | (2,067)     | (2,067) |
| At 30 June 2019   | 137,302 | -          | 37,877      | 175,179 |
|   |         |            |             |         |

1(d)(ii) Details of any changes in the company's share capital arising from rights issue, bonus issue, share buybacks, exercise of share options or warrants, conversion of other issues of equity securities, issue of shares for cash or as consideration for acquisition or for any other purpose since the end of the previous period reported on. State also the number of shares that may be issued on conversion of all the outstanding convertibles, as well as the number of shares held as treasury shares, if any, against the total number of issued shares excluding treasury shares of the issuer, as at the end of the current financial period reported on and as at the end of the corresponding period of the immediately preceding financial year.

Number of Ordinary Shares
(excluding Treasury Shares)
As at As at
30 Jun 2020 31 Dec 2019

375,969,665 375,969,665

Balance at beginning and end of the period

There were no outstanding convertibles as at 30 June 2020 and 31 December 2019.

1(d)(iii) To show the total number of issued shares excluding treasury shares as at the end of the current financial period and as at the end of the immediately preceding year.

As at 30 June 2020 and 31 December 2019, the issued and paid up share capital excluding treasury shares of the Company comprised of 375,969,665 (31 December 2019: 375,969,665) ordinary shares.

The Company does not hold any treasury shares as at 30 June 2020 and 31 December 2019.

1(d)(iv) A statement showing all sales, transfers, disposal, cancellation and/or use of treasury shares as at the end of the current financial period reported on.

During the current financial period reported on, there were no purchases, sales, transfers, disposal, cancellation and/or use of treasury shares.

1(d)(v) A statement showing all sales, transfers, disposal, cancellation and/or use of subsidiary holdings as at the end of the current financial period reported on.

During the current financial period reported on, there were no purchases, sales, transfers, disposal, cancellation and/or use of subsidiary holdings.

Whether the figures have been audited or reviewed, and in accordance with which auditing standard or practice.

The figures have not been audited or reviewed by the Group's auditors.

3 Where the figures have been audited or reviewed, the auditors' report (including any qualifications or emphasis of a matter).

Not applicable.

- 3 (a) Where the latest financial statements are subject to an adverse opinion, qualified opinion or disclaimer of opinion:
  - (a) Updates on the efforts taken to resolve each outstanding audit issue
  - (b) Confirmation from the Board that the impact of all outstanding audit issues on the financial statements have been adequately disclosed.

Not applicable

4 Whether the same accounting policies and methods of computation as in the issuer's most recently audited annual financial statements have been applied.

The accounting policies adopted and methods of computation in the preparation of the financial statements are consistent with those of the audited financial statements as at 31 December 2019 except in the current financial year, the Group has adopted all the new and revised standards and Interpretations of FRS ("INT FRS") that are effective for annual periods beginning as of 1 January 2020. The adoption of these standards and interpretations did not have any effect on the financial performance or position of the Group

If there are any changes in the accounting policies and methods of computation, including any required by an accounting standard, what has changed, as well as the reasons for, and the effect of, the change.

Not applicable

- Earnings per ordinary share of the group for the current financial period reported on and the corresponding period of the immediately preceding financial year, after deducting any provision for preference dividends:—
  - (a) Based on the weighted average number of ordinary shares on issue; and
  - (b) On a fully diluted basis (detailing any adjustments made to the earnings).

The basic and fully diluted loss per ordinary share are the same as the Group did not have any potential dilutive ordinary share outstanding for the above reporting financial periods.

|  | 6 months ended<br>31 December |             |  |
|--|-------------------------------|-------------|--|
| Earnings Per Ordinary Share                              | 1H FY2020 1H FY2019           |             |  |
| - on weighted-average number of ordinary shares in issue | 0.77 cents                    | 1.40 cents  |  |
| - on fully diluted basis                                 | 0.77 cents                    | 1.40 cents  |  |
| Net profit attributable to shareholders:                 | \$2,888,000 \$5,280,0         |             |  |
| Number of shares in issue                                |                               |             |  |
| - on weighted-average number of ordinary shares in issue | 375,969,665                   | 375,969,665 |  |
| - on fully diluted basis                                 | 375,969,665                   | 375,969,665 |  |

- Net asset value (for the issuer and group) per ordinary share based on the total number of issued shares excluding treasury shares of the issuer at the end of the:—
  - (a) current financial period reported on; and
  - (b) immediately preceding financial year.

|  | Group       |             | Company     |             |
|--|-------------|-------------|-------------|-------------|
|  | 30-Jun-20   | 31-Dec-19   | 30-Jun-20   | 31-Dec-19   |
|  |             |             |             |             |
| Net Asset Value (NAV) per ordinary share | 47.7 cents  | 47.6 cents  | 47.6 cents  | 47.6 cents  |
| NAV computed based on                    |             |             |             |             |
| no. of ordinary shares issued            | 375,969,665 | 375,969,665 | 375,969,665 | 375,969,665 |

- 8 A review of the performance of the group, to the extent necessary for a reasonable understanding of the group's business. It must include a discussion of the following:—
  - (a) any significant factors that affected the turnover, costs, and earnings of the group for the current financial period reported on, including (where applicable) seasonal or cyclical factors; and
  - (b) any material factors that affected the cash flow, working capital, assets or liabilities of the group during the current financial period reported on.

### **Review of Group Performance**

The coronavirus pandemic since early 2020 has brought about disruption to our business and thus affecting our business volume. In countries where we have operations, we were faced with one common issue – Lockdown and this have affected business activities across almost every industry.

#### Net interest income

Details for net interest income generated from activities are as follows:

|  |                       | 6 months ended<br>31 December |                      |
|--|-----------------------|-------------------------------|----------------------|
|  | 1H FY2020<br>S\$'000  | 1H FY2019<br>S\$'000          | +/(-)<br>%           |
| Factoring Loans, advances, hire purchase and leasing | 6,360<br>8,019        | 7,136<br>9,188                | (10.9)<br>(12.7)     |
| Interest income Interest expense                     | <b>14,379</b> (3,530) | <b>16,324</b> (4,053)         | <b>(11.9)</b> (12.9) |
| Net interest income                                  | 10,849                | 12,271                        | (11.6)               |

For the 6 months ended 30 June 2020 ("1H FY2020"), we experienced lower volume in our Factoring business. Our total loan books also decreased from \$377 million as at 30 June 2019 to \$364 million as at 30 June 2020.

Consequent to the drop in factoring volume (lower fund in-use), lower loan books and coupled with the reduction in borrowing interest rates in 1H FY2020, interest expenses fell by \$0.5 million.

Resultant from the reduction in business volume, net interest income was \$1.4 million lower compared against YTD June 2019 ("1H FY2019") and Net Interest Margin ("NIM") decreased from 6.7% in 1H FY2019 to 6.4% in 1H FY2020.

## Non-interest income

Non-interest income which comprises mainly of net earned insurance premium, fees and commission and investment income was about \$3.8 million lower compared to 1H FY2019.

Arising from the lockdown, production volume in the Maid and Motor insurance businesses were also negatively impacted; there were no new maids' arrival due to border closure and new car sales volume has also dropped.

The COVID pandemic has also resulted high volatility in the equity market in 1H FY2020 thus resulting ECICS to record a fair value loss in investments held. Interest income from investment in Bonds also fell due to the weak interest environment. On the whole, investment income in 1H FY2020 fell by \$1.3 million compared against 1H FY2019.

### Operating expenses

Total operating expenses decreased by 3% when compared against 1H FY2019 largely due to lower commission paid to intermediaries (congruent with lower production volume in insurance business), lower provision for staff bonus and exchange gain arising from revaluation of monetary assets and liabilities.

#### Net claims incurred

The Group incurred lower claims expenses in 1H FY2020 due to lower motor claims and reversal of claims reserves. With the tightening in underwriting and restructuring of our Insurance business portfolio since mid-2019, the Group has experienced lower number of Motor claims.

### Allowances and Impairments - recognition/(reversal)

|                            | 6 months ended<br>30 June |                      |            |
|----------------------------|---------------------------|----------------------|------------|
|                            | 1H FY2020<br>S\$'000      | 1H FY2019<br>S\$'000 | +/(-)<br>% |
| Stage 1                    | (218)                     | 54                   | NM         |
| Stage 2                    | 192                       | 11                   | NM         |
| Stage 3                    | 125                       | (1,964)              | NM         |
| Others                     | 374                       | 1,150                | (67.5)     |
| Allowances and Impairments | 473                       | (749)                | NM         |

Higher provision for impairment in 1H FY2020 arose due to the increase in number of accounts moving from Stage 1 (30 dpd) into the Stage 2 (more than 60 dpd) bucket.

The reversal of provision for impairment in 1H FY2019 was largely due to a recovery of \$2.3 million in 2Q FY2019 by our subsidiary in Thailand. Excluding this gain, Stage 3 provision increased marginally from \$114,000 in 1H FY2019 to \$125,000 in 1H FY2020.

## Profit before tax

Consequential to reduced business and production volumes achieved as well as lower investment income earned in 1H FY2020, the Group only managed to achieve a pre-tax profit of \$5.0 million: 44% below 1H FY2019.

As a result profit attributable to shareholders of \$2.9 million attained in 1H FY2020 was also lower compared to 1H FY2019.

## Review of Financial Position as at 30 June 2020

The bearish equity and bond markets has resulted our investment portfolio value to fall by about 44% since 31 December 2019. Coupled with the redemption of bonds received in 1H FY2020, there was a decrease of \$9.7 million in investments.

Gross lending assets including factoring receivables outstanding were \$415 million, a reduction of 11% compared against the base of \$471 million as at 31 December 2019; mainly due to lower factoring receivables outstanding as at end of 30 June 2020.

The Group repaid and reduced its bank borrowings by \$22.3 million during the first 6 months of FY2020 thus managed to achieve a current ratio of 1.34 times at end of June 2020 (31 December 2019: 1.29 times).

### Cash flows from operating activities

The Group recorded a net cash inflow of \$40.4 million for 1H FY2020 compared to \$11 million against the corresponding period; mainly due to lower funding in factoring; consequence of decreased factoring volume.

### Cash flows from investing activities

The net cash generated from investing activities for 1H FY2020 was \$9.2 million compared to \$5.6 million against the corresponding period; mainly due to disposal and/or redemption of investments.

Details of investments purchased and proceed from redemption/disposal of investments in 1H FY2020 as follows:

|   | Purchase of investments  1H PY2020 S\$700 | Proceeds from<br>redemption /<br>disposal of<br>investments<br>1H FY2020<br>S\$*000 |
|---|---|---|
| ECICS Limited * - Quoted equity securities - Quoted debt securities | 408<br>2,780                              | 3,214<br>5,756  |
| I <u>FS Group</u> (excluding ECICS Limited)<br>Total                | 3,188                                     | 3,327   |

<sup>\*</sup>MAS regulated insurance company, within the exception of Rules 704(17) and 704(16) of the Listing Manual.

#### Cash flows from financing activities

The net cash used in financing activities for 1H FY2020 were largely for repayment of interest-bearing borrowings.

9 Where a forecast, or a prospect statement, has been previously disclosed to shareholders, any variance between it and the actual results.

The current announced results are in line with the prospect statement as disclosed in the Group's FY 2019 results announcement released on 28 February 2020.

A commentary at the date of the announcement of the significant trends and competitive conditions of the industry in which the group operates and any known factors or events that may affect the group in the next reporting period and the next 12 months.

The Group experienced a broad decline in business volume in the first half of 2020 due to COVID-19-related control measures across all the countries we have operations in. While governments have lifted restrictions in phases, the uncertainty created by the pandemic and concerns over international trade tensions is expected to dampen business activity for the rest of the year. We are also cognizant that the prolonged crisis and tougher economic environment resulting in more requests for loans restructuring and/or moratorium may give rise to higher provision for impairment in 2H FY2020. However, the extent of provision and impact on the financial performance in 2H FY2020 cannot be reasonably determined at date of this results announcement. The Group will continue to be vigilant in monitoring the quality of our portfolio, comprising mainly secured loans and receivable-based financing.

The impact of the COVID-19 pandemic on the construction industry has increased the risk of bond calls in ECICS's portfolio in the 2H FY2020. In August 2020, ECICS received one such bond call with a maximum net exposure of \$2.5 million.

Meanwhile we will remain focused on supporting our staff, clients, and partners through this challenging period and also continue our efforts to streamline our operating expenses even as we accelerate our digitisation initiatives.

## 11 Dividend

(a) Current Financial Period

Nil

(b) Corresponding Period of the Immediately Preceding Financial Year

Nil

(c) Date Payable

Not applicable.

(d) Books closure date

Not applicable

12 If no dividend has been declared (recommended), a statement to that effect.

No interim dividend has been declared for the period ended 30 June 2020.

13 If the Group has obtained a general mandate from shareholders for IPTs, the aggregate value of such transactions as required under Rule 920(1)(a)(ii). If no IPT mandate has been obtained, a statement to that effect.

The Group did not obtain a general mandate from shareholders for Interested Person Transactions.

14 Confirmation that the issuer has procured undertakings from all its directors and executive officers.

The Company confirms that it has procured undertakings from all its directors and executive officers in the format set out in Appendix 7.7 under Rule 720(1) of the Listing Manual.

By Order of the Board

Chionh Yi Chian/ Angeline Ng Company Secretary/ Assistant Company Secretary

12 August 2020



(Registration no: 198700827C)

## Confirmation By The Board Pursuant to Rule 705(5) of the Listing Manual

| On behalf of the Board of Directors of IFS Capital Limited ("the Company"), we hereby confirm to the best of our knowledge that nothing has come to the attention of the Board of Directors of the Company which may render the unaudited financial statements for the half year ended 30 June 2020 to be false or misleading in any material aspect. |
|---|
| On behalf of the Board of Directors   |
| Lim Hua Min<br>Chairman   |
| Randy Sim Group Chief Executive Officer/Director  |
| Ang Iris Group Chief Financial Officer  |
| Singapore 12 August 2020  |